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## COMPANY PROFILE

## Mr. Mur orectors

Mr. Munsarim Saifullah
Mr. Hamid Maqsood Isma Mr. Ahmed Muhammad
Mr. Maqsood Ismail
Ms. Farzana Muhammad
Ms. Almas Maqsood
Ms. Reema Ismail Ahmed Mr. M. Zubair Motiwala

Audit Committee Member Mr. M. Zubair Motiwala Mr. Muhammad M. Ismal Mr. Maqsood Ismail Ms. Almas Maqsood Ms. Reema Ismail Ahmed

Chairman
Chief Executive Executive Director Executive Director Non-Executive Director Non-Executive Director Non-Executive Director Independent Director

Chairman
Member
Member
Member Member

## Registered Office

17, Bangalore Town
Main Shahra-e-Faisal, Karach

## Factories

Unit-1: C-230, Hub H.I.T.E.
Balochistan.
Unit -2: B-140, Hub H.I.T.E
Balochistan
Unit-3: G-1, Hub H.I.T.E.
Balochistan
Unit-4: G-22, Hub H.I.T.E.,
Balochistan
Unit-5: 38-C, Sundar Industrial Estate Raiwind Road, Lahore.

Unit-6: D-91, D-92 \& D-94 North Western Zone, Port Qasim.

Unit-7: E164-168, North Western Zone Port Qasim

Unit-8: E154-157, North Western Zone,
Port Qasim

Human Resource Committee
Mr. Maqsood Ismail Chairma Mr. M. Zubair Motiwala Mr. Munsarim Saifullah Member Member Member

## Company Secretary <br> Mr. Ghulam Farooq

Chief Financial Officer
Mr. Abdul Qadir

## Auditor

Grant Thornton Anjum Rahman Chartered Accountants

## Legal Advisor

Mohsin Tayebaly \& Co

## Share Registrar

THK Associates (Pvt.) Limited
Bankers / Institutions
Allied Bank Limited
Allied Bank Limited
Askari Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Bank Islami Pakistan Limited
Dubai Islamic Bank (Pakistan) Limited
Faysal Bank Limited
Habib Bank Limited
Industrial \& Commercial Bank of China Limited JS Bank Limited
Meezan Bank Limited
MCB Bank Limited
MCB Islamic Bank Limited
National Bank of Pakistan
Pak Brunei Investment Co Ltd Pak Oman Investment Co. Ltd Standard Chartered Bank (Pakistan) Limited Summit Bank Limited

## DIRECTOR REVIEW

We are pleased to present the Company's standalone and consolidated unaudited condensed interim financial information for the quarter and nine-months period ended March 31, 2018. The financial performance of the company for the period under review is summarized below:

| Description |  | March-18 | March-17 |
| :--- | ---: | ---: | :---: |
| Change in \% |  |  |  |
|  | PKR in Million |  |  |

Though, the period under review was challenging for the country with volatile social, economic and busines conditions. Despite all these circumstances, the overall performance of food segment was fantastic and plastic film division was satisfactory. Our prime focus on innovations and improvements has enabled us to successfully execute strategic decisions.

There was a robust growth of $24 \%$ in overall turnover of the Company during the period under review which has come through an aggressive and multi-dimensional focus on brand building and brand activation. Our core emphasis is on cost efficiency and customer satisfaction together with brand investments for sustainable growth in near and distant future has contributed to a long lasting favorable impact of society's trust in the Company which endeavored us to entertain after tax profits of Rs. 1,081 million and earnings per share of Rs. 16.95 , which is $26 \%$ higher than corresponding period.

Company spending on selling and distribution is in line with its strategy of high growth plans whereas the marketing spending has been aligned to achieve the set objectives. Efficiency in sales as well as production showed improvements through introduction of new product, prudent management of funds, and cost control. Cost rationalization initiatives across the entire spectrum of business will continue to remain out priority and this has reflected in our earnings.

## Future Outlook

As we are approaching towards the end of fiscal year 2018, we feel very confident that the Company is al set to achieve historic milestones both in food and plastic segments. Markets are also expected to grow however uncertain economic environment, inflation and competitive intensity continue to pose challenges for the period ahead. Improvements in the business environment will largely depend on the economic policies of the government and the implementation of key reforms. Company's priorities will not change and will continue to focus on delivering exceptional value to customers and shareholders.

## Acknowledgment

On behalf of the Board, we would like to place on record our appreciation for the commitment and passion demonstrated by the staff to achieve the company's objective and for the continued support of valuable customers, financial institutions and other stakeholders.

Karachi: April 25, 2018
On behalf of the Board of Directors

Munsarim Saifullah
Chief Executive
 ＂

| \％ | 20188， | 2017 でった | \％ |
| :---: | :---: | :---: | :---: |
| يّ |  |  |  |
| 24\％ | 21，150 | 17，027 | －بكرؤ， |
| 39\％ | 3，825 | 2，762 | － |
| 31\％ | 1，519 | 1，160 | 2ं－nt |
| 30\％ | 1，361 | 1，046 |  |
| 26\％ | 1，081 | 861 | 200 |
| 26\％ | 16.95 | 13.5 | 包 |






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04｜Third Quarterly Report March 2018

## STANDALONE CONDENSED INTERIM FINANCIAL INFORMATION（UN－AUDITED） FOR THE NINE MONTHS PERIOD ENDED MARCH 31， 2018

## CONDENSED INTERIM BALANCE SHEET

AS AT MARCH 31, 2018

## AsSETS

Non-current asset
Property, plant and equipments
Long-term investments
Total non-current asse
Current assets
Stores and spares
Stock-in-trade
Advances - considered good
Trade deposits and short-term prepayments
Other receivables
Taxation - net
Cash and bank balances
Total current assets
Total assets
EQUITY AND LIABILITIES
Shareholders' equity
Authorised share capital
Authorised share capital $250,000,000$ (June $30,2017: 250,000,000$ ) ordinary share of Rs. 10 each
Issued, subscribed and paid-up capital
63,804,750 (June 30, 2017: 63,804,750) ordinary shares
fs. 10 each full paid in cash
Reserves
Total shareholders' equity
Non-current liabilities
Sponsors' loan - subordinate
Long-term finances - secured
Liabilities against assets subject to finance leas Deferred liabilities
Total non-current liabilitie
abilities
Trade and other payable
Accrued mark-up
secured
Current portion of:
long-term finances - secured

- liabilities against assets subject to finance lease
dvances from customers
Total liabilities
Contingencies and commitments
Total equity and liabilities

|  | (Un-audited) | (Audited) |
| :---: | :---: | :---: |
|  | March 31, | June 30, |
| 2018 | 2017 |  |
| Note | Rupees | Rupees |

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH
CHIEF EXECUTIVE OFFICER

MAQSOOD ISMAIL
DIRECTOR

ABDUL QADIR
CHIEF FINANCIAL OFFICER

06| Third Quarterly Report March 2018
munsarim saifullat CHIEF EXECUTIVE OFFICER

Ismail Industries Limited

MAQSOOD ISMAIL
DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

Sales
Sales tax
Net sales
Cost of sales
Gross profit
Selling and distribution expenses
Administrative expenses

Operating profit
Other expenses

Other income

Finance cost

Share of profit from associate
Profit before income tax
Income tax expense
Profit for the period
Earnings per share - basic and
diluted
The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

|  | Note | Nine-month period ended |  | Quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { March 31, } \\ 2018 \\ \text { Rupees } \end{gathered}$ | March 31, <br> 2017 <br> Rupees | March 31, <br> 2018 <br> Rupees | $\begin{gathered} \text { March 31, } \\ 2017 \\ \text { Rupees } \end{gathered}$ |
| Profit for the period |  | 1,081,176,643 | 861,051,355 | 396,643,588 | 252,716,136 |
| Item to be reclassified to profit and los account in subsequent period |  |  |  |  |  |
| Unrealized (diminution)/ appreciation on available for sale investment - net of tax | 7.5 | 9,870,000 | 69,160,000 | 56,105,000 | (10,080,000) |
| Share of other comprehensive loss from associated undertaking - net of tax | 7.4 | $(220,869,684)$ | $(367,972,119)$ | $(95,013,556)$ | (422,229,131) |
| Other comprehensive loss for the period - net of tax |  | $(210,999,684)$ | (298,812,119) | $(38,908,556)$ | $(432,309,131)$ |
| Total comprehensive income / (loss) for the period |  | 870,176,959 | 562,239,236 | 357,735,032 | (179,592,995) |

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information,

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

MAQSOOD ISMAIL DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

## CONDENSED INTERIM CASH FLOWS <br> STATEMENT (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

|  | March 31, | March 31 |
| :---: | :---: | :---: |
| 2018 | 2017 |  |
| Note | Rupees | Rupees |

## CASH FLOWS FROM OPERATING ACTIVITIES

Cash generated from operations after working capital changes Gratuity paid
Taxes paid
Long-term deposits (paid)/ received
Net cash generated from operating activities
CASH FLOWS FROM INVESTING ACTIVITIE
Capital expenditure (including CWIP)
Proceeds from sale of investment
Proceeds from disposal of property, plant and equipments
Net cash used in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Lease obtained / (Rental paid)
Dividends paid
Long-term finance less repayment
Financial charges paid
Net cash (used in) / generated from financing activities Net increase in cash and cash equivalents
Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period
The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

ABDUL QADIR CHIEF FINANCIAL OFFICER

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018




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## SELECTED NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

1 LEGAL STATUS AND OPERATIONS
Ismail Industries Limited (the Company) was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of he Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the company are now quoted on Pakistan Stock Exchange. Principal activice of the Compang are manuacurg and mading of sugar confectionery tems, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyeth

2 STATEMENT OF COMPLIANCE
2.1 This condensed interim financial information of the Company for the nine months period ended 31 March 2018 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 'Interim inancial Reporting' and provisions of and directives issued under the repealed Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the repealed Companies Ordinance, 1984 have been followed.
2.2 The Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017. However, a allowed by the Securities and Exchange Commission of Pakistan (SECP) vide its circular no 23/2017 dated 04 October , tis condensed interim financial information has been prepared in accordance with the pronsions of clarificatio ide its circular dated 06 October 2017 which states that the interim financial information of the companies for the periods ending on or before March 31, 2018 shall also be prepared in accordance with the provisions of the repealed Companies Ordinance 1984.
2.3 This condensed interim financial information does not include all of the information required for full annual financial statements and should be read in conjunction with the audited annual financial statements as at and for the year ended 30 June 2017.
2.4 The comparative Balance Sheet presented in this condensed interim financial information has been extracted from the audited annual financial statements of the Company for the year ended 30 June 2017, whereas the comparative condensed interim Profit and Loss Account, condensed interim Statement of Comprehensive Income, condensed interim Cash Flow Statement and condensed interim Statement of Changes in Equity are extracted from the unaudited condensed interim financial information for the period ended 31 March 2018.

3 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES
3.1 The accounting policies and methods of computation adopted in the preparation of this condensed interim financia information are the same as those applied in the preparation of the financial statements of the Company for the yea ended June 30, 2017
3.2 Certain amendments and interpretation to approved accounting standards become effective during period were not relevant to the Company's operation and do not have any impact on the accounting policies of the Company

4 USE OF JUDGEMENTS AND ESTIMATES
The estimates / judgments and associated assumptions used in the preparation of this condensed interim financial nformation are consistent with those applied in the preparation of the financial statements of the Company for the year ended June 30, 2017.

5 FUNCTIONAL AND PRESENTATION CURRENCY
This condensed interim financial information is presented in Pakistani Rupees which is also company's functiona currency.

Ismail Industries Limited
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6 PROPERTY, PLANT AND EQUIPMENTS
$\left.\begin{array}{lccc} & \begin{array}{c}\text { (Un-audited) } \\ \text { March 31, } \\ 2018\end{array} & \begin{array}{c}\text { (Audited) } \\ \text { June 30, } \\ \text { 2017 }\end{array} \\ \text { Rupees }\end{array}\right)$
6.1 Details of additions and deletions to operating fixed assets during the nine-months period are as follows:

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Un-audited) |  |  |  |
|  | Additions |  | Transfers |  |
|  | --------At cost- |  | ---------At net book value-------- |  |
|  | $\begin{gathered} \hline \text { March 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2017 \end{gathered}$ |
|  |  |  |  |  |
| Owned assets |  |  |  |  |
| Leasehold land | 85,277,359 | 123,244,641 | - |  |
| Bulidig on leasehold land | 625,731,512 | 154,192,765 | - | - |
| Plant and machinery | 803,991,926 | 678,945,112 | - | - |
| Furniture and fittings | 8,958,680 | 657,715 | - |  |
| Equipment | 118,848,360 | 3,375,557 | - | - |
| Computers | 2,987,050 | 1,491,038 | - | 43,396 |
| Vehicles | 46,159,348 | 97,169,967 | 40,279,946 | 2,667,468 |
|  | 1,691,954,235 | 1,059,076,795 | 40,279,946 | 2,710,864 |
| Leased assets |  |  |  |  |
| Vehicles | 137,410,688 | 37,447,285 | - | - |
|  | 137,410,688 | 37,447,285 | - | - |
|  | 1,829,364,923 | 1,096,524,080 | 40,279,946 | 2,710,864 |

6.2 Details of additions in and transfers from capital work-in-progress during the nine-months period are as follows:

|  | (Un-audited) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Additions |  | Transfers |  |
|  | $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2017 \\ \hline \end{gathered}$ |
|  | -------------------------------- Rupees -------------------------------------- |  |  |  |
| Civil works | 240,022,574 | 474,310,130 | 625,731,512 | 154,192,765 |
| Plant and machinery | 185,735,923 | 1,433,886,515 | 788,421,056 | 676,269,063 |
| Electric insallation | 19,104,113 | 33,059,268 | 15,570,870 | 2,676,049 |
| Equipments and fixtures | 220,063,912 | 18,194,195 | 127,807,040 | 4,033,272 |
| Software development | 36,076,818 | 5,662,440 | - | - |
|  | 701,003,340 | 1,965,112,548 | 1,557,530,478 | 837,171,149 |


|  | (Un-audited) | (Audited) |
| :---: | :---: | :---: |
|  | March 31, | June 30, |
| Note | 2018 | 2017 |
|  | Rupees | Rupees |

7 LONG-TERM INVESTMENTS
Investment in subsidiary Company- unquoted share Hudson Pharma (Private) Limited

| 7.1 | $\mathbf{6 0 5 , 9 8 4 , 0 0 0}$ | $605,984,000$ |
| :--- | ---: | ---: |
|  |  |  |
| 7.2 | $228,737,812$ | $228,737,812$ |
| 7.3 | $2,881,452,805$ | $2,782,115,507$ |
| $3,110,190,617$ | $3,010,853,319$ |  |
| 7.5 | $324,240,000$ | $308,840,000$ |
|  | $4,040,414,617$ | $3,925,677,319$ |

The Company holds $60,598,400$ (2017: $60,598,400$ ) shares of Hudson Pharma (Private) Limited, which is equivalent to $71.29 \%$ of total paid up capital. The company is incorporated under repealed companies ordinance, 1984 as a private company limited by shares. The registered office of the company is located at 17 Bangalore town, main Shahrah-e-Faisal Karachi. Principal activities of the company are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical drugs and medicines. However, packaging, marketing, wholesale and retail, traciing and seliing of all kinds of pharmaceutical drugs and medicines. However,
the company has not commenced commercial operations yet. The shares of Hudson Pharma (Private) Limited are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of Hudson Pharma (Private) Limited is June 30 .

### 7.2 Novelty Enterprises (Private) Limited

The Company holds $33 \%$ (2017: $33 \%$ ) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30 .

Total equity / net assets of NEL as at June 30, 2017 based on un-audited financial statements amounted to Rs. 561.518 million (2017: Rs. 561.518 million based on audited financial statements). However, as per report of an independent valuer, Masud Associates dated March 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in urplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs. $1,045.125$ (2) values of its investment, NEL has not commenced operations.

### 7.3 The Bank of Khyber

The total shareholding of the Company in the Bank of Khyber (the Bank) is 241,639,031 shares which represents $24.16 \%$ of paid-up capital of the Bank (2017: $24.16 \%$ ). In addition to this, the Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from condensed interim financial information of the Bank for the year ended December 31, 2017 and three-months period ended March 31, 2018. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on March 31, 2018 was Rs. 3,262.13 million (June 30, 2017: Rs. 3,805.815 million).
7.4 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows

Carrying value at beginning of the period Share of profit relating to profit and loss account
Dividend received
Share of other comprehensive loss
Related deferred tax on OCI

| The Bank of Khyber |  | Novelty Enterprises (Private)Limited |  |
| :---: | :---: | :---: | :---: |
| (Un-audited) | (Audited) | (Un-audited) | (Audited) |
| $\begin{gathered} \hline \text { March 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \hline \text { June } 30, \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { March 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \hline \text { June } 30, \\ 2017 \end{gathered}$ |
| 2,782,115,507 | 3,142,849,649 | 228,737,812 | 228,763,991 |
| 320,206,982 | 468,315,392 |  | $(26,179)$ |
| - | $(362,458,547)$ | - | - |
| (252,422,496) | (539,704,283) |  |  |
| 31,552,812 | 73,113,296 |  | - |
| $(220,869,684)$ | (466,590,987) | - | - |
| 2,881,452,805 | 2,782,115,507 | 228,737,812 | 228,737,812 |

All transfers of funds to the Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution
All transfers of funds to the Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution
passed by the shareholders of the associates. The Company has not received cash dividend from Bank of Khyber during the passed by the shareholders of the
period (June 30, 2017: Rs. 1.50)
7.5 Bank Islami Pakistan Limited

Carrying Value
Unrealized appreciation in value of investment
Fair value of investment
8 STORES AND SPARES
Stores and spare parts - gross
Diesel and liquified petroleum gas
Others
Provision for slow moving spare parts
Store and spares - net
8.1
8.1 Reconciliation of provision for slow moving spare parts

Opening provision
Charge for the period / year
Closing provision
9 STOCK-IN-TRADE
Raw materials
Packing materials
Work-in-process
Finished goods
9.1 Raw materials and packing materials are stated at net of provision for slow moving items 30, 2017: Rs. $13,404,278$ ) and Rs. $133,928,098$ (June 30, 2017: Rs. 118,216,276) respectively.

| (Un-audited) | (Audited) |
| :---: | :---: |
| $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2017 \end{gathered}$ |
| Rupees | Rupees |
| 308,840,000 | 294,840,000 |
| 15,400,000 | 14,000,000 |
| 324,240,000 | 308,840,000 |
| 209,540,402 | 176,317,379 |
| 1,066,605 | 1,167,269 |
| - | 61,800 |
| $(8,456,420)$ | $(8,051,420)$ |
| 202,150,587 | $\underline{169,495,028}$ |
| $(8,051,420)$ | (7,511,420) |
| $(405,000)$ | (540,000) |
| $\underline{(8,456,420)}$ | $(8,051,420)$ |
| 3,116,360,948 | 3,112,825,860 |
| 344,307,454 | 351,355,736 |
| 122,643,536 | 151,165,802 |
| 1,226,850,018 | 1,248,178,407 |
| 4,810,161,956 | 4,863,525,805 |

(

10 TRADE DEBTS
Considered good

- secured (export debtors)
- unsecured

Considered doubtful
Trade debts - gross
Provision for doubtful debts
Trade debts - net
11 CASH AND bank balances
Cash in hand

| (Un-audited) | (Audited) |
| :---: | :---: |
| March 31, | June 30, |
| 2018 | 2017 |
| Rupees | Rupees |


|  |  |
| ---: | ---: |
| $\mathbf{9 0 , 6 2 0 , 5 2 2}$ | $124,849,742$ |
| $\mathbf{1 , 6 1 0 , 3 6 1 , 8 9 1}$ | $1,318,003,023$ |
| $\mathbf{1 , 7 0 0 , 9 8 2 , 4 1 3}$ | $1,442,852,765$ |
| $48,201,994$ | $42,313,694$ |
| $\mathbf{1 , 7 4 9 , 1 8 4 , 4 0 7}$ | $1,485,166,459$ |
| $(48,201,994)$ | $(42,313,694)$ |
| $\mathbf{1 , 7 0 0 , 9 8 2 , 4 1 3}$ | $1,442,852,765$ |

Cash with banks in:

| $\mathbf{2 9 , 1 6 3 , 8 2 1}$ | $1,802,402$ |
| ---: | ---: |
|  |  |
| $27,972,249$ | $27,087,396$ |
| $5,314,151$ | $3,765,957$ |
| $\mathbf{6 2 , 4 5 0 , 2 2 1}$ | $32,655,755$ |

12 SPONSORS' LOAN - SUBORDINATED
The Company has obtained interest free loan from its sponsors. The sponsors have entered into agreements with the Company and various banks in which they have undertaken to sub-ordinate their loans and their claims over the Company's assets. These loans will be converted into ordinary shares and management are under advance stage of discussion for conversion to ordinary shares. The required formalities would be completed once final decision and agreement has been reached.

13 LONG TERM FINANCES - secured

At beginning of the

| (Un-audited) |  |  | (Audited) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| March 31, 2018 |  |  | June 30, 2017 |  |  |
| -------------------------------------------Rupe |  |  |  |  |  |
| Conventional | Islamic | Total | Conventional | Islamic | Total |
| 5,921,235,635 | 2,681,666,659 | 8,602,902,294 | 4,740,612,260 | 1,679,166,659 | 6,419,778,919 |
| (766,666,667) | 766,666,667 | - | - |  |  |
| 912,709,000 | - | 912,709,000 | 3,782,089,466 | 1,350,000,000 | 5,132,089,466 |
| (873,414,712) | (584,999,999) | $(1,458,414,711)$ | $(2,601,466,091)$ | (347,500,000) | (2,948,966,091) |
| 5,93,863,256 | 2,863,333,327 | 8,057,96,583 | 5,921,235,635 | 2,681,666,659 | 8,602,902,294 |
| (1,400,973,400) | $(1,234,166,648)$ | $(2,635,440,048)$ | (1,441,857,599) | (636,249,986) | (2,078,107,585) |
| 3,792,889,856 | 1,629,166,679 | 5,422,056,535 | 4,479,378,036 | 2,045,416,673 | 6,524,794,709 |

13.1 These represent term finance facilities obtained for property, plant, and equipments. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu charge over property, plant and equipments of the company and personal guarantees of the directors. These facilities carry mark-up at the rate ranging from 1 month KIBOR $+0.20 \%$ to 3 month KIBOR $+0.50 \%$ and from $0.25 \%$ to $0.75 \%$ above the State Bank of Pakistan rate for LTFF.

14 TRADE AND OTHER PAYABLES
Trade creditors
Other liabilities
15 SHORT TERM FINANCES - Secured
Term finances-conventional
Term finances-islamic
Export refinances
Running finance utilized under mark-up arrangement

| (Un-audited) | (Audited) |
| :---: | :---: |
| March 31, | June 30, |
| 2018 | 2017 |
| Rupees | Rupees |


| $1,171,670,053$ | $660,782,576$ <br> $978,494,307$ |
| ---: | ---: |
| $2,150,164,360$ |  | with the personal guarantes of the directors. These carry mark-up at the rates ranging from $5.98 \%$ to $6.26 \%$ per annum (2017 $5.98 \%$ to $7.05 \%$ per annum).

15.2 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 2,100 million (2017: Rs. 2,400 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantes of the directors. These carry mark-up at the rates ranging from $6.26 \%$ to $6.52 \%$ per annum (2017 $6.22 \%$ to $6.31 \%$ per annum).
15.3 These represented facilities for export refinance arranged from various banks aggregating to Rs. 614.35 million (2017: Rs. 631 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Company along with the personal guarantees of the directors. These carried mark-up at the rate ranging from $0.25 \%$ to $0.50 \%$ above the State Bank of Pakistan (SBP) rate per annum (2017: $0.25 \%$ to $0.50 \%$ above SBP rate per annum)
15.4 These facilities for running finances available from various banks aggregated to Rs. 3,525.65 million (2017: Rs. 3,509 million) These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from $6.27 \%$ to $6.75 \%$ per annum ( 2017 : $6.27 \%$ to $7.30 \%$ per annum).

16 CONTINGENCIES AND COMMITMENTS
16.1 Contingencies

There are no material changes in the status of contingencies as same reported in the annual audited financial statements of the Company from note 24.1.1 to 24.1.8 except the following:
The Company filed a Constitutional Petition before the Sindh High Court challenging the vires of Section 5A of the Income Tax Ordinance, 2001 which was amended through Finance Act 2017 that every public company shall pay tax @ $7.5 \%$ of its accounting profit before tax for the year in which such company does not distribute at least $40 \%$ of its after tax profits within six (6) months of the end of the tax year through cash or bonus shares. The Sindh High Court has accepted the Constitutional Petition and granted stay against the newly amended section 5A. Further, the Board of Directors of the Company in their meeting dated September 22, 2017 has proposed cash dividend in respect of the year ended June 30,2017 of Rs. $2.75 /$ - per share which amounts to Rs. 175.463 million (i.e. $15.05 \%$ of after tax profits) for the financial and tax year 2017, which is lower than the minimum prescribed distribution rate. In case the Sindh High Court's decision is not in favor of the Company; the Company will either be required to declare dividend to the extent of $40 \%$ of after tax profits or it will be liable to pay additional tax at the rate of 7.5\% of the accounting profit before tax of the Company for the financial year ended June 30, 2017.

Commitments
Outstanding letter of guarantees
Outstanding letter of credit for: - capital expenditures - others
$\left.\begin{array}{ccc} & \begin{array}{c}\text { (Un-audited) } \\ \text { March 31, } \\ \text { 2018 }\end{array} & \begin{array}{c}\text { (Audited) } \\ \text { June 30, } \\ \text { 2017 }\end{array} \\ \text { Note } \\ \text { Rupees }\end{array} \quad \begin{array}{l}\text { Rupees }\end{array}\right\}$


# CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENT FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018 

## CONSOLIDATED CONDENSED INTERIM BALANCE SHEET

AS AT MARCH 31, 2018

|  | Note | (Un-audited) <br> March 31, 2018 Rupees | (Audited) June 30, 2017 <br> Rupees |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Property, plant and equipments | 6 | 11,767,561,500 | 11,362,732,876 |
| Goodwill |  | 11,959,187 | 11,959,187 |
| Long-term investments | 7 | 3,434,430,617 | 3,319,693,319 |
| Long-term deposits |  | 44,051,449 | 35,635,973 |
| Total non-current assets |  | 15,258,002,753 | 14,730,021,355 |
| Current assets |  |  |  |
| Stores and spares | 8 | 202,150,587 | 169,495,028 |
| Stock-in-trade | 9 | 4,852,321,744 | 4,863,525,805 |
| Trade debts | 10 | 1,704,219,134 | 1,442,852,765 |
| Advances - considered good |  | 419,161,274 | 376,350,875 |
| Trade deposits and short-term prepayments |  | 125,019,803 | 21,688,637 |
| Other receivables |  | 147,295,919 | 217,475,557 |
| Taxation - net |  | 808,548,832 | 774,157,713 |
| Cash and bank balances | 11 | 86,943,320 | 34,125,833 |
| Total current assets |  | 8,345,660,613 | 7,899,672,213 |
| Total assets |  | 23,603,663,366 | 22,629,693,568 |
| EQUITY AND LIABILITIES |  |  |  |
| Shareholders' equity |  |  |  |
|  |  |  |  |
| $250,000,000$ June $30,2017: 250,000,000$ ) ordinary share of Rs. 10 each |  | 2,500,000,000 | 2,500,000,000 |
| Issued, subscribed and paid-up capital 63,804,750 (June 30, 2017: 63, 804,750) ordinary shares |  |  |  |
| of Rs. 10 each full paid in cash |  | 638,047,500 | 638,047,500 |
| Reserves |  | 6,288,039,077 | 5,613,640,729 |
| Non-controlling interest |  | 222,981,983 | 231,091,188 |
| Total shareholders' equity |  | 7,149,068,560 | 6,482,779,417 |
| Non-current liabilities |  |  |  |
| Sponsors' loan - subordinated | 12 | 902,151,770 | 902,151,770 |
| Long-term finances - secured | 13 | 5,534,556,535 | 6,674,794,709 |
| Liabilities against assets subject to finance lease |  | 185,044,910 | 168,176,412 |
| Deferred liabilities |  | 1,373,673,852 | 1,215,829,176 |
| Total non-current liabilities |  | 7,995,427,067 | 8,960,952,067 |
| Current liabilities |  |  |  |
| Trade and other payables | 14 | 2,457,448,935 | 1,065,505,368 |
| Accrued mark-up |  | 69,157,878 | 93,598,715 |
| Short-term finance - secured | 15 | 3,072,543,498 | 3,783,293,527 |
| Current portion of: |  |  |  |
| - long-term finances - secured | 13 | 2,672,640,048 | 2,078,107,585 |
| - liabilities against assets subject to finance lease |  | 101,132,490 | 80,377,295 |
| Advances from customers |  | 86,244,890 | 85,079,594 |
| Total current liabilities |  | 8,459,167,739 | 7,185,962,084 |
| Total liabilities |  | 16,454,594,806 | 16,146,914,151 |
| Contingencies and commitments | 16 |  |  |
| Total equity and liabilities |  | 23,603,663,366 | 22,629,693,568 |

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH
CHIEF EXECUTIVE OFFICER
Ismail Industries Limited

MAQSOOD ISMAIL DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

## CONSOLIDATED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

Sales
Sales tax
Net sales
Cost of sales
Gross profit
Selling and distribution expense
Administrative expenses
Operating profit
Other expenses

Other income

Finance cost

Share of profit from associate
Profit before income tax
Income tax expense
Profit for the period
Profit for the period attributable to Shareholders of the Holding Compan Non-controlling interest

Earnings per share - basic an diluted

|  | Nine-month Period ended |  |  | Quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Note | March 31, | March 31, |  | March 31, | March 31, |
|  | 2018 | 2017 |  | 2018 | 2017 |
|  | Rupees | Rupees |  | Rupees | Rupees |

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

## CONSOLIDATED CONDENSED INTERIM <br> STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

|  | Note | Nine-month period ended |  | Quarter ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { March 31, } \\ 2018 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2017 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2018 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2017 \\ \text { Rupees } \end{gathered}$ |
| Profit for the period |  | 1,060,861,095 | 846,923,258 | 384,253,317 | 249,095,653 |
| Item to be reclassified to profit and loss account in subsequent period |  |  |  |  |  |
| Unrealized (diminution)/ appreciation on available for sale investment - net of tax | 7.4 | 9,870,000 | 69,160,000 | 56,105,000 | (10,080,000) |
| Share of other comprehensive loss from associated undertaking - net of tax | 7.3 | (220,869,684) | (367,972,119) | $(95,013,556)$ | $(422,229,131)$ |
| Other comprehensive loss for the period - net of tax |  | $(210,999,684)$ | (298,812,119) | $(38,908,556)$ | (432,309,131) |
| Total comprehensive income/(loss) for the period |  | 849,861,411 | 548,111,139 | 345,344,761 | $(183,213,478)$ |

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH
CHIEF EXECUTIVE OFFICER
Ismail Industries Limited

## MAQSOOD ISMAIL

 DIRECTORAbDUL QADIR CHIEF FINANCIAL OFFICER

CONSOLIDATED CONDENSED INTERIM CASH FLOWS STATEMENT (UN-AUDITED)
FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018


## CASH FLOWS FROM OPERATING ACTIVITIES

Cash generated from operations after working capital changes Gratuity paid
Taxes paid
Long-term deposits (paid)/ received
Net cash generated from operating activities
CASH FLOWS FROM INVESTING ACTIVITIES
Capital expenditure (including CWIP)
Proceeds from sale of investment
Proceeds from disposal of property, plant and equipments
Net cash used in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Lease obtained / (Rental paid)
Dividends paid
Long-term finance less repayments
Financial charges paid
Net cash (used in) / generated from financing activities
Net increase in cash and cash equivalents
Cash and cash equivalents at the beginning of the period
Cash and cash equivalents at the end of the period

The annexed selected notes from 1 to 22 form an integral part of this condensed interim financial information.

MUNSARIM SAIFULLAH CHIEF EXECUTIVE OFFICER

MAQSOOD ISMAIL DIRECTOR

ABDUL QADIR CHIEF FINANCIAL OFFICER

## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018


Ismail Industries Limited
Third Quarterly Report March 2018 25

## SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL

## INFORMATION

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2018

1 LEGAL STATUS AND OPERATIONS
1.1 The Group consist of:

Holding company : Ismail Industries Limite
Subsidiary companies : Hudson Pharma (Private) Limited
a) Ismail Industries Limited

The Holding Company was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01,1989 the Company was converted into a public limited company. The registered office of the Holding
Company is situated at $17-$ Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Holding Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the holding company are now quoted on Pakistan Stock Exchange. Principal activities of the Holding Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the
brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.
b) Hudson Pharma (Private) Limited

The subsidiary company is incorporated in Pakistan under the Companies Ordinance, 1984 (the Ordinance) as a private company limited by shares. The registered office of the subsidiary company is located at 17, Bangalore Town, Main Shahra-e Faisal, Karachi. Principal activities of the subsidiary company are manufacturing, processing, compounding, formulating, mporting,
medicines.
2 STATEMENT OF COMPLIANCE
2.1 This consolidated condensed interim financial information of the Group for the nine months period ended 31 March 2018 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 'Interim Financial requirements differ, the provisions of or directives issued under the repealed Companies Ordinance, 184 . . cas
2.2 The Companies Ordinance, 1984 has been repealed after the enactment of the Companies Act, 2017. However, as allowed by the Securities and Exchange Commission of Pakistan (SECP) vide its circular no 23/2017 dated 04 October 2017, this consolidated condensed interim financial information has been prepared in accordance with the provisions of the repealed Companies Ordinance, 1984. Furthermore, the Institute of Chartered Accountants of Pakistan also issued clarification vide its circular dated 06 October 2017 which states that the interim financial information of the companies for the periods ending on or before December 31, 2017 shall also be prepared in accordance with the provisions of the repealed Companies Ordinance 1984.
2.3 This consolidated condensed interim financial information does not include all of the information required for full annual financial statements
ended 30 June 2017 .
2.4 The comparative Balance Sheet presented in this consolidated condensed interim financial information has been extracted from the consolidated audited annual financial statements of the Group for the year ended June 30 2017, whereas the comparative consolidated condensed interim Profit and Loss account, consolidated condensed Interim Statement of Comprehensive Income, consolidated condensed interim Cash Flow Statement and consolidated condensed Interim Statement of Changes in Equity are extracted from the unaudited consolidated condensed interim financial information for the period ended March 31, 2018.
3 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES
3.1 The accounting policies and methods of computation adopted in the preparation of this consolicated condensed interim financial information are the same as those applied in the preparation of the financial statements of the Group for the year ended June 30, 2017
3.2 Certain amendments and interpretation to approved accounting standards become effective during period were not relevant to the Group's operation and do not have any impact on the accounting policies of the Group.
4 USE OF JUDGEMENTS AND ESTIMATES
The estimates judgments and associated assumptions used in the preparation of this consolidated condensed interim financial information are
year ended June 30, 2017.

5 FUNCTIONAL AND PRESENTATION CURRENCY
This consolidated condensed interim financial information is presented in Pakistani Rupees which is also group's functional currency.
6 PROPERTY, PLANT AND EQUIPMENTS

|  |  | $\begin{array}{c}\text { (Un-audited) } \\ \text { March 31, } \\ \text { 2018 }\end{array}$ | $\begin{array}{c}\text { (Audited) } \\ \text { June 30, } \\ \text { 2017 }\end{array}$ |
| :--- | :---: | :---: | :---: |
|  |  | Note | $\begin{array}{l}\text { Rupees }\end{array}$ |
| Rupees |  |  |  |$)$

6.1 Details of additions and deletions to operating fixed assets during the nine-months period are as follows
(Un-audite

## Owned assets

Leasehold land
Bulidig on leasehold land
Plant and machinery
Furniture and fittings
Equipment
Vehicles

Leased assets
Vehicles

| (Un-audited) |  |  |  |
| :---: | :---: | :---: | :---: |
| Additions |  | Transfers |  |
| --------At cost-------- |  | --------At net book value------- |  |
| $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ | March 31, 2017 | $\begin{gathered} \hline \text { March 31, } \\ 2018 \end{gathered}$ | March 31, 2017 |
|  | --- | s--- |  |
| 85,277,359 | 123,244,641 | - |  |
| 992,831,745 | 154,192,765 | - |  |
| 1,399,726,413 | 678,945,112 | - |  |
| 15,168,192 | 657,715 | - |  |
| 168,066,505 | 3,790,839 | - | - |
| 8,258,347 | 1,702,653 | - | 43,396 |
| 73,928,248 | 101,724,873 | 41,402,629 | 2,667,468 |
| 2,743,256,809 | 1,064,258,598 | 41,402,629 | 2,710,864 |
| 137,410,688 | 37,447,285 | - | - |
| 137,410,688 | 37,447,285 | - |  |
| 2,880,667,497 | 1,101,705,883 | 41,402,629 | 2,710,864 |

6.2 Details of additions in and transfers from capital work-in-progress during the nine-months period are as follows:

| (Un-audited) |  |  |  |
| :---: | :---: | :---: | :---: |
| Additions |  | Transfers |  |
| $\begin{gathered} \text { March 31, } \\ 2018 \end{gathered}$ | March 31, <br> 2017 | $\begin{gathered} \text { March } 31, \\ 2018 \end{gathered}$ | March 31, 2017 |
|  | -- Rup |  |  |
| 298,054,701 | 531,632,040 | 992,831,745 | 154,192,765 |
| 305,893,418 | 1,467,033,284 | 1,279,544,749 | 676,269,063 |
| 20,206,611 | 33,267,268 | 120,181,664 | 2,676,049 |
| 221,116,985 | 21,808,485 | 183,234,697 | 4,033,272 |
| 36,076,818 | 5,662,440 | - | - |
| 881,348,533 | 2,059,403,517 | 2,575,792,855 | 837,171,149 |


7.1 Novelty Enterprises (Private) Limited

The Holding Company holds $33 \%$ (2017: $33 \%$ ) voting and equity interest in Novelty Enterprises (Private) Limited (NEL), The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30 .
Total equity / net assets of NEL as at June 30, 2017 based on un-audited financial statements amounted to Rs. 561.518 million (2017: Rs. 561.518 million based on audited financial statements). However, as per report of an independent valuer, million (2017: Rs. 501.518 million based on audited financial statements). However, as per report of an independent valuer,
Masud Associates dated March 31,2015 fair value of fixed assets of NEL amounted to Rs. $1,016.32$ million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs.1,045.125 million (2017: Rs. $1,045.125$ million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment, NEL has not commenced operations.

### 7.2 The Bank of Khyber

The total shareholding of the Holding Company in the Bank of Khyber (the Bank) is $241,639,031$ shares which represents $24.16 \%$ of paid-up capital of the Bank(2017: 24.16\%).In addition to this, the Holding Companyalso has representationonth board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from condensed interim financial information of the Bank for the year ended December 31, 2017 and three-months period ended March 31, 2018 Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on March 31, 2018 was Rs. 3,262.13 million (June 30, 2017: Rs. 3,805.815 million).
7.3 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

Carrying value at beginning of the perioc Share of profit relating to profit and loss account
Dividend received
Share of other comprehensive loss Related deferred tax on OCI

| The Bank of Khyber |  | Novelty Enterprises (Private)Limited |  |
| :---: | :---: | :---: | :---: |
| (Un-audited) | (Audited) | (Un-audited) | (Audited) |
| $\begin{gathered} \text { March 31, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { June 30, } \\ & 2017 \end{aligned}$ | $\begin{gathered} \text { March 31, } \\ 2018 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { June 30, } \\ 2017 \\ \hline \end{gathered}$ |
| 2,782,115,507 | 3,142,849,649 | 228,737,812 | 228,763,991 |
| 320,206,982 | 468,315,392 |  | $(26,179)$ |
| - | $(362,458,547)$ |  |  |
| (252,422,496) | (539,704,283) |  |  |
| 31,552,812 | 73,113,296 |  | - |
| (220,869,684) | (466,590,987) |  | - |
| 2,881,452,805 | 2,782,115,507 | 228,737,812 | 228,737,812 |

All transfers of funds to the Holding Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates. The Company has not received cash dividend from Bank of Khyber during the period (June 30, 2017: Rs. 1.50)
7.4 Bank Islami Pakistan Limited

Carrying Value
Untealized appreciation in value of investment
Fair value of investment
8 STORES AND SPARES
Stores and spare parts - gross
Diesel and liquified petroleum gas
Others
Provision for slow moving spare parts
Store and spares - net
8.1 Reconciliation of provision for slow moving spare parts

Opening provision
Charge for the period / year
Closing provision
9 STOCK-IN-TRADE
Raw materials
Packing materials
Finished goods
9.1 Raw materials and packing materials are stated at net of provision for slow moving iten

30, 2017: Rs.13,404,278) and Rs. 133, ,228,098 (June 30, 2017: Rs. 118,216,276) respectively.

10 TRADE DEBTS
Considered good

- secured (export debtors)
- unsecured

Considered doubtful Trade debts - gross
Provision for doubtful debts
Trade debts - net
11 CASH and bank balances
Cash in hand
Cash with banks in:
current accounts- conventional
current accounts-islamic

| $\begin{aligned} & \text { (Un-audited) } \\ & \text { March 31, } \\ & 2018 \\ & \text { Rupees } \end{aligned}$ | $\begin{aligned} & \text { (Audited) } \begin{array}{c} \text { June } 30, \\ 2017 \\ \text { Rupees } \end{array} \end{aligned}$ |
| :---: | :---: |
| 90,620,522 | 124,849,742 |
| 1,613,598,612 | 1,318,003,023 |
| 1,704,219,134 | 1,442,852,765 |
| 48,201,994 | 42,313,694 |
| 1,752,421,128 | 1,485,166,459 |
| $(48,201,994)$ | (42,313,694) |
| 1,704,219,134 | 1,442,852,765 |
| 29,380,823 | 1,928,660 |
| 52,238,541 | 28,431,216 |
| 5,323,956 | 3,765,957 |
| 86,943,320 | 34,125,833 |

12 SPONSORS' LOAN - SUBORDINATED
The Holding Company has obtained interest free loan from its sponsors. The sponsors have entered into agreements with the Group and various banks in which they have undertaken to sub-ordinate their loans and their claims over the Group's assets. These loans will be converted into ordinary shares and management are under advance stage of discussion for conversion to ordinary shares. The required formalities would be completed once final decision and agreement has bee
reached.

13 LONG TERM FINANCES - secured

|  | (Un-audited) |  |  | (Audited) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2018 |  |  | June 30, 2017 |  |  |
|  |  |  |  | apees |  |  |
|  | Conventional | Islamic | Total | Conventional | Islamic | Total |
| At beginning of the period / year | 6,071,235,635 | 2,681,666,659 | 8,752,902,294 | 4,740,612,260 | 1,679,166,659 | 6,419,778,919 |
| Transfer from conventional to islamic | (766,666,667) | 766,666,667 | - | - | - |  |
| Obtained during the period / year | 912,709,000 | - | 912,709,000 | 3,932,089,466 | 1,350,000,000 | 5,282,089,466 |
| Repaid during the period / year | (873,414,712) | (584,999,999) | (1,458,414,711) | (2,601,46, 091 ) | (347,500,000) | (2,948,966,091) |
|  | 5,343,863,256 | 2,863,333,327 | 8,207,196,583 | 6,071,235,635 | 2,681,666,659 | 8,752,902,294 |
| Less: Current maturity | (1,438,473,400) | $(1,234,166,648)$ | (2,672,640,048) | $(1,441,857,599)$ | (636,249,986) | (2,078,107,585) |
|  | 3,905,389,856 | 1,629,166,679 | 5,534,556,535 | 4,629,378,036 | 2,045,416,673 | 6,674,794,709 |

13.1 These represent term finance facilities obtained for property, plant, and equipments. The above mentioned facilities are secured by way of creation of equitable morttage and first pari-passu charge over property, plant and equipments of the
holding company and personal guarantees of the directors. These facilities carry mark-up at the rate ranging from 1 month KIBOR $+0.20 \%$ to 3 month KIBOR $+0.50 \%$ and from $0.25 \%$ to $0.75 \%$ above the State Bank of Pakistan rate for LTFF.

TRADE AND OTHER PAYABLES
$\left.\begin{array}{ccc} & \begin{array}{c}\text { (Un-audited) } \\ \text { March 31, } \\ \text { 2018 }\end{array} \\ \text { Note } \\ \text { Rupees }\end{array} \quad \begin{array}{c}\text { (Audited) } \\ \text { June 30, } \\ \text { 2017 } \\ \text { Rupees }\end{array}\right\}$

Trade creditors
Other liabilities

15 SHORT TERM FINANCES - Secure Term finances-convention
Term finances-islamic
Export refinances
Running finance utilized under mark-up arrangemen
15.1 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 1,400 million (2017: Rs. 2,100 million). These are secured against pari-passu hypothecation over stocks and book debts of the Holding Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from $5.98 \%$ to $6.26 \%$ per annum ( $2017: 5.98 \%$ to $7.05 \%$ per annum)
15.2 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 2,100 million (2017: Rs. 2,400 million). These are secured against pari-passu hypothecation over stocks and book debts of the Holding Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from $6.26 \%$ to $6.52 \%$ per annum ( $2017: 6.22 \%$ to $6.31 \%$ per annum).
15.3 These represented facilities for export refinance arranged from various banks aggregating to Rs. 614.35 million (2017: Rs. 631 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Holding Company along with the personal guarantees of the directors. These carried mark-up at the rate ranging from $0.25 \%$ to $0.50 \%$ above the State Bank of Pakistan (SBP) rate per annum ( 2017 : $0.25 \%$ to $0.50 \%$ above SBP rate per annum)
15.4 These facilities for running finances available from various banks aggregated to Rs. $3,525.65$ million (2017: Rs. 3,509 million). These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from $6.27 \%$ to $6.75 \%$ per annum ( $2017: 6.27 \%$ to $7.30 \%$ per annum).

16 CONTINGENCIES AND COMMITMENTS
16.1 Contingencies

There are no material changes in the status of contingencies as same reported in the annual audited financial statements of the Group from note 24.1.1 to 24.1.8 except the following:
The Holding Company filed a Constitutional Petition before the Sindh High Court challenging the vires of Section 5A of the Income Tax Ordinance, 2001 which was amended through Finance Act 2017 that every public company shall pay tax @ $7.5 \%$ of its accounting profit before tax for the year in which such company does not distribute at least $40 \%$ of its after ta profits within six (6) months of the end of the tax year through cash or bonus shares. The Sindh High Court has accepted the Constitutional Petition and granted stay against the newly amended section 5A. Further, the Board of Directors of the 30. 2017 of Rs. 2.75 /- per share which amounts to Rs. 175.463 million (i.e. $15.05 \%$ of after tax profits) for the financial and tax year 2017, which is lower than the minimum prescribed distribution tate. In case the Sindh High Coutt's decision is not in favor of the Holding Company; the Holding Company will either be required to declare dividend to the extent of $40 \%$ of after tax profits or it will be liable to pay additional tax at the rate of $7.5 \%$ of the accounting profit before tax of the Holding Company for the financial year ended June $30,2017$.
16.2

Outstanding letter of guarantees
Outstanding letter of credit for:

- capital expenditures
-others

| Note | (Un-audited) | (Audited) |
| :---: | :---: | :---: |
|  | March 31, | June 30, |
|  | 2018 | 2017 |
|  | Rupees | Rupees |
|  | 701,848,298 | 481,662,420 |
|  | 871,702,836 | 313,270,182 |
|  | 564,750,610 | 653,704,383 |


| (Un-audited) | (Un-audited) |
| :---: | :---: |
| March 31, | March 31, |
| 2018 | 2017 |
| Rupees | Rupees |

17 EARNINGS PER SHARE-Basic and Diluted
There is no dilutive effect on the basic earnings per share of the group which is based on:
Basic earnings per share
Profit for the period
Weighted average number of ordinary shares during the period
Basic earnings per share

| 1,052,751,890 | 841,233,573 |
| :---: | :---: |
| ----------(Number) ---------- |  |
| 63,804,750 | 63,804,750 |
| ----------(Rupees) --------- |  |

18 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES
Profit before income tax
Adjustments for non-cash and other items:
Depreciation
Gain on disposal of property, plant and equipments - net
Loss on sale of investment
Provision for staff retirement gratuity
Share of profit from associated undertaking
Dividend Receivab
Net (Decrease)/Increase in working capital
18.1 Working capital changes

Current assets
Decrease / (Increase) in current assets
Stores and spares
Stock-in-tra
Trade debts
Advances - considered good
Trade deposits and short-term prepayments
Other receivables
Current liabilities
(Decrease) / Increase in current liabilities
Trade and other payables
Short-term finances
Advance from customers
Net (Decrease)/Increase in working capital
19 CASH AND CASH EQUIVALENTS
Cash and bank balances
Running finances under mark-up arrangement

|  | 1,332,312,268 | 1,026,291,798 |
| :---: | :---: | :---: |
| 18.1 | $\begin{aligned} & 739,991,922 \\ & (23,865,381) \end{aligned}$ | $\begin{array}{r} 547,548,147 \\ (3,783,808) \end{array}$ |
|  | - | 131,967 |
|  | 77,922,493 | 66,133,310 |
|  | $(320,206,982)$ | (327,985,315) |
|  | - | 275,829,627 |
|  | 466,392,667 | 504,660,271 |
|  | (112,571,367) | 1,731,144,732 |
|  | 2,159,975,620 | 3,819,970,729 |
|  | (32,655,559) | (15,707,961) |
|  | 11,204,061 | 86,761,345 |
|  | (261,366,369) | 265,225,311 |
|  | $(42,810,399)$ | $(42,275,747)$ |
|  | (103,331,166) | $(15,479,203)$ |
|  | 70,179,638 | (71,229,145) |
|  | $(358,779,794)$ | 207,294,600 |
|  | 1,392,182,398 | (174,135,412) |
|  | (1,147,139,267) | 1,671,935,897 |
|  | 1,165,296 | 26,049,647 |
|  | 246,208,427 | 1,523,850,132 |
|  | $(112,571,367)$ | 1,731,144,732 |
| 11 | 86,943,320 | 84,001,643 |
| 15 | (1,242,605,628) | (397,969,439) |
|  | (1,155,662,308) | (313,967,796) |

20.9 RECONCILIATION OF REPORTABLE SEGMENT ASSETS AND LIABILITIES

## Assets

Total assets for reportable segments
Administrative capital assets
Goodwill
Long term investment
Total assets

## Liabilities

Total liabilities for reportable segments
Sponsors' loan - subordinated
Deferred liabilities
Long term finance
Liabilities against assets subject to finance lease Totalal liabililities
21 TRANSACTIONS WITH RELATED PARTIES
Details of transactions with related parties during the period, other than those which have been specifically disclosed elsewhere in the consolidated condensed interim financial information are as follows:

| (Un-audited) | (Un-zudited) |
| :---: | :---: |
| March 31, | March 31, |
| 2018 | 2017 |
| Rupees | Rupees |

Transactions
Rupees Rupees
Plasitflex Films (Private) Limited
Close family relationship
Payment against purchases

- Purchases
- Processing charges
- Raw Material sale


## Others

Remuneration to directors and other ke
management personnel:
Chief Executive Officer
Directors
Execuives

Creditors - associated company
-Payable to associate
sponsors' subordinated - loan
Payable to director's


22 DATE OF AUTHORIZATION FOR ISSUE
This consolidated condensed interim financial information was authorized for issue on 25 th April, 2018 by the Board of Directors of the Group.

MUNSARIM SAIFULLAH ohef executive officer

MAQSOOD ISMAIL DIRECTOR
abdul oadir CHIEF FINANCIAL OFFICER

