ISMAIL INDUSTRIES LIMITED

Head Office

17, Bangalore Town, Shahrah-e-Faisal, Karachi-75350, Pakistan, Tel.: (+92-21) 3431 1172-75 Fax: (+92-21) 3454 7843, 3454 1094

Factories

Unit 1: C-230, H.IT.E., Hub, Balochistan, Pakistan. Tel.: (+92-853) 302526-302393 Fax: (+92-853) 302527

Unit 2: B-140, H.I.T.E., Hub, Balochistan, Pakistan. Tel.: (+92-853) 363602-364234 Fax: (+92-853) 363322

Unit 3: G-1, H.I.T.E., Hub, Balochistan, Pakistan, Tel.: (+92-853) 302326 Fax: (+92-853) 302611, 303817

Unit 4: G-22, 23, H.I.T.E., Hub, Balochistan, Pakistan, Tel.: (+92-853) 303193, 303177 Fax. (+92-853) 302284 Unit 5: 38-C, 39, 39-A, 42-C, Sunder Industrial Estate, Raiwind Road, Lahore, Pakistan, Tel.: (+92-42) 3529 7671-5

Unit 6: D-91, D-92 & D-94, North Western Industrial Zone, Port Qasim Authority, Karachi-75020, Pakistan Tel.: (+92-21) 34154169-70 Fax: (+92-21) 34154176

Unit 7: E-164 to E-168, North Western Industrial Zone, Port Qasim Authority, Karachi-75020, Pakistan. Tel.: (+92-21) 34154171-73 Fax: (+92-21) 34154176

Unit 8: E-154 to E-157, North Western Industrial Zone, Port Qasim Authority, Karachi-75020, Pakistan, Tel.: (+92-21) 34154174-75 Fax; (+92-21) 34154176



Ismail Industries Limited

Thriving to Succeed

Third Quarterly Report March 2018

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COMPANY PROFILE

Board of Directors

Mr. Muhammad M. Ismail Chairman Mr. Munsarim Saifullah Chief Executive Mr. Hamid Magsood Ismail Executive Director Mr. Ahmed Muhammad Executive Director Mr. Magsood Ismail Non-Executive Director Ms. Farzana Muhammad Non-Executive Director Ms. Almas Magsood Non-Executive Director Ms. Reema Ismail Ahmed Mr. M. Zubair Motiwala

Non-Executive Director Independent Director

Audit Committee Members

Mr. M. Zubair Motiwala Chairman Mr. Muhammad M. Ismail Member Mr. Magsood Ismail Member Ms. Almas Magsood Member Ms. Reema Ismail Ahmed Member

Registered Office 17, Bangalore Town,

Main Shahra-e-Faisal, Karachi

Factories

Unit-1: C-230. Hub H.I.T.E. Balochistan.

Unit -2: B-140. Hub H.I.T.E., Balochistan.

Unit-3: G-1, Hub H.I.T.E., Balochistan.

Unit-4: G-22, Hub H.I.T.E., Balochistan.

Unit-5: 38-C. Sundar Industrial Estate Raiwind Road, Lahore.

Unit-6: D-91, D-92 & D-94 North Western Zone, Port Qasim.

Unit-7: E164-168. North Western Zone. Port Qasim.

Unit-8: E154-157, North Western Zone, Port Qasim.

Human Resource Committee

Mr. Magsood Ismail Chairman Member Mr. M. Zubair Motiwala Mr. Munsarim Saifullah Member Ms. Farzana Muhammad Member

Company Secretary Mr. Ghulam Faroog

Chief Financial Officer Mr. Abdul Qadir

Auditor

Grant Thornton Anium Rahman Chartered Accountants

Legal Advisor Mohsin Tayebaly & Co.

Share Registrar THK Associates (Pvt.) Limited

Bankers / Institutions

Allied Bank I imited Askari Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Bank Islami Pakistan Limited Dubai Islamic Bank (Pakistan) Limited Favsal Bank Limited Habib Bank Limited Industrial & Commercial Bank of China Limited JS Bank Limited Meezan Bank Limited MCB Bank Limited MCB Islamic Bank Limited National Bank of Pakistan Pak Brunei Investment Co Ltd Pak Oman Investment Co. Ltd Standard Chartered Bank (Pakistan) Limited Summit Bank Limited

DIRECTOR REVIEW

We are pleased to present the Company's standalone and consolidated unaudited condensed interim financial information for the quarter and nine-months period ended March 31, 2018. The financial performance of the company for the period under review is summarized below:

Description	March-18	March-17	Change in %
Description	PKR in	Million	Ghange III 70
Turnover	21,150	17,027	24%
Gross Profit	3,825	2,762	39%
Operating Profit	1,519	1,160	31%
Profit before tax	1,361	1,046	30%
Profit after tax	1,081	861	26%
Earnings per share – Rs.	16.95	13.5	26%

Though, the period under review was challenging for the country with volatile social, economic and business conditions. Despite all these circumstances, the overall performance of food segment was fantastic and plastic film division was satisfactory. Our prime focus on innovations and improvements has enabled us to successfully execute strategic decisions.

There was a robust growth of 24% in overall turnover of the Company during the period under review which has come through an aggressive and multi-dimensional focus on brand building and brand activation. Our core emphasis is on cost efficiency and customer satisfaction together with brand investments for sustainable growth in near and distant future has contributed to a long lasting favorable impact of society's trust in the Company which endeavored us to entertain after tax profits of Rs. 1,081 million and earnings per share of Rs.16.95, which is 26% higher than corresponding period.

Company spending on selling and distribution is in line with its strategy of high growth plans whereas the marketing spending has been aligned to achieve the set objectives. Efficiency in sales as well as production showed improvements through introduction of new product, prudent management of funds, and cost control. Cost rationalization initiatives across the entire spectrum of business will continue to remain our priority and this has reflected in our earnings.

Future Outlook

As we are approaching towards the end of fiscal year 2018, we feel very confident that the Company is all set to achieve historic milestones both in food and plastic segments. Markets are also expected to grow, however uncertain economic environment, inflation and competitive intensity continue to pose challenges for the period ahead. Improvements in the business environment will largely depend on the economic policies of the government and the implementation of key reforms. Company's priorities will not change and will continue to focus on delivering exceptional value to customers and shareholders.

Acknowledgment

On behalf of the Board, we would like to place on record our appreciation for the commitment and passion demonstrated by the staff to achieve the company's objective and for the continued support of valuable customers, financial institutions and other stakeholders.

On behalf of the Board of Directors

Karachi: April 25, 2018

Munsarim Saifullah Chief Executive

د انر یکٹر کا جائزہ

ہم 31 مارچ 2017 کوختم ہونے والی سہاہی دنوماہ کے لئے آپ کی کمپنی کے انفرادی اور اجتماعی (غیراً ڈٹ شدہ) وسط مدتی مالیاتی گوشارے پیش کرنے میں انتہائی خوشی محسوس کرتے میں ۔ مذکورہ دورانیہ میں کمپنی کی ارکردگی مندرجہ ذیل رہی:

تبديلى	ارچ2018	ارچ 2017	تفصيل
فيصد	ملین پا کستانی روپے	ملين پاڪتاني روپ	
24%	21,150	17,027	مجموعي فروخت
39%	3,825	2,762	مجموعى منافع
31%	1,519	1,160	خام منافع
30%	1,361	1,046	قبل ازمحصول منافع
26%	1,081	861	بعداز محصول منافع
26%	16.95	13.5	في حص آمدن۔روپ

اگر چہ زیر جائزہ مدت ملک کے لئے سابق،معاشی اورکاروباری حالات کے اعتبار سے کافی چینٹے کاباعث رہی۔ان تمام تر حالات کے باوجودغذائی شعبہ کی کارکردگی شانداررہی جبکہ پلاستک فلم کی کارکردگی بھی تخش دہی۔ایجادات اور بہتری کی طرف ہماری اہم توجہ نے ہمیں کا میاب اسر یکچکی فیصلوں پرعملدرآ مد کے قامل کیا۔

زیر جائزہ مدت میں کمینی کی آمدن میں 24 فیصد کا مجموعی اضافہ ہوا جو کہ برانڈز کی بڑھتی ہوئی قدر اور ٹنی مصنوعات کے جاحانہ اضافے اور کثیر جبتی توجہ کے ذریعے کمن ہوا۔ سرما بیکاری کی بہتر اللَّی تقسیم اورصاد فین کے اعتاد کے ساتھ ساتھ سنتھ بل قدر یہ بلی کہ ارز تی کے لیئے برانڈز میں مؤثر سرما بیکاری اولین تر خیچ ہے جس نے معاشرے میں ہماری دیریا قدر میں قابل قدر اضافہ کیا ہے جس کے باعث بعداز محصول Rs. 1,081 ملین اور فی تحصص Rs. 16.95 کا پراطف منافع حاصل ہوا جو کہ گزشتہ سال کی زیر مواز نہ مدت سے 264 فیصد زائد جہت

فروخت اورتقسیم کے لئے کمپنی کے اخراجات ہماری اعلیٰ ترقی کی اسٹریٹیجی سے مطابقت رکھتے ہیں جبکہ مارکیٹنگ کے اخراجات ہمارے مقرر کردہ امداف کے حصول کے نئین مطابق ہیں۔ بن مصنوعات کے متعادف کردانے ،سرمائے کی مختل طنسیم، اور پیداواری لاگت پر قابونے فروخت اور پیدادار میں بہتری پیش کی۔کاردبار کی مجموعی سطح پر پیداواری لاگت کی منطق تقسیم کے الیے اقدامات ہماری اولین ترتیح رہیں گے جو کہ ہماری آمدن سے خاہر ہے۔

مستقبل کی پیش بنی:

جیسا کہ ہم مالی سال 2018 کے اختمام کی طرف گامزن میں ،ہم پرامید میں کر کمپنی غذائی اور بلاسٹک کے شعبوں میں تاریخی سنگِ میل عبور کرنے کے لیے پوری طرح تیار ہے۔ مجموعی طور پر ملک کے کاروباری جم میں تر تی کا امکان ہے تاہم غیر یقینی معاشی صورتحال ،مونظ کی اور مسابقتی ماحل میں شدت کی وجہ س تر تی حکومتی پالیسی اوراہم اصلاحات پرعملدرآ یہ کے ذریعے ہی کمانہ جیجات تبدیل نہیں ہوتگی اور اور اور اور ایک انح

خراج شخسین: بورڈ کی جانب سے، ہم کمپنی کے مقاصد کے حصول کے لئے ملازیٹن کے عزم اورجذ برجبکہ صارفین، مالیاتی اداروں اور قمام متعلقین کی مسلسل حمایت پرخراج شحسین پیش کرتے ہیں۔

منجانب: بورڈ آف ڈائر یکٹرز منصرم سیف اللہ چیف ایکر یکیو ٹیو

ڪراچي: 25مارچ 2018

STANDALONE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

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CONDENSED INTERIM BALANCE SHEET AS AT MARCH 31, 2018

(A ... 1: + ... 1)

		(Un-audited)	(Audited)
		March 31,	June 30,
		2018	2017
	Note	Rupees	Rupees
ASSETS			
Non-current assets			
Property, plant and equipments	6	10,616,813,642	10,396,249,28
Long-term investments	7	4,040,414,617	3,925,677,31
Long-term deposits		40,773,891	33,358,41
Total non-current assets		14,698,002,150	14,355,285,02
Current assets			
Stores and spares	8	202,150,587	169,495,02
Stock-in-trade	9	4,810,161,956	4,863,525,80
Trade debts	10	1,700,982,413	1,442,852,76
Advances - considered good		414,915,839	369,770,40
Trade deposits and short-term prepayments		124,561,051	21,688,63
Other receivables		147,204,578	217,441,61
Taxation - net		798,202,272	766,013,09
Cash and bank balances	11	62,450,221	32,655,75
Total current assets		8,260,628,917	7,883,443,10
Total assets		22,958,631,067	22,238,728,12
		22,938,031,007	22,230,720,12
EQUITY AND LIABILITIES			
Shareholders' equity			
Authorised share capital			
250,000,000 (June 30, 2017: 250,000,000) ordinary			
hare of Rs. 10 each		2,500,000,000	2,500,000,00
ssued, subscribed and paid-up capital			
53,804,750 (June 30, 2017: 63,804,750) ordinary shares			
of Rs.10 each full paid in cash		638,047,500	638,047,50
Reserves		6,328,315,309	5,633,601,41
Total shareholders' equity		6,966,362,809	6,271,648,91
Non-current liabilities			
Sponsors' loan - subordinated	12	902,151,770	902,151,77
Long-term finances - secured	13	5,422,056,535	6,524,794,70
Liabilities against assets subject to finance lease	15	185,044,910	168,176,41
Deferred liabilities		1,369,444,714	1,213,385,94
Total non-current liabilities			8,808,508,83
		7,878,697,929	0,000,000,00
Current liabilities		2450 464 260	1 020 112 (
Trade and other payables	14	2,150,164,360	1,038,113,60
Accrued mark-up		68,345,043	93,598,71
Short-term finance - secured	15	3,072,543,498	3,783,293,52
Current portion of:			
- long-term finances - secured	13	2,635,140,048	2,078,107,58
- liabilities against assets subject to finance lease		101,132,490	80,377,29
Advances from customers		86,244,890	85,079,59
Total current liabilities		8,113,570,329	7,158,570,37
Total liabilities		15,992,268,258	15,967,079,21
Contingencies and commitments	16		
Total equity and liabilities		22,958,631,067	22,238,728,12
The annexed selected notes from 1 to 22 form an integ	ral part of this condensed interin	financial information	
	First of this condensed interim		
MUNSARIM SAIFULLAH	MAOSOOD ISMAIL	ABDIT	OVDIB
CHIEF EXECUTIVE OFFICER	MAQSOOD ISMAIL DIRECTOR	ABDUL CHIEF FINANC	
		CHIEFEINAN(TAL CIEFICER

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

		Nine-month 1	Period ended	Quarter	ended
	Note	March 31, 2018 Rupees	March 31, 2017 Rupees	March 31, 2018 Rupees	March 31, 2017 Rupees
Sales	20.1	21,150,010,962	17,026,716,993	7,776,099,214	5,948,095,874
Sales tax		(3,163,733,399)	(2,572,307,126)	(1,194,945,949)	(902,838,925)
Net sales		17,986,277,563	14,454,409,867	6,581,153,265	5,045,256,949
Cost of sales	20.1	(14,161,204,922)	(11,692,872,993)	(5,360,440,610)	(4,284,005,253)
Gross profit		3,825,072,641	2,761,536,874	1,220,712,655	761,251,696
Selling and distribution expenses		(2,024,857,970)	(1,381,650,115)	(766,317,209)	(571,610,330)
Administrative expenses		(281,003,762)	(219,592,734)	(92,587,518)	(76,149,033)
		(2,305,861,732)	(1,601,242,849)	(858,904,727)	(647,759,363)
Operating profit		1,519,210,909	1,160,294,025	361,807,928	113,492,333
Other expenses		(184,355,002)	(94,461,493)	(66,608,628)	(20,810,517)
		1,334,855,907	1,065,832,532	295,199,300	92,681,816
Other income		172,066,799	156,952,004	62,814,866	79,730,736
		1,506,922,706	1,222,784,536	358,014,166	172,412,552
Finance cost		(466,392,667)	(504,660,271)	(159,072,805)	(135,794,499)
		1,040,530,039	718,124,265	198,941,361	36,618,053
Share of profit from associate		320,206,982	327,985,315	214,820,933	219,517,492
Profit before income tax		1,360,737,021	1,046,109,580	413,762,294	256,135,545
Income tax expense		(279,560,378)	(185,058,225)	(17,118,706)	(3,419,409)
Profit for the period		1,081,176,643	861,051,355	396,643,588	252,716,136
Earnings per share - basic and diluted	17	16.95	13.50	6.22	3.96
The annexed selected notes from 1 to	22 form an	integral part of this o	condensed interim fir	nancial information.	

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR ABDUL QADIR CHIEF FINANCIAL OFFICER

ISMAIL INDUSTRIES LIMITED

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CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

Nine-month period ended Quarter ended March 31, March 31, March 31, March 31, 2018 2017 2018 2017 Note Rupees Rupees Rupees Rupees Profit for the period 1,081,176,643 861,051,355 396,643,588 252,716,136 Item to be reclassified to profit and loss account in subsequent period Unrealized (diminution)/ appreciation on available for sale investment - net of 7.5 9,870,000 69,160,000 56,105,000 (10,080,000) tax Share of other comprehensive loss from associated undertaking - net of tax 7.4 (220,869,684) (367,972,119) (95,013,556) (422,229,131) Other comprehensive loss for the period - net of tax (210,999,684) (298,812,119) (38,908,556) (432,309,131) Total comprehensive income / (loss) 870,176,959 562,239,236 357,735,032 (179,592,995) for the period

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

CONDENSED INTERIM CASH FLOWS STATEMENT (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

	Note	March 31, 2018 Rupees	March 31, 2017 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations after working capital changes Gratuity paid Taxes paid Long-term deposits (paid)/ received	18	1,922,403,024 (28,220,854) (208,907,619) (7,415,476)	3,712,226,873 (21,172,808) (315,461,225) 13,785,513
Net cash generated from operating activities		1,677,859,075	3,389,378,353
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure (including CWIP) Proceeds from sale of investment Proceeds from disposal of property, plant and equipments		(972,837,785) - 63,814,189	(2,224,465,479) 37,316,032 6,494,672
Net cash used in investing activities		(909,023,596)	(2,180,654,775)
CASH FLOWS FROM FINANCING ACTIVITIES			
Lease obtained / (Rental paid) Dividends paid Long-term finance less repayments Financial charges paid		37,623,693 (175,701,894) (545,705,711) (491,646,339)	(4,868,502) (413,974,303) 1,020,749,139 (483,784,478)
Net cash (used in) / generated from financing activities Net increase in cash and cash equivalents	·	(1,175,430,251) (406,594,772)	118,121,856 1,326,845,434
Cash and cash equivalents at the beginning of the period		(773,560,635)	(1,646,925,147)
Cash and cash equivalents at the end of the period	19	(1,180,155,407)	(320,079,713)

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

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ISMAIL INDUSTRIES LIMITED

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

ISMAIL INDUSTRIES LIMITED

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CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

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-

hir						Total	Total Reserves			
d		Issued.	Capital to be	Capital	Capital reserve		Revenue reserve			1
Quarterly		subscribed and paid-up capital	issued pursuant to amalgamation	Share premium	Amalgamation reserves	Share of AFS remeasurement from associate	Remeasurement of investment classified as 'available for sale'	Unappropriated Total reserves	Total reserves	T otal shareholder equity
						Rupees				
	Balance as at June 30, 2016	505,207,500	132,840,000	579,265,000	916,862,067	382,805,697	13,074,613	3,468,829,978	5,360,837,355	5,998,884,8
	Capital issued pursuant to amalgamation	132,840,000	(132, 840, 000)			,	,	ı		
	Total comprehensive income for the period									
a u ala	Profit for the nine month period ended March 31, 2017 Total other commentantian income (Ilose) for the	1	1	I	ı	I	ı	861,051,355	861,051,355	861,051,3
2	nine month period ended March 31, 2017					(367,972,119)	69,160,000		(298,812,119)	(298,812,1
018	Total comprehensive income Transaction with owners, recognised directly in equity	1	1			(367,972,119)	69,160,000	861,051,355	562,239,236	562,239,2
	Cash dividend paid for the year ended lune 30, 2016 (2) Rs. 6.50 ner share							(414.730.875)	(414 730 875)	(414.730.8)
	Balance as at March 31, 2017	638,047,500		579,265,000	916,862,067	14,833,578	82,234,613	3,915,150,458	5,508,345,716	6,146,393,2
	Balance as at June 30, 2017	638,047,500	•	579,265,000	916,862,067	(83,785,290)	23,469,613	4,197,790,023	5,633,601,413	6,271,648,9
	Total comprehensive income for the period									
	Profit for the nice month period ended March 31, 2018 Total other comprehensive income/(loss) for the		,	ı	I	1	1	1,081,176,643	1,081,176,643	1,081,176,64
_	nine month period ended March 31, 2018					(220,869,684)	9,870,000		(210, 999, 684)	(210,999,68
	Total comprehensive income Transaction with owners, recognised directly	•	•	•	•	(220,869,684)	9,870,000	1,081,176,643	870,176,959	870,176,9
	in equity Cash dividend paid for the year ended Inter 30, 2017 (0) Rs 2, 75, ner chare							(175 463 063)	1175 463 0631	0 275 463 00
	Balance as at March 31, 2018	638,047,500		579,265,000	916,862,067	(304,654,974)	33,339,613	5,103,503,603	6,328,315,309	6,966,362,80
TRIES I	The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.	ntegral part of thi	s condensed interi	m financial infor	mation.					
	MUNSAN Chief exec	MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER	H IE		MAQSOOD ISMAIL DIRECTOR	MAIL R	CHIEF	ABDUL QADIR CHIEF FINANCIAL OFFICER	TCER	

SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

1 LEGAL STATUS AND OPERATIONS

Ismail Industries Limited (the Company) was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the company are now quoted on Pakistan Stock Exchange. Principal activities of the Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.

2 STATEMENT OF COMPLIANCE

- 2.1 This condensed interim financial information of the Company for the nine months period ended 31 March 2018 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 'Interim Financial Reporting' and provisions of and directives issued under the repealed Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the repealed Companies Ordinance,1984 have been followed.
- 2.2 The Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017. However, as allowed by the Securities and Exchange Commission of Pakistan (SECP) vide its circular no 23/2017 dated 04 October 2017, this condensed interim financial information has been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984. Furthermore, the Institute of Chartered Accountants of Pakistan also issued clarification vide its circular dated 06 October 2017 which states that the interim financial information of the companies for the periods ending on or before March 31, 2018 shall also be prepared in accordance with the provisions of the repealed Companies Ordinance 1984.
- 2.3 This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements as at and for the year ended 30 June 2017.
- 2.4 The comparative Balance Sheet presented in this condensed interim financial information has been extracted from the audited annual financial statements of the Company for the year ended 30 June 2017, whereas the comparative condensed interim Profit and Loss Account, condensed interim Statement of Comprehensive Income, condensed interim Cash Flow Statement and condensed interim Statement of Changes in Equity are extracted from the unaudited condensed interim financial information for the period ended 31 March 2018.
- 3 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES
- 3.1 The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements of the Company for the year ended June 30, 2017.
- 3.2 Certain amendments and interpretation to approved accounting standards become effective during period were not relevant to the Company's operation and do not have any impact on the accounting policies of the Company.

4 USE OF JUDGEMENTS AND ESTIMATES

The estimates / judgments and associated assumptions used in the preparation of this condensed interim financial information are consistent with those applied in the preparation of the financial statements of the Company for the year ended June 30, 2017.

5 FUNCTIONAL AND PRESENTATION CURRENCY

This condensed interim financial information is presented in Pakistani Rupees which is also company's functional currency.

6 PROPERTY, PLANT AND EQUIPMENTS

		(Un-audited)	(Audited)
		March 31,	June 30,
		2018	2017
	Note	Rupees	Rupees
Operating fixed assets	6.1	10,298,253,799	9,221,162,306
Capital work in progress	6.2	318,559,843	1,175,086,981
		10,616,813,642	10,396,249,287

6.1 Details of additions and deletions to operating fixed assets during the nine-months period are as follows:

		(Un-a	audited)	
	Addi	tions	Trans	fers
	At c	cost	At net boo	ok value
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
		R	upees	
Owned assets				
Leasehold land	85,277,359	123,244,641	-	-
Bulidig on leasehold land	625,731,512	154,192,765	-	-
Plant and machinery	803,991,926	678,945,112	-	-
Furniture and fittings	8,958,680	657,715	-	-
Equipment	118,848,360	3,375,557	-	-
Computers	2,987,050	1,491,038	-	43,396
Vehicles	46,159,348	97,169,967	40,279,946	2,667,468
	1,691,954,235	1,059,076,795	40,279,946	2,710,864
Leased assets				
Vehicles	137,410,688	37,447,285	-	-
	137,410,688	37,447,285	-	-
	1,829,364,923	1,096,524,080	40,279,946	2,710,864

6.2 Details of additions in and transfers from capital work-in-progress during the nine-months period are as follows:

		(Un-a	audited)	
	Addi	tions	Trans	sfers
		At	cost	
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
		Rup	ees	
Civil works	240,022,574	474,310,130	625,731,512	154,192,765
Plant and machinery	185,735,923	1,433,886,515	788,421,056	676,269,063
Electric insallation	19,104,113	33,059,268	15,570,870	2,676,049
Equipments and fixtures	220,063,912	18,194,195	127,807,040	4,033,272
Software development	36,076,818	5,662,440	-	-
-	701,003,340	1,965,112,548	1,557,530,478	837,171,149

7	LONG-TERM INVESTMENTS	Note	(Un-audited) March 31, 2018 Rupees	(Audited) June 30, 2017 Rupees
	Investment in subsidiary Company- unquoted shares			
	Hudson Pharma (Private) Limited	7.1	605,984,000	605,984,000
	Investment in associated undertakings			
	Novelty Enterprises (Private) Limited- unquoted shares	7.2	228,737,812	228,737,812
	The Bank of Khyber	7.3	2,881,452,805	2,782,115,507
			3,110,190,617	3,010,853,319
	Other investment-Available for sale			
	Bank Islami Pakistan Limited	7.5	324,240,000	308,840,000
			4,040,414,617	3,925,677,319

7.1 Hudson Pharma (Private) Limited

The Company holds 60,598,400 (2017: 60,598,400) shares of Hudson Pharma (Private) Limited, which is equivalent to 71.29% of total paid up capital. The company is incorporated under repealed companies ordinance, 1984 as a private company limited by shares. The registered office of the company is located at 17 Bangalore town, main Shahrah-e-Faisal Karachi. Principal activities of the company are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical drugs and medicines. However, the company has not commenced commercial operations yet. The shares of Hudson Pharma (Private) Limited are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of Hudson Pharma (Private) Limited is June 30.

7.2 Novelty Enterprises (Private) Limited

The Company holds 33% (2017: 33%) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30.

Total equity / net assets of NEL as at June 30, 2017 based on un-audited financial statements amounted to Rs. 561.518 million (2017: Rs. 561.518 million based on audited financial statements). However, as per report of an independent valuer, Masud Associates dated March 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs.1,045.125 million (2017: Rs. 1,045.125 million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment, NEL has not commenced operations.

7.3 The Bank of Khyber

The total shareholding of the Company in the Bank of Khyber (the Bank) is 241,639,031 shares which represents 24.16% of paid-up capital of the Bank (2017: 24.16%). In addition to this, the Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from condensed interim financial information of the Bank for the year ended December 31, 2017 and three-months period ended March 31, 2018. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on March 31, 2018 was Rs. 3,262.13 million (June 30, 2017: Rs. 3,805.815 million).

7.4 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

	The Bank	of Khyber		prises (Private) nited
	(Un-audited)	(Audited)	(Un-audited)	(Audited)
	March 31, 2018	June 30, 2017	March 31, 2018	June 30, 2017
Carrying value at beginning of the period	2,782,115,507	3,142,849,649	228,737,812	228,763,991
Share of profit relating to profit and loss account	320,206,982	468,315,392	-	(26,179)
Dividend received	-	(362,458,547)	-	-
Share of other comprehensive loss	(252,422,496)	(539,704,283)	-	-
Related deferred tax on OCI	31,552,812	73,113,296	-	-
	(220,869,684)	(466,590,987)	-	-
	2,881,452,805	2,782,115,507	228,737,812	228,737,812

All transfers of funds to the Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates. The Company has not received cash dividend from Bank of Khyber during the period (June 30, 2017: Rs. 1.50)

		(Un-audited)	(Audited)
		March 31,	June 30,
		2018	2017
		Rupees	Rupees
7.5	Bank Islami Pakistan Limited		
	Carrying Value	308,840,000	294,840,000
	Unrealized appreciation in value of investment	15,400,000	14,000,000
	Fair value of investment	324,240,000	308,840,000
8	STORES AND SPARES		
	Stores and spare parts - gross	209,540,402	176,317,379
	Diesel and liquified petroleum gas	1,066,605	1,167,269
	Others	-	61,800
	Provision for slow moving spare parts 8.1	(8,456,420)	(8,051,420)
	Store and spares - net	202,150,587	169,495,028
8.1	Reconciliation of provision for slow moving spare parts		
	Opening provision	(8,051,420)	(7,511,420)
	Charge for the period / year	(405,000)	(540,000)
	Closing provision	(8,456,420)	(8,051,420)
9	STOCK-IN-TRADE		
	Raw materials 9.1	3,116,360,948	3,112,825,860
	Packing materials 9.1	344,307,454	351,355,736
	Work-in-process	122,643,536	151,165,802
	Finished goods	1,226,850,018	1,248,178,407
		4,810,161,956	4,863,525,805

9.1 Raw materials and packing materials are stated at net of provision for slow moving items amounting to Rs.13,404,278 (June 30, 2017: Rs.13,404,278) and Rs.133,928,098 (June 30, 2017: Rs. 118,216,276) respectively.

		(Un-audited) March 31, 2018	(Audited) June 30, 2017
40	TRADE DEBTS	Rupees	Rupees
10	IRADE DED15		
	Considered good		
	- secured (export debtors)	90,620,522	124,849,742
	- unsecured	1,610,361,891	1,318,003,023
		1,700,982,413	1,442,852,765
	Considered doubtful	48,201,994	42,313,694
	Trade debts - gross	1,749,184,407	1,485,166,459
	Provision for doubtful debts	(48,201,994)	(42,313,694)
	Trade debts - net	1,700,982,413	1,442,852,765
11	CASH AND BANK BALANCES		
	Cash in hand	29,163,821	1,802,402
	Cash with banks in:		
	- current accounts- conventional	27,972,249	27,087,396
	- current accounts- islamic	5,314,151	3,765,957

12 SPONSORS' LOAN - SUBORDINATED

The Company has obtained interest free loan from its sponsors. The sponsors have entered into agreements with the Company and various banks in which they have undertaken to sub-ordinate their loans and their claims over the Company's assets. These loans will be converted into ordinary shares and management are under advance stage of discussion for conversion to ordinary shares. The required formalities would be completed once final decision and agreement has been reached.

13 LONG TERM FINANCES - secured

		(Un-audited)			(Audited)	
		March 31, 2018				
			Ru	1pees		
	Conventional	Islamic	Total	Conventional	Islamic	Total
At beginning of the period / year	5,921,235,635	2,681,666,659	8,602,902,294	4,740,612,260	1,679,166,659	6,419,778,919
Transfer from conventional to islamic	(766,666,667)	766,666,667	-	-	-	-
Obtained during the period / year	912,709,000	-	912,709,000	3,782,089,466	1,350,000,000	5,132,089,466
Repaid during the period / year	(873,414,712)	(584,999,999)	(1,458,414,711)	(2,601,466,091)	(347,500,000)	(2,948,966,091)
	5,193,863,256	2,863,333,327	8,057,196,583	5,921,235,635	2,681,666,659	8,602,902,294
Less: Current maturity	(1,400,973,400)	(1,234,166,648)	(2,635,140,048)	(1,441,857,599)	(636,249,986)	(2,078,107,585)
	3,792,889,856	1,629,166,679	5,422,056,535	4,479,378,036	2,045,416,673	6,524,794,709

13.1 These represent term finance facilities obtained for property, plant, and equipments. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu charge over property, plant and equipments of the company and personal guarantees of the directors. These facilities carry mark-up at the rate ranging from 1 month KIBOR + 0.20% to 3 month KIBOR + 0.50% and from 0.25% to 0.75% above the State Bank of Pakistan rate for LTFF.

ISMAIL INDUSTRIES LIMITED

62,450,221

32,655,755

14	TRADE AND OTHER PAYABLES	Note	(Un-audited) March 31, 2018 Rupces	(Audited) June 30, 2017 Rupees
	Trade creditors		1,171,670,053	660,782,576
	Other liabilities		978,494,307 2,150,164,360	377,331,086 1,038,113,662
15	SHORT TERM FINANCES - Secured			
	Term finances-conventional	15.1	939,675,126	1,096,074,976
	Term finances-islamic	15.2	455,912,744	1,430,002,161
	Export refinances	15.3	434,350,000	451,000,000
	Running finance utilized under mark-up arrangement	15.4	1,242,605,628	806,216,390
			3,072,543,498	3,783,293,527

- 15.1 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 1,400 million (2017: Rs. 2,100 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 5.98% to 6.26% per annum (2017: 5.98% to 7.05% per annum).
- 15.2 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 2,100 million (2017: Rs. 2,400 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 6.26% to 6.52% per annum (2017: 6.22% to 6.31% per annum).
- **15.3** These represented facilities for export refinance arranged from various banks aggregating to Rs. 614.35 million (2017: Rs. 631 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Company along with the personal guarantees of the directors. These carried mark-up at the rate ranging from 0.25% to 0.50% above the State Bank of Pakistan (SBP) rate per annum (2017: 0.25% to 0.50% above SBP rate per annum).
- 15.4 These facilities for running finances available from various banks aggregated to Rs. 3,525.65 million (2017: Rs. 3,509 million). These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from 6.27% to 6.75% per annum (2017: 6.27% to 7.30% per annum).

16 CONTINGENCIES AND COMMITMENTS

16.1 Contingencies

There are no material changes in the status of contingencies as same reported in the annual audited financial statements of the Company from note 24.1.1 to 24.1.8 except the following:

The Company filed a Constitutional Petition before the Sindh High Court challenging the vires of Section 5A of the Income Tax Ordinance, 2001 which was amended through Finance Act 2017 that every public company shall pay tax @ 7.5% of its accounting profit before tax for the year in which such company does not distribute at least 40% of its after tax profits within six (6) months of the end of the tax year through cash or bonus shares. The Sindh High Court has accepted the Constitutional Petition and granted stay against the newly amended section 5A. Further, the Board of Directors of the Company in their meeting dated September 22, 2017 has proposed cash dividend in respect of the year ended June 30, 2017 of Rs. 2.75/- per share which amounts to Rs. 175.463 million (i.e. 15.05% of after tax profits) for the financial and tax year 2017, which is lower than the minimum prescribed distribution rate. In case the Sindh High Court's decision is not in favor of the Company will either be required to declare dividend to the extent of 40% of after tax profits or it will be liable to pay additional tax at the rate of 7.5% of the accounting profit before tax of the Company for the financial year ended June 30, 2017.

	(Un-audited)	(Audited)
		March 31,	June 30,
		2018	2017
16.2 Commitments	Note	Rupees	Rupees
Outstanding letter of guarantees		701,848,298	481,662,420
Outstanding letter of credit for:			
- capital expenditures		871,702,836	313,270,182
- others		564,750,610	653,704,383
16 Third Quarterly Report March 2018	Ismail	Industrie	s Limited

		Note	(Un-audited) March 31, 2018 Rupees	(Un-audited) March 31, 2017 Rupees
17	EARNINGS PER SHARE-Basic and Diluted			
	There is no dilutive effect on the basic earnings per share of the company w	hich is based o	n:	
	Basic earnings per share			
	Profit for the period		1,081,176,643	861,051,355
				<u> </u>
	Weighted average number of ordinary shares during the period		(Num 63,804,750	63,804,750
	weighted average number of ordinary shares during the period			· · · · ·
	Desis corriges nor share		(Rupe 16.95	,
	Basic earnings per share		10.95	13.50
18	CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES			
	Profit before income tax		1,360,737,021	1,046,109,580
	Adjustments for non-cash and other items:			
	Depreciation		711,993,484	546,399,285
	Gain on disposal of property, plant and equipments - net		(23,534,243)	(3,783,808)
	Loss on sale of investment		-	131,967
	Provision for staff retirement gratuity		75,907,687	65,347,972
	Share of profit from associated undertaking		(320,206,982)	(327,985,315)
	Dividend Receivable			275,829,627
	Finance cost	40.4	466,392,667	504,660,271
	Net (Decrease)/Increase in working capital	18.1	(348,886,610) 1,922,403,024	1,605,517,294 3,712,226,873
18.1	Working capital changes		1,722,403,024	5,112,220,015
	Current assets Decrease / (Increase) in current assets			
	Stores and spares		(32,655,559)	(15,707,961)
	Stock-in-trade		53,363,849	86,761,345
	Trade debts		(258,129,648)	265,225,311
	Advances - considered good		(45,145,434)	(52,155,127)
	Trade deposits and short-term prepayments		(102,872,414)	(15,479,203)
	Other receivables		70,237,038	(71,235,543)
	Current liabilities		(315,202,168)	197,408,822
	(Decrease) / Increase in current liabilities			
	Trade and other payables		1,112,289,529	(289,877,072)
	Short-term finances		(1,147,139,267)	1,671,935,897
	Advance from customers		1,165,296	26,049,647
			(33,684,442)	1,408,108,472
	Net (Decrease)/Increase in working capital		(348,886,610)	1,605,517,294
19	CASH AND CASH EQUIVALENTS			
	Cash and bank balances	11	62,450,221	77,889,726
	Running finances under mark-up arrangement	15	(1,242,605,628)	(397,969,439)

ISMAIL INDUSTRIES LIMITED

(1,180,155,407)

(320,079,713)

	computer incomes in optiming case or according to the period are as follows: Segment revenue, segment revenue, costs, assets and labilities for the period are as follows: (Un-audited)	l liabilities for the p	eriod are as follows			(Un-audited	dited)	1				
20.1			Quarter ended	nded		Ī			Nine Months ended	ns ended		
		od Processing	Plastic Film	Film	Total	- 1	Food Processing	cessing	Plastic	Ξ	Total	
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
						Rupees	66S					
Sales Local	6.172.396.765	4.965.033.353	1.839.211.203	1.261.120.425	8.011.607.968	6 226 153778	17.220.533.112	13.726.165.863	4.738.365.207	3.839.341.038	21.958.898.319	17.565.506.901
Export Exnort rehates		200,085,631 3 301 049	7,850,662	78,030,622	306,519,555	278,116,253 3 301 049	732,641,736	496,705,460 8.784.756	102,948,045	181,062,762	835,589,781	677,768,222 8.784.756
and and see	6,474,333,825	5,168,420,033	1,847,061,865	1,339,151,047	8,321,395,690	6,507,571,080	17,962,468,704	14,231,656,079	4,841,313,252	4,020,403,800	22,803,781,956	18,252,059,879
Less: Sales return and discount	(536.608	(556.327.149)	(8,687,843)	(3.148.057)	(545.296.476)	(559.475.206)	(1.414.594.234)	(1.206.010.938)	(239,176,760)	(19.331.948)	(1,653,770,994)	(1.225.342.886)
Sales tax	(915,990	(714,050,827)	(278,955,330)	(188,788,098)	(1, 194, 945, 949)	(902, 838, 925)	(2,483,810,513)	(1,995,178,157)	(679,922,886)	(577, 128, 969)	(3, 163, 733, 399)	(2,572,307,126)
-	(1,452,599,252)	(1,270,377,976)	(287,643,173)	(191,936,155)	(1,740,242,425)	(1,462,314,131)	(3,898,404,747)	(3,201,189,095)	(919,099,646)	(596,460,917)	(4,817,504,393)	(3,797,650,012
Net sales	5,021,734,573	3,898,042,057	1,559,418,692	1,147,214,892	6,581,153,265	5,045,256,949	14,064,063,957	11,030,466,984	3,922,213,606	3,423,942,883	17,986,277,563	14,454,409,867
Cost of sales Solling and distribution	(3,930,362,596) (750,035,493)	(3,246,075,315) (543,844,312)	(1,430,078,014) (16 281 716)	(1,037,929,938) (27,766,018)	(5,360,440,610) (766,317,200)	(4,284,005,253) (571 610 330)	(10,567,223,094) (1 975 826 229)	(8,646,466,876) (1-287-927-192)	(3,593,981,828)	(3,046,406,117) (03,722,023)	(14,161,204,922)	(11,692,872,993) (1,381,650,115)
Administrative expenses	(25,423,489)	(64,700,400)	(67, 164, 029)	(11,448,633)	(92,587,518)	(76,149,033)	(208,688,787)	(195,665,217)	(72,314,975)	(23,927,517)	(281,003,762)	(219,592,734
	(4,705,821,578)	(3,854,620,027)	(1,513,523,759)	(1,077,144,589)	(6, 219, 345, 337)	(4,931,764,616)	(12,701,738,110)	(10, 130, 059, 285)	(3,765,328,544)	(3, 164, 056, 557)	(16, 467, 066, 654)	(13,294,115,842)
Segment result	315,912,995	43,422,030	45,894,933	70,070,303	361,807,928	113,492,333	1,362,325,847	900,407,699	156,885,062	259,886,326	1,519,210,909	1,160,294,025
Unallocated income and expenses Other operating income Finance cost	nd expenses ne										172,066,799 (466,392,667)	156,952,004 (504,660,271)
Other operating expenses Share of each from accord	Other operating expenses Shore of anotic form according underselving										(184,355,002)	(94,461,493)
Profit before taxation	issociated under takings										1,360,737,021	1,046,109,580
Income tax expense											(279,560,378)	(185,058,225)
Front for the period							(IIn-audited)	(Audited)	(Un-andited)	(Andited)	(Un-andited)	(Andited)
							Food Segment	gment	Plastic Segment	gment	Total	
							March 31, 2018	June 30, 2017	March 31, 2018	June 30, 2017	March 31, 2018	June 30, 2017
									Rupees			
20.2 Segment assets							11,623,393,250	11,985,334,104	7,138,187,487	6,166,762,839	18,761,580,737	18,152,096,943
20.5 Unallocated assets							11.623.393.250	11 985 334 104	7.138.187.487	6.166.762.839	4,197,050,330 22.958.631.067	4,080,051,181 22,238,728,124
20.4 Segment liabilities							676,667,648	1,391,716,778	4,700,630,143	3,784,282,086	5,377,297,791	5,175,998,864
20.5 Unallocated liabilities									-		10,614,970,467	10,791,080,347
							676,667,648	1,391,716,778	4,700,630,143	3,784,282,086	15,992,268,258	15,967,079,21

20.9 RECONCILIATION OF REPORTABLE SEGMEN ASSETS AND LIABILITIES	IT	(Un-audited) March 31, 2018 Rupees	(Audited) June 30, 2017 Rupees
Assets			
Total assets for reportable segments	20.2	18,761,580,737	18,152,096,943
Administrative capital assets		156,635,713	160,953,862
Long term investment	7	4,040,414,617	3,925,677,319
Total assets		22,958,631,067	22,238,728,124
Liabilities			
Total liabilities for reportable segments	20.4	5,377,297,791	5,175,998,864
Sponsors' loan - subordinated		902,151,770	902,151,770
Deferred liabilities		1,369,444,714	1,037,472,576
Long term finance	13	8,057,196,583	8,602,902,294
Liabilities against assets subject to finance lease		286,177,400	248,553,707
Total liabilities		15,992,268,258	15,967,079,211
1 otal hadilities		15,992,268,258	15,967,079,211

21 TRANSACTIONS WITH RELATED PARTIES

Details of transactions with related parties during the period, other than those which have been specifically disclosed elsewhere in the condensed interim financial information are as follows:

Transactions	(Un-audited) March 31, 2018 Rupees	(Un-audited) March 31, 2017 Rupees
Plasitflex Films (Private) Limited		
Close family relationship		
 Payment against purchases 	37,849,407	34,922,317
- Purchases	35,865,078	22,919,013
- Processing charges	1,633,357	-
- Raw Material sale	1,570,839	-
Others		
Remuneration to directors and other key		
management personnel:		
Chief Executive Officer	4,500,000	3,250,000
Directors	7,200,000	7,724,997
Executives	203,182,931	96,189,367
	214,882,931	107,164,364
	March 31, 2018 Rupees	June 30, 2017 Rupees
Creditors - associated company		
-Payable to associate	9,904,130	15,092,655
Sponsors' subordinated - loan		
Payable to director's	902,151,770	902,151,770
DATE OF AUTHORIZATION FOR ISSUE		
This condensed interim financial information was authorized for	or issue on 25th April, 2018 by the F	oard of Directors of

April, 2018 by the the Company.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

ISMAIL INDUSTRIES LIMITED

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CONSOLIDATED CONDENSED INTERIM BALANCE SHEET

AS AT MARCH 31, 2018

		March 31,	June 30,
	N T .	2018	2017 Burgana
ASSETS	Note	Rupees	Rupees
Non-current assets			
Property, plant and equipments	6	11,767,561,500	11,362,732,876
Goodwill	0	11,959,187	11,959,187
Long-term investments	7	3,434,430,617	3,319,693,319
Long-term deposits	1	44,051,449	35,635,973
Total non-current assets		15,258,002,753	14,730,021,355
Current assets		10,200,002,700	11,750,021,000
Stores and spares	8	202,150,587	169,495,028
Stock-in-trade	9	4,852,321,744	4,863,525,805
Trade debts	10	1,704,219,134	1,442,852,765
Advances - considered good	10	419,161,274	376,350,875
Trade deposits and short-term prepayments		125,019,803	21,688,637
Other receivables		147,295,919	217,475,557
Taxation - net		808,548,832	774,157,713
Cash and bank balances	11	86,943,320	34,125,833
Total current assets	11	8,345,660,613	7,899,672,213
Total assets		23,603,663,366	22,629,693,568
		25,005,005,500	22,029,093,308
EQUITY AND LIABILITIES			
Shareholders' equity			
Authorised share capital			
250,000,000 (June 30, 2017: 250,000,000) ordinary			
share of Rs. 10 each		2,500,000,000	2,500,000,000
Issued, subscribed and paid-up capital			
63,804,750 (June 30, 2017: 63,804,750) ordinary shares			
of Rs.10 each full paid in cash		638,047,500	638,047,500
Reserves		6,288,039,077	5,613,640,729
Non-controlling interest		222,981,983	231,091,188
Total shareholders' equity		7,149,068,560	6,482,779,417
Non-current liabilities			
Sponsors' loan - subordinated	12	902,151,770	902,151,770
Long-term finances - secured	13	5,534,556,535	6,674,794,709
Liabilities against assets subject to finance lease		185,044,910	168,176,412
Deferred liabilities		1,373,673,852	1,215,829,176
Total non-current liabilities		7,995,427,067	8,960,952,067
Current liabilities			
Trade and other payables	14	2,457,448,935	1,065,505,368
Accrued mark-up		69,157,878	93,598,715
Short-term finance - secured	15	3,072,543,498	3,783,293,527
Current portion of:			
- long-term finances - secured	13	2,672,640,048	2,078,107,585
- liabilities against assets subject to finance lease		101,132,490	80,377,295
Advances from customers		86,244,890	85,079,594
		8,459,167,739	7,185,962,084
Total current liabilities			
Total current liabilities Total liabilities		16,454,594,806	16,146,914,151
	16		

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

MAQSOOD ISMAIL DIRECTOR ABDUL QADIR CHIEF FINANCIAL OFFICER

ISMAIL INDUSTRIES LIMITED

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(Un-audited)

(Audited)

CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENT FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

		Nine-month	Period ended	Quarter	ended
	Note	March 31, 2018 Rupees	March 31, 2017 Rupees	March 31, 2018 Rupees	March 31, 2017 Rupees
		Rupees	Rupees	Rupces	Rupees
Sales	20.1	21,150,010,962	17,026,716,993	7,776,099,214	5,948,095,874
Sales tax		(3,163,733,399)	(2,572,307,126)	(1,194,945,949)	(902,838,925)
Net sales		17,986,277,563	14,454,409,867	6,581,153,265	5,045,256,949
Cost of sales	20.1	(14,161,204,922)	(11,692,872,993)	(5,360,440,610)	(4,284,005,253)
Gross profit		3,825,072,641	2,761,536,874	1,220,712,655	761,251,696
Selling and distribution expenses		(2,024,857,970)	(1,381,650,115)	(766,317,209)	(571,610,330)
Administrative expenses		(309,783,079)	(239,455,574)	(106,814,903)	(81,245,708)
		(2,334,641,049)	(1,621,105,689)	(873,132,112)	(652,856,038)
Operating profit		1,490,431,592	1,140,431,185	347,580,543	108,395,658
Other expenses		(184,396,627)	(94,461,493)	(66,650,253)	(20,810,517)
		1,306,034,965	1,045,969,692	280,930,290	87,585,141
Other income		172,462,988	156,997,062	63,211,055	79,730,736
		1,478,497,953	1,202,966,754	344,141,345	167,315,877
Finance cost		(466,392,667)	(504,660,271)	(159,072,805)	(135,794,499)
		1,012,105,286	698,306,483	185,068,540	31,521,378
Share of profit from associate		320,206,982	327,985,315	214,820,933	219,517,492
Profit before income tax		1,332,312,268	1,026,291,798	399,889,473	251,038,870
Income tax expense		(279,560,378)	(185,058,225)	(17,118,706)	(3,419,409)
Profit for the period		1,052,751,890	841,233,573	382,770,767	247,619,461
Profit for the period attributable to:					
Shareholders of the Holding Company		1,060,861,095	846,923,258	384,253,317	249,095,653
Non-controlling interest		(8,109,205) 1,052,751,890	(5,689,685) 841,233,573	(1,482,550) 382,770,767	(1,476,192) 247,619,461
Earnings per share - basic and					
diluted	17	16.50	13.18	6.00	3.88

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

ISMAIL INDUSTRIES LIMITED

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CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

		Nine-month j	period ended	Quarte	r ended
		March 31,	March 31,	March 31,	March 31,
		2018	2017	2018	2017
	Note	Rupees	Rupees	Rupees	Rupees
Profit for the period		1,060,861,095	846,923,258	384,253,317	249,095,653
Item to be reclassified to profit and loss account in subsequent period					
Unrealized (diminution)/ appreciation on available for sale investment - net of tax	7.4	9,870,000	69,160,000	56,105,000	(10,080,000)
Share of other comprehensive loss from associated undertaking - net of tax					
	7.3	(220,869,684)	(367,972,119)	(95,013,556)	(422,229,131)
Other comprehensive loss for the					
period - net of tax		(210,999,684)	(298,812,119)	(38,908,556)	(432,309,131)
Total comprehensive income/(loss)					
for the period		849,861,411	548,111,139	345,344,761	(183,213,478)

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

ISMAIL INDUSTRIES LIMITED

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CONSOLIDATED CONDENSED INTERIM CASH FLOWS STATEMENT (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

	Note	March 31, 2018 Rupees	March 31, 2017 Rupees
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations after working capital changes Gratuity paid Taxes paid Long-term deposits (paid)/ received	18	2,159,975,619 (28,449,756) (211,109,557) (8,415,476)	3,819,970,729 (21,172,808) (317,590,391) 13,755,513
Net cash generated from operating activities		1,912,000,830	3,494,963,043
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure (including CWIP) Proceeds from sale of investment Proceeds from disposal of property, plant and equipments		(1,186,223,174) - 65,268,009	(2,323,938,252) 37,316,032 6,494,672
Net cash used in investing activities		(1,120,955,165)	(2,280,127,548)
CASH FLOWS FROM FINANCING ACTIVITIES			
Lease obtained / (Rental paid) Dividends paid Long-term finance less repayments Financial charges paid		37,623,693 (175,701,894) (545,705,711) (490,833,504)	(4,868,502) (413,974,303) 1,020,749,139 (483,784,478)
Net cash (used in) / generated from financing activities Net increase in cash and cash equivalents		(1,174,617,416) (383,571,751)	118,121,856 1,332,957,351
Cash and cash equivalents at the beginning of the period		(772,090,557)	(1,646,925,147)
Cash and cash equivalents at the end of the period	19	(1,155,662,308)	(313,967,796)

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER MAQSOOD ISMAIL ABDUL QADIR DIRECTOR CHIEF FINANCIAL OFFICER

ISMAIL INDUSTRIES LIMITED

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CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

		I	Total Shareholders' equity		6,238,111,288			841,233,573	(298,812,119) 542,421,454		(414,730,875)	6,365,801,867	6,482,779,417		1,052,751,890	(210,999,684)	841,752,206	(175,463,063)	7,149,068,560		
			Non- controlling interest		239,226,433	,		(5,689,685)	(5,689,685)			233,536,748	231,091,188		(8,109,205)		(8,109,205)		222,981,983		
			Total reserves		5,360,837,355			846,923,258	(298,812,119) 548,111,139		(414,730,875)	5,494,217,619	5,613,640,729		1,060,861,095	(210,999,684)	849,861,411	(175,463,063)	6,288,039,077	ACER	
			Unappropriated profit		3,468,829,978			846,923,258	- 846,923,258		(414,730,875)	3,901,022,361	4,177,829,339		1,060,861,095		1,060,861,095	(175,463,063)	5,063,227,371	ABDUL QADIR CHIEF FINANCIAL OFFICER	
	serves	Revenue reserve	Remeasurement of investment classified as 'available for sale'		13,074,613				69,160,000 69,160,000			82,234,613	23,469,613			9,870,000	9,870,000		33,339,613	СНІВРЕ	
	Total Reserves	R	R Share of AFS remeasurement from associate	Rupe es	382,805,697			1	(367, 972, 119) (367, 972, 119)			14,833,578	(83, 785, 290)			(220, 869, 684)	(220,869,684)		(304, 654, 974)	Ŧ	
		eserve	Amalgamation ru		916,862,067			1				916,862,067	916,862,067					,	916,862,067	ation. MAQSOOD ISMAIL DIRECTOR	
		Capital reserve	Share /		579,265,000							579,265,000	579,265,000					,	579,265,000	, financial informa	
		Canital to be	issued pursuant to amalgamation		132,840,000	(132, 840, 000)							•					,		condensed interin	
	/	Issued.	p di		505,207,500	132,840,000						638,047,500	638,047,500						638,047,500	o 22 form an integral part of this of MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER	
			V	1	Balance as at June 30, 2016	Capital issued pursuant to amalgamation	Total comprehensive income for the period Profit for the nine month period ended March 31,	2017 Total other comprehensive income/floss) for the	nine month period ended March 31, 2017 Total comprehensive income	Transaction with owners, recognised directly in equity	Lash dividend paid for the year ended June 30, 2016 @ Rs. 6.50 per share	Balance as at March 31, 2017	Balance as at June 30, 2017	Total comprehensive income for the period	Profit for the nice month period ended March 31, 2018 Total other comprehensive income/(loss) for the	nine month period ended March 31, 2018	Total comprehensive income Transaction with owners, recognised directly in equity	Cash dividend paid for the year ended June 30, 2017 @ Rs. 2.75 per share	Balance as at March 31, 2018	The annexed selected notes from 1 to 22 form an integal part of this condensed interim financial information MAC MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER	
ISMAIL IN	ISMAIL INDUSTRIES LIMITED Third Quarterly Report March 2018 25																				

SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

1 LEGAL STATUS AND OPERATIONS

1.1 The Group consist of:

Holding company : Ismail Industries Limited

Subsidiary companies : Hudson Pharma (Private) Limited

a) Ismail Industries Limited

The Holding Company was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Holding Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Holding Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the holding company are now quoted on Pakistan Stock Exchange. Principal activities of the Holding Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.

Hudson Pharma (Private) Limited b)

The subsidiary company is incorporated in Pakistan under the Companies Ordinance, 1984 (the Ordinance) as a private company limited by shares. The registered office of the subsidiary company is located at 17, Bangalore Town, Main Shahra-e-Faisal, Karachi. Principal activities of the subsidiary company are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical drugs and medicines

2 STATEMENT OF COMPLIANCE

- 2.1 This consolidated condensed interim financial information of the Group for the nine months period ended 31 March 2018 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 Interim Financial Reporting' and provisions of and directives issued under the repealed Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the repealed Companies Ordinance,1984 have been
- 2.2 The Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017. However, as allowed by the Securities and Exchange Commission of Pakistan (SECP) vide its circular no 23/2017 dated 04 October 2017, this consolidated condensed interim financial information has been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984, Furthermore, the Institute of Chartered Accountants of Pakistan also issued clarification vide its circular dated 06 October 2017 which states that the interim financial information of the companies for the periods ending on or before December 31, 2017 shall also be prepared in accordance with the provisions of the repealed Companies Ordinance 1984.
- 2.3 This consolidated condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements as at and for the year ended 30 June 2017.
- 2.4 The comparative Balance Sheet presented in this consolidated condensed interim financial information has been extracted from the consolidated audited annual financial statements of the Group for the year ended June 30 2017, whereas the comparative consolidated condensed interim Profit and Loss account, consolidated condensed Interim Statement of Comprehensive Income, consolidated condensed interim Cash Flow Statement and consolidated condensed Interim Statement of Changes in Equity are extracted from the unaudited consolidated condensed interim financial information for the period ended March 31, 2018.
- 3 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES
- 3.1 The accounting policies and methods of computation adopted in the preparation of this consolidated condensed interim financial information are the same as those applied in the preparation of the financial statements of the Group for the year ended June 30, 2017.
- 3.2 Certain amendments and interpretation to approved accounting standards become effective during period were not relevant to the Group's operation and do not have any impact on the accounting policies of the Group.
- 4 USE OF JUDGEMENTS AND ESTIMATES

The estimates / judgments and associated assumptions used in the preparation of this consolidated condensed interim financial information are consistent with those applied in the preparation of the financial statements of the Group for the year ended June 30, 2017.

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ISMAIL INDUSTRIES LIMITED

5 FUNCTIONAL AND PRESENTATION CURRENCY

This consolidated condensed interim financial information is presented in Pakistani Rupees which is also group's functional currency

PROPERTY, PLANT AND EQUIPMENTS 6

Civil works

Plant and machinery

Equipments and fixtures

Software development

Electric insallation

		(Un-audited)	(Audited)
		March 31,	June 30,
		2018	2017
	Note	Rupees	Rupees
Operating fixed assets	6.1	11,353,951,536	9,254,678,590
Capital work in progress	6.2	413,609,964	2,108,054,286
		11,767,561,500	11,362,732,876

6.1 Details of additions and deletions to operating fixed assets during the nine-months period are as follows:

		(Un-a	audited)	
	Add	itions	Trai	nsfers
	At	cost	At net b	ook value
	March 31,	March 31, March 31,		March 31,
	2018	2017	2018	2017
		Rı	upees	
Owned assets				
Leasehold land	85,277,359	123,244,641	-	-
Bulidig on leasehold land	992,831,745	154,192,765	-	-
Plant and machinery	1,399,726,413	678,945,112	-	-
Furniture and fittings	15,168,192	657,715	-	-
Equipment	168,066,505	3,790,839	-	-
Computers	8,258,347	1,702,653	-	43,396
Vehicles	73,928,248	101,724,873	41,402,629	2,667,468
	2,743,256,809	1,064,258,598	41,402,629	2,710,864
Leased assets				
Vehicles	137,410,688	37,447,285	-	-
	137,410,688	37,447,285	-	-
	2,880,667,497	1,101,705,883	41,402,629	2,710,864

6.2 Details of additions in and transfers from capital work-in-progress during the nine-months period are as follows:

Add	itions	Trai	nsfers
	At	cost	
March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
	Rup	ees	
298,054,701	531,632,040	992,831,745	154,192,765
305,893,418	1,467,033,284	1,279,544,749	676,269,063
20,206,611	33,267,268	120,181,664	2,676,049
221,116,985	21,808,485	183,234,697	4,033,272
36,076,818	5,662,440	-	
881,348,533	2,059,403,517	2,575,792,855	837,171,149
881,348,533	2,059,403,517	2,575,792,855	837,171,149

7 LONG-TERM INVESTMENTS	Note	(Un-audited) March 31, 2018 Rupees	(Audited) June 30, 2017 Rupees
Investment in associated undertakings			
Novelty Enterprises (Private) Limited- unquoted sh	ares 7.1	228,737,812	228,737,812
The Bank of Khyber	7.2	2,881,452,805	2,782,115,507
		3,110,190,617	3,010,853,319
Other investment-Available for sale			
Bank Islami Pakistan Limited	7.4	324,240,000	308,840,000
		3,434,430,617	3,319,693,319

7.1 Novelty Enterprises (Private) Limited

The Holding Company holds 33% (2017: 33%) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30.

Total equity / net assets of NEL as at June 30, 2017 based on un-audited financial statements amounted to Rs. 561.518 million (2017: Rs. 561.518 million based on audited financial statements). However, as per report of an independent valuer, Masud Associates dated March 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs.1,045.125 million (2017: Rs. 1,045.125 million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment, NEL has not commenced operations.

7.2 The Bank of Khyber

The total shareholding of the Holding Company in the Bank of Khyber (the Bank) is 241,639,031 shares which represents 24.16% of paid-up capital of the Bank(2017: 24.16%). In addition to this, the Holding Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from condensed interim financial information of the Bank for the year ended December 31, 2017 and three-months period ended March 31, 2018. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on March 31, 2018 was Rs. 3,262.13 million (June 30, 2017: Rs. 3,805.815 million).

7.3 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

	The Bank	of Khyber	Novelty Enterprises (Private) Limited		
	(Un-audited) (Audited)		(Un-audited)	(Audited)	
	March 31, 2018	June 30, 2017	March 31, 2018	June 30, 2017	
Carrying value at beginning of the period	2,782,115,507	3,142,849,649	228,737,812	228,763,991	
Share of profit relating to profit and loss account	320,206,982	468,315,392		(26,179)	
Dividend received	-	(362,458,547)	-	-	
Share of other comprehensive loss	(252,422,496)	(539,704,283)	-	-	
Related deferred tax on OCI	31,552,812	73,113,296	-	-	
	(220,869,684)	(466,590,987)	-	-	
	2,881,452,805	2,782,115,507	228,737,812	228,737,812	

All transfers of funds to the Holding Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates. The Company has not received cash dividend from Bank of Khyber during the period (June 30, 2017: Rs. 1.50)

7.4	Bank Islami Pakistan Limited	(Un-audited) March 31, 2018 Rupees	(Audited) June 30, 2017 Rupees
	Carrying Value	308,840,000	294,840,000
	Unrealized appreciation in value of investment	15,400,000	14,000,000
	Fair value of investment	324,240,000	308,840,000
8	STORES AND SPARES		
	Stores and spare parts - gross	209,540,402	176,317,379
	Diesel and liquified petroleum gas	1,066,605	1,167,269
	Others	-	61,800
	Provision for slow moving spare parts 8.1	(8,456,420)	(8,051,420)
	Store and spares - net	202,150,587	169,495,028
8.1	Reconciliation of provision for slow moving spare parts		
	Opening provision	(8,051,420)	(7,511,420)
	Charge for the period / year	(405,000)	(540,000)
	Closing provision	(8,456,420)	(8,051,420)
9	STOCK-IN-TRADE		
	Raw materials 9.1	3,128,176,715	3,112,825,860
	Packing materials 9.1	369,337,580	351,355,736
	Work-in-process	127,604,354	151,165,802
	Finished goods	1,227,203,095	1,248,178,407
		4,852,321,744	4,863,525,805

9.1 Raw materials and packing materials are stated at net of provision for slow moving items amounting to Rs.13,404,278 (June 30, 2017; Rs.13,404,278) and Rs.133,928,098 (June 30, 2017; Rs. 118,216,276) respectively.

10	TRADE DEBTS Considered good	(Un-audited) March 31, 2018 Rupees	(Audited) June 30, 2017 Rupees
	- secured (export debtors)	90,620,522	124,849,742
	- unsecured	1,613,598,612	1,318,003,023
		1,704,219,134	1,442,852,765
	Considered doubtful	48,201,994	42,313,694
	Trade debts - gross	1,752,421,128	1,485,166,459
	Provision for doubtful debts	(48,201,994)	(42,313,694)
	Trade debts - net	1,704,219,134	1,442,852,765
11	CASH AND BANK BALANCES		
	Cash in hand	29,380,823	1,928,660
	Cash with banks in:		
	- current accounts- conventional	52,238,541	28,431,216
	- current accounts- islamic	5,323,956	3,765,957
		86,943,320	34,125,833

12 SPONSORS' LOAN - SUBORDINATED

The Holding Company has obtained interest free loan from its sponsors. The sponsors have entered into agreements with the Group and various banks in which they have undertaken to sub-ordinate their loans and their claims over the Group's assets. These loans will be converted into ordinary shares and management are under advance stage of discussion for conversion to ordinary shares. The required formalities would be completed once final decision and agreement has been reached.

13 LONG TERM FINANCES - secured

		(Un-audited)		(Audited)			
		March 31, 2018		June 30, 2017			
			Rı	ipees			
	Conventional	Islamic	Total	Conventional	Islamic	Total	
At beginning of the period / year	6,071,235,635	2,681,666,659	8,752,902,294	4,740,612,260	1,679,166,659	6,419,778,919	
Transfer from conventional to islamic	(766,666,667)	766,666,667	-	-	-	-	
Obtained during the period / year	912,709,000	-	912,709,000	3,932,089,466	1,350,000,000	5,282,089,466	
Repaid during the period / year	(873,414,712)	(584,999,999)	(1,458,414,711)	(2,601,466,091)	(347,500,000)	(2,948,966,091)	
	5,343,863,256	2,863,333,327	8,207,196,583	6,071,235,635	2,681,666,659	8,752,902,294	
Less: Current maturity	(1,438,473,400)	(1,234,166,648)	(2,672,640,048)	(1,441,857,599)	(636,249,986)	(2,078,107,585)	
	3,905,389,856	1,629,166,679	5,534,556,535	4,629,378,036	2,045,416,673	6,674,794,709	

13.1 These represent term finance facilities obtained for property, plant, and equipments. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu charge over property, plant and equipments of the holding company and personal guarantees of the directors. These facilities carry mark-up at the rate ranging from 1 month KIBOR + 0.20% to 3 month KIBOR + 0.50% and from 0.25% to 0.75 % above the State Bank of Pakistan rate for LTFF.

			(Un-audited) March 31,	(Audited) June 30,
			2018	2017
		Note	Rupees	Rupees
14	TRADE AND OTHER PAYABLES			
	Trade creditors		1,184,290,525	660,782,576
	Other liabilities		1,273,158,410	404,722,792
			2,457,448,935	1,065,505,368
15	SHORT TERM FINANCES - Secured			
	Term finances-conventional	15.1	939,675,126	1,096,074,976
	Term finances-islamic	15.2	455,912,744	1,430,002,161
	Export refinances	15.3	434,350,000	451,000,000
	Running finance utilized under mark-up arrangement	15.4	1,242,605,628	806,216,390
			3,072,543,498	3,783,293,527

15.1 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 1,400 million (2017: Rs. 2,100 million). These are secured against pari-passu hypothecation over stocks and book debts of the Holding Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 5.98% to 6.26% per annum (2017: 5.98% to 7.05% per annum).

- 15.2 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 2,100 million (2017: Rs. 2,400 million). These are secured against pari-passu hypothecation over stocks and book debts of the Holding Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 6.26% to 6.52% per annum (2017: 6.22% to 6.31% per annum).
- 15.3 These represented facilities for export refinance arranged from various banks aggregating to Rs. 614.35 million (2017: Rs. 631 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Holding Company along with the personal guarantees of the directors. These carried mark-up at the rate ranging from 0.25% to 0.50% above the State Bank of Pakistan (SBP) rate per annum (2017: 0.25% to 0.50% above SBP rate per annum).
- 15.4 These facilities for running finances available from various banks aggregated to Rs. 3,525.65 million (2017: Rs. 3,509 million). These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from 6.27% to 6.75% per annum (2017: 6.27% to 7.30% per annum).

16 CONTINGENCIES AND COMMITMENTS

16.1 Contingencies

There are no material changes in the status of contingencies as same reported in the annual audited financial statements of the Group from note 24.1.1 to 24.1.8 except the following:

The Holding Company filed a Constitutional Petition before the Sindh High Court challenging the vires of Section 5A of the Income Tax Ordinance, 2001 which was amended through Finance Act 2017 that every public company shall pay tax @ 7.5% of its accounting profit before tax for the year in which such company does not distribute at least 40% of its after tax profits within six (6) months of the end of the tax year through cash or bonus shares. The Sindh High Court has accepted the Constitutional Petition and granted stay against the newly amended section 5A. Further, the Board of Directors of the Holding Company in their meeting dated September 22, 2017 has proposed cash dividend in respect of the year ended June 30, 2017 of Rs. 2.75/- per share which amounts to Rs. 175.463 million (i.e. 15.05% of after tax profits) for the financial and tax year 2017, which is lower than the minimum prescribed distribution rate. In case the Sindh High Court's decision is not in favor of the Holding Company; the Holding Company will either be required to declare dividend to the extent of 40% of after tax profits or it will be liable to pay additional tax at the rate of 7.5% of the accounting profit before tax of the Holding Company for the financial year ended June 30, 2017.

		(Un-audited) March 31, 2018	(Audited) June 30, 2017
16.2	Commitments	Rupees	Rupees
10.2	Outstanding letter of guarantees	701,848,298	481,662,420
	Outstanding letter of credit for:		
	- capital expenditures	871,702,836	313,270,182
	- others	564,750,610	653,704,383
			5
		(Un-audited)	(Un-audited)
		March 31,	March 31,
	Note	2018 Rupees	2017 Rupees
17	EARNINGS PER SHARE-Basic and Diluted	Kupees	Rupees
	There is no dilutive effect on the basic earnings per share of the group which is based	on:	
	Basic earnings per share		
	Profit for the period	1,052,751,890	841,233,573
		(Num	nber)
	Weighted average number of ordinary shares during the period	63,804,750	63,804,750
		(Rup	,
	Basic earnings per share	16.50	13.18

 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES Profit before income tax Adjustments for non-cash and other items: Depreciation Gain on disposal of property, plant and equipments - net Loss on sale of investment Provision for staff retirement gratuity Share of profit from associated undertaking Dividend Receivable Finance cost Net (Decrease)/Increase in working capital 	(Un-audited) March 31, 2018 (Un-audited) March 31, 2017 Note 1,332,312,268 1,026,291,798 1,332,312,268 1,026,291,798 739,991,922 547,548,147 (23,865,381) (3,783,808) - 131,967 77,922,493 66,133,310 (320,206,982) (327,985,315) - 275,829,627 466,392,667 504,660,271 18.1 (112,571,367) 1,731,144,732 2,159,975,620 3,819,970,729	Pranting decision maker to make decision about econces to be allocated to the segment and assess its Partice Time Time Partice Time Time March M. March M. March M. March M. March M. 2013 March M.	1 1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0
 18.1 Working capital changes Current assets Decrease / (Increase) in current assets Stores and spares Stock-in-trade Trade debts Advances - considered good Trade deposits and short-term prepayments Other receivables Current liabilities (Decrease) / Increase in current liabilities Trade and other payables Short-term finances Advance from customers Net (Decrease)/Increase in working capital 19 CASH AND CASH EQUIVALENTS Cash and bank balances Running finances under mark-up arrangement 	$(32,655,559) (15,707,961) \\11,204,061 \\86,761,345 \\(261,366,369) 265,225,311 \\(42,810,399) (42,275,747) \\(103,331,166) (15,479,203) \\70,179,638 (71,229,145) \\(358,779,794) 207,294,600 \\\hline \\1,392,182,398 \\(1,147,139,267) \\1,165,296 \\26,049,647 \\246,208,427 \\1,523,850,132 \\(112,571,367) \\1,731,144,732 \\\hline \\15 (1,242,605,628) (397,969,439) \\(1,155,662,308) (313,967,796) \\\hline \\$	s from which the Group earm arcentues and incur express and in results are regularly reviewed by the Group's chief of any so organised into the following two operating segments: unpose of multing decisions about resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to be allocated and of assessing performance. The second segment resources to the second and resources to the second and resourcessing resourcessing resources to the second and resourcessing resourcessin	
32 Third Quarterly Report March 2018	Ismail Industries Limited	20 EEGAENTINFORMATION 20 EEGAENTINFORMATION 21 Asgeneric is designable component of the Group that is expanded to the second second and on internal management reponds to make models produced ball descond 21 Patter is madel in formance and produces pro	Segment reatility Automatical former and the operation of the

20.9 RECONCILIATION OF REPORTABLE SEGMENT ASSETS AND LIABILITIES		(Un-audited) March 31, 2018 Rupees	(Audited) June 30, 2017 Rupees
Assets			
Total assets for reportable segments	20.2	20,000,637,849	19,137,087,200
Administrative capital assets		156,635,713	160,953,862
Goodwill		11,959,187	11,959,187
Long term investment	7	3,434,430,617	3,319,693,319
Total assets		23,603,663,366	22,629,693,568
Liabilities			
Total liabilities for reportable segments	20.4	5,839,624,339	5,355,833,804
Sponsors' loan - subordinated		902,151,770	902,151,770
Deferred liabilities		1,369,444,714	1,037,472,576
Long term finance	13	8,057,196,583	8,602,902,294
Liabilities against assets subject to finance lease		286,177,400	248,553,707
Total liabilities		16,454,594,806	16,146,914,151

21 TRANSACTIONS WITH RELATED PARTIES

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Details of transactions with related parties during the period, other than those which have been specifically disclosed elsewhere in the consolidated condensed interim financial information are as follows:

Transactions	(Un-audited) March 31, 2018 Rupees	(Un-audited) March 31, 2017 Rupees
Plasitflex Films (Private) Limited		
Close family relationship		
- Payment against purchases	37,849,407	34,922,317
- Purchases	35,865,078	22,919,013
- Processing charges	1,633,357	-
- Raw Material sale	1,570,839	-
Others		
Remuneration to directors and other key		
management personnel:		
Chief Executive Officer	9,000,000	3,250,000
Directors	7,200,000	7,724,997
Executives	232,666,931	96,189,367
	248,866,931	107,164,364
	March 31,	June 30,
	2018	2017
	Rupees	Rupees
Creditors - associated company		
-Payable to associate	9,904,130	15,092,655
Sponsors' subordinated - loan		
Payable to director's	902,151,770	902,151,770
DATE OF AUTHORIZATION FOR ISSUE		

This consolidated condensed interim financial information was authorized for issue on 25th April, 2018 by the Board of Directors of the Group.

