

## Ismail Industries Limited

# Focused on SUCCESS

Half Yearly Report (Unaudited) December 2016

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## **COMPANY PROFILE**

#### **Board of Directors**

Mr. Muhammad M. Ismail Mr. Munsarim Saifullah Mr. Hamid Maqsood Ismail Mr. Ahmed Muhammad Mr. Maqsood Ismail Ms. Farzana Muhammad Ms. Almas Maqsood Ms. Reema Ismail Ahmed Mr. M. Zubair Motiwala Chairman Chief Executive Executive Director Executive Director Non-Executive Director Non-Executive Director Non-Executive Director Independent Director

#### Audit Committee Members

Mr. M. Zubair Motiwala Mr. Muhammad M. Ismail Mr. Maqsood Ismail Ms. Almas Maqsood Ms. Reema Ismail Ahmed

Chairman Member Member Member Member

#### **Registered Office**

17, Bangalore Town, Main Shahra-e-Faisal, Karachi

#### **Factories**

Unit-1: C-230, Hub H.I.T.E., Balochistan.

Unit -2: B-140, Hub H.I.T.E., Balochistan.

Unit-3: G-1, Hub H.I.T.E., Balochistan.

Unit-4: G-22, Hub H.I.T.E., Balochistan.

Unit-5: 38-C, Sundar Industrial Estate Raiwind Road, Lahore.

Unit-6: D-91, D-92 & D-94 North Western Zone, Port Qasim.

Unit-7: E164-168, North Western Zone, Port Qasim.

Unit-8: E154-157, North Western Zone, Port Qasim.

#### **Human Resource Committee**

Mr. Maqsood Ismail C Mr. M. Zubair Motiwala M Mr. Munsarim Saifullah M Ms. Farzana Muhammad M

Chairman Member Member Member

#### **Company Secretary**

Mr. Ghulam Farooq

Chief Financial Officer Mr. Abdul Qadir

#### Auditor

Grant Thornton Anjum Rahman Chartered Accountants

Legal Advisor Mohsin Tayebaly & Co.

Share Registrar THK Associates (Pvt.) Limited

#### **Bankers / Institutions**

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Bank Islami Pakistan Limited Dubai Islamic Bank (Pakistan) Limited Faysal Bank Limited Habib Bank Limited Industrial & Commercial Bank of China Limited JS Bank Limited Meezan Bank Limited MCB Bank Limited MCB Islamic Bank Limited National Bank of Pakistan Pak Brunei Investment Co Ltd Pak Oman Investment Co. Ltd Samba Bank Limited Standard Chartered Bank (Pakistan) Limited Summit Bank Limited The Bank of Punjab

## **DIRECTORS REVIEW**

#### DIRECTORS REVIEW

The Board of Directors of the Company is pleased to present the stand alone and consolidated un-audited condensed interim financial statements of the Company for the quarter and half year ended December 31, 2016. The financial performance of the Company for the period under review is summarized below:

| Description                 | 31-Dec-16 | 31-Dec-15 | Change in |
|-----------------------------|-----------|-----------|-----------|
| Description                 | PKR in N  | lillion   | %         |
|                             |           |           |           |
| Turnover                    | 11,079    | 9,824     | 12.77%    |
| Gross Profit                | 2,000     | 1,494     | 33.93%    |
| Operating Profit            | 1,047     | 781       | 34.09%    |
| Profit before tax           | 790       | 485       | 62.95%    |
| Profit after tax            | 608       | 371       | 63.78%    |
| Earnings per share – Rupees | 9.53      | 5.82      | 63.70%    |

The Company has shown steady and sustained growth during six months' period as the gross turnover stood at Rs. 11 billion compared to Rs. 9.8 billion in the corresponding period while a significant growth in gross and operating profit is also witnessed as a result of combine effect of volumetric growth and synergy in operation due to merger of Astro Plastics (Private) Limited (an associated company) with and into Ismail Industries Limited. Our main focus on bottom line improvement is cogently delivering the desired results as our net profits saw an increase of staggering 64% by improving sales mix and continuing to apply rigorous control on supply chain cost and savings.

The overall performance of the food and plastic divisions has been substantially improved during the period under review based on continued focus behind demand generation and effective trade promotional activities and distribution improvements. The Company continued driving key operational efficiency programs that were set out at the beginning of the year which are now yielding the results. We have endeavored to ensure that investments in sales and marketing have been optimized to reflect emphasis on our flagship brands, leading to improved production efficiency and hence the bottom line.

Our primary focus is still on aggressive sales growth through both new and existing products which will further allow us to take advantage of economies of scale. We are making all possible efforts for cost effectiveness both in terms of funds invested on sales and marketing efforts, and on resources devoted to manufacturing expenses. However, emphasis on sales and marketing expenses have helped to push availability of product range to further explore the smaller markets and towns.

#### **Future Outlook**

The business environment will continue to remain challenging, however we are confident that management priorities will not change in the period ahead and will continue to deliver exceptional value to customers and shareholders while maintaining the quality of its products. The management has a long term optimistic outlook for our business and is taking appropriate measure by optimizing operations and expanding the product base.

#### Acknowledgement

Directors acknowledge the trust and continued support of valuable customers, financial institutions and shareholders towards the Company. They would also like to place on record their appreciation to all employees of the Company for their dedication, diligence and hard work.

On behalf of the Board of Directors

Munsarim Saifullah Chief Executive

Karachi: February 23, 2017

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## ڈائریکٹر کاجائزہ

کمپنی کہ انر کیلز 31 دسمبر 2016 کوشم ہونے والی سہای دششاہی کے لیے کمپنی کے انفراد کااورا جنما ٹی (بغیرآ ڈٹ) وسط مدتی مالیاتی کوشوارے پیش کرنے میں خوشی محسوس کرتے ہیں۔ مذکورہ دوران سے کمپنی کامالیاتی کارکردگی مندرجہ ذیل ہے:

| تبديلى | 31 دىمبر 2015 | 31 دىمبر 2016                       | تفصيل             |
|--------|---------------|-------------------------------------|-------------------|
| فيصد   | نې روپ        | <sup>ملي</sup> ن پا <sup>كستا</sup> |                   |
| 12.77% | 9,824         | 11,079                              | مجموعى فروخت      |
| 33.93% | 1,494         | 2,000                               | مجموعى منافع      |
| 34.09% | 781           | 1,047                               | خام منافع         |
| 62.95% | 485           | 790                                 | قبل ازمحصول منافع |
| 63.78% | 371           | 608                                 | بعداز محصول منافع |
| 63.70% | 5.82          | 9.53                                | فی حص آمدن۔روپے   |

ایسٹرو پاسکس (پرائیدیٹ) کمیٹیڈ (منلکہ کپنی) کے اساعمل انڈسٹر پر لمیٹیڈمیں انتعام کی صورت میں پیچلے سال کی پلی ششاہی میں مجموعی فرونت 8.8 ملین سے مقابلہ میں رواں سال کی پلی ششاہی میں مجموعی فرونت 11 ملین روپے رہی جبکہ خام وتھو عی منافع میں تھی نمایاں اضافہ دیکھا گیا۔تلو طلعیہ جانو کی سال ک منافع کی صورت میں ممکن ہو پایا ہے۔

ندکورہ دورانی میں غذائی و پاسک شعبہ جات کی استعداد میں اضافہ بطلب کی افزائش میں اضافہ بذریعہ تجاری کم مواشیاء کی بہتر تشیم کاری کے سبب ہو پائی ہے۔ کمپنی نے سال کی ابتدا میں بی استعداد میں مایت پر وگرا مکا ندصرف قیام کیا بلکہ اس کو باری بھی رکھا جس کے باعث شبت ہیداداری نتائج کا صول کمکن ہوا۔ ہم نے تجریو کوشش کی کہ فروخت اور تشہیری مہم میں کی گئی سرما بیکاری کے زریعہ پیراداری اضافہ کی مذیر پر میٹین ابداف کا صول کیا جائے۔

تهاری نیادی ترجیح اب بھی اپنی موجودہ اورٹی اشیاء کی سرایج نموفر دخت ہے جونہیں معاثی اعشاریوں میں مزید بہتر کی کی اجازت دیتا ہے۔ ہما پنی مجر پورکوشش کررہے میں کہ فروخت بتعبیراور پیدادار کی لاگت میں مرکمان کی لاکمیں۔ مہر حال، چھوٹے بازاروں اورٹا ڈنز تک تہار کی صفوعات کی رسائی کے لئے فروخت داختہار کی اخراص کے معاون میں۔

مستقبل کی پیش بنی کاروباری ماحول تقابلی رہے گا، بیرحال ہم پرامید میں کہ انتظامیہ اپنی تر جات کوآنے والے وقت میں تبدیل نہیں کرے گی اورا پنے مارضن اورصص داران کواپنی اشیاء کی خو بیوں کو برقر ارر کھتے ہوئے بہتر سنائج کانسل برقر اررکھ کی انتظامیہ کاروباراور اس صنطلقہ امور پر نہ صف نظر رکھ ہوت میں بکہ اور کی سنوعات امور کے لیے بھی کوشاں ہے۔

خراع تحسین ڈائر کٹرز اپنے فیتی صارفین، مالیاتی اداروں اور صص داران کے کپنی پر تجر پوراعتا دادرتھا دن پر خراج محسین چیش کرتے ہیں۔کپنی کے تما مہلا زمین بھی اپنی بے پناہ منت، جاننشانی اور خلوص کی متار پر زائ محسین کے ستحق ہیں۔

منجانب، بورڈ آف ڈائیریکٹرز

منصرم سيف الله چيف ايگيزيکڻيو

كراچى: 23 فرورى، 2017

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## STANDALONE HALF YEARLY INTERIM FINANCIAL STATEMENT FOR THE PERIOD ENDED DECEMBER 31, 2016

## AUDITORS' REVIEW REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying condensed interim balance sheet of **Ismail Industries Limited** (the Company) as at December 31, 2016 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of cash flows, condensed interim statement of changes in equity and selected explanatory notes to the condensed interim financial information for the six-month period ended (herein after referred to as the "condensed interim financial information"). Management of the Company is responsible for the preparation and fair presentation of this condensed interim financial information in accordance with the approved accounting standards applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on this interim financial information based on our review. The figures for the three months quarter ended December 31, 2016 and December 31, 2015 in the interim financial statements have not been reviewed and we do not express conclusion thereon as we are required to review only the cumulative figure for the six months' period ended December 31, 2016.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagement 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the six-month period ended December 31, 2016 is not prepared in all material respects, in accordance with approved accounting standards as applicable in Pakistan for the condensed interim financial information.

#### Other matter paragraph

The basis used in preparation of comparative condensed interim profit and loss account and condensed interim cash flow statement for the period ended December 31, 2015 has been stated in note 1.1 to the condensed interim financial information.

Karachi Date: **Grant Thornton Anjum Rahman** Chartered Accountants Khaliq-ur-Rahman Engagement Partner

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## **CONDENSED INTERIM BALANCE SHEET**

AS AT DECEMBER 31, 2016

| Non-current assets         9,211,485,277         7,978,134,510           Long-term investments         6         9,211,485,277         7,978,134,510           Long-term investments         7         4,405,888,451         4,272,437,640           Stores and spares         13,655,374,397         5,749,920,212         5,749,920,212           Stores and spares         8         5,942,406,327         5,749,920,212         1,11,81,827,712           Advances - considered good         10         35,629,549         11,83,600,764         43,600,764           Stores and spares         9         5,942,406,327         5,749,920,212         1,11,81,827,712           Advances - considered good         10         35,629,549         11,83,600,764         439,041,263           Staration - net         2,633,783,888         499,693,704         2,32,46,886         476,800,070         439,041,263           Cash and bank balances         11         8,63,70,437         60,140,043         5,579,44,807         99,693,704           Stores and spare softs         22,422,575,355         20,000,000         439,041,263         65,793,398         499,693,704           Cash and bank balances         11         8,6370,4750         60,114,004         5,575,94,24,667         132,840,000           Storet-  | ASSETS  | Note | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Audited)<br>June 30,<br>2016<br>Rupees |
|---|---|------|--|---|
| Long-term investments         7         4,405,888,451         4,272,437,640           Long-term deposits         13,658,374,391         12,307,121,626           Current assets         13,658,374,391         12,307,121,626           Stores and spares         8         158,741,803         152,434,952           Stores and spares         9         5,942,046,327         5,749,902,121         1,181,827,121,626           Advances - considered good         10         976,592,152         1,181,827,121         306,000,04           Advances - considered good         13,068,074,070         23,246,886         10         976,592,152         1,31,827,121           Advances - considered good         13,068,070,013         32,346,886         476,800,070         49,041,203           Cash and bank balances         11         86,6370,437         66,170,043         66,170,250,000,000         66,170,250,000,000  | Non-current assets  |      |  |   |
| Long-term deposits         1         41,000,663         5,5,49,476           Total non-current assets         13,658,374,391         12,307,121,626           Current assets         13,658,374,391         12,207,121,626           Stores and spares         8         158,741,803         152,434,952           Stock-in-trade         9         5,942,046,327         5,749,920,212           Advances - considered good         10         396,295,940         143,600,964           Short term investments         -         37,447,99           Trade debts         40,00,763         49,903,704           Cash and bank balances         11         86,370,437         60,140,043           Total current assets         8,764,200,968         8,296,453,114           Current assets         8,764,200,968         8,296,453,114           Solon,0,000         (June 30, 2016: 50,520,750)         coludu,043         5,579,424,687           Solon,000,000         (June 30, 2016: 50,520,750)         capital to be issued pursuant to amalgamation         -         13,2440,000           Reserves         5,207,500         capital to be issued pursuant to amalgamation         -         132,840,000           Sponsors' loan - subordinated         90,21,51,770         90,21,51,770         90,21,51,770 <td>Property, plant and equipments</td> <td></td> <td></td> <td>7,978,134,510</td>   | Property, plant and equipments  |      |  | 7,978,134,510                           |
| Total non-current assets         13,658,374,391         12,307,121,626           Current assets         Stores and spaces         8         158,741,803 $152,434,952$ Stores and spaces         9         5,942,046,327         5,749,202,122         1,181,827,121           Advances - considered good         10         366,225,940         13,000,964         37,747,999           Stores and shot-term prepayments         0         9,937,0251         43,600,964         37,747,999           Cash and bank balances         11         86,370,437         60,140,043         60,140,043           Total current assets         8,764,200,968         8,296,453,144         22,422,575,359         20,603,574,770           EQUITY AND LIABILITTES         Shareholders' equity         41,063,804,750         012,250,000,000         2,500,000,000           Non-current liabilities         2,500,000,000         2,500,000,000         132,2840,000         5,5207,500           Capital to be issued pursuant to amalgamation         638,047,500         902,151,770         902,151,770           Sponsory loan - subordinated         9,723,852         148,441,628         938,93496         800,247,964           Long-term finances - secured         13         9,723,85,82         148,441,628         938,949,966         80,0247,  | Long-term investments   | 7    | 4,405,888,451                                  |   |
|   | Long-term deposits  |      | 41,000,663                                     |   |
| Stores and spares       8       158,741,803 $152,434,952$ Stores and spares       9 $5,942,046,327$ $7,749,204,212$ $1,181,827,121$ Advances - considered good       10 $37,447,999$ $143,600,904$ Short term investments       - $37,447,999$ $32,346,886$ Other receivables       11 $86,370,0471$ $60,140,043$ Total current assets       11 $86,370,0471$ $60,140,043$ Total current assets       12 $8,764,200,968$ $8,296,453,144$ Total assets       22,422,575,359 $20,603,574,770$ EQUITY AND LIABILITIES       Shareholders' equity $400,000,000$ $61,400,043$ Authorised share capital $23,004,7500$ $505,207,500$ $2500,000,000$ (June 30, 2016: 50,520,750) ordinary share of Rs. 10 each full paid in cash $63,304,7500$ $505,207,500$ Capital to be isued pursuant to amalgamation       - $132,840,000$ $5,579,424,687$ $5,300,437,60$ Sponsori loan - subordinated       902,151,770 $902,151,770$ $902,151,770$ $902,151,770$ Long-term finances - secured       13 $92,838,23,996$ $802,047,964$ $80,207,904,7964$   | Total non-current assets  |      | 13,658,374,391                                 | 12,307,121,626                          |
| Stock-in-trade       9       5,942,046,327       5,749,920,212         Trade debts       10       976,592,152       1,181,827,121         Advances       10       976,295,940       143,500,964         Short term investments       -       37,447,999       32,346,886         Other receivables       476,800,070       439,941,263         Trade deposits and short-term prepayments       63,700,371       60,370,371       60,40,043         Cash and bank balances       11       8,6764,200,968       8,296,453,144         Total current assets       22,422,575,359       20,603,574,770         EQUITY AND LLABILITIES       Shareholders' equity       -       -         Authorised share capital       250,000,000       2,500,000,000       2,500,000,000         Capital to be issued pursuant to amalgamation       -       12,240,687       5,052,07,500         Capital to be issued pursuant to amalgamation       -       12,240,607       5,520,275,00         Capital to be issued pursuant to amalgamation       -       12,240,607       5,998,884,855         Non-current liabilities       902,151,770       902,151,770       902,151,770       998,884,855         Non-current liabilities       7,670,157,808       6,197,254,263       80,996,630       8,906,6   | Current assets  |      |  |   |
| Trade debts       10       976,592,152       11,181,827,121         Advances - considered good       396,295,946       396,295,946       143,000,964         Short term investments       -       37,447,999       69,370,251       32,346,886         Other receivables       -       37,447,999       69,370,251       32,346,886         Other receivables       -       11       86,370,437       60,140,043         Taction - net       -       87,64,200,968       8,296,453,144         Cash and bank balances       11       8,6370,437       60,140,043         Total current assets       22,422,575,359       20,603,574,770         EQUITY AND LIABILITIES       Shareholders' equity       -       13,2840,000         Authorised share capital       638,047,500       505,207,500         2500,000,000       (June 30, 2016: 50,520,750) ordinary shares of Rs.10 each full       -       13,2840,000         Reserves       5,579,424,687       5,360,837,355       Total shareholders' equity       6,217,472,187       5,998,884,855         Non-current fiabilities       902,151,770       13,2840,001       4,346,412,001       14,441,623         Sponsor'loan - subordinated       -       7,670,157,808       6,197,254,263       6,197,254,263   | Stores and spares   | 8    | 158,741,803                                    | 152,434,952                             |
| Advances - considered good $396(295,940$ $143,600,964$ Short term investments $37,47,999$ Trade deposits and short-term prepayments $69,370,251$ $32,346,886$ Other receivables $476,800,070$ $439,001,221$ Taxation - net $657,983,988$ $499,693,704$ Cash and bank balances       11 $8,6370,437$ $60,140,043$ Total current assets $22,422,575,359$ $20,603,574,770$ EQUITY AND LIABILITIES       Shareholders' equity $22,402,575,359$ $20,603,574,770$ Authorised share capital $250,000,000$ $2,500,000,000$ $2,500,000,000$ 250,000,000 (June 30, 2016: 50,520,750) ordinary shares of Rs.10 each $2,500,000,000$ $2,500,000,000$ Reserves $5,579,422,687$ $53,60,873,355$ Total shareholders' equity $6217,472,187$ $599,884,855$ Non-current liabilities $902,151,770$ $902,151,770$ Sponsors'loan - subordinated $902,151,770$ $902,151,770$ Liabilities against assets subject to finance lease $97,723,832,460$ $902,242,663$ Deferred liabilities $767,01,57,808$ $6,197,254,263$ Total ono-cur  | Stock-in-trade  | 9    | 5,942,046,327                                  | 5,749,920,212                           |
| Short term investments         37,447,999           Trade deposits and short-term prepayments         69,370,251           Other receivables         476,800,070           Taxation - net         657,983,988           Cash and bank blances         11           Total current assets         8,764,500,070           Total current assets         22,422,575,359           Shareholders' equip         8,764,450,0068           Authorised share capital         250,000,000 (une 30, 2016: 50,520,750) ordinary shares of Rs. 10 each           250,000,000 (une 30, 2016: 50,520,750) ordinary shares of Rs. 10 each full paid in cash         638,047,500           Capital to be issued pursuant to amalgamation         5,579,424,687           Synons' loan - subordinated         902,151,770           Liabilities         902,151,770           Sponsors' loan - subordinated         902,151,770           Liabilities         938,934,996           Subortierent liabilities         938,934,996           Current liabilities         938,934,996           Total onc-urrent liabilities         938,934,996           Total onc-urrent liabilities         1,525,838,251           Total shareholders' equipt         1,525,838,251           Total shareholders' equipt         0,701,157,808           Current liabili  | Trade debts   | 10   | 976,592,152                                    | 1,181,827,121                           |
| Trade deposits and short-term prepayments $69,370,251$ $32,346,886$ Other receivables $476,800,070$ $439,004,123$ Taxation - net $657,983,988$ $499,693,704$ Cash and bank balances       11 $8,6370,437$ $60,140,043$ Total current assets $22,422,575,359$ $20,603,574,770$ EQUITY AND LIABILITIES       Shareholders' equity $21,422,575,359$ $20,603,574,770$ Authorised share capital $25,00,000,000$ (june $30, 2016: 50,520,750$ ) ordinary share of Rs. 10 each $2,500,000,000$ $2,500,000,000$ Issued, subscritched and paid-up capital $63,8047,500$ $505,207,500$ $-8,254,840,000$ Cash and bark balances $-8,250,426,887$ $5,360,837,355$ Total shareholders' equity $6,217,472,187$ $5,579,424,687$ $5,360,837,355$ Non-current liabilities $6,317,472,187$ $5,579,424,687$ $5,360,837,355$ Non-current liabilities $6,317,472,187$ $5,579,424,687$ $5,360,837,355$ Total non-current liabilities $7,670,157,808$ $6,197,254,263$ Current liabilities $7,670,157,808$ $6,197,254,263$ Short-term finance - secured       15  | Advances - considered good  |      | 396,295,940                                    | 143,600,964                             |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $  | Short term investments  |      | -  | 37,447,999                              |
| Taxation - net $657,983,988$ $499,693,704$ Cash and bank balances       11 $86,370,437$ $60,140,043$ Total current assets $22,60,000,006$ $8,296,453,144$ Total asserts $22,200,000,000$ $20,003,574,770$ EQUITY AND LIABLITTES         Shareholders' equity $22,500,000,000$ $2,500,000,000$ Authorised share capital $250,000,000$ $2,500,000,000$ $250,000,000$ (June 30, 2016: 50,520,750) ordinary shares of Rs. 10 each $2,500,000,000$ $2,500,000,000$ Issued, subscribed and pai-up capital $638,047,500$ $505,207,500$ Capital to be issued pursuant to amalgamation       -       132,840,000         Reserves $5,579,424,687$ $5,360,837,355$ Total shareholders' equity $6,217,472,187$ $5,998,884,855$ Non-current liabilities $902,151,770$ $902,151,770$ $902,151,770$ Long-term finances - secured       13 $5,738,494,688$ $800,247,964$ Total one-current liabilities $7,670,157,808$ $6,197,254,263$ Current liabilities $7,670,157,808$ $6,197,254,263$ Current portion of: $100,24,274,264$ $152,25,$  | Trade deposits and short-term prepayments                                 |      | 69,370,251                                     | 32,346,886                              |
| Cash and bank balances       11 $86,370,437$ $60,140,043$ Total current assets $8,764,200,968$ $8,296,453,144$ Total assets $22,422,575,359$ $20,603,574,770$ EQUITY AND LIABILITIES         Shareholders' equity       Authorised share capital $250,000,000$ (June 30, 2016: $50,520,050$ ) ordinary shares of Rs. 10 each $2,500,000,000$ $2,500,000,000$ Issued, subscribed and paid-up capital $638,047,500$ $505,207,500$ $ 132,840,000$ Reserves $5,579,424,687$ $5,360,837,355$ $ 132,840,000$ Reserves $5,579,424,687$ $5,360,837,355$ $-$ Total sareholders' equity $ 132,840,000$ $-$ Non-current liabilities $902,151,770$ $902,151,770$ $902,151,770$ Long-term finances - secured $13$ $5,731,832,460$ $4,344,41,228$ Deferred liabilities $7,670,157,808$ $6,197,254,263$ Current liabilities $7,670,157,808$ $6,197,254,263$ Current finance - secured $15$ $2,283,139,502$ $2,073,367,018$ Short-term finance - secured $13$ $2,283,139,502$ $2,073,36$  | Other receivables   |      | 476,800,070                                    | 439,041,263                             |
| Total current assets $8,764,200,968$ $8,296,453,144$ Total assets $22,422,575,359$ $20,003,574,770$ EQUITY AND LIABILITIES         Shareholders' equity $250,000,000$ (June 30, 2016: 250,000,000) ordinary share of Rs. 10 each $2,500,000,000$ $2,500,000,000$ $250,000,000$ <t< td=""><td>Taxation - net</td><td></td><td>657,983,988</td><td>499,693,704</td></t<>  | Taxation - net  |      | 657,983,988                                    | 499,693,704                             |
| Total assets $2,42,575,359$ $20,603,574,770$ EQUITY AND LIABILITIES         Shareholders' equity $22,422,575,359$ $20,603,574,770$ EQUITY AND LIABILITIES         Shareholders' equity $250,000,000$ (June 30, 2016: 250,000,000) ordinary share of Rs. 10 each $2,500,000,000$ $2,500,000,000$ Issued, subscribed and paid-up capital $638,047,500$ $505,207,500$ $638,047,500$ $505,207,500$ Capital to be issued pursuant to amalgamation         -         132,840,000 $ 132,840,000$ Reserves $5,579,424,687$ $5,360,837,355$ $505,207,500$ $ 132,840,000$ Sponsors' loan - subordinated $ 132,840,000$ $ 32,840,000$ Long-term finances - secured         13 $5,731,832,460$ $4,344,12,201$ $4,344,12,201$ Liabilities $7,670,157,808$ $6,197,254,263$ $800,247,964$ $7,670,157,808$ $6,197,254,263$ Current liabilities $7,670,157,808$ $6,197,254,263$ $122,590,477$ $80,996,630$ Short-term finances - secured         15 $4,444,771,619$ $4,447,779,750$ $82,762,742$ $100,8$   | Cash and bank balances  | 11   | 86,370,437                                     | 60,140,043                              |
| EQUITY AND LIABILITIES           Shareholders' equity           Authorised share capital         2500,000,000 (June 30, 2016: 250,000,000) ordinary share of Rs. 10 each         2,500,000,000         2,500,000,000           Issued, subscribed and paid-up capital         638,047,500         505,207,500           G3,804,750 (June 30, 2016: 50,520,750) ordinary shares of Rs.10 each full         -         132,840,000           Paid in cash         -         -         132,840,000           Reserves         5,579,424,687         5,360,837,355           Total shareholders' equity         6,217,472,187         5,998,884,855           Non-current liabilities         902,151,770         902,151,770           Sponsors' loan - subordinated         902,151,770         9,723,852         148,441,628           Deferred liabilities         7,670,157,808         6,197,254,263         800,247,964           Total one-current liabilities         7,670,157,808         6,197,254,263         15           Current liabilities         7,670,157,808         6,197,254,263         122,590,477         80,996,530           Short-term finances - secured         15         1,525,838,251         1,583,216,525         122,590,477         80,996,630           Short-term finances - secured         15         4,444,71,619         4,447,779,750<  | Total current assets  |      | 8,764,200,968                                  | 8,296,453,144                           |
| Shareholders' equity<br>Authorised share capital         250,000,000 [une 30, 2016: 250,000,000] ordinary share of Rs. 10 each         2,500,000,000         2,500,000,000           Issued, subscribed and paid-up capital<br>(3,804,750 [une 30, 2016: 50,520,750] ordinary shares of Rs.10 each full<br>paid in cash         638,047,500         505,207,500           Capital to be issued pursuant to amalgamation<br>Reserves         -         132,840,000         -           Non-current liabilities         -         5,579,424,687         5,360,837,355           Non-current liabilities         -         5,979,884,855           Sponsors' loan - subordinated         -         13         902,151,770         902,151,770           Labilities against assets subject to finance lease         938,334,996         48,441,628         800,247,964           Trade and other payables         14         1,525,838,251         1,583,216,525         80,996,630           Current finance - secured         15         4,444,771,619         4,447,779,750         80,996,630           Current finance - secured         15         2,283,139,502         2,073,367,018         112,247,286           Nort-term finance - secured         13         2,283,139,502         2,073,367,018         112,247,286           Nort-term finances - secured         13         2,283,139,502         2,073,367,018         112,247,2             | Total assets  |      | 22,422,575,359                                 | 20,603,574,770                          |
| Shareholders' equity<br>Authorised share capital         250,000,000 [une 30, 2016: 250,000,000] ordinary share of Rs. 10 each         2,500,000,000         2,500,000,000           Issued, subscribed and paid-up capital<br>(3,804,750 [une 30, 2016: 50,520,750] ordinary shares of Rs.10 each full<br>paid in cash         638,047,500         505,207,500           Capital to be issued pursuant to amalgamation<br>Reserves         -         132,840,000         -           Non-current liabilities         -         5,579,424,687         5,360,837,355           Non-current liabilities         -         5,979,884,855           Sponsors' loan - subordinated         -         13         902,151,770         902,151,770           Labilities against assets subject to finance lease         938,334,996         48,441,628         800,247,964           Trade and other payables         14         1,525,838,251         1,583,216,525         80,996,630           Current finance - secured         15         4,444,771,619         4,447,779,750         80,996,630           Current finance - secured         15         2,283,139,502         2,073,367,018         112,247,286           Nort-term finance - secured         13         2,283,139,502         2,073,367,018         112,247,286           Nort-term finances - secured         13         2,283,139,502         2,073,367,018         112,247,2             | FOULTV AND LIABILITIES  |      |  |   |
| Authorised share capital $250,000,000$ (June 30, 2016: $250,000,000$ ) ordinary share of Rs. 10 each $2,500,000,000$ $2,500,000,000$ Issued, subscribed and paid-up capital $63,8047,750$ (June 30, 2016: $50,520,750$ ) ordinary shares of Rs. 10 each full $638,047,500$ $505,207,500$ Capital to be issued pursuant to amalgamation $132,840,000$ $5,579,424,687$ $5,360,837,355$ Total shareholders' equity $6,217,472,187$ $5,998,884,855$ Non-current liabilities $902,151,770$ $902,151,770$ Sponsors' loan - subordinated $902,151,770$ $902,151,770$ Long-term finances - secured $13$ $938,934,996$ $4,346,412,901$ Total onh-current liabilities $938,934,996$ $800,247,964$ Trade and other payables $14$ $1,525,838,221$ $1,583,216,525$ Accrued mark-up $13$ $2,283,139,502$ $2,073,367,018$ Short-term finance - secured $15$ $2,283,139,502$ $2,073,367,018$ Ilibilities against assets subject to finance lease $132,240,274,244$ $112,247,286$ Current finances - secured $15$ $2,283,139,502$ $2,073,367,018$ Ilibilities against assets subject to finance lease $2,5$  | -   |      |  |   |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   |   |      |  |   |
|   | *   |      |  |   |
| 63,804,750 (June 30, 2016; 50,520,750) ordinary shares of Rs.10 each full       638,047,500       505,207,500         Capital to be issued pursuant to amalgamation       -       132,840,000         Reserves       5,579,424,687       5,360,837,355         Total shareholders' equity       6,217,472,187       5,998,884,855         Non-current liabilities       902,151,770       902,151,770         Sponsors' loan - subordinated       13       5,731,832,460       4,346,412,901         Liabilities against assets subject to finance lease       938,934,996       800,247,964         Total ono-current liabilities       7,670,157,808       6,197,254,263         Current liabilities       7,670,157,808       6,197,254,263         Current liabilities       122,590,477       80,996,630         Short-term finance - secured       15       4,444,771,619       4,447,779,750         Current portion of:       13       2,283,139,502       2,073,367,018       112,247,286         Islikities against assets subject to finance lease       13       2,283,139,502       2,073,367,018       112,247,286         Advances from customers       13       2,283,139,502       2,073,367,018       112,247,286         Islikities       14,604,689,915       14,604,689,915       14,604,689,915       14,604,689,915<   | 250,000,000 (June 30, 2016: 250,000,000) ordinary share of Rs. 10 each    |      | 2,500,000,000                                  | 2,500,000,000                           |
| Capital to be issued pursuant to amalgamation       132,840,000         Reserves       132,840,000         Total shareholders' equity       5,579,424,687       5,360,837,355         Non-current liabilities       6,217,472,187       5,998,884,855         Sponsors' loan - subordinated       902,151,770       902,151,770         Long-term finances - secured       13       5,731,832,460       4,346,412,901         Liabilities       938,934,996       800,247,964       5,880,247,964         Total non-current liabilities       7,670,157,808       6,197,254,263         Current liabilities       7,670,157,808       6,197,254,263         Current niabilities       1,525,838,251       1,583,216,525         Short-term finance - secured       15       4,444,771,619       4,444,779,750         Current portion of       13       2,283,139,502       2,073,367,018         - liabilities gainst assets subject to finance lease       13       2,283,139,502       2,073,367,018         - liabilities gainst assets subject to finance lease       13       2,283,139,502       2,073,367,018         - liabilities gainst assets subject to finance lease       13       112,247,286       109,828,443         Advances from customers       8,534,945,364       8,607,435,652       109,828,443   | 63,804,750 (June 30, 2016: 50,520,750) ordinary shares of Rs.10 each full |      | 638 047 500                                    | 505 207 500                             |
| Reserves $5,579,424,687$ $5,360,837,355$ Total shareholders' equity $6,217,472,187$ $5,998,884,855$ Non-current liabilities $902,151,770$ $902,151,770$ Sponsors' loan - subordinated $902,151,770$ $902,151,770$ Long-term finances - secured $13$ $5,731,832,460$ $4,346,412,901$ Liabilities $902,151,770$ $902,151,770$ $4,346,412,901$ Total non-current liabilities $7,730,852$ $148,441,628$ $800,247,964$ Total on-current liabilities $7,01,57,808$ $6,197,254,263$ Current payables $14$ $1,525,838,251$ $1,583,216,525$ $80,96,630$ Short-term finance - secured $15$ $4,444,771,619$ $4,447,779,750$ Current portion of: $10g$ $2,283,139,502$ $2,073,367,018$ $112,247,286$ Islibities against assets subject to finance lease $82,762,742$ $100,828,443$ $100,828,443$ Total current liabilities $82,534,945,364$ $8407,435,652$ $100,828,443$ $102,247,286$ Total current liabilities $16,205,103,172$ $14,604,689,915$ $14,604,689,915$ $14,604,689,915$ $14,6$   | 1   |      | 030,047,500                                    |   |
| Total shareholders' equity         6,217,472,187         5,998,884,855           Non-current liabilities         902,151,770         902,151,770           Sponsors' loan - subordinated         13         5,731,832,460         4,346,412,901           Liabilities against assets subject to finance lease         97,238,582         148,441,628         938,934,996         800,247,964           Total non-current liabilities         7,670,157,808         6,197,254,263         6,197,254,263           Current liabilities         7,670,157,808         6,197,254,263         148,441,728           Trade and other payables         14         1,525,838,251         1,583,216,525         122,590,477         80,996,630           Short-term finance - secured         15         4,444,71,619         4,447,779,750         6,017,247,246           Current portion of:         10ag-term finances - secured         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         13         2,283,139,502         2,073,367,018         112,247,286           Advances from customers         82,3762,742         100,828,443         102,828,443         102,828,443           Total liabilities         16,205,103,172         14,604,689,915         16,604,689,915         16,604,689,915           Con   |   |      | 5 570 424 687                                  |   |
| Non-current liabilities         902,151,770         902,151,770           Sponsors' loan - subordinated         13         97,238,532         4,346,412,201           Liabilities against assets subject to finance lease         13         97,238,532         1148,414,628           Deferred liabilities         98,934,996         800,247,964         7,670,157,808         6,197,254,263           Current liabilities         7,670,157,808         6,197,254,263         800,247,964         122,590,477         80,996,630           Trade and other payables         14         1,525,838,251         1,583,216,525         80,996,630           Short-term finance - secured         15         4,444,771,619         4,444,779,750         4,444,779,750           Current portion of         - long-term finances - secured         13         2,283,139,502         2,073,367,018         112,247,286           Advances from customers         75,842,773         112,247,286         109,828,443         109,828,443         109,828,443         109,828,443         109,828,443         109,828,443         109,828,443         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915 <t< td=""><td></td><td></td><td></td><td></td></t<> |   |      |  |   |
| Sponsors' loan - subordinated         902,151,770         902,151,770           Long-term finances - secured         13         97,238,582         148,441,628           Deferred liabilities         938,934,996         148,441,628         8800,247,964           Total non-current liabilities         7,670,157,808         6,197,254,263           Current liabilities         13         1,525,838,251         1,583,216,525           Short-term finance - secured         15         122,590,477         80,996,630           Current portion of:         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         13         8,534,945,364         8,407,435,652           Total current liabilities         109,282,443         109,282,443         109,282,443         109,282,443           Total liabilities         16,205,103,172         16,046,689,915         10,646,689,915         10,646,689,915  | A 7   |      | 0,217,472,107                                  | 5,556,604,655                           |
| Long-term finances - secured         13         5,731,832,460         4,346,412,901           Liabilities against assets subject to finance lease         97,238,582         148,441,628           Deferred liabilities         938,934,996         800,247,964           Total non-current liabilities         7,670,157,808         6,197,254,263           Current liabilities         1,525,838,251         1,583,216,525           Accrued mark-up         15         4,444,771,619         4,447,779,750           Short-term finance - secured         15         4,444,771,619         4,447,779,750           Current portion of:         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         75,842,773         112,247,286           Advances from customers         82,516,234         109,828,443           Total current liabilities         8,534,945,364         8,407,435,652           Total liabilities         16         16,406,689,915   |   |      | 000 454 550                                    | 000 454 770                             |
| Liabilities against assets subject to finance lease         97,238,582         148,441,628           Deferred liabilities         938,934,996         800,247,964           Total non-current liabilities         7,670,157,808         6,197,254,263           Current liabilities         14         1,525,838,251         1,583,216,525           Accrued mark-up         15         4,444,771,619         4,447,779,750           Short-term finance - secured         15         4,444,771,619         4,447,779,750           Current portion of:         13         2,283,139,502         2,073,367,018           - long-term finances - secured         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         75,842,773         112,247,286         109,828,443           Advances from customers         8,534,945,364         8,407,435,652         14,604,689,915         14,604,689,915           Total liabilities         16         14,604,689,915         14,604,689,915         14,604,689,915         14,604,689,915  | 1   | 10   |  |   |
| Deferred liabilities         938,934,996         800,247,964           Total non-current liabilities         7,670,157,808         6,197,254,263           Current liabilities         1         1,525,838,251         1,583,216,525           Trade and other payables         14         1,525,838,251         15,83,216,525           Accrued mark-up         15         4,444,771,619         4,444,779,750           Current portion of         13         2,283,139,502         2,073,367,018           - long-term finances - secured         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         75,842,773         112,247,286         109,828,443           Total current liabilities         8,534,945,644         8,534,945,644         8,604,645,915         14,604,689,915           Contingencies and commitments         16         14,604,689,915         14,604,689,915         14,604,689,915   |   | 15   |  |   |
| Total non-current liabilities         7,670,157,808         6,197,254,263           Current liabilities         1,525,838,251         1,583,216,525           Trade and other payables         14         1,525,838,251         1,583,216,525           Accrued mark-up         122,590,477         80,996,630           Short-term finance - secured         15         4,444,771,619         4,444,779,750           Current portion of:         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         13         2,283,139,502         2,073,367,018           Total current liabilities         82,762,742         109,828,443         112,247,286         109,828,443           Total liabilities         8,534,945,364         8,407,435,652         14,604,689,915           Contingencies and commitments         16         14  |   |      |  |   |
| Current liabilities         1,525,838,251         1,583,216,525           Accrued mark-up         1,525,838,251         1,525,838,251           Short-term finance - secured         15         1,244,771,619           Current portion of:         15         4,444,771,619           - long-term finance - secured         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         75,842,773         112,247,286           Advances from customers         8,254,945,364         8,407,435,652           Total liabilities         16         14,646,689,915  |   |      | <i>( (</i>                                     |   |
| Trade and other payables     14     1,525,838,251     1,583,216,525       Accrued mark-up     15     122,590,477     80,996,630       Short-term finance - secured     15     4,444,771,619     4,444,779,750       Current portion of:     -     2,283,139,502     2,073,367,018       - liabilities against assets subject to finance lease     13     2,283,139,502     2,073,367,018       Advances from customers     82,762,742     109,828,443       Total current liabilities     8,534,945,364     8,407,435,652       Total iabilities     16   |   |      | /,0/0,15/,808                                  | 0,197,254,205                           |
| Accrued mark-up         122,590,477         80,996,630           Short-term finance - secured         15         4,444,771,619         4,447,779,750           Current portion of:         -         -         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         13         2,283,139,502         2,073,367,018           Advances from customers         75,842,773         112,247,286         109,828,443           Total current liabilities         8,534,945,364         8,407,435,652         16,205,103,172           Contingencies and commitments         16  |   |      |  |   |
| Short-term finance - secured         15         4,444,771,619         4,447,779,750           Current portion of:         - long-term finances - secured         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         13         2,283,139,502         2,073,367,018           Advances from customers         75,842,773         112,247,286         109,828,443           Total current liabilities         8,534,945,364         8,407,435,652         16,205,103,172         14,604,689,915           Contingencies and commitments         16  | * 7   | 14   |  |   |
| Current portion of:         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         13         75,842,773         112,247,286           Advances from customers         82,762,742         109,828,443         109,828,443           Total current liabilities         8,534,945,364         8,407,435,652         16,205,103,172         14,604,689,915           Contingencies and commitments         16         16         16         16   | 1   |      |  |   |
| - long-term finances - secured         13         2,283,139,502         2,073,367,018           - liabilities against assets subject to finance lease         75,842,773         112,247,286           Advances from customers         82,762,742         109,828,443           Total current liabilities         8,534,945,364         8,407,435,652           Total liabilities         16,205,103,172         14,604,689,915   |   | 15   | 4,444,771,619                                  | 4,447,779,750                           |
| - liabilities against assets subject to finance lease         75,842,773         112,247,286           Advances from customers         82,762,742         109,828,443           Total current liabilities         8,534,945,364         8,407,435,652           Total liabilities         16,205,103,172         14,604,689,915   | •   |      |  |   |
| Advances from customers         82,762,742         109,828,443           Total current liabilities         8,534,945,364         8,407,435,652         14,604,689,915           Contingencies and commitments         16         14         14         14   | 0   | 13   |  |   |
| Total current liabilities         8,534,945,364         8,407,435,652           Total liabilities         16,205,103,172         14,604,689,915   |   |      |  |   |
| Total liabilities     16,205,103,172     14,604,689,915       Contingencies and commitments     16  |   |      |  |   |
| Contingencies and commitments 16  |   |      |  |   |
|   |   |      | 16,205,103,172                                 | 14,604,689,915                          |
| 1 otal equity and habilities <u>22,422,575,359</u> 20,603,574,770   |   | 16   | 00.400.555.050                                 | 20 (02 57 ( 77)                         |
|   | Total equity and liabilities  |      | 22,422,575,359                                 | 20,603,574,770                          |

The annexed selected notes from 1 to 23 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

#### FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|   |      | Six-month Period ended |                 | Quarter         | ended           |
|---|------|------------------------|-----------------|-----------------|-----------------|
|   | •    | December 31,           | December 31,    | December 31,    | December 31,    |
|   | Note | 2016                   | 2015            | 2016            | 2015            |
|   |      | Rupees                 | Rupees          | Rupees          | Rupees          |
|   |      |                        | (Restated)      |                 | (Restated)      |
| Sales                                     | 20.2 | 11,078,621,119         | 9,824,098,641   | 5,856,765,031   | 5,151,410,716   |
| Sales tax                                 | 20.2 | (1,669,468,201)        | (1,477,905,657) | (851,099,191)   |                 |
|   |      |                        |                 |                 | (784,325,751)   |
| Net sales                                 |      | 9,409,152,918          | 8,346,192,984   | 5,005,665,840   | 4,367,084,965   |
| Cost of sales                             | 20.2 | (7,408,867,740)        | (6,852,669,567) | (3,920,425,557) | (3,577,075,036) |
| Gross profit                              |      | 2,000,285,178          | 1,493,523,417   | 1,085,240,283   | 790,009,929     |
|   |      |                        |                 |                 |                 |
| Selling and distribution expe             | nses | (810,039,785)          | (616,216,680)   | (401,413,583)   | (349,663,653)   |
| Administrative expenses                   |      | (143,443,701)          | (96,639,343)    | (99,103,552)    | (56,183,694)    |
|   |      | (953,483,486)          | (712,856,023)   | (500,517,135)   | (405,847,347)   |
| Operating profit                          |      | 1,046,801,692          | 780,667,394     | 584,723,148     | 384,162,582     |
| Other expenses                            |      | (73,650,976)           | (45,206,914)    | (47,434,893)    | (23,472,162)    |
|   |      | 973,150,716            | 735,460,480     | 537,288,255     | 360,690,420     |
| Other income                              |      | 77,221,268             | 58,437,033      | 47,032,922      | 47,251,527      |
|   |      | 1,050,371,984          | 793,897,513     | 584,321,177     | 407,941,947     |
| Finance cost                              |      | (368,865,772)          | (428,060,095)   | (176,137,340)   | (204,393,717)   |
|   |      | 681,506,212            | 365,837,418     | 408,183,837     | 203,548,230     |
| Share of profit from associat             | te   | 108,467,823            | 118,966,080     | -               | -               |
| Profit before income tax                  |      | 789,974,035            | 484,803,498     | 408,183,837     | 203,548,230     |
| Income tax expense                        |      | (181,638,816)          | (113,358,832)   | (65,816,586)    | (64,308,125)    |
| Profit for the period                     |      | 608,335,219            | 371,444,666     | 342,367,251     | 139,240,105     |
| Earnings per share - basic<br>and diluted | 17   | 9.53                   | 5.82            | 5.37            | 2.18            |

The annexed selected notes from 1 to 23 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

## CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|  |      | Six-month p  | Six-month period ended |              | ended        |
|--|------|--------------|------------------------|--------------|--------------|
|  |      | December 31, | December 31,           | December 31, | December 31, |
|  |      | 2016         | 2015                   | 2016         | 2015         |
|  | Note | Rupees       | Rupees                 | Rupees       | Rupees       |
|  |      |              | (Restated)             |              | (Restated)   |
| Profit for the period  |      | 608,335,219  | 371,444,666            | 342,367,251  | 139,240,105  |
| Item to be reclassified to profit and loss<br>account in subsequent period   |      |              |                        |              |              |
| Unrealized appreciation / (diminution) on available for sale investment      | 7.5  | 79,240,000   | 36,400,000             | (32,445,000) | 52,920,000   |
| Share of other comprehensive income from associated undertaking - net of tax | 7.4  | (54,257,012) | 62,211,694             | -            | 62,211,694   |
| Other comprehensive income for the   |      | 24,982,988   | 98,611,694             | (22,445,000) | 115,131,694  |
| period - net of tax  |      | 24,982,988   | 96,011,094             | (32,445,000) | 115,151,094  |
| Total comprehensive income for the<br>period                                 |      | 633,318,207  | 470,056,360            | 309,922,251  | 254,371,799  |

The annexed selected notes from 1 to 23 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

## CONDENSED INTERIM CASH FLOWS STATEMENT (UN-AUDITED)

#### FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

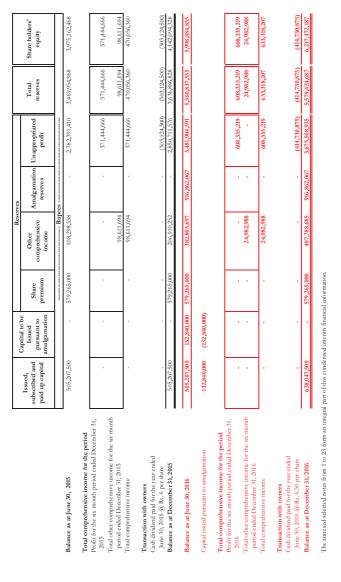
| CASH FLOWS FROM OPERATING ACTIVITIES  | Note | December 31,<br>2016<br>Rupees   | December 31,<br>2015<br>Rupees<br>(Restated)   |
|---|------|--|--|
| Cash generated from operations after working capital changes<br>Gratuity paid<br>Taxes paid<br>Long-term deposits received /(paid)  | 18   | 1,765,247,379<br>(19,589,605)<br>(243,666,513)<br>15,548,813   | 2,281,588,891<br>(7,754,853)<br>(117,598,511)<br>(676,766)   |
| Net cash generated from operating activities  |      | 1,517,540,074  | 2,155,558,761  |
| CASH FLOWS FROM INVESTING ACTIVITIES  |      |  |  |
| Capital expenditure (including CWIP)<br>Proceeds from sale of investment<br>Proceeds from disposal of property, plant and equipments  |      | (1,594,765,900)<br>37,316,032<br>6,494,672   | (711,059,138)<br>-<br>2,809,995  |
| Net cash used in investing activities   |      | (1,550,955,196)  | (708,249,143)  |
| CASH FLOWS FROM FINANCING ACTIVITIES  |      |  |  |
| (Rental paid)/ lease obtained<br>Dividends paid<br>Long-term finance less repayments<br>Financial charges paid<br>Net cash from/(used in) financing activities<br>Net increase in cash and cash equivalents<br>Cash and cash equivalents at the beginning of the period |      | (87,607,559)<br>(413,974,303)<br>1,595,192,043<br>(327,271,925)<br>766,338,256<br>732,923,134<br>(1,646,925,147) | 35,117,568<br>(302,322,948)<br>(318,565,822)<br>(226,109,068)<br>(811,880,270)<br>635,429,348<br>(2,055,771,075) |
|   | _    |  |  |
| Cash and cash equivalents at the end of the period  | 19   | (914,002,013)  | (1,420,341,727)  |

The annexed selected notes from 1 to 23 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

## CONDENSED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016



MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

#### 1 LEGAL STATUS AND OPERATIONS

Ismail Industries Limited (the Company) was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the company are now quoted on Pakistan Stock Exchange. Principal activities of the Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.

**1.1** The High Court of Sindh through its order dated September 22, 2016 has sanctioned the scheme of merger of Astro Plastics (Private) Limited (APL) with and into Ismail Industries Limited (IIL). Pursuant to this sanction, the entire business of APL including Properties, Assets, Liabilities, and the Rights and Obligations have been amalgamated with and into and vest in the IIL with effect from the effective date as mentioned in the scheme i.e., on July 1, 2015. The relevant details of the transactions are more clearly explained in note 1.2 to the financial statements for the year ended June 30 2016. Consequently, the comparative results in these financial information have been restated to reflect the financial results and cash flows of APL from October 01, 2015 to December 31, 2015 and from July 01, 2015 to December 31, 2015 respectively (as referred in note 21).

#### 2 STATEMENT OF COMPLIANCE

The condensed interim financial information of the Company for the six month period ended December 31, 2016 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 – "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 or directives of Securities and Exchange Commission of Pakistan (SECP) have been followed.

This condensed interim financial statements is being submitted to the shareholders as required by section 245 of Companies Ordinance, 1984 and the Listing Regulation of Pakistan Stock Exchange Limited.

The condensed interim financial information does not include all of the information required for complete set of annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended June 30, 2016.

#### 2.1 Basis of measurement

The condensed interim financial information has been prepared under the historical cost convention except certain financial assets and liabilities which have been stated at fair value or amortized cost and staff retirement benefits which have been recognized at values determined by independent actuary.

The condensed interim financial information comprise condensed interim balance sheet, condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and selected notes to the financial statements and have been prepared under the accrual basis of accounting except for cash flow information.

#### 3 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

- **3.1** The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements of the Company for the year ended June 30, 2016.
- **3.2** Certain amendments and interpretation to approved accounting standards become effective during period were not relevant to the Company's operation and do not have any impact on the accounting policies of the Company

#### 4 USE OF JUDGEMENTS AND ESTIMATES

The estimates / judgments and associated assumptions used in the preparation of this condensed interim financial information are consistent with those applied in the preparation of the financial statements of the Company for the year ended June 30, 2016.

#### 5 FUNCTIONAL AND PRESENTATION CURRENCY

This condensed interim financial information is presented in Pakistani Rupees which is also company's functional currency

#### 6 PROPERTY, PLANT AND EQUIPMENTS

|                          | Note | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Audited)<br>June 30,<br>2016<br>Rupees |
|--------------------------|------|--|---|
| Operating fixed assets   | 6.1  | 7,353,411,090                                  | 7,277,200,910                           |
| Capital work in progress | 6.2  | 1,858,074,187                                  | 700,933,600                             |
|                          |      | 9,211,485,277                                  | 7,978,134,510                           |

6.1 Details of additions and deletions to operating fixed assets during the six-month period are as follows:

|                           | (Un-audited)         |                      |                      |                      |  |
|---------------------------|----------------------|----------------------|----------------------|----------------------|--|
|                           | Additions            |                      | Transfers            |                      |  |
|                           | At c                 | ost                  | At net be            | ook value            |  |
|                           | December 31,<br>2016 | December 31,<br>2015 | December 31,<br>2016 | December 31,<br>2015 |  |
|                           |                      | Ru                   | pees                 |                      |  |
|                           |                      | (Restated)           |                      | (Restated)           |  |
| Owned assets              |                      |                      |                      |                      |  |
| Bulidig on leasehold land | 65,877,358           | 1,122,667            | -                    | -                    |  |
| Plant and machinery       | 302,327,530          | 480,163,331          | -                    | -                    |  |
| Furniture and fittings    | -                    | -                    |                      | -                    |  |
| Equipment                 | 3,010,257            | 9,729,845            | -                    | -                    |  |
| Computers                 | 1,491,038            | 1,331,049            | 43,396               | 34,297               |  |
| Vehicles                  | 29,282,280           | 836,849              | 2,667,468            | 1,056,220            |  |
|                           | 401,988,463          | 493,183,741          | 2,710,864            | 1,090,517            |  |
| Leased assets             |                      |                      |                      |                      |  |
| Plant and machinery       | -                    | 64,098,224           | -                    | -                    |  |
| Vehicles                  | 35,636,850           | 5,446,757            | -                    | -                    |  |
|                           | 35,636,850           | 69,544,981           | -                    | -                    |  |
|                           | 437,625,313          | 562,728,722          | 2,710,864            | 1,090,517            |  |

**6.2** Details of additions in and transfers from capital work-in-progress during the six-month period are as follows:

|                         |                      | (Un-audited)         |                      |                      |
|-------------------------|----------------------|----------------------|----------------------|----------------------|
|                         | Addi                 | tions                | Tran                 | sfers                |
|                         |                      | At                   | cost                 |                      |
|                         | December 31,<br>2016 | December 31,<br>2015 | December 31,<br>2016 | December 31,<br>2015 |
|                         |                      | Rupe                 | es                   |                      |
|                         |                      | (Restated)           |                      | (Restated)           |
| Civil works             | 68,145,471           | 105,980,968          | 65,877,358           | 1,122,667            |
| Plant and machinery     | 1,390,130,057        | 523,703,198          | 299,651,481          | 480,163,331          |
| Electric insallation    | 41,691,471           | -                    | 2,676,049            | -                    |
| Equipments and fixtures | 22,726,293           | 9,662,093            | 3,010,257            | 9,729,845            |
| Software development    | 5,662,440            | -                    |                      | -                    |
| 1                       | 1,528,355,732        | 639,346,259          | 371,215,145          | 491,015,843          |

## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|     |   |      | (Un-audited)<br>December 31,<br>2016 | (Audited)<br>June 30,<br>2016 |
|-----|---|------|--------------------------------------|-------------------------------|
| 7   | LONG-TERM INVESTMENTS                             | Note | Rupees                               | Rupees                        |
|     | Investment in subsidiary Company- unquoted shares |      |                                      |                               |
|     | Hudson Pharma (Private) Limited                   | 7.1  | 605,984,000                          | 605,984,000                   |
|     | Investment in associated undertakings             |      |                                      |                               |
|     | Novelty Enterprises (Private) Limited             | 7.2  | 228,763,991                          | 228,763,991                   |
|     | The Bank of Khyber                                | 7.3  | 3,197,060,460                        | 3,142,849,649                 |
|     |   |      | 3,425,824,451                        | 3,371,613,640                 |
|     | Other investment-Available for sale               |      |                                      |                               |
|     | Bank Islami Pakistan Limited                      | 7.5  | 374,080,000                          | 294,840,000                   |
|     |   |      | 4,405,888,451                        | 4,272,437,640                 |
| = 4 |   |      |                                      |                               |

#### 7.1 Hudson Pharma (Private) Limited

The Company holds 71.29% (June 30, 2016: 71.29%) voting and equity interest in Hudson Pharma (Private) Limited (HPL). HPL was incorporated under Company Ordinance 1984 as private company Limited by shares and the principal activities of the company are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical drugs and medicines. However, the company has not commenced commercial operations yet and investment is stated at cost. The shares of Hudson Pharma (Private) Limited are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of Hudson Pharma (Private) Limited is June 30.

#### 7.2 Novelty Enterprises (Private) Limited

The Company holds 33% (June 30, 2016: 33%) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30.

Total equity / net assets of NEL as at June 30, 2016 based on un-audited financial statements amounted to Rs. 561.53 million (2016: Rs. 561.53 million based on audited financial statements). However, as per report of an independent valuer, Masud Associates dated December 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs.1,241.907 million (June 2016: Rs. 758.34 million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment.

NEL has not commenced operations and hence the investment is stated at cost.

#### 7.3 The Bank of Khyber

The total shareholding of the Company in the Bank of Khyber (the Bank) is 241,639,031 shares which represents 24.16% of paid-up capital of the Bank (June 30, 2016: 24.16%). In addition to this, the Company also has representation on the Board of Directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from annual audited financial statements of the Bank for the year ended December 31, 2015 and September 30, 2016. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not enganged in like transcation under similair circumtances.

The market value of holding in the Bank as on December 31, 2016 was Rs. 3,999.13 million (June 30, 2016: Rs. 3,032.57 million).

7.4 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

|   | The Bank of Khyber |               | Novelty Enterpri<br>Limite | · ,         |
|---|--------------------|---------------|----------------------------|-------------|
| -   | (Un-audited)       | (Audited)     | (Un-audited)               | (Audited)   |
|   | December 31,       | June 30,      | December 31,               | June 30,    |
| -   | 2016               | 2016          | 2016                       | 2016        |
| Carrying value at beginning of                                  |                    |               |                            |             |
| the period  | 3,142,849,649      | 2,663,030,998 | 228,763,991                | 229,724,069 |
| Purchase during the period                                      |                    | -             |                            |             |
| Share of profit relating to                                     |                    |               |                            |             |
| profit and loss account   | 108,467,823        | 507,360,301   | -                          | (960,078)   |
| Dividend received   | -                  | (302,048,789) | -                          | -           |
| Share of (loss)/profit relating to other comprehensive income - |                    |               |                            |             |
| net of tax  | (54,257,012)       | 274,507,139   | -                          | -           |
| Carrying value at end of the                                    |                    |               |                            |             |
| period  | 3,197,060,460      | 3,142,849,649 | 228,763,991                | 228,763,991 |

All transfers of funds to the company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates. The company has not received any dividend from The Bank of Khyber during the period (June 30, 2016: Rs. 1.25 per share).

The company has not incurred any contingent liabilities or other commitments relating to its investments in associates.

|  | (Un-audited) | (Audited)   |
|--|--------------|-------------|
|  | December 31, | June 30,    |
|  | 2016         | 2016        |
|  | Rupees       | Rupees      |
| 7.5 Bank Islami Pakistan Limited               |              |             |
| Carrying Value                                 | 294,840,000  | 285,600,000 |
| Unrealized appreciation in value of investment | 79,240,000   | 9,240,000   |
| Fair value of investment                       | 374,080,000  | 294,840,000 |
|  |              |             |

## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|     |  |            | (Un-audited)  | (Audited)     |
|-----|--|------------|---------------|---------------|
|     |  |            | December 31,  | June 30,      |
|     |  |            | 2016          | 2016          |
|     |  |            | Rupees        | Rupees        |
| 8   | STORES AND SPARES                              |            | -             |               |
|     | Stores and spare parts - gross                 |            | 162,276,490   | 149,193,880   |
|     | Diesel and liquified petroleum gas             |            | 1,307,633     | 1,252,300     |
|     | Others   |            | 2,804,100     | 9,500,192     |
|     | Provision for slow moving spare parts          | 8.1        | (7,646,420)   | (7,511,420)   |
|     | Store and spares - net                         |            | 158,741,803   | 152,434,952   |
| 8.1 | Reconciliation of provision for slow moving sp | pare parts |               |               |
|     | Opening provision                              |            | (7,511,420)   | (6,971,420)   |
|     | Charge for the period / year                   |            | (135,000)     | (540,000)     |
|     | Closing provision                              |            | (7,646,420)   | (7,511,420)   |
| 9   | STOCK-IN-TRADE                                 |            |               |               |
|     | Raw materials                                  | 9.1        | 3,995,943,155 | 3,951,251,890 |
|     | Packing materials                              | 9.1        | 429,016,842   | 354,703,036   |
|     | Work-in-process                                |            | 104,785,539   | 65,927,451    |
|     | Finished goods                                 |            | 1,412,300,791 | 1,378,037,835 |
|     |  |            | 5,942,046,327 | 5,749,920,212 |

**9.1** Raw materials and packing materials are stated at net of provision for slow moving items amounting to Rs.13,404,278 (June 30, 2016: Rs.13,404,278) and Rs.157,532,105 (June 30, 2016: Rs. 150,332,105) respectively.

|    |                                  | (Un-audited)  | (Audited)     |
|----|----------------------------------|---------------|---------------|
|    |                                  | December 31,  | June 30,      |
|    |                                  | 2016          | 2016          |
|    |                                  | Rupees        | Rupees        |
| 10 | TRADE DEBTS                      |               |               |
|    | Considered good                  |               |               |
|    | - secured (export debtors)       | 141,809,897   | 138,962,888   |
|    | - unsecured                      | 834,782,255   | 1,042,864,233 |
|    |                                  | 976,592,152   | 1,181,827,121 |
|    | Considered doubtful              | 41,764,885    | 39,964,885    |
|    | Trade debts - gross              | 1,018,357,037 | 1,221,792,006 |
|    | Provision for doubtful debts     | (41,764,885)  | (39,964,885)  |
|    | Trade debts - net                | 976,592,152   | 1,181,827,121 |
| 11 | CASH AND BANK BALANCES           |               |               |
|    | Cash in hand                     | 7,451,326     | 2,460,524     |
|    | Cash with banks in:              |               |               |
|    | - current accounts- conventional | 60,054,735    | 47,091,543    |
|    | - current accounts- islamic      | 18,864,376    | 10,587,976    |
|    |                                  | 86,370,437    | 60,140,043    |
|    |                                  |               |               |

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#### 12 SPONSORS' LOAN - SUBORDINATED

The company has obtained interest free loan from its sponsors. The sponsors have entered into agreements with the company and various banks in which they have undertaken to sub-ordinate their loans and their claims over the company's assets. These loans will convert within one year to ordinary shares after the merger of Astro Plastics (Private) Limited with the company and are under advance stage of discussion for conversion to ordinary shares. The required formalities would be completed once final decision and agreement has been reached.

|                                      |                 | (Un-audited)     |                 |                 | (Audited)     |                |
|--------------------------------------|-----------------|------------------|-----------------|-----------------|---------------|----------------|
|                                      | D               | ecember 31, 2016 |                 |                 | June 30, 2016 |                |
|                                      |                 |                  | Rup             | ees             |               |                |
|                                      | Conventional    | Islamic          | Total           | Conventional    | Islamic       | Total          |
| At beginning of the<br>period / year | 4,740,613,260   | 1,679,166,659    | 6,419,779,919   | 2,239,035,917   | 1,595,745,610 | 3,834,781,527  |
| Obtained during the<br>period / year | 3,059,485,850   | -                | 3,059,485,850   | 4,452,854,371   | 350,000,000   | 4,802,854,371  |
| Repaid during the period / year      | (1,296,793,807) | (167,500,000)    | (1,464,293,807) | (1,951,277,028) | (266,578,951) | (2,217,855,979 |
|                                      | 6,503,305,304   | 1,511,666,659    | 8,014,971,962   | 4,740,613,260   | 1,679,166,659 | 6,419,779,919  |
| Less: Current maturity               | (1,875,639,498) | (407,500,004)    | (2,283,139,502) | (1,725,867,014) | (347,500,004) | (2,073,367,018 |
|                                      | 4,627,665,806   | 1,104,166,655    | 5,731,832,460   | 3,014,746,246   | 1,331,666,655 | 4,346,412,901  |

#### 13 LONG TERM FINANCES - secured

13.1 These represent term finance facilities obtained for property, plant, and equipments. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu / ranking charge over property, plant and equipments of the company and personal guarantees of the directors. These facilities carry mark-up at the rate ranging from 1 month KIBOR + 0.20% to 3 month KIBOR + 1.25% and from 0.75% to 1 % above the State Bank of Pakistan rate for LTFF.

| 14 | TRADE AND OTHER PAYABLES                           | Note | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Audited)<br>June 30,<br>2016<br>Rupees |
|----|--|------|--|---|
|    | Trade creditors<br>Other liabilities               |      | 1,143,585,166<br>382,253,085                   | 1,345,421,041<br>237,795,484            |
|    |  |      | 1,525,838,251                                  | 1,583,216,525                           |
| 15 | SHORT TERM FINANCES - Secured                      |      |  |   |
|    | Term finances-conventional                         | 15.1 | 1,349,999,976                                  | 1,573,404,789                           |
|    | Term finances-islamic                              | 15.2 | 1,711,399,193                                  | 999,309,771                             |
|    | Export refinances                                  | 15.3 | 383,000,000                                    | 168,000,000                             |
|    | Running finance utilized under mark-up arrangement | 15.4 | 1,000,372,450                                  | 1,707,065,190                           |
|    |  |      | 4,444,771,619                                  | 4,447,779,750                           |

15.1 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 3,175 million (2016: Rs. 3,825 million). These are secured against pari-passu / ranking hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 6.17% to 7.05% per annum (2016: 6.42% to 7.49% per annum).

- **15.2** These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 3,250 million (2016: Rs. 2,700 million). These are secured against pari-passu / ranking hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 6.24% to 6.31% per annum (2016: 6.39% to 7.86% per annum).
- 15.3 These represented facilities for export refinance arranged from various banks aggregating to Rs. 383 million (2016: Rs. 490 million). These were secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Company along with the personal guarantees of the directors. These carried mark-up at the rate ranging from 0.75% to 1% above the State Bank of Pakistan (SBP) rate per annum (2016: 0.75% to 1% above SBP rate per annum).
- 15.4 The facilities for running finances available from various banks aggregated to Rs. 2,927 million (2016: Rs. 3,325 million). These are secured against pari-passu / ranking hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from 6.29% to 7.30% per annum (2016: 6.50% to 8.51% per annum).

#### 16 CONTINGENCIES AND COMMITMENTS

#### 16.1 Contingencies

- 16.1.1 The Company has filed a suit against a debtor for recovery of Rs. 960,450. The suit was decreed in favour of the Company but as the debtor did not have any tangible property within the territorial jurisdiction of Court at Hub, the case has been transferred to the District Judge, Lahore for execution. As the case has been decided in favour of the Company and the debtor is being pursued to pay the decretal amount, the amount due has not been written off.
- 16.1.2 Suit no. 17 of 2009 was filed against the Company and Lasbella Industrial Estates Development Authority (LIEDA) for illegal allotment of Plot No. C-386 Hub Industrial Trading Estate (HITE) which was set aside by the High Court of Balochistan, Quetta and the Court of Senior Civil Judge decreed in favor of plaintiff.

The Company has preferred appeal to High Court of Balochistan, Quetta. No provision has been made in these financial statements against this aforementioned suit as the management of the Company, based on the advice of its legal counsel, is of the opinion that the abovementioned judgment is contrary to the facts and law and not based on proper appraisal of evidence and correct appreciation of law. Further, the Company has completed construction and is running factory on the land in dispute, therefore, it is not viable to restore possession of the suit property to the plaintiff and the Company shall contest the case in the higher Courts if warranted. The High Court of Balochistan, Quetta has set aside the case on February 24, 2014 and the case shall start afresh in the next hearing.

Further, in case of any adverse decision, LIEDA would be required to allot alternative plot to the plaintiff and the Company would not be affected by any adverse decision of the Court.

16.1.3 The Company has filed appeal before the Commissioner (Appeals), LTU, Karachi against certain add-backs out of expenses claimed and short tax credit allowed during the proceeding u/s 122 5A of the Ordinance. As per the tax advisor of the Company the order by the commissioner will not have any impact on the tax liability of the Company as its falls under minimum tax. However, if tax credit is allowed by the commissioner Appeal the Company's tax refund of tax year 2014 will increase by Rs. 26.376 million.

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- 16.1.4 As the Ministry of Industries has declared BOPET film manufacturing project of the Company as Pioneer industry, after which imports of capital goods shall be duty free. The Company approached Board of Investment (BOI) for the permission of imports who entertained the request and is in the process of evaluating the permission of import vide SRO 41(I)/2009. In the meantime, the Company imported some capital goods and as per section 81 of The Customs Act, 1969, issued post dated cheques amounting to Rs. 557.403 million (June 2016: Rs. 557.403 million) for provisional clearance in favour of Collector of Custom. However, due to delay on part of Federal Board of Revenue, the formal SRO to endorse the decision of Ministry of Industries is still awaited. The company had filed the subject petition to refrain FBR and Pakistan Customs to encash the securities, submitted against the provisional release of the plant and machineries, and also to issue formal notification to endorse the earlier decision of Ministry of Industries the High Court vide order dated May 13, 2015, has passed interim orders in favor of the company, which are still operative. The management of the Company, based on legal coursel's opinion, is confident that exemption shall be granted on duties related to import of capital goods against BOPET project retrospectively.
- 16.1.5 The Company has filed suit against Federation of Pakistan, Federal Board of Revenue, Collectors of Custom and Collectorate of Custom in Sindh High Court against the operation of SRO 170(I)/2013 dated March 04, 2013 which required 8% import duty on import of Poly Ethylene Terephthalate (PET). In this connection Sindh High Court vide order dated March 12, 2013 directed that custom duties at the rate of 3% to be paid by the Company and insofar as differential amount is concerned 2.5% shall be deposited in cash with the Nazir of the Honorable High Court and 2.5% shall be paid through post dated cheques to the Nazir. In this connection the Company has deposited pay orders amounting to Rs. 109.383 million (June 2016: Rs. 100.217 million) and issued post dated cheques amounting to Rs. 109.383 million (June 2016: Rs. 100.217 million) in favour of Nazir of High Court as directed. Further, the Company has filed petition for rationalization of duty structure on PET Resin. Subsequent to the year end, the main grievance of the Company for classifying the Pet Resin (Film Grade) and Pet Resin (Yarn Grade) under the same PCT Heading has already been redresses in Fiscal Budget (2015-16) and from 01st July, 2015, the major raw material for BOPET film manufacturing i.e. PET Resin -Film Grade is being imported on the same rate as applicable to PET Resin - Yarn Grade. However, the retrospective relief on the previous consignments has been regreted by the Honorable High Court which has been challenged in Honorable Supreme Court of Pakistan. As per legal Counsel, there is no immediate financial liability against the Company in the abovementioned matter and has a good prima facie case.

| 16.2 | Commitments                       | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Audited)<br>June 30,<br>2016<br>Rupees |
|------|-----------------------------------|--|---|
|      | Outstanding letter of guarantees  | 474,241,206                                    | 432,740,600                             |
|      | Outstanding letter of credit for: |  |   |
|      | - capital expenditures            | 496,666,479                                    | 1,345,595,856                           |
|      | - others                          | 1,023,436,201                                  | 1,819,393,537                           |
|      | Rentals under Ijarah contract     |  |   |
|      | Not later than one year           | -  | 44,412,224                              |
|      | Over one year to five years       | -  | 63,633,725                              |
|      |                                   | -  | 108,045,949                             |

## SELECTED NOTES TO THE CONDENSED **INTERIM FINANCIAL INFORMATION**

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

#### 17 EARNINGS PER SHARE-Basic and Diluted

There is no dilutive effect on the basic earnings per share of the company which is based on: (Un-audited)

|      | There is no dilutive effect on the basic earnings per sh            | are of the compa | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Un-audited)<br>December 31,<br>2015<br>Rupees |
|------|---|------------------|--|--|
|      | Basic earnings per share  | riote            | Rupees   | (Restated)                                     |
|      | Profit for the period   |                  | 608,335,219                                    | 371,444,666                                    |
|      |   |                  | (Numl  | per)   |
|      | Weighted average number of ordinary shares during the               | ne period        | 63,804,750                                     | 63,804,750                                     |
|      |   |                  | (Rupe  | es)  |
|      | Basic earnings per share  |                  | 9.53   | 5.82   |
| 18   | CASH GENERATED FROM OPERATIONS<br>AFTER WORKING CAPITAL CHANGES     |                  |  |  |
|      | Profit before income tax  |                  | 789,974,035                                    | 484,803,498                                    |
|      | Adjustments for non-cash and other items:                           |                  |  |  |
|      | Depreciation  |                  | 358,704,269                                    | 355,350,857                                    |
|      | Gain on disposal of property, plant and equipments -                | net              | (3,783,808)                                    | (1,719,478)                                    |
|      | loss on sale of investment  |                  | 131,967  | -  |
|      | Provision for staff retirement gratuity                             |                  | 62,014,050                                     | 25,727,648                                     |
|      | Share of profit from associated undertaking                         |                  | (108,467,823)                                  | (118,966,080)                                  |
|      | Foreign exchange loss - net   |                  | -  | -  |
|      | Finance cost  |                  | 368,865,772                                    | 428,060,096                                    |
|      | Net increase in working capital                                     | 18.1             | 297,808,917                                    | 1,108,332,350                                  |
|      |   |                  | 1,765,247,379                                  | 2,281,588,891                                  |
| 18.1 | Working capital changes   |                  |  |  |
|      | Current assets  |                  |  |  |
|      | (Increase) / Decrease in current assets                             |                  |  |  |
|      | Stores and spares   |                  | (6,306,851)                                    | (18,939,460)                                   |
|      | Stock-in-trade  |                  | (192,126,115)                                  | 599,330,079                                    |
|      | Trade debts   |                  | 205,234,969                                    | (247,147,840)                                  |
|      | Advances - considered good  |                  | (252,694,976)                                  | (56,638,775)                                   |
|      | Trade deposits and short-term prepayments                           |                  | (37,023,365)                                   | (4,883,317)                                    |
|      | Other receivables   |                  | (37,758,807)                                   | (8,274,227)                                    |
|      |   |                  | (320,675,145)                                  | 263,446,460                                    |
|      | Current liabilities<br>Increase / (Decrease) in current liabilities |                  |  |  |
|      | Trade and other payables  |                  | (58,134,846)                                   | (86,975,657)                                   |
|      | Short-term finances   |                  | 703,684,609                                    |  |
|      | Advance from customers  |                  | (27,065,701)                                   | 972,246,694<br>(40,385,147)                    |
|      | Advance from customers  |                  | 618,484,062                                    | 844,885,890                                    |
|      | Net increase in working capital                                     |                  | 297,808,917                                    | 1,108,332,350                                  |
| 40   |   |                  | 277,000,717                                    | 1,100,352,550                                  |
| 19   | CASH AND CASH EQUIVALENTS   |                  |  |  |
|      | Cash and bank balances  | 11               | 86,370,437                                     | 65,805,376                                     |
|      | Running finances under mark-up arrangement                          | 15               | (1,000,372,450)                                | (1,486,147,103)                                |
|      |   |                  | (914,002,013)                                  | (1,420,341,727)                                |
|      |   |                  |  |  |

# SEGMENT INFORMATION 8

A segment is a disinguishable component of the company that is engoged in business activities from which the company enancements and incurvatories and its results are ngularly neviewed by the company's clief operating decision maker to make decision about resources to be allocated to the segment advances. Further, discrete function if a sound so that a second advance of the company's clief operating decision maker to make decision about resources to be allocated to the segment advances function discrete function in a variable for each segment. Food processing - Food processing

|   |                         |                      |                      |                      |                      | (Un-audited)         | ited)                |                      |                      |                 |                        |                      |
|---|-------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|-----------------|------------------------|----------------------|
|   |                         |                      | Quarter ended        | ended                |                      |                      |                      |                      | Half year ended      | ended           |                        |                      |
|   | Food Processing         | cessing              | Plastic Film         | Film                 | Total                | _                    | Food Processing      | cessing              | Plastic Film         | Film            | Total                  |                      |
|   | December 31,<br>2016    | December 31,<br>2015 | December 31,<br>2016 | December 31,<br>2015 | December 31,<br>2016 | December 31,<br>2015 | December 31,<br>2016 | December 31,<br>2015 | December 31,<br>2016 | December 31, 1  | December 31, 1<br>2016 | December 31,<br>2015 |
| ·   |                         | 0 1 A                |                      | C 104                |                      | Runees               |                      | A 1 A 1              |                      |                 |                        | 0100                 |
|   |                         |                      |                      | (Restated)           |                      | (Restated)           | 3                    |                      |                      | (Restated)      |                        | (Restated)           |
|   | 4.562.291.579           | 4.036.769.570        | 1,406,902,696        | 1.114.398.569        | 5.969.194.275        | 5.151.168.139        | 8.761.132.510        | 7.507.460.580        | 2.578.220.613        | 2.246.045.368   | 11.339.353.123         | 9.753.505.948        |
| Export  | 160.920.764             | 110,669,615          | 75,869,594           | 79,326,814           | 236,790,358          | 189.996.429          | 296,619,829          | 230.977.992          | 103,032,140          | 175,012,445     | 399,651,969            | 405.990.437          |
| Export rebates  | 2,522,293               | 3,326,995            |                      | 2,635,955            | 2,522,293            | 5,962,950            | 5,483,707            | 5,524,301            |                      | 2,635,955       | 5,483,707              | 8,160,256            |
| inter segment sales   |                         |                      | •                    | 5,010,000            | •                    | 5,010,000            | •                    |                      | •                    | 23,460,000      | •                      | 23,460,000           |
|   | 4,725,734,636           | 4,150,766,180        | 1,482,772,290        | 1,201,371,338        | 6,208,506,926        | 5,352,137,518        | 9,063,236,046        | 7,743,962,873        | 2,681,252,753        | 2,447,153,768   | 11,744,488,799         | 10,191,116,641       |
| Sales return and discounts  | (339,412,146)           | (189,905,839)        | (12,329,749)         | (5,810,963)          | (351, 741, 895)      | (195,716,802)        | (649,683,789)        | (332,973,816)        | (16,183,891)         | (10,584,184)    | (665,867,680)          | (343,558,000)        |
| Sales tax   | (652, 460, 873)         | (614,395,455)        | (198,638,318)        | (169,930,296)        | (851,099,191)        | (784,325,751)        | (1, 281, 127, 330)   | (1, 140, 233, 070)   | (388, 340, 871)      | (337,672,587)   | (1,669,468,201)        | (1,477,905,657)      |
|   | (991, 873, 019)         | (804, 301, 294)      | (210,968,067)        | (175,741,259)        | (1,202,841,086)      | (980,042,553)        | (1,930,811,119)      | (1,473,206,886)      | (404,524,762)        | (348,256,771)   | (2, 335, 335, 881)     | (1,821,463,657)      |
| Net sales   | 3,733,861,617           | 3,346,464,886        | 1,271,804,223        | 1,025,630,079        | 5,005,665,840        | 4,372,094,965        | 7,132,424,927        | 6,270,755,987        | 2,276,727,991        | 2,098,896,997   | 9,409,152,918          | 8,369,652,984        |
| Cost of sales   | (2,814,300,716)         | (2,674,548,200)      | (1,106,124,841)      | (907,536,836)        | (3,920,425,557)      | (3,582,085,036)      | (5,400,391,561)      | (5,025,173,843)      | (2,008,476,179)      | (1,850,955,724) | (7,408,867,740)        | (6,876,129,567)      |
| Selling and distribution expenses                                 | (363,179,371)           | (316,885,881)        | (38,234,212)         | (32,777,772)         | (401,413,583)        | (349,663,653)        | (744,082,880)        | (555,763,060)        | (65,956,905)         | (60, 453, 620)  | (810,039,785)          | (616,216,680)        |
| Administrative expenses   | (90,134,842)            | (46,314,586)         | (8,968,710)          | (9, 869, 108)        | (99,103,552)         | (56, 183, 694)       | (130,964,817)        | (82,095,374)         | (12,478,884)         | (14,543,969)    | (143,443,701)          | (96,639,343)         |
|   | (3, 267, 614, 929)      | (3,037,748,667)      | (1,153,327,763)      | (950,183,716)        | (4,420,942,692)      | (3,987,932,383)      | (6,275,439,258)      | (5,663,032,277)      | (2,086,911,968)      | (1,925,953,313) | (8,362,351,226)        | (7,588,985,590)      |
| Segment resul   | 466,246,688             | 308,716,219          | 118,476,460          | 75,446,363           | 584,723,148          | 384,162,582          | 856,985,669          | 607,723,710          | 189,816,023          | 172,943,684     | 1,046,801,692          | 780,667,394          |
| Unallocated in come and expenses                                  | ses                     |                      |                      |                      |                      |                      |                      |                      |                      |                 | 870 RCC 444            | E 0 107 000          |
| Ошет орктания исопис<br>Биан <i>ее</i> сост                       |                         |                      |                      |                      |                      |                      |                      |                      |                      |                 | 11,224,200             | (428,060,005)        |
| Other operating expenses  |                         |                      |                      |                      |                      |                      |                      |                      |                      |                 | (13 650 976)           | (45,206,914)         |
| Share of profit from associated undertakings                      | mdertakings             |                      |                      |                      |                      |                      |                      |                      |                      |                 | 108,467,823            | 118,966,080          |
| Profit before taxation  |                         |                      |                      |                      |                      |                      |                      |                      |                      |                 | 789,974,035            | 484,803,498          |
| Income tax expense  |                         |                      |                      |                      |                      |                      |                      |                      |                      |                 | (181,638,816)          | (113,358,832)        |
| Profit for the period   |                         |                      |                      |                      |                      |                      |                      |                      |                      |                 | 608,335,219            | 371,444,666          |
| 20.2 Reconciliation of reportable segment sales and cost of sales | nt sales and cost of sa | les                  |                      |                      |                      |                      |                      | 1                    |                      | (Un-audited)    | ited)                  |                      |
|   |                         |                      |                      |                      |                      |                      |                      | 1                    | Quarter ended        | nded            | Six-month period ended | d ended              |
|   |                         |                      |                      |                      |                      |                      |                      |                      | December             | December        | December               | December             |
|   |                         |                      |                      |                      |                      |                      |                      |                      | 2016                 | 2015            | 2016                   | 2015                 |
|   |                         |                      |                      |                      |                      |                      |                      |                      |                      | (Restated)      |                        | (Restated)           |
| sales net of sales return and discount                            | Ĕ                       |                      |                      |                      |                      |                      |                      |                      | E 00E 66E 940        | 4 370 004 065   | 0.400.152.010          | 100 020 020 0        |
| total sales for reportable segments                               |                         |                      |                      |                      |                      |                      |                      |                      | 01000000000          | 100/100/00/01/1 | 016 077 077 1          | 1 477 005 257        |
| 1aX   |                         |                      |                      |                      |                      |                      |                      |                      | 1415440500           | 101/07/401      | 107601560051           | 100/00/1116/1        |
| Less Education of inter-segments sales                            | the s                   |                      |                      |                      |                      |                      |                      | 1                    |                      | (000'010'C)     |                        | (20,400,004,02)      |
|   |                         |                      |                      |                      |                      |                      |                      |                      | 5,856,765,031        | 5,151,410,716   | 11,078,621,119         | 9,824,098,641        |
| Cost of sales   |                         |                      |                      |                      |                      |                      |                      |                      |                      |                 |                        |                      |
| Iotal cost of sales for reportable segments                       | tents                   |                      |                      |                      |                      |                      |                      |                      | (3, 920, 425, 557)   | (3,582,085,036) | (7,408,867,740)        | (6,876,129,567)      |
| Elimination of inter-segments purchases                           | 503                     |                      |                      |                      |                      |                      |                      |                      |                      | P A4A AAA       |                        | 72 460,000           |
|   |                         |                      |                      |                      |                      |                      |                      | 1                    |                      | (Y)///////C     |                        | VVVV5/V015           |

SELECTED NOTES TO THE CONDENSED **INTERIM FINANCIAL INFORMATION** 

## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

| FOR THE SIX MONTH PERIOD | ENDED DECEMBER 31, 2016 |
|--------------------------|-------------------------|
|--------------------------|-------------------------|

|      |                         | (Un-audited)  | (Audited)     | (Un-audited)  | (Audited)     | (Un-audited)   | (Audited)      |
|------|-------------------------|---------------|---------------|---------------|---------------|----------------|----------------|
|      |                         | Food S        | egment        | Plastic S     | egment        | To             | tal            |
|      |                         | December 31,  | June 30,      | December 31,  | June 30,      | December 31,   | June 30,       |
|      |                         | 2016          | 2016          | 2016          | 2016          | 2016           | 2016           |
|      |                         |               |               | R             | upees         |                |                |
| 20.3 | Segment assets          | 9,327,598,384 | 9,583,674,404 | 8,321,575,532 | 6,405,019,562 | 17,649,173,916 | 15,988,693,966 |
| 20.4 | Unallocated assets      | -             | -             |               | -             | 4,773,401,443  | 4,614,880,804  |
|      |                         | 9,327,598,384 | 9,583,674,404 | 8,321,575,532 | 6,405,019,562 | 22,422,575,359 | 20,603,574,770 |
| 20.5 | Segment liabilities     | 1,641,316,171 | 1,775,537,286 | 4,534,646,918 | 4,572,015,250 | 6,175,963,089  | 6,347,552,536  |
| 20.6 | Unallocated liabilities | -             | -             |               | -             | 10,029,140,083 | 8,257,137,379  |
|      |                         | 1,641,316,171 | 1,775,537,286 | 4,534,646,918 | 4,572,015,250 | 16,205,103,172 | 14,604,689,915 |

#### 20.7 Inter-segment pricing

Transactions among the business segments are recorded at estimated cost.

20.8 The company's export sales have been primarily made to countries in the Middle East, Africa and South Asia. However, no material amount of export sales have been made to any one or more particular countries.

20.9 There were no major customers of the company which formed 10 percent or more of the company's revenue.

| 20.10 RECONCILIATION OF REPORTABLE SEGMENT<br>ASSETS AND LIABILITIES | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Audited)<br>June 30,<br>2016<br>Rupees |
|--|--|---|
| 20.11 Assets   |  |   |
| Total assets for reportable segments 20.3                            | 17,649,173,916                                 | 15,988,693,966                          |
| Administrative capital assets  | 367,512,992                                    | 342,443,164                             |
| Long term investment 7   | 4,405,888,451                                  | 4,272,437,640                           |
| Total assets   | 22,422,575,359                                 | 20,603,574,770                          |
| 20.12 Liabilities  |  |   |
| Total liabilities for reportable segments 20.5                       | 6,175,963,089                                  | 6,347,552,536                           |
| Sponsors' loan - subordinated  | 902,151,770                                    | 902,151,770                             |
| Deferred liabilities   | 938,934,996                                    | 674,516,776                             |
| Long term finance 13   | 8,014,971,962                                  | 6,419,779,919                           |
| Liabilities against assets subject to finance lease                  | 173,081,355                                    | 260,688,914                             |
| Total liabilities  | 16,205,103,172                                 | 14,604,689,915                          |

#### 21 STATEMEMNT OF COMPARATIVE FIGURE

Following figures of Astro Plastic (Private) Limited for the quarter and half year ended of the corresponding period has been added to plastic segment by virtue of amalgamation of it with and into Ismail Industries Limited (as referred in note 1.1 and 20.1.)

|                            | Six-month Period<br>ended | Quarter ended        |
|----------------------------|---------------------------|----------------------|
|                            | December 31,<br>2015      | December 31,<br>2015 |
|                            | Rupees                    | Rupees               |
| Sales                      |                           |                      |
| Local                      | 1,529,328,078             | 735,752,187          |
| Export                     | 142,522,271               | 74,026,893           |
|                            | 1,671,850,349             | 809,779,080          |
| Less:                      |                           |                      |
| Sales return and discounts | (4,837,281)               | (3,639,543)          |
| Sales tax                  | (229,797,446)             | (110,657,273)        |
|                            | (234,634,727)             | (114,296,816)        |
| Net sales                  | 1,437,215,622             | 695,482,264          |
| Cost of sales              | (1,250,035,095)           | (600,878,327)        |
| Selling and distribution   | (36,360,259)              | (17,338,977)         |
| Administrative             | (13,655,730)              | (9,270,628)          |
|                            | (1,300,051,084)           | (627,487,932)        |
| Operating profit           | 137,164,538               | 67,994,332           |

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## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|                        | Six-month Period<br>ended | Quarter ended |
|------------------------|---------------------------|---------------|
|                        | December 31,              | December 31,  |
|                        | 2015                      | 2015          |
|                        | Rupees                    | Rupees        |
| Other operating income | 22,225,033                | 18,724,496    |
| Finance cost           | (128,394,601)             | (65,925,684)  |
| Profit before taxation | 30,994,970                | 20,793,144    |
| Income tax expense     | 1,602,575                 | 801,288       |
| Profit for the period  | 32,597,545                | 21,594,432    |
|                        |                           |               |

#### 22 TRANSACTIONS WITH RELATED PARTIES

Details of transactions with related parties during the period, other than those which have been specifically disclosed elsewhere in the condensed interim financial information are as follows:

| Transactions   | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Un-audited)<br>December 31,<br>2015<br>Rupees |
|--|--|--|
| Rent paid to Chief Executive Officer   | -  | 1,058,750                                      |
| Plasitflex Films (Private) Limited<br>(formerly Flexipack Films (Private) Limited) |  |  |
| Close family relationship  |  |  |
| - Payment against purchases  | 15,983,536                                     | 23,788,828                                     |
| - Purchases  | 18,130,489                                     | 23,700,020                                     |
| Others   | 10,130,407                                     |  |
| Remuneration to directors and other key  |  |  |
| management personnel:  |  |  |
| Chief Executive Officer  | 2,124,998                                      | 1,800,000                                      |
| Directors  | 3,175,000                                      | 3,000,000                                      |
| Executives   | 57,754,435                                     | 47,828,389                                     |
|  | 63,054,433                                     | 52,628,389                                     |
|  | December 31,<br>2016<br>Rupees                 | June 30,<br>2016<br>Rupees                     |
| Creditors - associated company   |  |  |
| -Payable to associate  | 19,679,825                                     | 17,532,872                                     |
| Sponsors' subordinated - loan  |  |  |
| At beginning of the period / year  | 902,151,770                                    | 602,151,770                                    |
| Transfer from APL  |  | 300,000,000                                    |
| At the end of the period / year  | 902,151,770                                    | 902,151,770                                    |
|  |  |  |

#### 23 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on 23rd February 2017 by the Board of the Company.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

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## CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENT FOR THE PERIOD ENDED DECEMBER 31, 2016

## CONSOLIDATED CONDENSED INTERIM BALANCE SHEET

AS AT DECEMBER 31, 2016

|   | Note            | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Audited)<br>June 30,<br>2016<br>Rupees |
|---|-----------------|--|---|
| ASSETS  |                 |  |   |
| Non-current assets  |                 |  |   |
| Property, plant and equipments<br>Goodwill  | 6               | 10,086,194,167<br>11,959,187                   | 8,803,735,131<br>11,959,187             |
| Long-term investments   | 7               | 3,799,904,451                                  | 3,666,453,640                           |
| Long-term deposits  |                 | 43,075,721                                     | 58,594,534                              |
| Total non-current assets  | ,               | 13,941,133,526                                 | 12,540,742,492                          |
| Current assets  |                 |  | , , , , ,                               |
| Stores and spares   | 8               | 158,741,803                                    | 152,434,952                             |
| Stock-in-trade  | 9               | 5,942,046,327                                  | 5,749,920,212                           |
| Trade debts   | 10              | 976,592,152                                    | 1,181,827,121                           |
| Advances - considered good  | 10              | 412,189,914                                    | 167,254,994                             |
| Short term investments  |                 |  | 37,447,999                              |
| Trade deposits and short-term prepayments   |                 | 69,370,251                                     | 32,346,886                              |
| Other receivables   |                 | 476,800,070                                    | 439,047,661                             |
| Taxation - net  |                 | 668,158,358                                    | 505,359,100                             |
| Cash and bank balances  | 11              | 94,250,954                                     | 61,458,777                              |
| Total current assets  |                 | 8,798,149,829                                  | 8,327,097,702                           |
| Total assets  |                 | 22,739,283,355                                 | 20,867,840,194                          |
| EQUITY AND LIABILITIES  |                 | 22,737,203,333                                 | 20,007,040,174                          |
|   |                 |  |   |
| Shareholders' equity  |                 |  |   |
| Authorised share capital  |                 |  |   |
| 250,000,000 (June 30, 2016: 250,000,000) ordinary share of Rs. 10 each  |                 | 2,500,000,000                                  | 2,500,000,000                           |
| Issued, subscribed and paid-up capital<br>63,804,750 (June 30, 2016: 50,520,750) ordinary shares of Rs.10 each full |                 |  |   |
| paid in cash  |                 | 638,047,500                                    | 505,207,500                             |
| Capital to be issued pursuant to amalgamation   |                 | -  | 132,840,000                             |
| Reserves  |                 | 5,568,930,010                                  | 5,360,837,355                           |
| Non-controlling interest  |                 | 235,000,003                                    | 239,226,433                             |
| Total shareholders' equity  |                 | 6,441,977,513                                  | 6,238,111,288                           |
| Non-current liabilities   |                 | -,,  | 0,200,111,200                           |
| Sponsors' loan - subordinated   |                 | 902,151,770                                    | 902,151,770                             |
| Long-term finances - secured  | 13              | 5,731,832,460                                  | 4,346,412,901                           |
| Liabilities against assets subject to finance lease   | 15              | 97,238,582                                     | 148,441,628                             |
| Deferred liabilities  |                 | 940,670,025                                    | 801,197,655                             |
| Total non-current liabilities   |                 | 7,671,892,837                                  | 6,198,203,954                           |
| Current liabilities   |                 | .,,,   | 0,000,000,000                           |
| Trade and other payables  | 14              | 1,616,305,892                                  | 1,607,305,825                           |
| Accrued mark-up   | 14              | 122,590,477                                    | 80,996,630                              |
| Short-term finance - secured  | 15              | 4,444,771,619                                  | 4,447,779,750                           |
| Current portion of:   | 15              | 4,444,771,017                                  | т,тт/,///,/30                           |
| - long-term finances - secured  | 13              | 2,283,139,502                                  | 2,073,367,018                           |
| - liabilities against assets subject to finance lease   | 15              | 75,842,773                                     | 112,247,286                             |
| Advances from customers   |                 | 82,762,742                                     | 109,828,443                             |
| Total current liabilities   | ļ               | 8,625,413,005                                  | 8,431,524,952                           |
| Total liabilities   |                 | 16,297,305,842                                 | 14,629,728,906                          |
| Contingencies and commitments   | 16              | 10,207,000,042                                 | 1,,022,720,200                          |
| Total equity and liabilities  | ••              | 22,739,283,355                                 | 20,867,840,194                          |
| The annexed selected notes from 1 to 23 form an integral part of this conden  | sed interim fin |  | ,,.,.,                                  |

The annexed selected notes from 1 to 23 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

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## Ismail Industries Limited

## CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

#### FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|  |      | Six-month Period ended         |  | Quarter ended                  |  |  |
|--|------|--------------------------------|--|--------------------------------|--|--|
|  | Note | December 31,<br>2016<br>Rupees | December 31,<br>2015<br>Rupees<br>(Restated) | December 31,<br>2016<br>Rupees | December 31,<br>2015<br>Rupees<br>(Restated) |  |
| Sales  | 20.2 | 11,078,621,119                 | 9,824,098,641                                | 5,856,765,031                  | 5,151,410,716                                |  |
| Sales tax  |      | (1,669,468,201)                | (1,477,905,657)                              | (851,099,191)                  | (784,325,751)                                |  |
| Net sales  |      | 9,409,152,918                  | 8,346,192,984                                | 5,005,665,840                  | 4,367,084,965                                |  |
| Cost of sales  | 20.2 | (7,408,867,740)                | (6,852,669,567)                              | (3,920,425,557)                | (3,577,075,036)                              |  |
| Gross profit   |      | 2,000,285,178                  | 1,493,523,417                                | 1,085,240,283                  | 790,009,929                                  |  |
| Selling and distribution expenses<br>Administrative expenses |      | (810,039,785)<br>(158,209,866) | (616,216,680)<br>(96,639,343)                | (401,413,583)<br>(105,311,543) | (349,663,653)<br>(56,183,694)                |  |
|  |      | (968,249,651)                  | (712,856,023)                                | (506,725,126)                  | (405,847,347)                                |  |
| Operating profit   |      | 1,032,035,527                  | 780,667,394                                  | 578,515,157                    | 384,162,582                                  |  |
| Other expenses   |      | (73,650,976)                   | (45,206,914)                                 | (47,434,893)                   | (23,472,162)                                 |  |
|  |      | 958,384,551                    | 735,460,480                                  | 531,080,264                    | 360,690,420                                  |  |
| Other income   |      | 77,266,326                     | 58,437,033                                   | 47,077,980                     | 47,251,527                                   |  |
|  |      | 1,035,650,877                  | 793,897,513                                  | 578,158,244                    | 407,941,947                                  |  |
| Finance cost   |      | (368,865,772)                  | (428,060,095)                                | (176,137,340)                  | (204,393,717)                                |  |
|  |      | 666,785,105                    | 365,837,418                                  | 402,020,904                    | 203,548,230                                  |  |
| Share of profit from associate                               |      | 108,467,823                    | 118,966,080                                  | -                              | -  |  |
| Profit before income tax                                     |      | 775,252,928                    | 484,803,498                                  | 402,020,904                    | 203,548,230                                  |  |
| Income tax expense   |      | (181,638,816)                  | (113,358,832)                                | (65,816,586)                   | (64,308,125)                                 |  |
| Profit for the period  |      | 593,614,112                    | 371,444,666                                  | 336,204,318                    | 139,240,105                                  |  |
| Profit for the period attributable to:                       |      |                                |  |                                |  |  |
| Shareholders of the Holding Company                          |      | 597,840,542                    | -  | 337,973,697                    | -  |  |
| Non-controlling interest                                     |      | (4,226,430)<br>593,614,112     |  | (1,769,379)<br>336,204,318     |  |  |
|  |      |                                |  | 550,207,510                    |  |  |
| Earnings per share - basic and                               | 17   | 9.30                           | 5.82   | 5.27                           | 2.18   |  |
| diluted  | 1 /  | 7.30                           | 3.02   | 3.41                           | 2.10   |  |

The annexed selected notes from 1 to 23 form an integral part of this condensed interim financial information.

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## CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|  |      | Six-month period ended |              | Quarter      | ended        |  |
|--|------|------------------------|--------------|--------------|--------------|--|
|  |      | December 31,           | December 31, | December 31, | December 31, |  |
|  |      | 2016                   | 2015         | 2016         | 2015         |  |
|  | Note | Rupees                 | Rupees       | Rupees       | Rupees       |  |
|  |      |                        | (Restated)   |              | (Restated)   |  |
| Profit for the period  |      | 593,614,112            | 371,444,666  | 336,204,318  | 139,240,105  |  |
| Item to be reclassified to profit and loss<br>account in subsequent period |      |                        |              |              |              |  |
| Unrealized appreciation / (diminution) on                                  |      |                        |              |              |              |  |
| available for sale investment  | 7.4  | 79,240,000             | 36,400,000   | (32,445,000) | 52,920,000   |  |
| Share of other comprehensive income  |      |                        |              |              |              |  |
| from associated undertaking - net of tax                                   | 7.3  | (54,257,012)           | 62,211,694   |              | 62,211,694   |  |
| Other comprehensive income for the   |      |                        |              |              |              |  |
| period - net of tax  |      | 24,982,988             | 98,611,694   | (32,445,000) | 115,131,694  |  |
| Total comprehensive income for the   |      |                        |              |              |              |  |
| period   |      | 618,597,100            | 470,056,360  | 303,759,318  | 254,371,799  |  |

The annexed selected notes from 1 to 23 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

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## CONSOLIDATED CONDENSED INTERIM CASH FLOWS STATEMENT (UN-AUDITED)

#### FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

| CASH FLOWS FROM OPERATING ACTIVITIES  | Note | December 31,<br>2016<br>Rupees   | December 31,<br>2015<br>Rupees<br>(Restated)                                   |
|---|------|--|--|
| Cash generated from operations after working capital changes<br>Gratuity paid<br>Taxes paid<br>Long-term deposits received /(paid)                                    | 18   | 1,827,309,324<br>(19,589,605)<br>(248,175,487)<br>15,518,813                   | 2,281,588,891<br>(7,754,853)<br>(117,598,511)<br>(676,766)                     |
| Net cash generated from operating activities  |      | 1,575,063,045  | 2,155,558,761  |
| CASH FLOWS FROM INVESTING ACTIVITIES  |      |  |  |
| Capital expenditure (including CWIP)<br>Net cash paid on acquisition<br>Proceeds from sale of investment  |      | (1,645,727,089)<br>-<br>37,316,032   | (711,059,138)<br>-<br>-  |
| Proceeds from disposal of property, plant and equipments  | L    | 6,494,672  | 2,809,995  |
| Net cash used in investing activities   |      | (1,601,916,385)  | (708,249,143)  |
| CASH FLOWS FROM FINANCING ACTIVITIES  |      |  |  |
| (Rental paid)/ lease obtained<br>Dividends paid<br>Long-term finance less repayments<br>Financial charges paid<br><b>Net cash from/(used in) financing activities</b> |      | (87,607,559)<br>(413,974,303)<br>1,595,192,043<br>(327,271,925)<br>766,338,256 | 35,117,568<br>(302,322,948)<br>(318,565,822)<br>(226,109,068)<br>(811,880,270) |
| Net increase in cash and cash equivalents   | _    | 739,484,916  | 635,429,348  |
| Cash and cash equivalents at the beginning of the period  |      | (1,646,925,147)  | (2,055,771,074)  |
| Cash and cash equivalents at the end of the period  | 19   | (907,440,231)  | (1,420,341,726)  |
|   |      |  |  |

The annexed selected notes from 1 to 23 form an integral part of this condensed interim financial information.

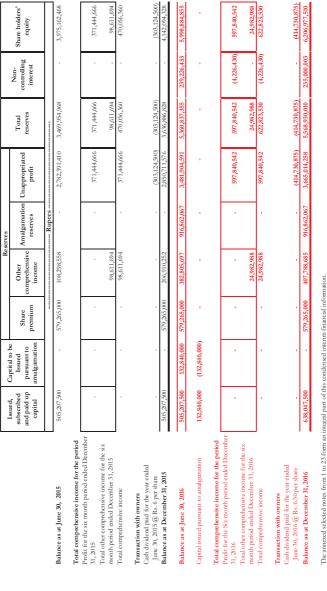
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## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016



MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

#### 1 LEGAL STATUS AND OPERATIONS

1.1 The Group consist of:

Holding company : Ismail Industries Limited

Subsidiary companies : Hudson Pharma (Private) Limited

#### a) Ismail Industries Limited

The Holding Company was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the company are now quoted on Pakistan Stock Exchange. Principal activities of the Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.

#### b) Hudson Pharma (Private) Limited

The company is incorporated in Pakistan under the Companies Ordinance, 1984 (the Ordinance) as a private company limited by shares. The registered office of the company is located at 17, Bangalore Town, Main Shahra-e-Faisal, Karachi. Principal activities of the company are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical drugs and medicines.

1.2 The High Court of Sindh through its order dated September 22, 2016 has sanctioned the scheme of merger of Astro Plastics (Private) Limited (APL) with and into Ismail Industries Limited (IIL). Pursuant to this sanction, the entire business of APL including Properties, Assets, Liabilities, and the Rights and Obligations have been amalgamated with and into and vest in the IIL with effect from the effective date as mentioned in the scheme i.e., on July 1, 2015. The relevant details of the transactions are more clearly explained in note 1.2 to the financial statements for the year ended June 30, 2016. Consequently, the comparative results in these financial information have been restated to reflect the financial results and cash flows of APL from October 01, 2015 to December 31, 2015 and from July 01, 2015 to December 31, 2015 respectively (as referred in note 21).

#### 2 STATEMENT OF COMPLIANCE

The condensed interim financial information of the Group for the six month period ended December 31, 2016 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 – "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 or directives of Securities and Exchange Commission of Pakistan (SECP) have been followed.

This condensed interim financial statements is being submitted to the shareholders as required by section 245 of Companies Ordinance, 1984 and the Listing Regulation of Pakistan Stock Exchange Limited.

The condensed interim financial information does not include all of the information required for complete set of annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended June 30, 2016.

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

#### 2.1 Basis of measurement

The condensed interim financial information has been prepared under the historical cost convention except certain financial assets and liabilities which have been stated at fair value or amortized cost and staff retirement benefits which have been recognized at values determined by independent actuary.

The condensed interim financial information comprise condensed interim balance sheet, condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement, condensed interim statement of changes in equity and selected notes to the financial statements and have been prepared under the accrual basis of accounting except for cash flow information.

#### 3 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

- **3.1** The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements of the Group for the year ended June 30, 2016.
- 3.2 Certain amendments and interpretation to approved accounting standards become effective during period were not relevant to the Group's operation and do not have any impact on the accounting policies of the Group.

#### 4 USE OF JUDGEMENTS AND ESTIMATES

The estimates / judgments and associated assumptions used in the preparation of this condensed interim financial information are consistent with those applied in the preparation of the financial statements of the Group for the year ended June 30, 2016.

#### 5 FUNCTIONAL AND PRESENTATION CURRENCY

This condensed interim financial information is presented in Pakistani Rupees which is also Group's functional currency.

#### 6 PROPERTY, PLANT AND EQUIPMENTS

|                          |      | (Un-audited)   | (Audited)     |
|--------------------------|------|----------------|---------------|
|                          |      | December 31,   | June 30,      |
|                          |      | 2016           | 2016          |
|                          | Note | Rupees         | Rupees        |
| Operating fixed assets   | 6.1  | 7,381,299,808  | 7,301,104,101 |
| Capital work in progress | 6.2  | 2,704,894,359  | 1,502,631,030 |
| * * *                    |      | 10,086,194,167 | 8,803,735,131 |

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

6.1 Details of additions and deletions to operating fixed assets during the six-month period are as follows:

|                           | (Un-audited)         |             |           |                      |  |
|---------------------------|----------------------|-------------|-----------|----------------------|--|
|                           | Addi                 | tions       | Transfers |                      |  |
|                           | At c                 | cost        | At net be | ok value             |  |
|                           | December 31,<br>2016 |             |           | December 31,<br>2015 |  |
|                           |                      | Ru          | ipees     |                      |  |
|                           |                      | (Restated)  |           | (Restated)           |  |
| Owned assets              |                      |             |           |                      |  |
| Bulidig on leasehold land | 65,877,358           | 1,122,667   | -         | -                    |  |
| Plant and machinery       | 302,327,530          | 480,163,331 | -         | -                    |  |
| Furniture and fittings    | -                    | -           | -         | -                    |  |
| Equipment                 | 3,425,539            | 9,729,845   | -         | -                    |  |
| Computers                 | 1,655,238            | 1,331,049   | 43,396    | 34,297               |  |
| Vehicles                  | 34,541,245           | 836,849     | 2,667,468 | 1,056,220            |  |
|                           | 407,826,910          | 493,183,741 | 2,710,864 | 1,090,517            |  |
| Leased assets             |                      |             |           |                      |  |
| Plant and machinery       | -                    | 64,098,224  | -         | -                    |  |
| Vehicles                  | 35,636,850           | 5,446,757   | -         | -                    |  |
|                           | 35,636,850           | 69,544,981  | -         | -                    |  |
|                           | 443,463,760          | 562,728,722 | 2,710,864 | 1,090,517            |  |

**6.2** Details of additions in and transfers from capital work-in-progress during the six-month period are as follows:

|                      | (Un-a   | udited)  |   |
|----------------------|---|--|---|
| Addit                | tions   | Tran   | sfers   |
|                      | At  | cost   |   |
| December 31,<br>2016 | December 31,<br>2015  | December 31,<br>2016   | December 31,<br>2015  |
|                      | Rupe  | ees  |   |
|                      | (Restated)  |  | (Restated)  |
| 102,477,222          | 105,980,968   | 65,877,358   | 1,122,667   |
| 1,397,525,652        | 523,703,198   | 299,651,481  | 480,163,331   |
| 41,691,471           | -   | 2,676,049  | -   |
| 26,536,971           | 9,662,093   | 3,425,539  | 9,729,845   |
| 5,662,440            | -   |  | -   |
| 1,573,893,756        | 639,346,259   | 371,630,427  | 491,015,843   |
|                      | December 31,<br>2016<br>102,477,222<br>1,397,525,652<br>41,691,471<br>26,536,971<br>5,662,440 | Additions           December 31,<br>2016         December 31,<br>2015          Rupe           (Restated)           102,477,222         105,980,968           1,397,525,652         523,703,198           41,691,471         -           26,536,971         9,662,093           5,662,440         - | Image: Non-Arrow of the system         December 31, 2015         December 31, 2015         December 31, 2016           Image: Non-Arrow of the system           Image: Non-Arrow of the system         Image: Non-Arrow of the system         Image: Non-Arrow of the system         Image: Non-Arrow of the system           Image: Non-Arrow of the system         Image: Non-Arrow of the system         Image: Non-Arrow of the system         Image: Non-Arrow of the system           Image: Non-Arrow of the system         Image: Non-Arrow of the system         Image: Non-Arrow of the system         Image: Non-Arrow of the system           Image: Non-Arrow of the system <td< td=""></td<> |

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|   |                                       |      | (Un-audited)  | (Audited)     |
|---|---------------------------------------|------|---------------|---------------|
|   |                                       |      | December 31,  | June 30,      |
|   |                                       |      | 2016          | 2016          |
|   |                                       | Note | Rupees        | Rupees        |
| 7 | LONG-TERM INVESTMENTS                 |      |               |               |
|   | Investment in associated undertakings |      |               |               |
|   | Novelty Enterprises (Private) Limited | 7.1  | 228,763,991   | 228,763,991   |
|   | The Bank of Khyber                    | 7.2  | 3,197,060,460 | 3,142,849,649 |
|   |                                       |      | 3,425,824,451 | 3,371,613,640 |
|   | Other investment-Available for sale   |      |               |               |
|   | Bank Islami Pakistan Limited          | 7.4  | 374,080,000   | 294,840,000   |
|   |                                       |      | 3,799,904,451 | 3,666,453,640 |

#### 7.1 Novelty Enterprises (Private) Limited

The Holding Company holds 33% (June 30, 2016: 33%) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30.

Total equity / net assets of NEL as at June 30, 2016 based on un-audited financial statements amounted to Rs. 561.53 million (2016: Rs. 561.53 million based on audited financial statements). However, as per report of an independent valuer, Masud Associates dated December 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs.1,241.907 million (June 2016: Rs. 758.34 million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment.

NEL has not commenced operations and hence the investment is stated at cost.

#### 7.2 The Bank of Khyber

The total shareholding of the Holding Company in the Bank of Khyber (the Bank) is 241,639,031 shares which represents 24.16% of paid-up capital of the Bank (June 30, 2016: 24.16%). In addition to this, the Holding Company also has representation on the Board of Directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from annual audited financial statements of the Bank for the year ended December 31, 2015 and September 30, 2016. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not enganged in like transcation under similair circumtances.

The market value of holding in the Bank as on December 31, 2016 was Rs. 3,999.13 million (June 30, 2016: Rs. 3,032.57 million).

**7.3** These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

#### FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|   | The Bank o    | of Khyber     | Novelty Enterpr<br>Limit | · · ·       |
|---|---------------|---------------|--------------------------|-------------|
|   | (Un-audited)  | (Audited)     | (Un-audited)             | (Audited)   |
|   | December 31,  | June 30,      | December 31,             | June 30,    |
|   | 2016          | 2016          | 2016                     | 2016        |
| Carrying value at beginning of                                  |               |               |                          |             |
| the period  | 3,142,849,649 | 2,663,030,998 | 228,763,991              | 229,724,069 |
| Purchase during the period                                      |               | -             |                          |             |
| Share of profit relating to                                     |               |               |                          |             |
| profit and loss account   | 108,467,823   | 507,360,301   | -                        | (960,078)   |
| Dividend received   | -             | (302,048,789) | -                        | -           |
| Share of (loss)/profit relating to other comprehensive income - |               |               |                          |             |
| net of tax  | (54,257,012)  | 274,507,139   | -                        | -           |
| Carrying value at end of the                                    |               |               |                          |             |
| period  | 3,197,060,460 | 3,142,849,649 | 228,763,991              | 228,763,991 |

All transfers of funds to the Holding Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates. The Holding Company has not received any dividend from The Bank of Khyber during the period (June 30, 2016: Rs. 1.25 per share).

The Holding Company has not incurred any contingent liabilities or other commitments relating to its investments in associates.

| 7.4 | Bank Islami Pakistan Limited                            |     | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Audited)<br>June 30,<br>2016<br>Rupees |
|-----|---|-----|--|---|
|     | Carrying Value  |     | 294,840,000                                    | 285,600,000                             |
|     | Unrealized appreciation in value of investment          |     | 79,240,000                                     | 9,240,000                               |
|     | Fair value of investment                                |     | 374,080,000                                    | 294,840,000                             |
| 8   | STORES AND SPARES                                       |     |  |   |
|     | Stores and spare parts - gross                          |     | 162,276,490                                    | 149,193,880                             |
|     | Diesel and liquified petroleum gas                      |     | 1,307,633                                      | 1,252,300                               |
|     | Others  |     | 2,804,100                                      | 9,500,192                               |
|     | Provision for slow moving spare parts                   | 8.1 | (7,646,420)                                    | (7,511,420)                             |
|     | Store and spares - net                                  |     | 158,741,803                                    | 152,434,952                             |
| 8.1 | Reconciliation of provision for slow moving spare parts |     |  |   |
|     | Opening provision                                       |     | (7,511,420)                                    | (6,971,420)                             |
|     | Charge for the period / year                            |     | (135,000)                                      | (540,000)                               |
|     | Closing provision                                       |     | (7,646,420)                                    | (7,511,420)                             |
| 9   | STOCK-IN-TRADE  |     |  |   |
|     | Raw materials   | 9.1 | 3,995,943,155                                  | 3,951,251,890                           |
|     | Packing materials                                       | 9.1 | 429,016,842                                    | 354,703,036                             |
|     | Work-in-process   |     | 104,785,539                                    | 65,927,451                              |
|     | Finished goods  |     | 1,412,300,791                                  | 1,378,037,835                           |
|     |   |     | 5,942,046,327                                  | 5,749,920,212                           |

9.1 Raw materials and packing materials are stated at net of provision for slow moving items amounting to Rs.13,404,278 (June 30, 2016: Rs.13,404,278) and Rs.157,532,105 (June 30, 2016: Rs. 150,332,105) respectively.

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|    |                                  | (Un-audited)  | (Audited)     |
|----|----------------------------------|---------------|---------------|
|    |                                  | December 31,  | June 30,      |
|    |                                  | 2016          | 2016          |
|    |                                  | Rupees        | Rupees        |
| 10 | TRADE DEBTS                      |               |               |
|    | Considered good                  |               |               |
|    | - secured (export debtors)       | 141,809,897   | 138,962,888   |
|    | - unsecured                      | 834,782,255   | 1,042,864,233 |
|    |                                  | 976,592,152   | 1,181,827,121 |
|    | Considered doubtful              | 41,764,885    | 39,964,885    |
|    | Trade debts - gross              | 1,018,357,037 | 1,221,792,006 |
|    | Provision for doubtful debts     | (41,764,885)  | (39,964,885)  |
|    | Trade debts - net                | 976,592,152   | 1,181,827,121 |
| 11 | CASH AND BANK BALANCES           |               |               |
|    | Cash in hand                     | 7,690,772     | 2,547,471     |
|    | Cash with banks in:              |               |               |
|    | - current accounts- conventional | 67,695,806    | 48,323,330    |
|    | - current accounts- islamic      | 18,864,376    | 10,587,976    |
|    |                                  | 94,250,954    | 61,458,777    |

### 12 SPONSORS' LOAN - SUBORDINATED

The Holding Company has obtained interest free loan from its sponsors. The sponsors have entered into agreements with the company and various banks in which they have undertaken to sub-ordinate their loans and their claims over the company's assets. These loans will convert within one year to ordinary shares after the merger of Astro Plastics (Private) Limited with the Holding Company and are under advance stage of discussion for conversion to ordinary shares. The required formalities would be completed once final decision and agreement has been reached.

### 13 LONG TERM FINANCES - secured

|                                      |                 | (Un-audited)      |                 |                 | (Audited)     |                 |  |
|--------------------------------------|-----------------|-------------------|-----------------|-----------------|---------------|-----------------|--|
|                                      | D               | December 31, 2016 |                 | June 30, 2016   |               |                 |  |
|                                      |                 |                   | Rup             | ees             |               |                 |  |
|                                      | Conventional    | Islamic           | Total           | Conventional    | Islamic       | Total           |  |
| At beginning of the<br>period / year | 4,740,613,260   | 1,679,166,659     | 6,419,779,919   | 2,239,035,917   | 1,595,745,610 | 3,834,781,527   |  |
| Obtained during the<br>period / year | 3,059,485,850   | -                 | 3,059,485,850   | 4,452,854,371   | 350,000,000   | 4,802,854,371   |  |
| Repaid during the period / year      | (1,296,793,807) | (167,500,000)     | (1,464,293,807) | (1,951,277,028) | (266,578,951) | (2,217,855,979) |  |
| -                                    | 6,503,305,303   | 1,511,666,659     | 8,014,971,962   | 4,740,613,260   | 1,679,166,659 | 6,419,779,919   |  |
| Less: Current maturity               | (1,875,639,498) | (407,500,004)     | (2,283,139,502) | (1,725,867,014) | (347,500,004) | (2,073,367,018) |  |
|                                      | 4,627,665,805   | 1,104,166,655     | 5,731,832,460   | 3,014,746,246   | 1,331,666,655 | 4,346,412,901   |  |

13.1 These represent term finance facilities obtained for property, plant, and equipments. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu / ranking charge over property, plant and equipments of the The Holding company and personal guarantees of the directors. These facilities carry mark-up at the rate ranging from 1 month KIBOR + 0.20% to 3 month KIBOR + 1.25% and from 0.75% to 1 % above the State Bank of Pakistan rate for LTFF.

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|    |  |      | (Un-audited)  | (Audited)     |
|----|--|------|---------------|---------------|
|    |  |      | December 31,  | June 30,      |
|    |  |      | 2016          | 2016          |
|    |  | Note | Rupees        | Rupees        |
| 14 | TRADE AND OTHER PAYABLES                           |      |               |               |
|    | Trade creditors                                    |      | 1,234,052,807 | 1,352,606,045 |
|    | Other liabilities                                  |      | 382,253,085   | 254,699,780   |
|    |  |      | 1,616,305,892 | 1,607,305,825 |
| 15 | SHORT TERM FINANCES - Secured                      |      |               |               |
|    | Term finances-conventional                         | 15.1 | 1,349,999,976 | 1,573,404,789 |
|    | Term finances-islamic                              | 15.2 | 1,711,399,193 | 999,309,771   |
|    | Export refinances                                  | 15.3 | 383,000,000   | 168,000,000   |
|    | Running finance utilized under mark-up arrangement | 15.4 | 1,000,372,450 | 1,707,065,190 |
|    |  |      | 4,444,771,619 | 4,447,779,750 |

15.1 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 3,175 million (2016: Rs. 3,825 million). These are secured against pari-passu / ranking hypothecation over stocks and book debts of the Holding Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 6.17% to 7.05% per annum (2016: 6.42% to 7.49% per annum).

- **15.2** These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 3,250 million (2016: Rs. 2,700 million). These are secured against pari-passu / ranking hypothecation over stocks and book debts of the Holding Company along with the personal guarantees of the directors. These carry markup at the rates ranging from 6.24% to 6.31% per annum (2016: 6.39% to 7.86% per annum).
- **15.3** These represented facilities for export refinance arranged from various banks aggregating to Rs. 383 million (2016: Rs. 490 million). These were secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Holding Company along with the personal guarantees of the directors. These carried mark-up at the rate ranging from 0.75% to 1% above the State Bank of Pakistan (SBP) rate per annum (2016: 0.75% to 1% above SBP rate per annum).
- 15.4 The facilities for running finances available from various banks aggregated to Rs. 2,927 million (2016: Rs. 3,325 million). These are secured against pari-passu / ranking hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from 6.29% to 7.30% per annum (2016: 6.50% to 8.51% per annum).

### 16 CONTINGENCIES AND COMMITMENTS

### 16.1 Contingencies

16.1.1 The Holding Company has filed a suit against a debtor for recovery of Rs. 960,450. The suit was decreed in favour of the Company but as the debtor did not have any tangible property within the territorial jurisdiction of Court at Hub, the case has been transferred to the District Judge, Lahore for execution. As the case has been decided in favour of the Holding Company and the debtor is being pursued to pay the decretal amount, the amount due has not been written off.

#### FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

16.1.2 Suit no. 17 of 2009 was filed against the Holding Company and Lasbella Industrial Estates Development Authority (LIEDA) for illegal allotment of Plot No. C-386 Hub Industrial Trading Estate (HITE) which was set aside by the High Court of Balochistan, Quetta and the Court of Senior Civil Judge decreed in favor of plaintiff.

The Holding Company has preferred appeal to High Court of Balochistan, Quetta. No provision has been made in these financial statements against this aforementioned suit as the management of the Holding Company, based on the advice of its legal counsel, is of the opinion that the abovementioned judgment is contrary to the facts and law and not based on proper appraisal of evidence and correct appreciation of law. Further, the Holding Company has completed construction and is running factory on the land in dispute, therefore, it is not viable to restore possession of the suit property to the plaintiff and the Holding Company shall contest the case in the higher Courts if warranted. The High Court of Balochistan, Quetta has set aside the case on February 24, 2014 and the case shall start afresh in the next hearing.

Further, in case of any adverse decision, LIEDA would be required to allot alternative plot to the plaintiff and the Holding Company would not be affected by any adverse decision of the Court.

- 16.1.3 The Holding Company has filed appeal before the Commissioner (Appeals), LTU, Karachi against certain add-backs out of expenses claimed and short tax credit allowed during the proceeding u/s 122 5A of the Ordinance. As per the tax advisor of the Holding Company the order by the commissioner will not have any impact on the tax liability of the Holding Company as its falls under minimum tax. However, if tax credit is allowed by the commissioner Appeal the Holding Company's tax refund of tax year 2014 will increase by Rs. 26.376 million.
- 16.1.4 As the Ministry of Industries has declared BOPET film manufacturing project of the Holding Company as Pioneer industry, after which imports of capital goods shall be duty free. The Holding Company approached Board of Investment (BOI) for the permission of imports who entertained the request and is in the process of evaluating the permission of import vide SRO 41(1)/2009. In the meantime, the Holding Company imported some capital goods and as per section 81 of The Customs Act, 1969, issued post dated cheques amounting to Rs. 557.403 million (June 2016: Rs. 557.403 million) for provisional clearance in favour of Collector of Custom. However, due to delay on part of Federal Board of Revenue, the formal SRO to endorse the decision of Ministry of Industries is still awaited. The Holding Company had filed the subject petition to refrain FBR and Pakistan Customs to encash the securities, submitted against the provisional release of the plant and machineries, and also to issue formal notification to endorse the earlier decision of Ministry of Industries dated August 15, 2012. The Hon'ble High Court vide order dated May 13, 2015, has passed interim orders in favor of the Holding Company, which are still operative. The management of the Holding Company, based on legal counsel's opinion, is confident that exemption shall be granted on duties related to import of capital goods against BOPET project retrospectively.
- 16.1.5 The Holding Company has filed suit against Federation of Pakistan, Federal Board of Revenue, Collectors of Custom and Collectorate of Custom in Sindh High Court against the operation of SRO 170(I)/2013 dated March 04, 2013 which required 8% import duty on import of Poly Ethylene Terephthalate (PET). In this connection Sindh High Court vide order dated March 12, 2013 directed that custom duties at the rate of 3% to be paid by the Holding Company and insofar as differential amount is concerned 2.5% shall be deposited in cash with the Nazir of the Honorable High Court and 2.5% shall be paid through post dated cheques to the Nazir. In this connection the Holding Company has deposited pay orders amounting to Rs. 109.383 million (June 2016: Rs. 100.217 million) and issued post dated cheques amounting to Rs. 109.383 million (June 2016: Rs. 100.217 million) in favour of Nazir of High Court as directed. Further, the Holding Company has filed petition for rationalization of duty structure on PET Resin. Subsequent to the year end, the main grievance of the Holding Company for classifying the Pet Resin (Film Grade) and Pet Resin (Yarn Grade) under the same PCT Heading has already been redresses in Fiscal Budget (2015-16) and from 01st July, 2015, the major raw material for BOPET film manufacturing i.e. PET Resin - Film Grade is being imported on the same rate as applicable to PET Resin - Yarn Grade. However, the retrospective relief on the previous consignments has been regreted by the Honorable High Court which has been challenged in Honorable Supreme Court of Pakistan. As per legal Counsel, there is no immediate financial liability against the Holding Company in the abovementioned matter and has a good prima facie case.

### Half Yearly Report 2016 -

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|      |                                   | (Un-audited)  | (Audited)     |
|------|-----------------------------------|---------------|---------------|
|      |                                   | December 31,  | June 30,      |
|      |                                   | 2016          | 2016          |
|      |                                   | Rupees        | Rupees        |
| 16.2 | Commitments                       |               |               |
|      | Outstanding letter of guarantees  | 474,241,206   | 432,740,600   |
|      | Outstanding letter of credit for: |               |               |
|      | - capital expenditures            | 496,666,479   | 1,345,595,856 |
|      | - others                          | 1,023,436,201 | 1,819,393,537 |
|      | Rentals under Ijarah contract     |               |               |
|      | Not later than one year           | -             | 44,412,224    |
|      | Over one year to five years       | -             | 63,633,725    |
|      |                                   | -             | 108,045,949   |

### 17 EARNINGS PER SHARE-Basic and Diluted

18

There is no dilutive effect on the basic earnings per share of the company which is based on:

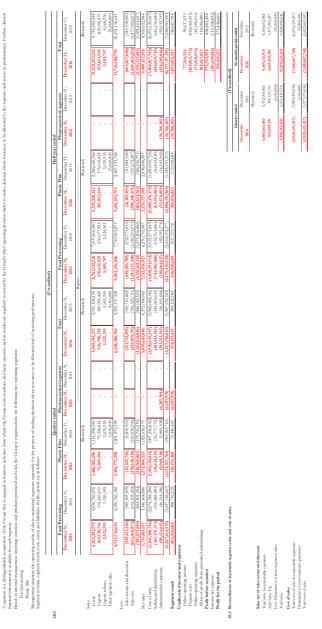
| Basic earnings per share  | Note      | (Un-audited)<br>December 31,<br>2016<br>Rupees | (Un-audited)<br>December 31,<br>2015<br>Rupees<br>(Restated) |
|---|-----------|--|--|
| Profit for the period   |           | 593,614,112                                    | 371,444,666  |
| Weighted average number of ordinary shares during t             | he period | (Num<br>63,804,750                             | ber)<br>63,804,750   |
| Basic earnings per share  |           | (Rupe<br>9.30                                  | ces)<br>5.82   |
| CASH GENERATED FROM OPERATIONS<br>AFTER WORKING CAPITAL CHANGES |           |  |  |
| Profit before income tax  |           | 775,252,928                                    | 484,803,498  |
| Adjustments for non-cash and other items:                       |           |  |  |
| Depreciation  |           | 360,557,189                                    | 355,350,857  |
| Gain on disposal of property, plant and equipments -            | net       | (3,783,808)                                    | (1,719,478)  |
| loss on sale of investment                                      |           | 131,967  | -  |
| Provision for staff retirement gratuity                         |           | 62,799,388                                     | 25,727,648   |
| Share of profit from associated undertaking                     |           | (108,467,823)                                  | (118,966,080)  |
| Foreign exchange loss - net                                     |           | -  | -  |
| Finance cost  | 18.1      | 368,865,772                                    | 428,060,096  |
| Net increase in working capital                                 | 10.1      | <u> </u>                                       | 1,108,332,350<br>2,281,588,891                               |
|   |           | 1,027,307,323                                  | 2,201,300,071  |

-Half Yearly Report 2016

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|      |  |      | (Un-audited)    | (Un-audited)    |
|------|--|------|-----------------|-----------------|
|      |  |      | December 31,    | December 31,    |
| 18.1 | Working capital changes                      |      | 2016            | 2015            |
|      | Current assets                               | Note | Rupees          | Rupees          |
|      | (Increase) / Decrease in current assets      |      |                 | (Restated)      |
|      | Stores and spares                            |      | (6,306,851)     | (18,939,460)    |
|      | Stock-in-trade                               |      | (192,126,115)   | 599,330,079     |
|      | Trade debts                                  |      | 205,234,969     | (247,147,840)   |
|      | Advances - considered good                   |      | (244,934,920)   | (56,638,775)    |
|      | Trade deposits and short-term prepayments    |      | (37,023,365)    | (4,883,317)     |
|      | Other receivables                            |      | (37,752,409)    | (8,274,227)     |
|      |  |      | (312,908,691)   | 263,446,460     |
|      | Current liabilities                          |      |                 |                 |
|      | Increase / (Decrease) in current liabilities |      |                 |                 |
|      | Trade and other payables                     |      | 8,243,495       | (86,975,657)    |
|      | Short-term finances                          |      | 703,684,609     | 972,246,694     |
|      | Advance from customers                       |      | (27,065,701)    | (40,385,147)    |
|      |  |      | 684,862,403     | 844,885,890     |
|      | Net increase in working capital              |      | 371,953,712     | 1,108,332,350   |
| 19   | CASH AND CASH EQUIVALENTS                    |      |                 |                 |
|      | Cash and bank balances                       | 11   | 92,932,220      | 65,805,376      |
|      | Running finances under mark-up arrangement   | 15   | (1,000,372,450) | (1,486,147,103) |
|      |  |      | (907,440,230)   | (1,420,341,727) |

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016



20 SEGMENT INFORMATION

# Ismail Industries Limited

# SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION

### FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

|  | Food Segment                                | gment             | (Un-audited)<br>Pharmaceu | Pharmaceutical Segment | Pharmaceutical Segment | (Audited)<br>al Segment | (Un-audited)<br>Total                | (Audited)                     |
|--|---|-------------------|---------------------------|------------------------|------------------------|-------------------------|--------------------------------------|-------------------------------|
|  | December 31,<br>2016                        | June 30,<br>2016  | December 31,<br>2016      | June 30,<br>2016       | December 31,<br>2016   | June 30,<br>2016        | December 31,<br>2016                 | June 30,<br>2016              |
|  |   |                   |                           |                        | Rupees                 |                         |                                      |                               |
| 20.3 Segment assets  | 9,327,598,384                               | 9,583,674,404     | 8,321,575,532             | 6,405,019,562          | 910,732,809            | 858,290,237             | 18,559,906,725                       | 16,846,984,203                |
| 20.4 Unallocated assets  |   | '                 |                           |                        |                        |                         | 4,179,376,630                        | 4,020,855,991                 |
|  | 9,327,598,384                               | 9,583,674,404     | 8,321,575,532             | 6,405,019,562          | 910,732,809            | 858,290,237             | 22,739,283,355                       | 20,867,840,194                |
| 20.5 Segment liabilities   | 1,641,316,181                               | 1,775,537,286     | 4,534,646,918             | 4,572,015,250          | 92,202,670             | 25,038,991              | 6,268,165,769                        | 6,372,591,527                 |
| 20.6 Unallocated liabilities   |   |                   |                           |                        |                        |                         | 10,029,140,073                       | 8,257,137,379                 |
|  | 1,641,316,181                               | 1,775,537,286     | 4,534,646,918             | 4,572,015,250          | 92,202,670             | 25,038,991              | 16,297,305,842                       | 14,629,728,906                |
| 20.7 Inter-segment pricing   |   |                   |                           |                        |                        |                         |                                      |                               |
| Transactions among the business segments are recorded at estimated cost.   | usiness segments are                        | recorded at estim | lated cost.               |                        |                        |                         |                                      |                               |
| 20.8 The Holding company's export sales have been primarily made to countries in the Middle East, Africa and South Asia. However, no material amount of export sales have been made to any one or more particular countries. | export sales have bee particular countries. | n primarily made  | to countries in the       | e Middle East, Afi     | rica and South Asia    | . However, no ma        | aterial amount of expo               | rt sales have beer            |
| 20.9 There were no major customers of the Holding company which formed 10 percent or more of the company's revenue.  | omers of the Holdin <sub>§</sub>            | g company which   | formed 10 percent         | t or more of the c     | ompany's revenue.      |                         |                                      |                               |
|  |   |                   |                           |                        |                        |                         | (Un-audited)<br>December 31,<br>2016 | (Audited)<br>June 30,<br>2016 |
| 20.10 RECONCILIATION OF REPORTABLE SEGMENT<br>ASSETS AND LIABILITIES   | DF REPORTABLE<br>LITIES                     | SEGMENT           |                           |                        |                        |                         | Rupees                               | Rupees                        |
| 20.11 Assets   |   |                   |                           |                        |                        |                         |                                      |                               |
| Total assets for reportable segments<br>Administrative canital assets  | e segments                                  |                   |                           | 20.3                   |                        |                         | 18,559,906,725<br>367,512,992        | 16,846,984,203<br>342,443,164 |
| Goodwill   |   |                   |                           |                        |                        |                         | 11,959,187                           | 11,959,187                    |
| Long term investment   |   |                   |                           | 7                      |                        |                         | 3,799,904,451                        | 3,666,453,640                 |
| Total assets   |   |                   |                           |                        |                        |                         | 22,739,283,355                       | 20,867,840,194                |
| 20.12 Liabilities  |   |                   |                           |                        |                        | "                       |                                      |                               |
| Total liabilities for reportable segments  | able segments                               |                   |                           | 20.5                   |                        |                         | 6,268,165,769                        | 6,372,591,527                 |
| Sponsors' loan - subordinated  | inated                                      |                   |                           |                        |                        |                         | 902,151,770                          | 902,151,770                   |
| Deferred liabilities   |   |                   |                           |                        |                        |                         | 938,934,986                          | 674,516,776                   |
| Long term finance  |   |                   |                           | 13                     |                        |                         | 8,014,971,962                        | 6,419,779,919                 |
| Liabilities against assets subject to finance lease  | abject to finance lease                     | 0                 |                           |                        |                        |                         | 173,081,355                          | 260,688,914                   |
| Total liabilities  |   |                   |                           |                        |                        |                         |                                      |                               |

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

#### 21 STATEMEMNT OF COMPARATIVE FIGURE

Following figures of Astro Plastic (Private) Limited for the quarter and half year ended of the corresponding period has been added to plastic segment by virtue of amalgamation of it with and into Ismail Industries Limited (as referred in note 1.1 and 20.1.)

|                                   | (Un-au                         | dited)                         |
|-----------------------------------|--------------------------------|--------------------------------|
|                                   | Six-month Period<br>ended      | Quarter ended                  |
|                                   | December 31,<br>2015<br>Rupees | December 31,<br>2015<br>Rupees |
| Sales                             |                                |                                |
| Local                             | 1,529,328,078                  | 735,752,187                    |
| Export                            | 142,522,271                    | 74,026,893                     |
|                                   | 1,671,850,349                  | 809,779,080                    |
| Less:                             |                                |                                |
| Sales return and discounts        | (4,837,281)                    | (3,639,543)                    |
| Sales tax                         | (229,797,446)                  | (110,657,273)                  |
|                                   | (234,634,727)                  | (114,296,816)                  |
| Net sales                         | 1,437,215,622                  | 695,482,264                    |
| Cost of sales                     | (1,250,035,095)                | (600,878,327)                  |
| Selling and distribution expenses | (36,360,259)                   | (17,338,977)                   |
| Administrative expenses           | (13,655,730)                   | (9,270,628)                    |
|                                   | (1,300,051,084)                | (627,487,932)                  |
| Operating profit                  | 137,164,538                    | 67,994,332                     |
| Other operating income            | 22,225,033                     | 18,724,496                     |
| Finance cost                      | (128,394,601)                  | (65,925,684)                   |
| Profit before taxation            | 30,994,970                     | 20,793,144                     |
| Income tax expense                | 1,602,575                      | 801,288                        |
| Profit for the period             | 32,597,545                     | 21,594,432                     |

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

#### 22 TRANSACTIONS WITH RELATED PARTIES

Details of transactions with related parties during the period, other than those which have been specifically disclosed elsewhere in the condensed interim financial information are as follows:

|  | (Un-au       | idited)      |
|--|--------------|--------------|
|  | December 31, | December 31, |
|  | 2016         | 2015         |
| Transactions                                 | Rupees       | Rupees       |
| Rent paid to Chief Executive Officer         |              | 1,058,750    |
| Plasitflex Films (Private) Limited           |              |              |
| (formerly Flexipack Films (Private) Limited) |              |              |
| Close family relationship                    |              |              |
| - Payment against purchases                  | 15,983,536   | 23,788,828   |
| - Purchases                                  | 18,130,489   | -            |
| Others                                       |              |              |
| Remuneration to directors and other key      |              |              |
| management personnel:                        |              |              |
| Chief Executive Officer                      | 2,124,998    | 1,800,000    |
| Directors                                    | 3,175,000    | 3,000,000    |
| Executives                                   | 57,754,435   | 47,828,389   |
|  | 63,054,433   | 52,628,389   |
|  | December 31, | June 30,     |
|  | 2016         | 2016         |
|  | Rupees       | Rupees       |
| Creditors - associated company               |              |              |
| -Payable to associate                        | 19,679,825   | 17,532,872   |
| Sponsors' subordinated - loan                |              |              |
| At beginning of the period / year            | 902,151,770  | 602,151,770  |
| Transfer from APL                            |              | 300,000,000  |
| At the end of the period / year              | 902,151,770  | 902,151,770  |
| 1 / /  |              | 1 1 1        |

FOR THE SIX MONTH PERIOD ENDED DECEMBER 31, 2016

### 23 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on 23rd February 2017 by the Board of the Group.

**MUNSARIM SAIFULLAH** CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

### ISMAIL INDUSTRIES LIMITED

### **Head Office**

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# **Factories**

#### Unit 1:

C-230, H.I.T.E., Hub, Balochistan, Pakistan. Tel.: (92-853) 302526-302393, Fax: (92-853) 302527

#### Unit 2:

B-140, H.I.T.E., Hub, Balochistan, Pakistan. Tel.: (92-853) 363602-364234, Fax: (92-853) 363322

#### Unit 3:

G-1, H.I.T.E., Hub, Balochistan, Pakistan. Tel.: (92-853) 302326, Fax: (92-853) 302611, 303817

#### Unit 4:

G-22, 23, H.I.T.E., Hub, Balochistan, Pakistan. Tel.: (92-853) 303193, 303177, Fax: (92-853) 302284

#### Unit 5:

38-C, 39, 39-A, 42-C, Sunder Industrial Estate, Raiwind Road, Lahore, Pakistan. Tel.: (92-42) 3529 7671-5

### Unit 6:

D-91, D-92 & D-94, North Western Industrial Zone, Port Qasim Authority, Karachi-75020, Pakistan. Tel.: (92-21) 34154169-70, Fax: (92-21) 34154176

#### Unit 7:

E-164 to E-168, North Western Industrial Zone, Port Qasim Authority, Karachi-75020, Pakistan. Tel.: (92-21) 34154171-73, Fax: (92-21) 34154176

#### Unit 8:

E-154 to E-157 North Western Industrial Zone, Port Qasim Authority, Karachi-75020, Pakistan. Tel.: (92-21) 34154174-75, Fax: (92-21) 34154176