

# GROW NG INTO NEW HORIZONS

QUARTERLY REPORT SEPTEMBER 30, 2021



## TABLE OF CONTENTS

Company Profile	
Directors' Review Report (Eng & Urdu)	
Unconsolidated Condensed Interim Statement of Financial Position	
Unconsolidated Condensed Interim Statement of Profit or Loss &	
Other Comprehensive Income	
Unconsolidated Condensed Interim Statement of Changes in Equity	
Unconsolidated Condensed Interim Statement of Cash Flows	
Notes to the Unconsolidated Condensed Interim Financial Statements 10-18	
Consolidated Condensed Interim Statement of Financial Position	
Consolidated Condensed Interim Statement of Profit or Loss	
Other Comprehensive Income	
Consolidated Condensed Interim Statement of Changes in Equity	
Consolidated Condensed Interim Statement of Cash Flows	
Notes to the Consolidated Condensed Interim Financial Statements	

Independent Director



## COMPANY PROFILE

#### **BOARD OF DIRECTORS**

Mr. Muhammad M. Ismail
Mr. Munsarim Saifullah
Mr. Ahmed Muhammad
Mr. Ahmed Muhammad
Mr. Ahmed Muhammad
Mr. Ahmed Muhammad
Mr. Hamid Maqsood Ismail
Mr. Hamid Maqsood Ismail
Mr. Maqsood Ismail
Mr. Maqsood Ismail
Mr. M. Zubair Motiwala
Mr. M. Zubair Motiwala
Mr. M. Zubair Motiwala
Mr. M. Zubair Motiwala
Mr. Magnad Mr. Ismail
Mr. Magnad Mr. Ismail
Mr. Magnad Mr. Ismail
Mr. Muhammad M. Ismail
Mr. Maintenant
Mr. Muhammad M. Ismail
Mr. Muhammad M. Ismail
Mr. Muhammad Mr. Ismail
Mr. Munsarim Saifullah
Mr. Mu

\_\_\_\_\_

#### **AUDIT COMMITTEE MEMBERS**

Ms. Tasneem Yusuf Chairperson
Mr. Muhammad M. Ismail Member
Mr. Maqsood Ismail Member

#### REGISTERED OFFICE

17, Bangalore Town, Main Shahrah-e-Faisal, Karachi, Pakistan

#### FACTORIES

Ms. Tasneem Yusuf

Unit-1: C-230, H.I.T.E., Hub, Balochistan, Pakistan.

Unit-2: B-140, H.I.T.E., Hub, Balochistan, Pakistan.

Unit-3: G-1, H.I.T.E., Hub, Balochistan, Pakistan.

Unit-4: G-22, H.I.T.E., Hub, Balochistan, Pakistan.

Unit-5: 38-C, Sundar Industrial Estate Raiwind Road, Lahore, Pakistan.

Unit-6: D-91, D-92 & D-94 North Western Industrial Zone, Port Oasim, Karachi, Sindh, Pakistan.

Unit-7: E164-168, North Western Zone, Port Qasim, Karachi, Sindh, Pakistan.

Unit-8: E154-157, North Western Zone, Port Qasim, Karachi, Sindh, Pakistan.

Unit-9: G-1A, H.I.T.E., Hub, Balochistan, Pakistan.

### HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. M. Zubair Motiwala Chairman
Mr. Maqsood Ismail Member
Mr. Hamid Maqsood Ismail Member

\_\_\_\_\_\_

#### **COMPANY SECRETARY**

Mr. Ghulam Farooq

#### **CHIEF FINANCIAL OFFICER**

Mr. Abdul Qadir

#### **AUDITOR**

Grant Thornton Anjum Rahman Chartered Accountants

#### LEGAL ADVISOR

Mohsin Tavebalv & Co.

#### SHARE REGISTRAR

THK Associates (Pvt.) Limited

#### **BANKERS / INSTITUTIONS**

\_\_\_\_\_\_

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank AL Habib Limited BankIslami Pakistan Limited Dubai Islamic Bank (Pakistan) Limited

Faysal Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited

Industrial & Commercial Bank of China Limited

JS Bank Limited
MCB Bank Limited
MCB Islamic Bank Limited
McBank Limited
Meezan Bank Limited
National Bank of Pakistan

PAIR Investment Company Limited Pak Brunei Investment Co. Ltd. Pak Oman Investment Co. Ltd.

Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

The Bank of Punjab



## **DIRECTORS' REVIEW REPORT**

The Board of Directors are pleased to present the Company's standalone and consolidated un-audited condensed interim financial statements for the quarter ended September 30, 2021. The financial performance of the Company for the period under review is summarized below:

Description	Sep-21	Sep-20	Change in %
Description	Rs. in	Million	Change in 70
Gross Sales	15,085	11,660	29%
Gross Profit	2,259	1,950	16%
Operating Profit	887	710	25%
Profit After Tax	561	299	88%
EPS in Rs.	8.45	4.51	87%

During the period under review, the Company has faced various economic and social challenges including economic slow-down post Covid-19, massive PKR devaluation, supplies disruption, persistent inflation and global hike in energy prices. However, despite the above facts, the Company has successfully ended the quarter results with excellent financial performance based on strong growth in sales and earnings. The Company has posted a top line growth of 29% in gross sales and 88% in profit after tax as compared to the corresponding period.

Company's spending on selling and distribution is in line with its strategy of high growth plans whereas the marketing spending has been aligned to achieve the set objectives. Efficiency in sales as well as production showed improvements through introduction of new product, prudent management of funds and cost control. Cost rationalization initiatives across the entire spectrum of business will continue to remain our priority and this has reflected in our earnings.

The management is tirelessly working on cost cutting strategy while maintaining the quality standards through adapting innovative processes, optimal utilization of production facilities, achieving highest volumetric sales growth, looking for untapped arears and gaps and strengthening our traction over customer through effective engagement and lean marketing. The management expects that substantial investments in flour mill and Ismail Resin (Pvt) Ltd (a subsidiary, PET Resin Producer) will be beneficial in long run to the Company to offset the supply shocks and upside risk of inflation.

The management is closely monitoring evolving economic situation and analyzing its impact over Company's performance, while concentrating on consistency and sustainability in business operations and preserving the value of stakeholders through capitalizing its rich experience and business understanding.

#### **FUTURE OUTLOOK**

Business operations and economic environment will continue to remain challenging and competitive intensity is expected to be high in periods ahead. Our primary focus is still on aggressive volume driven sales growth through both new and existing products which will further allow us to take advantage of economies of scale. The Company has a long-term optimistic outlook for its business and is taking appropriate measures by optimizing operations and expanding the product base. We believe that our dedicated and focused efforts will allow us to provide better value to meet consumers' everyday needs and deliver profitable growth for the benefit of all stakeholders.

#### ACKNOWLEDGEMENT

The Board of Directors acknowledge the trust and continued support of all stakeholders and would like to place on record their appreciation to all workforce of the Company for their dedication, diligence, commitment, and hard work.

On behalf of the Board of Directors

Munsarim Saifullah Chief Executive Officer Magsood Ismail Director

Karachi: October 25, 2021



## ڈائریکٹران کی جائزہ رپورٹ

سمپنی ڈائر یکٹر زانتہائی مسرت کے ساتھ سمپنی کے 30 ستبر ، 2021 تک کے انفرادی و مجموع سے ماہی غیر آڈٹ شدہ مالیاتی نتائج پیش کررہے ہیں۔

تبديلي	ستمبر 2020	ستمبر 2021	
%	ے ملین میں	پاکستانی روپ	تفصيل
29%	11,660	15,085	مجموعي فروخت
16%	1,950	2,259	خام منافع
25%	710	887	کار وباری منافع
88%	299	561	منافع بعد از محصول
87%	4.51	8.45	في حصص آمدن

زیر جائزہ دورانیہ میں کمپنی کو مختلف معاشی و سابتی د شواریوں سمیت بعداز کووڈ 19 ست معاشی صورت حال، بڑے بیانے پر پاکستانی روپ کی قدر میں کی،اشیا کی رسد میں رکاوٹ، مسلسل مہنگائی اور عالمی سطح پر توانائی کی قیمتوں کے اضافہ کاسامنا کرنا پڑا۔اس کے باوجود کمپنی نے فروخت و منافع میں اضافہ کی بنیاد پر بہترین مالی نتائج کے ساتھ کامیابی سے اس سہ ماہی کا اختتام کیا ہے۔سال گزشتہ اس عرصہ کا تقابل کیا جائے تو کمپنی نے فروخت میں 29 فیصد اور منافع بعد از محصول میں 88 فیصد کیا جائے تو کمپنی نے فروخت میں 29 فیصد کا اضافہ حاصل کیا ہے۔

کمپنی نے اپنے وسعت سے متعلق منصوبوں کے پیش نظر حکمت عملی کے تحت فروخت ورسیل میں وسائل خرج کیے جارہ فروخت ورسیل میں وسائل خرج کیے جارہ بین تاکہ اپنے مقررہ اہداف حاصل کیے جاسکیں۔ نئی مصنوعات، مختاط انتظام مالیات اور لاگتی روک تھام نے موثر فروخت ویپداوار میں بہتری ظاہر کی ہے۔ لاگتی انتظامی تدابیر ہمارے تمام کاروبارکی ترجی رہیں گی اور ہمارے آمدن میں اس کا اظہار بھی ہوگا۔

جدید موافق طریقہ کار، پیداواری سہولیات کے زیادہ سے زیادہ استعال کے ذریعہ اعلی معیار کو بر قرار رکھتے ہوئے انتظامیہ لاگت کی کی سے متعلق حکمت عملی کے لیے انتظام میت کرتی ہے تاکہ فروخت سے متعلق زیادہ سے زیادہ اضافہ کا حصول ہواور بہتر تشہیری سر گرمیوں کے ذریعہ صارفین کے ساتھ موثر رابطہ قائم رہے۔ انتظامیہ کی جانب سے فلار مل اور اساعیل ریزن (پرائیویٹ) لمیٹڈ (ذیلی میکینی، پیٹ ریزن پیداکار) میں کثیر سرمایہ کاری متوقع ہے جو کہ طویل مدت میں ترسیل اجزااور مہدگائی کے خطرات سے متعلق فائدہ مندہوگا۔

انتظامیہ ترقی پذیر معاثی صور تحال کا بغور جائزہ لے رہی ہے اور نمپنی کی کار کردگی پر اس کے اثرات کا تجزیہ کر رہی ہے ، جبکہ کار وباری کاموں میں مستقل مزاجی اور پائیداری پر توجہ مرکوز کر رہی ہے اور بھر پور تجربے اور کار وباری تنہیم اور متعلقین کی قدر کو سرمایہ کاری کے ذریعے محفوظ رکھتی ہے۔

#### مستقبل کی پیش بنی

کاروباری معاملات اور معاشی ماحول کشمن رہے گااور تو تع ہے کہ آنے والے ادوار میں مسابقتی شدت زیادہ رہے گی۔ ہماری بنیادی توجہ اب بھی نئی اور موجودہ دونوں مصنوعات کے ذریعے جار حانہ جم پر بہنی فروخت میں اضافے پر ہے جو ہمیں مزید معیشتوں سے فائدہ اٹھانے کی اجازت دے گی۔ سمپنی اپنے کاروبار کے لیے طویل مدتی نقطہ نظر رکھتی ہے اور آپریشنز کو بہتر بناکر اور پیداواری تنوع کو بڑھاکر مناسب اقدامات کر رہی ہے۔ ہمیں یقین ہے کہ ہماری سر گرم اور مرکوز کو ششیں ہمیں صارفین کی روز مرہ کی ضروریات کو پورا کرنے اور تمام متعلقین کے فائدے کے صارفین کی روز مرہ کی ضروریات کو پورا کرنے اور تمام متعلقین کے فائدے کے لیے منافع بخش نموفر اہم کرنے کی اجازت دیں گی۔

اعتراف

ہم تمام متعلقین کے اعتاد اور مستقل تعاون پر مشکور ہیں اور تمام ملازیین کی محنت، لگن اور عزم کے بھی معترف ہیں۔

منجانب بور دُآف دُائر يکٹر ز

منصرم سیف الله چیف ایگزیکوآفیسر ڈائزیکٹر

كراچى: 25 اكتوبر، 2021

### UNCONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021



## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2021

		(Un-audited) September 30, 2021	(Audited) June 30, 2021
	Note	Rupee	es
ASSETS			
Non-current assets			
Property, plant and equipment	8	21,062,114,035	20,797,301,134
Right-of-use assets	8	67,068,585	82,762,838
Intangible assets		25,331,950	33,730,783
Long term investments	9	5,910,987,578	5,277,725,078
Long term deposits		25,671,390	26,838,890
Total non-current assets		27,091,173,538	26,218,358,723
Current assets			
Stores and spares	10	452,567,461	459,511,285
Stock-in-trade	11	5,962,816,269	7,570,435,262
Trade debts	12	5,920,632,453	3,345,669,807
Loans and advances		2,108,898,769	1,529,096,136
Trade deposits and short term prepayments	4.2	37,468,624	30,581,266
Short term investments	13	460,369,174	318,381,590
Other receivables Taxation - net		117,960,668 1,157,050,961	117,644,543
Cash and bank balances	14	233,043,215	1,256,736,585 143,565,665
Total current assets	17	16,450,807,594	14,771,622,139
		43,541,981,132	
Total assets		45,541,961,152	40,989,980,862
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized share capital			
250,000,000 (June 30, 2021: 250,000,000) ordinary shares of Rs. 10 each		2,500,000,000	2,500,000,000
Issued, subscribed and paid-up share capital		663,569,400	663,569,400
Reserves		11,172,204,975	10,611,167,244
Total shareholders' equity		11,835,774,375	11,274,736,644
Non-current liabilities			
Long term finances - secured	15	12,712,710,458	12,890,753,566
Lease liabilities		15,048,467	19,401,180
Deferred liabilities		2,650,841,785	2,291,284,075
Total non-current liabilities		15,378,600,710	15,201,438,821
Current liabilities			
Trade and other payables	16	4,273,722,215	3,993,579,951
Accrued mark-up	10	184,795,563	162,665,518
Short term finances - secured	17	7,810,680,279	6,063,068,547
Current portion of:		, , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
- long term finances - secured	15	3,776,055,241	3,672,098,318
- Lease liabilities		29,958,394	42,765,702
Unclaimed dividend		2,902,597	2,902,597
Advances from customers - unsecured		249,491,758	576,724,764
Total current liabilities		16,327,606,047	14,513,805,397
Total liabilities		31,706,206,757	29,715,244,218
Total equity and liabilities		43,541,981,132	40,989,980,862
Contingencies and commitments	18		
Contingencies and communicities	10		

The annexed selected notes from 1 to 26 form an integral part of these unconsolidated condensed interim financial statements.



# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021

		Three-months I	Period Ended
		September 30, 2021	September 30, 2020
	Note	Rupe	es
Sales - gross	21.1	15,084,635,161	11,660,232,390
Sales return and discounts		(599,927,830)	(475,340,950)
Export Rebate		19,441,958	5,476,322
		(580,485,872)	(469,864,628)
		14,504,149,289	11,190,367,762
Sales tax		(1,882,419,331)	(1,435,085,214)
Sales - net		12,621,729,958	9,755,282,548
Cost of sales	21.1	(10,363,215,806)	(7,804,965,529)
Gross profit		2,258,514,152	1,950,317,019
Selling and distribution expenses		(1,178,398,583)	(1,088,308,580)
Administrative expenses		(192,746,443)	(152,265,523)
Operating profit		887,369,126	709,742,916
Other operating expenses		(184,140,456)	(127,564,519)
		703,228,670	582,178,397
Other income		368,195,515	43,157,714
		1,071,424,185	625,336,111
Finance cost		(286,535,093)	212,699,331)
Profit before taxation		784,889,092	412,636,780
Taxation		(223,851,361)	(113,205,122)
Profit after taxation		561,037,731	299,431,658
Earnings per share - basic & diluted	22	8.45	4.51
Other Comprehensive Income			
Item that will not be reclassified to statement of profit or loss in subsequent period			
Share of other comprehensive income from associated undertaking - net of tax		-	-
Other comprehensive income for the period - net of tax		_	-
Total comprehensive income for the period		561,037,731	299,431,658
rotal comprehensive medine for the period		301,037,731	277,731,030

The annexed selected notes from 1 to 26 form an integral part of these unconsolidated condensed interim financial statements.



## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021

				*	Total Incounts			
	Issued,	Capita	Capital reserve	Re	Revenue reserve			F
	subscribed and paid-up share capital	Share	Amalgamation reserves		Remeasurement Remeasurement of investments in associated at fair value company through OCI	Unappropriated profit	Total	shareholders' equity
					ees			
Balance as at July 01, 2020	663,569,400	663,569,400 1,472,531,500	916,862,067	41,535,172	,	6,805,286,458	9,236,215,197	9,899,784,597
Total comprehensive income/(loss) for the period								
Profit for the three months period ended September 30, 2020	,	1	,	1		299,431,658	299,431,658	299,431,658
Total comprehensive income for the period	,	,	,	,	,	299,431,658	299,431,658	299,431,658
Transaction with owners, recognised directly in equity								
Final cash dividend for the year ended June 30, 2020 $@$ Rs. 3 per share	-	,	1	1	1	(199,070,820)	(199,070,820)	(199,070,820)
Balance as at September 30, 2020	663,569,400	1,472,531,500	916,862,067	41,535,172		6,905,647,296	9,336,576,035	10,000,145,435
Balance as at July 01, 2021	663,569,400	663,569,400 1,472,531,500	916,862,067	(191,924,445)	(3,857,616)	8,417,555,738	8,417,555,738 10,611,167,244 11,274,736,644	11,274,736,64
Total comprehensive income/(loss) for the period								
Profit for the three months period ended September 30, 2021	•	1	-	-	-	561,037,731	561,037,731	561,037,731
Total comprehensive income for the period	,	-	•	•	•	561,037,731	561,037,731	561,037,731
Balance as at September 30, 2021	663,569,400	1,472,531,500	916,862,067	(191,924,445)	(3,857,616)	8,978,593,469 11,172,204,975 11,835,774,375	11,172,204,975	11,835,774,37

The annexed selected notes from 1 to 26 form an integral part of these unconsolidated condensed interim financial statements.



# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021

	Note	September 30, 2021 Rupe	September 30, 2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations after working capital changes Gratuity paid Income tax (paid) / refund Long term deposits - net of receipts Net cash generated from operating activities	19	897,808,347 9,797,102) (136,733,957) 1,167,500 752,444,788	353,187,504 (13,508,131) 12,792,065 1,806,300 354,277,738
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure (including CWIP) Proceeds from disposal of property, plant and equipment Short term investments Long term investments Net cash used in investing activities		(883,552,292) 455,098,660 (141,987,584) (633,262,500) (1,203,703,716)	(1,137,527,356) 25,134,574 - (1,112,392,782)
CASH FLOWS FROM FINANCING ACTIVITIES			
(Paid) / receipts from long term financing - net Lease repayment - net of sale and lease back Interest / mark-up paid Net cash (used in) / generated from financing activities		(74,086,185) (17,160,021) (264,405,048) (355,651,254)	1,192,945,081 (36,357,558) 258,597,420) 897,990,103
Net (decrease) / increase in cash and cash equivalents		(806,910,182)	139,875,059
Cash and cash equivalents at the beginning of the period		(1,065,726,882)	(1,663,611,508)
Cash and cash equivalents at the end of the period	20	(1,872,637,064)	(1,523,736,449)

The annexed selected notes from 1 to 26 form an integral part of these unconsolidated condensed interim financial statements.



## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

#### FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021

#### 1 LEGAL STATUS AND OPERATIONS

Ismail Industries Limited (the Company) was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. The shares of the Company are quoted on Pakistan Stock Exchange. Principal activities of the Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, nutritional products, cast polypropylene (CPP) and biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity', 'Ismail Nutrition' and 'Astro films' respectively.

#### 2 SIGNIFICANT EVENTS AND TRANSACTIONS

During the period, Company has made an investment in its associated company M/s. Ismail Resin (Private) Limited (IRPL) amounting to Rs. 633.26 million. All requisite regulatory requirements has been completed and IRPL has become the subsidiary of the Company on September 10, 2021 by subscribing 112,500,000 shares as mentioned in note 9.2 of unconsolidated condensed interim financial statements.

#### 3 STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standards (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 4 BASIS OF PREPARATION

These unconsolidated condensed interim financial statements of the Company does not include all of the information and disclosure required in the unconsolidated annual financial statements and should be read in conjunction with the unconsolidated annual financial statements of the Company as at and for the year ended June 30, 2021. However, selected explanatory notes are included to explain the events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last annual financial statements.

The figures in these unconsolidated condensed interim financial statements for the three months period ended September 30, 2021 and September 30, 2020 are not audited nor reviewed.

#### 5 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

The accounting policies and methods of computation adopted for the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the unconsolidated financial statements of the Company for the year ended June 30, 2021.

#### USE OF JUDGEMENTS AND ESTIMATES AND FINANCIAL RISK MANAGEMENT

The estimates/judgements and associated assumptions used in the preparation of these unconsolidated condensed interim financial statements are consistent with those applied in the preparation of the unconsolidated financial statements of the Company for the year ended June 30, 2021.

The Company's financial risk management objectives and policies are consistent with those disclosed in the Company's unconsolidated annual audited financial statements for the year ended June 30, 2021.



#### 7 FUNCTIONAL AND PRESENTATION CURRENCY

These unconsolidated condensed interim financial statements are presented in Pakistani Rupees which is also Company's functional currency and presentation currency.

		Note	(Un-audited) September 30, 2021	(Audited) June 30, 2021
8	PROPERTY, PLANT AND EQUIPMENT	Note	Кир	ices
	Operating fixed assets Capital work in progress - at cost	8.1 8.2	19,936,429,882 1,125,684,153 21,062,114,035	19,820,929,398 976,371,736 20,797,301,134
	Right-of-use assets	8.1	67,068,585	82,762,838

8.1 Detail of additions in and disposals of operating fixed assets during the three-months period are as follows:

		(Un-audit	ed)		
	Additi	ons	Disposals		
	(at co	st)	(at net boo	ok value)	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	
		Ru	ipees		
Owned assets					
Building on leasehold land	97,319,254	401,616,601	-	-	
Leasehold land	-	-	119,676,555	-	
Plant and machinery	543,110,142	1,386,054,771	-	-	
Furniture and fittings	5,848,820	823,600	-	-	
Equipments	6,955,497	14,322,260	-	-	
Computers	12,295,000	2,884,684	-	46,552	
Vehicles	68,711,166	74,956,618	7,863,173	13,719,656	
	734,239,879	1,880,658,534	127,539,728	13,766,208	
Right-of-use assets					
Vehicles	-	632,192	-	-	
	-	632,192	-	-	
	734,239,879	1,881,290,726	127,539,728	13,766,208	

8.2 Detail of additions in and transfers from capital work in progress during the three-months period are as follows:

		(Un-audited)		
	Additi	ons	Trans	sfers
	(at co	st)	(at net boo	ok value)
	September 30,	September 30,	September 30,	September 30,
	2021	2020	2021	2020
		Rupees		
Civil works	262,563,541	503,958,295	97,319,254	401,616,601
Plant and machinery	529,482,969	521,962,245	545,414,843	1,336,762,413
Electric installation	_	20,753,457	-	52,058,359
	792,046,510	1,046,673,997	642,734,097	1,790,437,373



			(Un-audited) September 30, 2021	(Audited) June 30, 2021
9	LONG TERM INVESTMENTS	Note	Rupe	es
	Investment in subsidiary companies - unquoted shares			
	Hudson Pharma (Private) Limited	9.1	1,605,984,000	1,605,984,000
	Ismail Resin (Private) Limited	9.2	1,125,000,000	-
	,		2,730,984,000	1,605,984,000
	Investment in associated undertakings			
	Ismail Resin (Private) Limited	9.2	-	491,737,500
	The Bank of Khyber	9.3	3,180,003,578	3,180,003,578
	·		5,910,987,578	5,277,725,078
0.4	II I DI (D ) I L. I			

#### 9.1 Hudson Pharma (Private) Limited

The Company holds 160,598,400 (June 2021: 160,598,400) shares of Hudson Pharma (Private) Limited (subsidiary), which is equivalent to 77.71% of total paid up capital of the subsidiary (June 2021: 77.71%). The subsidiary is incorporated under the Companies Act, 2017 as a private limited company. The registered office of the subsidiary is situated at 17 - Bangalore town, Main Shahrah-e-Faisal, Karachi. Principal activities of the subsidiary are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholeselling and retailing, trading and selling of all kinds of pharmaceutical drugs and medicines. The shares of subsidiary are not publicly listed on a stock exchange, hence published price quotes are not available. The financial reporting date of subsidiary is June 30.

#### 9.2 Ismail Resin (Private) Limited

The Company holds 112,500,000 (June 2021: nil) shares of Ismail Resin (Private) Limited (subsidiary), which is equivalent to 75% of total paid up capital of the subsidiary (June 2021: 0%). The subsidiary was incorporated in Karachi, Pakistan as a private limited company on January 13, 2021, under the Companies Act, 2017. The registered office of the subsidiary is situated at 17 - Bangalore Town, Main Shahrah-e-Faisal, Karachi, Pakistan. Principal activities of the subsidiary are manufacturing and sale of Polyester Resin. The shares of subsidiary are not publicly listed on a stock exchange, hence published price quotes are not available. The financial reporting date of subsidiary is June 30. (Un-audited) (Audited)

	September 30,	June 30,
	2021	2021
Advance against shares	Rupees	S
- opening balance	491,737,500	-
- increase during the period	633,262,500	491,737,500
Converted into ordinary shares / advance	(1,125,000,000)	
	<u> </u>	491,737,500

#### 9.3 The Bank of Khyber

The total shareholding of the Company in the Bank of Khyber (the Bank) is 256,555,982 (June 30, 2021: 256,555,982) shares which represents 24.43% of paid-up capital of the Bank (June 2021: 24.43%). In addition to this, the Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on September 30, 2021 was Rs. 3,848.34 million (June 30, 2021: Rs. 4,156.21 million).

#### ISMAIL INDUSTRIES LIMITED QUARTERLY REPORT SEPTEMBER 30, 2021

(Un-audited)



(Audited)

The investment is accounted for under the equity method. The aggregate amount of the associate recognized in these financial statements are as follows:

		(Un-audited)	(Audited)
		September 30,	June 30,
		2021	2021
		Rupe	ees
	Coursing valve at beginning of the nation	3,180,003,578	3,441,616,096
	Carrying value at beginning of the period	3,100,003,370	
	Share of profit	-	379,554,402
	Dividend received	-	(366,508,547)
	Share of other comprehensive (loss)	-	(274,658,373)
		3,180,003,578	3,180,003,578
	The Bank of Khyber has not yet concluded it's financial results for the Therefore, share of profit or loss has not been accounted in these unconstatements.	*	*
		(Un-audited)	(Audited)
		September 30,	June 30,
		2021	2021
4.0	CHORES AND SPARES		ees
10	STORES AND SPARES	Kupi	ces
	Stores and spares - gross	461,158,881	468,102,705
	Provision for slow moving stores and spares	(8,591,420)	(8,591,420)
	Store and spares - net	452,567,461	459,511,285
	Store and spares - net	732,307,701	
11	STOCK-IN-TRADE		
	Raw materials	2,345,160,883	3,869,985,980
	Packing materials	867,131,375	827,608,134
	Work-in-process	344,197,783	232,913,398
	A.		
	Finished goods	2,406,326,228	2,639,927,750
		5,962,816,269	7,570,435,262
12	TRADE DEBTS		
	Considered goods		
	- secured (export debtors)	1,990,475,631	542,466,672
	- unsecured	4,031,127,462	2,904,173,775
		6,021,603,093	3,446,640,447
	Allowance for expected credit loss	(100,970,640)	(100,970,640)
	Trade debts - net	5,920,632,453	3,345,669,807
	Trade debis - net	5,920,032,433	3,343,009,607
13	SHORT TERM INVESTMENTS		
	Term finance certificates	194,840,000	194,840,000
	Pakistan investment bonds	265,529,174	123,541,590
		460,369,174	318,381,590
14	CASH AND BANK BALANCES		
-			
	Cash in hand	43,305,833	4,830,605
	Cash with banks in:		
	- current accounts - conventional	85,393,082	71,083,473
	- current accounts - islamic	104,344,300	67,651,587
		233,043,215	143,565,665



#### LONG TERM FINANCES - secured

		(Un-audited)		(Audited)		
	S	eptember 30, 202	21		June 30, 2021	
				Rupees		
	Conventional	Islamic	Total	Conventional	Islamic	Total
At beginning of the period / year	13,197,885,437	3,364,966,447 16,562,851,884		11,538,341,345	2,960,340,386	14,498,681,731
Obtained during the period / year	781,164,572	29,506,000	810,670,572	2,562,526,064	645,166,000	3,207,692,064
Repaid during the period / year	(619,015,471)	(265,741,286)	(884,756,757)	(902,981,972)	(240,539,939)	(1,143,521,911)
	13,360,034,538	3,128,731,161	16,488,765,699	13,197,885,437	3,364,966,447	16,562,851,884
Less: Current maturity	(2,763,546,342)	(1,012,508,899)	(3,776,055,241)	(2,575,582,046)	(1,096,516,272)	(3,672,098,318)
	10,596,488,196	2,116,222,262	12,712,710,458	10,622,303,391	2,268,450,175	12,890,753,566

- 15.1 These represent financings for property, plant and equipment. The above mentioned facilities are secured by way of creation of equitable mortgage and pari-passu / ranking charge over present and future fixed assets of the Company and personal guarantees of directors.
- 15.2 The Company's total limit for long term loan amounting to Rs. 24,835 million. (June 2021 Rs. 24,835 million)

16	TRADE AND OTHER PAYABLES	Note	(Un-audited) September 30, 2021 Rupeo	(Audited) June 30, 2021
17	Trade creditors Other liabilities  SHORT TERM FINANCES - secured		1,555,231,754 2,718,490,461 4,273,722,215	1,869,718,370 2,123,861,581 3,993,579,951
17	Term finances - conventional Export refinances Running finance utilized under mark-up arrangements	17.1 17.2 17.3	915,000,000 4,790,000,000 2,105,680,279 7,810,680,279	4,853,776,000 1,209,292,547 6,063,068,547

- 17.1 These represent facilities for term finances arranged from various banks aggregating to Rs. 1,065 million (June 2021: Rs. 1,005 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of directors. These carry mark-up at the rates ranging from 7.39% to 7.74% per annum (June 2021: 7.18% to 8.96% per annum).
- 17.2 These represent facilities for export refinance arranged from various banks aggregating to Rs. 4,950.70 million (June 2021: Rs.4,950.70 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credit of the Company along with the personal guarantees of directors. These carry mark-up at the rate 0.25% to 1% above the State Bank of Pakistan (SBP) rate per annum (June 2021: 0.25% to 1% above SBP rate per annum).
- 17.3 These facilities for running finances available from various banks aggregated to Rs. 3,769.30 million (June 2021: Rs. 3,829.30 million). These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of directors. These carry mark-up at the rates ranging from 7.61% to 8.26% per annum (June 2021: 7.35% to 8.28% per annum).

#### 18 CONTINGENCIES AND COMMITMENTS

#### 18.1 Contingencies

There are no material changes in the status of contingencies as reported in note no. 27 to the unconsolidated financial statements of the Company for the year ended June 30, 2021.

#### ISMAIL INDUSTRIES LIMITED QUARTERLY REPORT SEPTEMBER 30, 2021



			(Un-audited) September 30, 2021	(Audited) June 30, 2021
			Rupe	es
18.2	Commitments			
18.2.1	Outstanding letters of guarantee		2,128,098,843	2,112,978,557
18.2.2	Cross Corporate guarantees issued by the Company on behalf of subsidiary / associated company		4,078,811,644	4,078,811,644
18.2.3	Outstanding letters of credit for:			
	- capital expenditures		2,500,154,134	2,600,935,956
	- raw materials		2,883,208,916	1,018,228,669
19	CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES	Note	September 30, 2021	September 30, 2020
		- 1010		
	Profit before taxation  Adjustments for non-cash and other items:		784,889,092	412,636,780
19.1	Depreciation Amortisation charge Gain on disposal of property, plant and equipment - net Provision for staff gratuity scheme - unfunded Provision for slow moving stock - raw and packing material Finance cost Unrealized exchange loss Net increase in working capital  Working capital changes Current assets Decrease / (Increase) in current assets		506,893,917 8,398,832 (327,558,932) 31,923,032 471,235 286,535,093 29,668,829 (423,412,751) 897,808,347	377,271,623 7,539,982 (11,368,366) 13,402,527 7,499,999 212,699,331 7,290,092 (673,784,464) 353,187,504
	Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables  Current liabilities (Decrease) / Increase in current liabilities Trade and other payables Short term finance - secured Advances from customers  Net Increase in working capital		6,943,824 1,607,147,758 (2,574,962,646) (579,802,633) (6,887,358) (316,125) (1,547,877,180) 600,473,435 851,224,000 (327,233,006) 1,124,464,429 (423,412,751)	(45,580,751) 595,817,289 (243,741,172) (21,199,290) (19,451,365) (5,472,748) 260,371,963 (365,443,514) (500,371,829) (68,341,084) (934,156,427) (673,784,464)
20	CASH AND CASH EQUIVALENTS			
	Cash and bank balances Running finances under mark-up arrangements	14	233,043,215 (2,105,680,279) (1,872,637,064)	77,958,384 (1,601,694,833) (1,523,736,449)



# SEGMENT INFORMATION

77

A segment is a distinguishable component of the Company that is engaged in business activities from which the Company earn revenues and incur expenses and its results are regularly reviewed by the management to make decision about resources to be allocated to the segment and assess its performance. Further, discrete financial information is available for each segment. Based on internal management reporting structure and products produced and sold, the Company is organized into the following two operating segments:

Food processing
 Plastic film

21.1

Segment revenues, segment results, costs, assets and liabilities for the period a

Segment revenues, segment results, costs, assets and liabilities for the period are as follows:	ne period are as follows:		Three-months Period Ended	Period Ended		
	Food Processing	ocessing	Plastic Film	Film	To	Total
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
Sales			Kupees	ees		
Local	8,317,842,400	7,487,978,948	3,690,769,470	1,915,146,846	12,008,611,870	9,403,125,794
Export	2,635,300,968	2,150,770,393	440,722,323	106,336,203	3,076,023,291	2,257,106,596
Export rebates	19,292,079	5,476,322	4 131 641 672	2 021 483 049	19,441,958	5,476,322
Less:	, , , , , , , , , , , , , , , , , , ,	000000000000000000000000000000000000000	1,041,041,044	7.0000111001	, , , , , , , , , , , , , , , , , , ,	11,000,000,11
Sales return and discounts	(590,401,682)	(473,632,679)	(9,526,148)	(1,708,271)	(599,927,830)	(475,340,950)
Cates as	(1.918,710,177)	(1,618,749,842)	(563,636,984)	(291.676.322)	(2,482,347,161)	(1.910.426.164)
Net sales	9,053,725,270	8,025,475,821	3,568,004,688	1,729,806,727	12,621,729,958	9,755,282,548
Cost of sales	(7.320.159.051)	(6 358 795 689)	(3.043.056.755)	(1 446 169 840)	(10.363.215.806)	(7 804 965 529)
Selling and distribution expenses	(1.054.332.170)	(1.021.963.465)	(124,066,413)	(66.345.115)	(1.178,398,583)	(1.088.308.580)
Administrative expenses	(163,100,508)	(119,258,369)	(29,645,935)	(33,007,154)	(192,746,443)	(152,265,523)
•	(8,537,591,729)	(7,500,017,523)	(3,196,769,103)	(1,545,522,109)	(11,734,360,832)	(9,045,539,632)
Segment result	516,133,541	525,458,298	371,235,585	184,284,618	887,369,126	709,742,916
Unallocated income and expenses						
Other operating income					368,195,515	43,157,714
Finance cost					(286,535,093)	(212,699,331)
Other operating expenses					(184,140,456)	(127,564,519)
Profit before taxation					784,889,092	412,636,780
Income tax expense					(223,851,361)	(113,205,122)
Profit after taxation					561,037,731	299,431,658
	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)

Transactions among the business segments are recorded at estimated cost.

Unallocated liabilities

Inter-segment pricing

The Company's export sales have been primarily made to countries in the Middle East, Africa and South Asia. However, no material amount of export sales have been made to any one or more particular countries. 21.7

34,968,998,317 6,020,982,545

36,878,033,939 6,663,947,193 43,541,981,132

13,469,484,469 -13,469,484,469 7,192,773,585

16,528,118,476

21,499,513,848 -21,499,513,848 4,053,474,176

20,349,915,463 -20,349,915,463 6,784,015,205

Unallocated assets

Segment assets

21.2 21.3

Segment liabilities

21.4

21.5

Rupees .

June 30, 2021

September 30,

June 30, 2021

September 30,

June 30, 2021

September 30, 2021

Food Processing

Plastic Film

2021

Total

11,246,247,761

**12,521,592,412** 19,184,614,345

31,706,206,75

5,737,577,207

4,053,474,176

6,784,015,205

5,737,577,207



				· · · · · · · · · · · · · · · · · · ·
			(Un-audited)	(Audited)
			September 30,	June 30,
			2021	2021
21.8	Reconciliation of reportable segment	Note	Rupe	
	Assets and liabilities		1	
	Assets Total assets for reportable segments	21.2	26 979 022 020	34 068 008 317
	Total assets for reportable segments Administrative capital assets	21.2	36,878,033,939 752,959,615	34,968,998,317 743,257,467
	Long term investment	9	5,910,987,578	5,277,725,078
	Total assets		43,541,981,132	40,989,980,862
			10,0 12,7 02,202	
	Liabilities Total liabilities for reportable accoments	21.4	10 501 500 410	11 246 247 761
	Total liabilities for reportable segments Deferred liabilities	21.4	12,521,592,412	11,246,247,761 1,843,977,690
	Long term finance - secured	15	2,650,841,785 16,488,765,699	16,562,851,884
	Lease liabilities	13	45,006,861	62,166,882
	Total liabilities		31,706,206,757	29,715,244,218
			(Un-audited)	(Un-audited)
			September 30, 2021	September 30,
22	EARNINGS PER SHARE - Basic and Diluted		Rupe	2020
	Pasia saminas nor shara		Kupe	es
	Basic earnings per share Profit for the period		561,037,731	299,431,658
	Tion, for the period		301,037,731	
	Weighted average number of ordinary shares		Numl	ber
	during the period		66,356,940	66,356,940
			Rupe	es
	Basic earnings per share		8.45	4.51
23	TRANSACTIONS AND BALANCES WITH RELAT	ED PARTIES		
	Detail of transactions and balances with related parties du disclosed elsewhere in the unconsolidated condensed inter-			ave been specifically
			(Un-audited)	(Un-audited)
			September 30,	September 30,
			2021	2020
	Transactions		Rupe	es
	Ismail Resin (Private) Limited.		633,262,500	
	(Subsidiary Company - 75% shareholding)			
	Plastiflex Films (Private) Limited			
	Common Directorship - Purchase of raw & packing materials		10,333,999	15,435,917
	- Metallization service		(6,713,723)	(5,664,618)
	- Recovery against sales		5,741,675	3,617,184
	- Payment against purchases		(6,165,651)	(23,696,179)
	Others			
	Others			
	Remuneration to directors and other key management personnel:			
	Chief Executive Officer		3,491,667	3,200,000
	Directors		2,929,166	2,613,475
	Executives		136,929,709	123,578,033
			143,350,542	129,391,508
			(Un-audited)	(Audited)
	Ralangos		September 30,	June 30,
	Balances		2021	2021
	Plastiflex Films (Private) Limited		Rupe	
	-Payable to associate		5,156,387	1,960,087
	•		, ,	



#### 24 FAIR VALUE MEASUREMENT

The Company's financial risk management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended June 30, 2021. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments from those as disclosed in the audited financial statements of the Company for the year ended June 30, 2021.

The carrying values of financial assets and liabilities approximate their fair values. The table below analyzes financial assets that are measured at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1: Quoted prices in active markets for identical assets and liabilities;
- Level 2: Observable inputs; and
- Level 3: Unobservable inputs

The Company held the following financial assets at fair value;

	Sc	eptember 30, 2021			I 20 2021
	(Level 1)	(Level 2)	(Level 3)	Total	June 30, 2021
			Rupees		
Investment in associated undertaking	3,180,003,578	-	-	3,180,003,578	3,180,003,578
Financial investments: fair value through OCI	194,840,000	265,529,174	-	460,369,174	318,381,590
	3,374,843,578	265,529,174	-	3,640,372,752	3,498,385,168

#### 25 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the unconsolidated financial statements for the year ended June 30, 2021.

#### 26 DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized for issue on October 25, 2021 by the Board of the Company.

## CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021



## CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2021

	Note	(Un-audited) September 30, 2021 Rupe	(Audited) June 30, 2021
ASSETS			
Non-current assets			
Property, plant and equipment Right-of-use assets	8	23,447,856,436 67,068,585	21,817,195,645 82,762,838
Intangible assets	0	25,331,950	33,730,783
Good will		12,173,560	11,959,187
Long term investments	9	3,180,003,578	3,671,741,078
Long term deposits  Total non-current assets		31,813,930 26,764,248,039	31,458,748 25,648,848,279
Current assets			
Stores and spares	10	478,114,020	481,325,971
Stock-in-trade	11	6,118,216,708	7,723,683,283
Trade debts Loans and advances	12	5,975,646,325 2,295,649,318	3,393,522,541 1,633,606,052
Trade deposits and short term prepayments		51,813,585	39,453,161
Short term investments	13	819,720,645	318,381,590
Other receivables		119,679,235	117,644,543
Taxation - net		1,184,175,635	1,273,215,243
Cash and bank balances	14	396,568,729	158,547,846
Total current assets		17,439,584,200	15,139,380,230
Total assets		44,203,832,239	40,788,228,509
EQUITY AND LIABILITIES Share capital and reserves Authorized share capital 250,000,000 (June 30, 2021: 250,000,000) ordinary shares of Rs. 10 each		2,500,000,000	2,500,000,000
Issued, subscribed and paid-up share capital		663,569,400	663,569,400
Non-controlling interest		474,167,785	116,036,838
Reserves		10,188,579,293	9,686,368,083
Total shareholders' equity		11,326,316,478	10,465,974,321
Non-current liabilities Long term finances - secured	15	13,275,536,400	13,115,268,004
Lease liabilities	13	15,048,467	19,401,180
Deferred liabilities		2,813,849,157	2,316,501,620
Total non-current liabilities		16,104,434,024	15,451,170,804
Current liabilities			
Trade and other payables	16	4,369,654,115	4,033,432,976
Accrued mark-up Short term finances - secured	17	190,301,369 7,960,680,279	166,153,705 6,168,068,547
Current portion of:	1 /	7,900,000,279	0,100,000,547
- long term finances - secured	15	3,970,093,219	3,878,636,296
- lease liabilities		29,958,394	42,765,702
Unclaimed dividend		2,902,597	2,902,597
Advances from customers - unsecured  Total current liabilities		249,491,764 16,773,081,737	579,123,561 14,871,083,384
Total liabilities		32,877,515,761	30,322,254,188
Total equity and liabilities		44,203,832,239	40,788,228,509
Contingencies and commitments	18		

The annexed selected notes from 1 to 26 form an integral part of these consolidated condensed interim financial statements.

Munsarim Saifullah Chief Executive Officer Maqsood Ismail Director **Abdul Qadir** Chief Financial Officer



# CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021

		Three-months I	Period Ended
		September 30, 2021	September 30, 2020
	Note	Rupe	es
Sales - gross	21.1	15,164,843,223	11,697,364,494
Sales returns & discounts		(612,814,891)	(483,652,543)
Export Rebate		19,441,958	5,476,322
		(593,372,933)	(478,176,221)
		14,571,470,290	11,219,188,273
Sales tax		(1,882,419,331)	(1,435,085,214)
Net sales		12,689,050,959	9,784,103,059
Cost of sales	21.1	(10,426,588,595)	(7,852,735,724)
Gross profit		2,262,462,364	1,931,367,335
Selling and distribution expenses		(1,216,207,095)	(1,148,617,405)
Administrative expenses		(226,468,456)	(181,095,845)
Operating profit		819,786,813	601,654,085
Other operating expenses		(182,473,184)	(127,714,521)
		637,313,629	473,939,564
Other income		368,504,943	46,922,037
		1,005,818,572	520,861,601
Finance cost		(296,625,054)	(221,056,911)
Profit before taxation		709,193,518	299,804,690
Taxation		(223,851,361)	(113,205,122)
Profit after taxation		485,342,157	186,599,568
Profit for the period attributable to:			
Shareholders of the Holding Company		502,211,210	211,744,324
Non-controlling interest		(16,869,053)	(25,144,756)
		485,342,157	186,599,568
Earnings per share - basic and diluted	22	7.57	3.19
Other Comprehensive Income		-	-
Item that will not be reclassified to statement of profit or loss in subsequent period			
Share of other comprehensive income from associated undertaking - net of tax		-	-
Other comprehensive income for the period - net of tax		-	-
Total comprehensive income for the period		485,342,157	186,599,568
Total Comprehensive income for the period attributable to:		#0C 244 242	04.5
Shareholders of the Holding Company		502,211,210	211,744,324
Non-controlling interest		(16,869,053)	(25,144,756)
		485,342,157	186,599,568

The annexed selected notes from 1 to 26 form an integral part of these consolidated condensed interim financial statements.



## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

#### FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021

Issued,   Capital   Subscribed   and paid-up   Share   Share capital   Premium   Share capital   Premium   Share capital   Share   S	Capital resente							
st an an sh sh h ceriod ended September for / (loss) for the period	Capital	eserve		Revenue reserve			Man	Total
beriod ended September  [ (loss) for the period	Share premium	Amalgamation reserves	Remeasurement Remeasurement of investments in associated at fair value company through OCI		Unappropriated profit	Total	Controlling Interest	notal shareholders' equity
beriod ended September  [ (loss) for the period	-			Ruj	Rupees			
Profit for the three months period ended September 30,2020  Total comprehensive income / (loss) for the period  Transcortion with commer recovering disorder in amino	1,472,531,500	916,862,067	41,535,172	,	- 6,158,470,644 8,589,399,383	8,589,399,383	195,749,872	195,749,872 9,448,718,655
Total comprehensive income / (loss) for the period  Transaction with owners recognised disorbe in south	1	I.	1		211,744,324	211,744,324	(25,144,756)	186,599,568
Transaction with owners recognised directly in equity	ı	1	1	1	211,744,324	211,744,324	(25,144,756)	186,599,568
transaction with control recognised ducety in equity								
Final cash dividend for the year ended June 30, 2020 @ Rs. 3 per share $-$	,	,	,	,	(199,070,820) (199,070,820)	(199,070,820)	,	(199,070,820)
Balance as at September 30, 2020 663,569,400 1,472	1,472,531,500	916,862,067	41,535,172		6,171,144,148	8,602,072,887	170,605,116	9,436,247,403
Balance as at July 01, 2021 663,569,400 1,472,531,500	1,472,531,500	916,862,067	(191,924,445)	(3,857,616)	7,492,756,577	9,686,368,083	116,036,838	116,036,838 10,465,974,321
Profit / (loss) for the three months ended September	•	•	-	•	502,211,210	502,211,210	(16,869,053)	485,342,157
Total comprehensive income /(loss) for the period	,	,	,	,	502,211,210	502,211,210	(16,869,053)	485,342,157
NCI generated on acquasition	•	•	•	•	•	•	375,000,000	375,000,000
Balance as at September 30, 2021 663,569,400 1,472	1,472,531,500	916,862,067	(191,924,445)	(3,857,616)	7,994,967,787	10,188,579,293	474,167,785	11,326,316,478

The annexed selected notes from 1 to 26 form an integral part of these consolidated condensed interim financial statements.



#### CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021

	Note	September 30, 2021 Rupe	September 30, 2020
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations after working capital changes Gratuity paid Income taxes (paid) / refund Long term deposits - net of (paid) / receipts Net cash generated from operating activities	19	998,101,195 (15,464,525) (147,594,346) (355,182) 834,687,142	290,845,585 (14,147,923) 24,696,161 1,556,300 302,950,123
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure (including CWIP) Proceeds from disposal of property, plant and equipment Short term investments Share deposit money Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES		(2,276,439,004) 455,898,660 (501,339,055) 491,737,500 (1,830,141,899)	(1,143,779,877) 25,762,568 (246,469,777) - (1,364,487,086)
Receipts from long term financing - net Receipts from NCI Lease repayment - net of sale and lease back Interest / mark-up paid Net cash generated from financing activities		251,725,319 375,000,000 (17,160,021) (272,477,390) 337,087,908	1,227,232,633 - (36,357,558) (268,026,950) 922,848,125
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period	20	(658,366,849) (1,050,744,701) (1,709,111,550)	(138,688,838) (1,355,922,287) (1,494,611,125)

The annexed selected notes from 1 to 26 form an integral part of these consolidated condensed interim financial statements.



## NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

#### FOR THE THREE MONTHS PERIOD ENDED SEPTEMBER 30, 2021

#### 1 LEGAL STATUS AND OPERATIONS

#### 1.1 The Group consist of:

Holding Company: Ismail Industries Limited Subsidiary Companies: Hudson Pharma (Private) Limited and Ismail Resin (Private) Limited

#### a) Ismail Industries Limited

The Holding Company was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Holding Company was converted into a public limited company. The registered office of the Holding Company is situated at 17 - Bangalore Town, Main Shahrah-e-Faisal, Karachi, Pakistan. The shares of the Holding Company are quoted on Pakistan Stock Exchange. The principal activities of the Holding Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, nutritional products, cast polypropylene (CPP) and biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity', Ismail nutrition and 'Astro films' respectively.

#### b) Hudson Pharma (Private) Limited

The subsidiary company was incorporated in Pakistan as a private limited company on May 5, 2010, under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of the subsidiary company is located at 17 - Bangalore Town, Main Shahrah-e-Faisal, Karachi. Principal activities of the company are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical, animal health, allied consumer products, drugs and medicines.

#### c) Ismail Resin (Private) Limited

The subsidiary company was incorporated in Karachi, Pakistan on January 13, 2021, under the Companies Act, 2017 as a private limited company. The registered office/ head office of the subsidiary company is situated at 17 - Bangalore Town, Main Shahrah-e-Faisal, Karachi, Pakistan. Principal activities of the Company are manufacturing and selling of Polyester Resin.

#### 2 SIGNIFICANT EVENTS AND TRANSACTIONS

During the period, the Holding Company has made an investment in its associated company Ms. Ismail Resin (Private) Limited (IRPL) amounting to Rs. 633.26 million. All requisite regulatory requirements has been completed and IRPL has become the subsidiary of the Holding Company on September 10, 2021.

#### 3 STATEMENT OF COMPLIANCE

These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standards (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 4 BASIS OF PREPARATION

These consolidated condensed interim financial statements of the group does not include all of the information and disclosures required in the consolidated annual financial statements and should be read in conjunction with the consolidated annual financial statements of the group as at and for the year ended June 30, 2021. However, selected explanatory notes are included to explain the events and transactions that are significant to an understanding of the changes in the group's financial position and performance since the last annual financial statements.

(Un-audited)



The figures in these consolidated condensed interim financial statements for the three month period ended September 30, 2021 and September 30, 2020 are not audited nor reviewed.

#### 5 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

The accounting policies and methods of computation adopted for the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the consolidated financial statements for the year ended June 30, 2021.

#### 6 USE OF JUDGEMENTS AND ESTIMATES

The estimates/judgements and associated assumptions used in the preparation of these consolidated condensed interim financial statements are consistent with those applied in the preparation of the consolidated financial statements of the Company for the year ended June 30, 2021.

The Group's financial risk management objectives and policies are consistent with those disclosed in the Group's consolidated annual audited financial statements for the year ended June 30, 2021.

#### 7 FUNCTIONAL AND PRESENTATION CURRENCY

These consolidated condensed interim financial statements are presented in Pakistani Rupees which is also Group's functional currency and presentation currency.

			(Un-audited)	(Audited)
			September 30,	June 30,
			2021	2021
		Note	Rup	ees
8	PROPERTY, PLANT AND EQUIPMENT		_	
	Operating fixed assets	8.1	20,909,082,857	20,818,215,632
	Capital work in progress - at cost	8.2	2,538,773,579	998,980,013
			23,447,856,436	21,817,195,645
	Right-of-use assets	8.1	67,068,585	82,762,838

8.1 Detail of additions in and disposals of operating fixed assets during the three-months period are as follows:

	Addit	ions	Disposals		
	(at c	ost)	(at net book value)		
	September 30,	September 30,	September 30,	September 30,	
	2021	2020	2021	2020	
		Ru	pees		
Owned assets					
Building on leasehold land	97,319,254	401,616,601	-	-	
Leasehold land	-	-	119,676,555	-	
Plant and machinery	543,110,142	1,386,054,771	-	-	
Furniture & Fittings	6,121,820	823,600	-	-	
Equipments	7,944,277	14,492,760	-	-	
Computers	13,438,782	3,031,684	-	46,552	
Vehicles	68,711,166	74,956,618	8,353,745	14,133,024	
	736,645,441	1,880,976,034	128,030,300	14,179,576	
Right-of-use assets					
Vehicles	-	632,192	-	-	
	-	632,192	-	-	
	736,645,441	1,881,608,226	128,030,300	14,179,576	



#### **8.2** Detail of additions in and transfers from capital work in progress during the three-months period are as follows:

		(Un-audited)				
	Additi	ons	Transfers			
	(at co	st)	(at net book value)			
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020		
		Ru	ipees			
Civil works	323,484,231	504,364,295	97,319,254	401,616,601		
Land	879,580,000	504,504,295	97,319,254	401,010,001		
Plant and machinery	921,397,331	527,491,269	545,414,843	1,336,762,413		
Equipments and fittings	58,066,096	-	-	-		
Electric installation	<u>-</u>	20,753,457	_	52,058,359		
	2,182,527,658	1,052,609,021	642,734,097	1,790,437,373		
		Septe	audited) ember 30,	(Audited) June 30,		
			2021	2021		

#### 9 LONG TERM INVESTMENTS

 Investment in associated undertaking

 Share deposit money
 491,737,500

 The Bank of Khyber
 9.1
 3,180,003,578
 3,180,003,578

 3,180,003,578
 3,671,741,078

Note

- Rupees -

#### 9.1 The Bank of Khyber

The total shareholding of the Holding Company in the Bank of Khyber (the Bank) is 256,555,982 (June 30, 2021: 256,555,982) shares which represents 24.43% of paid-up capital of the Bank (June 2021: 24.43%). In addition to this, the Holding Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on September 30, 2021 was Rs. 3,848.34 million (June 30, 2021: Rs. 4,156.21 million).

This investment is accounted for under the equity method. The aggregate amount of the associate recognized in these consolidated condensed interim financial statements are as follows:

(Un-audited) September 30, 2021 Rupee	(Audited) June 30, 2021
3,180,003,578	3,441,616,096
-	379,554,402
-	(366,508,547)
-	(274,658,373)
3,180,003,578	3,180,003,578
	September 30, 2021 

The Bank of Khyber has not yet concluded it's financial results for the quarter ended September 30, 2021. Therefore share of profit or loss has not been accounted for in these consolidated condensed interim financial statements.

#### ISMAIL INDUSTRIES LIMITED QUARTERLY REPORT SEPTEMBER 30, 2021



		(Un-audited) September 30, 2021	(Audited) June 30, 2021
10	STORES AND SPARES	Rupe	es
	Stores and spares - gross Provision for slow moving spare parts Stores and spares - net	486,705,440 (8,591,420) 478,114,020	489,917,391 (8,591,420) 481,325,971
11	STOCK-IN-TRADE		
	Raw materials Packing materials Work-in-process Finished goods	2,403,627,960 887,250,922 344,197,783 2,483,140,043 6,118,216,708	3,929,756,610 842,685,060 232,913,397 2,718,328,216 7,723,683,283
12	TRADE DEBTS		
	Considered goods - secured (export debtors) - unsecured (local)  Trade debts - gross  Allowance for expected credit loss  Trade debts - net	1,990,475,631 4,086,141,334 6,076,616,965 (100,970,640) 5,975,646,325	542,466,672 2,952,026,509 3,494,493,181 (100,970,640) 3,393,522,541
13	SHORT TERM INVESTMENTS		
	Term Finance Certificates Pakistan Investment Bonds Term deposits	194,840,000 265,529,174 359,351,471 819,720,645	194,840,000 123,541,590 318,381,590
14	CASH AND BANK BALANCES		
	Cash in hand Cash with banks in:	44,079,178	5,518,264
	- current accounts- conventional - current accounts- islamic	247,907,515 104,582,036 396,568,729	84,939,262 68,090,320 158,547,846
15	LONG TERM FINANCES - secured		

#### 15 LONG TERM FINANCES - secured

		(Un-audited)		(Audited)		
		September 30, 2021	l	June 30, 2021		
			Rupe	es		
	Conventional	Islamic	Total	Conventional	Islamic	Total
At beginning of the period / year	13,468,937,853	3,524,966,447	16,993,904,300	11,787,468,392	3,130,340,386	14,917,808,778
Obtained during the period / year	1,158,610,574	29,506,000	1,188,116,574	2,632,138,529	645,166,000	3,277,304,529
Repaid during the period / year	(660,649,969)	(275,741,286)	(936,391,255)	(950,669,068)	(250,539,939)	(1,201,209,007)
	13,966,898,458	3,278,731,161	17,245,629,619	13,468,937,853	3,524,966,447	16,993,904,300
Less: Current maturity	(2,917,584,320)	(1,052,508,899)	(3,970,093,219)	(2,742,120,024)	(1,136,516,272)	(3,878,636,296)
	11,049,314,138	2,226,222,262	13,275,536,400	10,726,817,829	2,388,450,175	13,115,268,004

- 15.1 These represent financings for property, plant and equipment. The above mentioned facilities are secured by way of creation of equitable mortgage and pari-passu / ranking charge over present and future fixed assets of the Group and personal guarantees of directors.
- 15.2 The Group's total limit for long term loan amounting to Rs. 29,262 million. (June 2021 Rs. 25,762 million)



16	TRADE AND OTHER PAYABLES	Note	(Un-audited) September 30, 2021 Ruj	(Audited) June 30, 2021
17	Trade creditors Other liabilities  SHORT TERM FINANCES - secured		1,599,730,084 2,769,924,031 4,369,654,115	1,886,612,724 2,146,820,252 4,033,432,976
	Term finances - conventional Term finances - islamic Export refinances Running finance utilized under mark-up arrangements	17.1 17.2 17.3 17.4	915,000,000 150,000,000 4,790,000,000 2,105,680,279 7,960,680,279	105,000,000 4,853,776,000 1,209,292,547 6,168,068,547

- 17.1 These represent facilities for term finances arranged from various banks aggregating to Rs. 1,065 million (June 2021: Rs. 1,005 million). These are secured against pari-passu hypothecation over stocks and book debts of the Group along with the personal guarantees of directors. These carry mark-up at the rates ranging from 7.39% to 7.74% per annum (June 2021: 7.18% to 8.96% per annum).
- 17.2 These represent facilities for term finances arranged from various banks aggregating to Rs. 450 million (June 2021: Rs. 450 million). These are secured against pari-passu hypothecation over stocks and book debts of the Group along with the personal guarantees of directors. These carry mark-up base rates 6 months KIBOR + 0.40% per annum (June 2021: 6.81% to 8.63% per annum).
- 17.3 These represent facilities for export refinance arranged from various banks aggregating to Rs. 4,950.70 million (June 2021: Rs. 49750.70 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credit of the Group along with the personal guarantees of directors. These carry mark-up at the rate 0.25% to 1% above the State Bank of Pakistan (SBP) rate per annum (June 2021: 0.25% to 1% above SBP rate per annum).
- 17.4 These facilities for running finances available from various banks aggregated to Rs. 3,769.30 million (June 2021: Rs. 3,829.30 million). These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from 7.61% to 8.26% per annum (June 2021: 7.35% to 8.28% per annum).

#### 18 CONTINGENCIES AND COMMITMENTS

#### 18.1 Contingencies

There are no material changes in the status of contingencies as reported in note no. 29 to the consolidated financial statements of the Company for the year ended June 30, 2021.

(Un-audited)

(Audited)

		September 30, 2021	June 30, 2021
18.2	Commitments	Rup	ees
18.2.1	Outstanding letters of guarantee	2,128,098,843	2,113,128,557
18.2.2	Outstanding letters of credit for:		
	- capital expenditures	2,500,154,134	2,850,901,463
	- raw materials	2,883,208,916	1,018,228,669





19	CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES	Note	September 30, 2021 Rupe	September 30, 2020
	Profit before taxation  Adjustments for non-cash and other items:  Depreciation  Amortisation charge  Gain on disposal of property, plant and equipment - net  Provision for staff gratuity scheme - unfunded  Provision for slow moving raw & packing materials  Finance cost  Unrealized exchange loss  Net increase in working capital	19.1	709,193,518 533,442,167 8,398,832 (327,868,360) 35,880,282 471,235 296,625,054 29,668,829 (287,710,362) 998,101,195	299,804,690 406,270,181 7,539,982 (11,582,992) 15,416,562 7,499,999 220,965,585 7,290,092 (662,358,515) 290,845,584
19.1	Working capital changes  Current assets Decrease / (Increase) in current assets Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables  Current liabilities Increase / (Decrease) in current liabilities Trade and other payables Short term finances - secured Advances from customers		3,211,951 1,604,995,340 (2,582,123,784) (662,043,266) (12,360,424) (2,034,692) (1,650,354,875) 796,052,310 896,224,000 (329,631,797)	(45,378,225) 599,140,299 (241,273,058) (31,969,526) (20,115,492) (5,472,748) 254,931,250 (348,576,852) (500,371,829) (68,341,084)
20	Net increase in working capital  CASH AND CASH EQUIVALENTS  Cash and bank balances Running finances under mark-up arrangements	14 17	1,362,644,513 (287,710,362) 396,568,729 (2,105,680,279) (1,709,111,550)	(917,289,765) (662,358,515) 107,083,708 (1,601,694,833) (1,494,611,125)



A segment is a distinguishable component of the Group that is engaged in business activities from which the Group eam revenues and incur expenses and its results are regularly reviewed by the management to make decision about resources to be allocated to the segment and assess its performance. Further, discrete financial information is available for each segment.

- Food processing

SEGMENT INFORMATION

21

- Plastic film

- Pharmaceutical segment - Resin segment

21.1

Segment revenue, segment result, costs, assets and liabilities for the period are as follows:

# (Un-audited)

					Three-months Period Ended	Period Ended				
. 1	Food Processing	cessing	Plastic Film	: Film	Pharmaceutical Segment	cal Segment	Resin Segment	egment	T	Total
	September 30,	September 30,	September 30,	September 30,	September 30,	September 30,				
	2021	2020	2021	2020	2021	2020	2021	2020	2021	2020
Sales					Invi					
Local	8,317,842,400	7,487,978,948	3,690,769,470	1,915,146,846	80,208,062	37,132,104	•	1	12,088,819,932	9,440,257,898
Export	2,635,300,968	2,150,770,393	440,722,323	106,336,203	. '		•	,	3,076,023,291	2,257,106,596
Export rebates	19,292,079	5,476,322	149,879	,	•		•		19,441,958	5,476,322
	10,972,435,447	9,644,225,663	4,131,641,672	2,021,483,049	80,208,062	37,132,104	ı	ı	15,184,285,181	11,702,840,816
Sales return and discounts	(590,401,682)	(473,632,679)	(9,526,148)	(1,708,271)	(12,887,061)	(8,311,593)	1	1	(612,814,891)	(483,652,543)
Sales tax	(1,328,308,495)	(1,145,117,163)	(554,110,836)	(289,968,051)			•	1	(1,882,419,331)	(1,435,085,214)
	(1,918,710,177)	(1,618,749,842)	(563,636,984)	(291,676,322)	(12,887,061)	(8,311,593)			(2,495,234,222)	(1,918,737,757)
Net sales	9,053,725,270	8,025,475,821	3,568,004,688	1,729,806,727	67,321,001	28,820,511	•		12,689,050,959	9,784,103,059
Cost of sales	(7.320,159,051)	(6.358.795.689)	(3.043,056,755)	(1.446.169.840)	(63.372.789)	(47.770.195)		1	(10,426,588,595)	(7.852.735.724)
Selling and distribution expenses	(1.054,332,170)	(1.021.963.465)	(124,066,413)	(66.345.115)	(37.808.512)	(60.308.825)	•	,	(1.216.207,095)	(1.148.617.405)
Administrative expenses	(163,100,508)	(119,258,369)	(29,645,935)	(33,007,154)	(33,722,013)	(28,830,322)	•	ı	(226,468,456)	(181,095,845)
	(8,537,591,729)	(7,500,017,523)	(3,196,769,103)	(1,545,522,109)	(134,903,314)	(136,909,342)			(11,869,264,146)	(9,182,448,974)
Segment result	516,133,541	525,458,298	371,235,585	184,284,618	(67,582,313)	(108,088,831)	•		819,786,813	601,654,085
Unallocated income and expenses										
Other operating income									368,504,943	46,922,037
Other operating expenses									(182,473,184)	(127,714,521)
Finance cost									(296,625,054)	(221,056,911)
From Delore taxanon									010,193,510	259,604,090
Income tax expense Profit after taxation									(223,851,361) 485,342,157	(113,205,122)
	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)	(Un-audited)	(Audited)
ı	Food Pro	ocessing	Plastic Film	: Film	Pharmaceutical Segment	cal Segment	Resin Sc	Resin Segment	Τ̈́	Total
ı	September 30,	June 30,	September 30,	June 30,	September 30,	June 30,	September 30,	June 30,	September 30,	June 30,
	2021	2021	2021	2021	2021 Present	2021	2021	2021	2021	2021
Segment assets	20,349,915,463	21,499,513,848	16,528,118,476	13,469,484,469	1,577,588,594	1,404,231,647	1,815,246,513	1	40,270,869,046	36,373,229,964
Unallocated assets									3,932,963,193	4,414,998,545
	20,349,915,463	21,499,513,848	16,528,118,476	13,469,484,469	1,577,588,594	1,404,231,647	1,815,246,513	1	44,203,832,239	40,788,228,509
Segment liabilities	6,784,015,205	4,053,474,175	5,737,577,207	7,192,773,585	247,041,446	175,957,555	4,396,265	,	12,773,030,123	11,422,205,316
Unallocated liabilities									20,104,485,637	18,900,048,872
	6,784,015,205	4,053,474,175	5,737,577,207	7,192,773,585	247,041,446	175,957,555	4,396,265		32,877,515,760	30,322,254,188

# Inter-segment pricing 21.6

21.7

21.2 21.3

21.4

Transactions among the business segments are recorded at estimated cost.

The Holding Company's export sales have been primarily made to countries in the Middle East, Africa and South Asia. However, no material amount of export sales have been made to any one or more particular countries.

#### ISMAIL INDUSTRIES LIMITED QUARTERLY REPORT SEPTEMBER 30, 2021

5,156,387

1,960,087



21.8	Reconciliation of reportable segment Assets and liabilities		(Un-audited) September 30, 2021	(Audited) June 30, 2021			
	A	Note	Rupe	es			
	Assets Total assets for reportable segments Unallocated capital assets Long term investment Total assets	21.2	40,270,869,046 752,959,615 3,180,003,578 44,203,832,239	36,373,229,964 743,257,467 3,671,741,078 40,788,228,509			
	Liabilities						
	Total liabilities for reportable segments Deferred liabilities Long term finance Lease liabilities Total liabilities	21.4 15	12,773,030,123 2,813,849,157 17,245,629,619 45,006,861 32,877,515,760	11,422,205,316 1,843,977,690 16,993,904,300 62,166,882 30,322,254,188			
22	EARNINGS PER SHARE - Basic and Diluted		(Un-audited) September 30, 2021	(Un-audited) September 30, 2020			
	Earnings per share - basic		Rupe				
	Profit for the period		502,211,210	211,744,324			
			Numl				
	Weighted average number of ordinary shares during the per	nod	66,356,940	66,356,940			
			Rupe				
	Basic earnings per share		7.57	3.19			
23	TRANSACTIONS AND BALANCES WITH RELA	ATED PARTIES					
	Details of transactions and balances with related parties du disclosed elsewhere in the consolidated condensed interim			ave been specifically			
	Transactions		(Un-audited) September 30, 2021 Rupe	(Un-audited) September 30, 2020			
	Plastiflex Films (Private) Limited Close family relationship		1				
	- Purchase of raw & packing materials		10,333,999	15,435,917			
	- Metallization service		(6,713,723)	(5,664,618)			
	<ul><li>Recovery against sales</li><li>Payment against purchases</li></ul>		5,741,675 (6,165,651)	(23,696,179)			
	- Payment against purchases		(0,105,051)	(23,090,179)			
	Others						
	Remuneration to directors and other key managem	ent personnel:					
	Chief Executive Officer Directors Executives		5,891,667 2,929,166 146,217,369	5,300,000 2,613,475 134,223,533			
			155,038,202	142,137,008			
	Balances		(Un-audited) September 30, 2021	(Audited) June 30, 2021			
			Kilibe	-v			

-Payable to associate



#### 24 FAIR VALUE MEASUREMENT

The Group's financial risk management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended June 30, 2021. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments from those as disclosed in the audited financial statements of the Group for the year ended June 30, 2021.

The carrying values of financial assets and liabilities approximate their fair values. The table below analyzes financial assets that are measured at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1 : Quoted prices in active markets for identical assets and liabilities;
- Level 2: Observable inputs; and
- Level 3: Unobservable inputs

The Group held the following financial assets at fair value;

	September 30, 2021			T 00 0004	
	(Level 1)	(Level 2)	(Level 3)	Total	June 30, 2021
			Rupees		
Investment in associated undertaking	3,180,003,578	-	-	3,180,003,578	3,180,003,578
Financial investments: fair value through OCI	194,840,000	624,880,645	-	819,720,645	318,381,590
	3,374,843,578	624,880,645	-	3,999,724,223	3,498,385,168

#### 25 FINANCIAL RISK MANAGEMENT

The Group's financial risk management objectives and policies are consistent with those disclosed in the consolidated financial statements for the year ended June 30, 2021.

#### 26 DATE OF AUTHORIZATION FOR ISSUE

These consolidated condensed interim financial statements were authorized for issue on October 25, 2021 by the Board of the Group.



#### HEAD OFFICE

17-Bangalore Town, Shahbah 1-Fagal, Karachi-75390, Pargtan Til-197-20, 3431 1172-76, Fax:192-20, 3454 7843 3454 1994

#### FACTORIES

PACTORIS Unit 1: C-200 HITE Hub Baloxhistan Pakistan. Til 1992-859 302529 302392

UNIT 2 B-140 HITE HUR BALCCHISTAN PAKISTAN TR.: (92-850-30289) FAX: (92-850-302008

UNIT 3 G LHITE HUR BALOCHISTAN PAKISTAN TILL 192 85W 3026H, FAX 192-85H 3026H, 3038H7

UNIT 4 G 22 23 HITE HUR BALOCHSTAN PAKISTAN TIL: 992-850 303193 303177, FAX: 992-850 302527

UNIT 5:38-C, 39-39-A, 42-C, SUNDAIR INDUSTRIAL ESTATE RAIWIND ROAD LAHORE PARISTAN, TIE, 192-42/36/40972

UNIT & D.94 D.92 & D.94 NORTH WISTERN INDUSTRIAL ZONE. PORT QASIM AUTHORITY KARACHI TRE-02 20 3403469 70, FAX: 02-20 3403475

UNIT 7: E-R4 TO E-R8 NORTH WESTERN INDUSTRIAL ZONE. PORT QUSIM AUTHORITY KARACHE TIL-192-211-34154171-73. FAX: 972-211-34154176.

UNIT 8: E 154 TO E 157. NORTH WESTERN INDUSTRIAL ZONG. FORT QAMA ATTHORITY. KARACHI, THE 102-211 34154174-75. FAX: 102-211 34154176

UNIT 9: G-1A. H.LT.E., HUB. BALOCHISTAN, PAKISTAN THL (92-853) 363495, 303510