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### COMPANY PROFILE

### **Board of Directors**

Mr. Muhammad M. Ismail
Mr. Munsarim Saifullah
Mr. Ahmed Muhammad
Mr. Securive Officer
Executive Director
Non-Executive Director
Independent Director
Independent Director

### **Audit Committee Members**

Ms. Tasneem Yusuf Chairperson
Mr. Muhammad M. Ismail Member
Mr. Maqsood Ismail Member

### Registered Office

17, Bangalore Town, Main Shahrah-e-Faisal, Karachi

### **Factories**

Unit-1: C-230, Hub H.I.T.E., Balochistan.

Unit -2: B-140, Hub H.I.T.E.,

Unit-3: G-1, Hub H.I.T.E., Balochistan.

Unit-4: G-22, Hub H.I.T.E., Balochistan.

Unit-5: 38-C, Sundar Industrial Estate Raiwind Road, Lahore.

Unit-6: D-91, D-92 & D-94 North Western Zone, Port Qasim.

Unit-7: E164-168, North Western Zone, Port Qasim.

Unit-8: E154-157, North Western Zone, Port Qasim.

### Human Resource & Remuneration Committee

Mr. M. Zubair Motiwala Chairman Mr. Maqsood Ismail Member Ms. Hamid Maqsood Ismail Member

### Company Secretary

Mr. Ghulam Farooq

### Chief Financial Officer

Mr. Abdul Qadir

### Auditor

Grant Thornton Anjum Rahman Chartered Accountants

### Legal Advisor

Mohsin Tayebaly & Co.

### Share Registrar

THK Associates (Pvt.) Limited

### Bankers / Institutions

Allied Bank Limited

Askari Bank Limited

Bank Alfalah Limited

Bank Al-Habib Limited

Bank Islami Pakistan Limited

Dubai Islamic Bank (Pakistan) Limited

Faysal Bank Limited

Habib Bank Limited

Habib Metropolitan Bank Limited

Industrial & Commercial Bank of China Limited

JS Bank Limited

MCB Bank Limited

MCB Islamic Bank Limited

Meezan Bank Limited

National Bank of Pakistan

PAIR Investment Company Limited

Pak Brunei Investment Co Ltd.

Pak Oman Investment Co. Ltd

Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

The Bank of Punjab

### DIRECTOR'S REVIEW REPORT ON COMPANY'S AFFAIRS

The Board of Directors of the Company is pleased to present the standalone and consolidated un-audited condensed interim financial statements of the Company for the quarter and nine months period ended March 31, 2020. The Company's performance at a glance during the period under review is here under:

| Description      | Mar-20<br>Rs. in | Mar-19<br>n Million | Change in |
|------------------|------------------|---------------------|-----------|
| Gross Sales      | 31,711           | 28,538              | 11%       |
| Gross Profit     | 5,458            | 5,274               | 3%        |
| Operating Profit | 1,611            | 1,896               | -15%      |
| Profit After Tax | 690              | 849                 | -19%      |
| EPS in Rs.       | 10.82            | 13.30               | -19%      |

Overall performance of food and plastic segments were satisfactory, and the company has registered the topline growth of 11% which was not possible without aggressive penetration of our brands portfolio which have gained deepened traction among consumers. The Company has kept focused on engaging new customer, strengthening the family bond of existing customers with our product and further scale up the brand equity through concentrated marketing strategies and innovation in the product mix.

There is a lot of pressure in bottom line due to sharp economic headwinds particularly stiff industry competition, high inflation, deep rise in the price of basic commodities due to Pak Rupee Devaluation, high interest rate and COVID-19 although the impact has been compensated during the period under review through profit of our diversification investments in Bank of Khyber by Rs. 197 million. We are making all our best possible efforts for cost effectiveness both in terms of funds invested on sales and marketing strategies.

The COVID-19 outbreak is now a global event and the world has come to a standstill position. It is highly contagious that spreads from person to person through droplets in the air or when a person meets surfaces that have been touched by a Corona patient. The only way to limit the spread of the virus is through social distancing, which can only be achieved from the lockdown of cities and villages alike. If a lockdown is not initiated, there is a risk of massive infection rates which can overwhelm the health infrastructure resulting in huge loss of lives. On the

other hand, lockdowns tend to suffocate the economy in several ways. This economic fall-out can cripple the economy and it threatens the livelihood of the poorest segments of the society. There is a possibility of mass bankruptcies. As the middle and lower-income groups struggle to earn enough income to feed themselves and pay for basic necessities, which can result in hyper-inflation, joblessness and complete collapse of the economy.

Many economists and stakeholders are reluctant to anticipate the impact of the COVID-19 on Pakistan's economy, because quantification is quite difficult. Look at the global economies, stock markets have collapsed, and oil prices are tumbling. Apart from gold, everything is disturbed due to the fast-growing infections, no one can have an idea of the negative impact on Pakistan's economy.

Besides, countrywide lockdown has turned into socio-politico-economic meltdown as well, resulting in falling demand and consumption. This calamity was in addition to already persisting challenging environment for the business in Pakistan from the beginning of the fiscal year.

### FUTURE OUTLOOK

Going forward, the whole world is suppressed due to COVID-19 pandemic and it has very severe impact on Pakistan's economy and may lead to reduction in GDP growth and country may fall into deep recession. The management is struggling to minimize the cost of unfavorable circumstances through agile and efficient utilization of resources to speed up our return to growth and secure our future ambitions.

### ACKNOWLEDGEMENT

We acknowledge the trust and continued support of our valuable customers, financial institutions, and shareholders towards the Company. The Directors would also like to place on record their appreciation to all workforce of the Company for their dedication, diligence, commitment, and hard work.

On behalf of the Board of Directors

### Munsarim Saifullah

Chief Executive Officer

Karachi: April 22, 2020

### ڈائریکٹران کی جائزہ رپورٹ

سکپنی کے بورڈ آف ڈائر مکٹرز 31 اربق 2020 کوئٹم ہونے والی سما ہی ونو ماہانہ کے لیئے کپنی کے انفر ادی اوراجٹا می (بغیرآ ڈٹ )مدتی ما لیاتی گوشوار سے پٹیش کرنے میں انتہائی خوشی محسوں کرتے ہیں۔ فدکورہ دورانہ کے کمپنی کی مالیاتی کا رکردگ مندجہذ بل ردی:

| تبدیلی<br>فی <i>صد</i> | 31 مارچ2019<br>ملین پاکستانی روپ | 31 مارچ2020<br>ملین پاکستانی روپ | تفصيل             |
|------------------------|----------------------------------|----------------------------------|-------------------|
| 11%                    | 28,538                           | 31,711                           | مجموعی فروخت      |
| 3%                     | 5,274                            | 5,458                            | مجموعى منافع      |
| -15%                   | 1,896                            | 1,611                            | خام منافع         |
| -19%                   | 849                              | 690                              | بعداز محصول منافع |
| -19%                   | 13.30                            | 10.82                            | فی حس آمدن۔روپ    |

غذائی و پلاسک شعبہ کے نتائج مجموع طور پراطمینان بخش رہے، کمپنی نے 11 فیصد کی بلند ترین نموک سطح حاصل کی ہے جو کہ ہماری مصنوعات کے صارفین میں گہرے اثر کے بغیر ممکن نہیں تھا۔ کمپنی نے نئے صارفین کو ماکل کرنے پراپی اتیجہ مرکوز رکھی، اپنی مصنوعات میں اضافیہ، جدت اور موثر تشہیر کاری کے ذرایعہ اپنے موجودہ صارفین سے رشتہ مزید استوارکیا ہے۔

زیرنظر دورانیہ کے معاشی اشاریوں کی چگی لائن پرجموعی معاشی بادخالف بالخصوص شخت صنعتی مقابلہ، مہنگائی، روپے کی قدر میں کی کی بنا پر بنیادی اشیائے ضرور یک قبیتوں میں اضافہ اور COV ID-19 کی صورت میں بہت دباؤر ہاجس کو ہمارے بینک آف خیبر میں 197 ملین کی سرمایہ کاری سے حاصل شدہ منافع نے سہارا فراہم کیا۔ ہم فروخت اورتشیرد ذون ہی ضابطوں میں مورثر خاتر اپنی بہترین صلاحیتیں صرف کررہے ہیں۔

9-COVID کی وہا اب ایک عالمی مسئلہ ہے اور دنیا تقریبا اس مسئلہ کی بنا پر جامد ہے۔

یہ متعدی مرض افراد کے درمیان ہوا میں تخلیل جرا شیم کے عامل چھوٹے چھوٹے قطروں

یا متاثرہ مریضوں ہے مس ہوئی سطوں کے چھوٹے نے منتقل ہوتا ہے۔ اس وہا کے پھیلا ؤ

کورو کئے کا واحد مل معاشرتی فاصلہ ہے، جو کہ شہروں اور دیباتوں میں تا لا بندی ( لاک

ڈاؤن ) کے ذریعہ ہی ممکن ہے۔ اگر بیدالک ڈاؤن نہ کیا گیا تو متاثرہ مریضوں کی تعداد

میں بتی خاشہ اضافہ کا خدشہ ہے جس ہے ہماری صحت ہے متعلقہ انتظامی ڈھا نچے کو نہ

مصرف میت نقصان پہنچائے گا بلکہ نتیجہ میں بہت بڑا جائی نقصان کا بھی اندیشہ ہے۔

دوسری جانب الک ڈاؤن کے باعث معاش انحطاط کا بھی سامنا ہے۔ معاشی گراوٹ نہ

صرف معاش کو اپانچ کر کئی ہے بلکہ معاشرہ کے غریب طبقہ کے روزگار پر بھی منفی طور اثر

صرف معاش کو اپانچ کر کئی ہے بلکہ معاشرہ کے غریب طبقہ کے روزگار پر بھی منفی طور اثر

آمدن کےطبقات کی بنیادی ضروریات کی خاطرحصول آمدن افراط زر، بیروزگاری اور معاش کےکلمل انبدام کا باعث ہوسکتا ہے۔

اکثر ماہرین و متعلقین معاشیات پاکستان کی معیشت میں OOVID-19 کے اثر اس متعلقین معاشی معاشی معاشی سے متعلق اعداد و ثار دیتے سے بچکچا رہے ہیں کیونکہ میں بہت مشکل امر ہے ۔ عالمی معاشی منظر نامہ پر نظر کریں تو اسٹاک ارکیش تقریبامعا شحطور پر تناہ ہوچکی ہیں اور تیل کی قیمتیں بجی گراوٹ کا شکار ہیں ۔ سونے کی قیمتوں کے علاوہ ہرشے اس تیزی سے پہلتی وبا سے بری طرح متاثر ہے ، اور کوئی بھی اس وبا کے پاکستانی معیشت پر ختی اثر اسکا انداز و نہیں لگا سکتا ہے۔

علاو وازیں ، ملک گیر لاک ڈاؤن معاشرتی ، سیاس ، معاشرتی انحطاط کا باعث ہے، جس کے نتیجہ میں طلب ومرف میں گراوٹ آئی ہے ۔ سال کے ابتدائیہ سے پاکستانی کارو بارکو مشکل حالات کا سامنا تھا ہی فت اس میں اضافہ کے طور پرشائل ہوئی ہے ۔

### مستقبل کی پیش بنی

تمام دنیا COVID-19 کی وبا کے باعث دباؤ کا شکار ہےاور پاکستانی معیشت پر بھی اس کے گہرے اثرات مرتب ہوں گے جس کے باعث ملکی جموقی پیداوار GDP کی نمو میں کی رہے گی اور ملک میں انتہائی کسا دبازاری رہے گی۔ انتظامیہ مستنتبال کے عزائم کے متحرک طور صرف کرتے ہوئے ناگوار حالات کے اثرات کو محدود کرنے کی کوشش کرے گئی

### اعتراف

ہم اپنے قابل فقدر صارفین ، مالی اداروں اور حصص یا فتگان کے کمپنی پراعمّا دو تعاون کے معترف میں۔ ڈائر کیٹرز کمپنی کے تمام ملاز مین کی محنت ، آگن اورا سنقا مت پر ان کی ستاکش کرتے ہیں۔

منجانب

منصرم سيفالله

چيف ايگزيکڻوآفيسر

كراچى: 22 ايريل 2020

### UNCONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

### UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2020

| AS AT MARCH 31, 2020   |      |                |   |
|--|------|----------------|---|
| ,  |      | (Un-audited)   | (Audited)                               |
|  |      | March 31, 2020 | June 30, 2019                           |
| 1.00T/M0   | Note | Rup            | ees                                     |
| ASSETS   |      |                |   |
| Non-current assets   |      |                |   |
| Property, plant and equipment  | 8    | 19,024,104,002 | 12,758,702,112                          |
| Intangible assets  |      | 62,833,193     | 85,453,143                              |
| Long term investments  | 9    | 4,238,834,710  | 3,212,049,382                           |
| Long term deposits   |      | 37,603,581     | 44,303,491                              |
| Total non-current assets   |      | 23,363,375,486 | 16,100,508,128                          |
| Current assets   |      |                |   |
| Stores and spares  | 10   | 344,140,823    | 278,975,893                             |
| Stock-in-trade   | 11   | 6,480,030,392  | 5,111,616,128                           |
| Trade debts  | 12   | 3,800,957,913  | 2,746,331,968                           |
| Loans and advances   |      | 825,260,375    | 1,599,840,527                           |
| Trade deposits and short-term prepayments                              |      | 70,478,634     | 33,409,696                              |
| Short term investment  | 13   | 200,000,000    | -                                       |
| Other receivables  |      | 158,373,104    | 131,962,803                             |
| Taxation - net   |      | 1,066,202,963  | 929,456,127                             |
| Cash and bank balances   | 14   | 57,294,509     | 32,394,264                              |
| Total current assets   |      | 13,002,738,713 | 10,863,987,406                          |
| Total assets   |      | 36,366,114,199 | 26,964,495,534                          |
| EQUITY AND LIABILITIES   |      |                |   |
| Shareholders' equity   |      |                |   |
| Authorised share capital   |      |                |   |
| 250,000,000 (June 30, 2019: 250,000,000) ordinary share of Rs. 10 each |      | 2,500,000,000  | 2,500,000,000                           |
| Issued, subscribed and paid-up share capital                           |      |                |   |
| 63,804,750 (June 30, 2019: 63,804,750) ordinary shares of Rs.10 each   |      | 638,047,500    | 638,047,500                             |
| Reserves   |      | 7,507,311,264  | 6,736,199,160                           |
| Advance against issue of right shares                                  | 15   | 908,665,920    | -                                       |
| Total shareholders' equity   |      | 9,054,024,684  | 7,374,246,660                           |
| Non-current liabilities  |      |                |   |
| Sponsors' loan - subordinated  | 15   | -              | 902,151,770                             |
| Long term finances - secured   | 16   | 12,430,556,954 | 6,152,679,111                           |
| Liabilities against assets subject to finance lease                    |      | 112,388,404    | 136,024,558                             |
| Deferred liabilities   |      | 1,820,148,528  | 1,632,662,558                           |
| Total non-current liabilities  |      | 14,363,093,886 | 8,823,517,997                           |
| Current liabilities  |      |                |   |
| Trade and other payables   | 17   | 3,397,216,189  | 2,051,217,937                           |
| Accrued mark-up  |      | 327,127,435    | 205,692,929                             |
| Short term finance - secured   | 18   | 8,672,385,266  | 6,299,903,812                           |
| Current portion of:  |      |                |   |
| - long term finances - secured   | 16   | 164,151,119    | 1,913,163,282                           |
| - liabilities against assets subject to finance lease                  |      | 85,834,609     | 100,219,845                             |
| Unclaimed dividend   |      | 2,598,166      | 2,338,500                               |
| Advances from customers  |      | 299,682,845    | 194,194,572                             |
| Total current liabilities  |      | 12,948,995,629 | 10,766,730,877                          |
| Total liabilities  |      | 27,312,089,515 | 19,590,248,874                          |
| Contingencies and commitments  | 19   |                | , |
| Total equity and liabilities   |      | 36,366,114,199 | 26,964,495,534                          |

The annexed selected notes from 1 to 27 form an integral part of these unconsolidated condensed interim financial statements.

 Munsarim Saifullah
 Maqsood Ismail
 Abdul Qadir

 Chief Executive Officer
 Director
 Chief Financial Officer

## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31 2020

|   |                | Nine-months                  | Period Ended                 | Three-months            | Period Ended               |
|---|----------------|------------------------------|------------------------------|-------------------------|----------------------------|
|   | •              | March 31,                    | March 31,                    | March 31,               | March 31,                  |
|   | Note           | <b>2020</b><br>Ru            | 2019                         | 2020<br>Rupeo           | 2019                       |
|   |                | Ku                           | pecs                         | Rapec                   |                            |
| Sales - gross   | 22.1           | 31,711,426,262               | 28,538,306,403               | 10,270,620,497          | 10,144,224,528             |
| Sales returns and discounts   |                | (1,563,466,817)              | (1,485,966,354)              | (699,422,898)           | (791,155,936)              |
| Export Rebate   |                | 8,130,997<br>(1,555,335,820) | 6,317,329<br>(1,479,649,025) | 2,321,453 (697,101,445) | 2,849,975<br>(788,305,961) |
|   |                | 30,156,090,442               | 27,058,657,378               | 9,573,519,052           | 9,355,918,567              |
| Sales tax   |                | (4,417,008,963)              | (4,008,714,142)              | (1,438,395,005)         | (1,416,952,896)            |
| Sales - net   |                | 25,739,081,479               | 23,049,943,236               | 8,135,124,047           | 7,938,965,671              |
| Cost of sales   | 22.1           | (20,281,564,076)             | (17,775,689,032)             | (6,460,252,495)         | (6,077,178,306)            |
| Gross profit  |                | 5,457,517,403                | 5,274,254,204                | 1,674,871,552           | 1,861,787,365              |
|   |                |                              |                              |                         |                            |
| Selling and distribution expenses   |                | (3,399,241,118)              | (2,968,391,323)              | (1,127,843,125)         | (1,150,519,156)            |
| Administrative expenses   |                | (447,079,343)                | (409,398,351)                | (166,867,884)           | (149,256,414)              |
| Operating profit  |                | 1,611,196,942                | 1,896,464,530                | 380,160,543             | 562,011,795                |
| Other operating expenses  |                | (125,850,815)                | (285,534,071)                | (32,222,628)            | (150,856,611)              |
|   |                | 1,485,346,127                | 1,610,930,459                | 347,937,915             | 411,155,184                |
| Other income  |                | 200,713,933                  | 214,200,121                  | 58,857,382              | 62,341,751                 |
|   |                | 1,686,060,060                | 1,825,130,580                | 406,795,297             | 473,496,935                |
| Finance cost  |                | (984,630,523)                | (591,096,289)                | (394,129,168)           | (271,741,601)              |
|   |                | 701,429,537                  | 1,234,034,291                | 12,666,129              | 201,755,334                |
| Share of profit from associated companies - net   |                | 197,345,585                  | (74,950,317)                 | 173,273,298             | (111,514,364)              |
| Profit before taxation  |                | 898,775,122                  | 1,159,083,974                | 185,939,427             | 90,240,970                 |
| Taxation  |                | (208,494,155)                | (310,577,392)                | (107,426,696)           | 51,014,366                 |
| Profit after taxation   |                | 690,280,967                  | 848,506,582                  | 78,512,731              | 141,255,336                |
| Earnings per share - basic & diluted  | 23             | 10.82                        | 13.30                        | 1.23                    | 2.21                       |
| Other Comprehensive Income  |                |                              |                              |                         |                            |
| Item that will be not reclassified to statement of in subsequent period                         | profit or loss |                              |                              |                         |                            |
| Appreciation on available for sale investment - no  | et of tax      | -                            | 1,821,854                    | -                       | -                          |
| Realized gain during the period on disposal of invelosisfied as available for sale - net of tax | vestment       | _                            | (27,914,411)                 | _                       | _                          |
| Share of other comprehensive income / (loss) froundertaking - net of tax                        | om associated  | 304,102,102                  | (424,027,982)                | 131,579,202             | (260,517,323)              |
| Other comprehensive income / (loss) for the per net of tax                                      | iod -          | 304,102,102                  | (450,120,539)                | 131,579,202             | (260,517,323)              |
| Total comprehensive income for the period   |                | 994,383,069                  | 398,386,043                  | 210,091,933             | (119,261,987)              |
| The approved coloated notes from 1 to 27 form on  |                | of these componentials to    | 4 4 4 i i C                  |                         |                            |

The annexed selected notes from 1 to 27 form an integral part of these unconsolidated condensed interim financial statements.

Munsarim Saifullah Chief Executive Officer Maqsood Ismail Director Abdul Qadir Chief Financial Officer

### UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

|  |  |             |                          | ř  | Total Reserves  |                       |                |   |                                  |
|--|--|-------------|--------------------------|--|---|-----------------------|----------------|---|----------------------------------|
|  |  |             |                          |  | Tura Mederate   |                       |                |   |                                  |
|  | Lourney                                    | Capital     | Capital reserve          |  | Revenue reserve   | e                     |                |   |                                  |
|  | subscribed<br>and paid-up<br>share capital | Share       | Amalgamation<br>reserves | Remeasurement<br>of investment in<br>associate | Remeasurement<br>of investments at<br>fair value<br>through OCI | Unappropriated profit | Total reserves | Advance against<br>issue of right<br>shares | Total<br>shareholders'<br>equity |
| Balance as at July 01, 2018  Total comprehensive income / (loss) for the period                                | 638,047,500                                | 579,265,000 | 916,862,067              | (366,021,780)                                  | Rupees -<br>26,092,557  | 5,425,785,968         | 6,581,983,812  |   | 7,220,031,312                    |
| Profit for the nine months period ended March 31, 2019   | ,  |             | ,                        |  |   | 848,506,582           | 848,506,582    | ,   | 848,506,582                      |
| Unrealized appreciation on revaluation of investment - $\operatorname{net}\operatorname{of}\operatorname{tax}$ | •  |             | •                        |  | 1,821,854   | •                     | 1,821,854      |   | 1,821,854                        |
| Realized gain during the period on disposal of investment-<br>net of tax                                       | •  | 1           | •                        |  | (27,914,411)  | 1                     | (27,914,411)   |   | (27,914,411)                     |
| Share of other comprehensive loss from associate - net of tax  | •  | 1           | •                        | (424,027,982)                                  |   | •                     | (424,027,982)  |   | (424,027,982)                    |
| Total comprehensive (loss)/income for the period<br>Transaction with owners, recognised directly in equity     |  | ,           |                          | (424,027,982)                                  | (26,092,557)  | 848,506,582           | 398,386,043    |   | 398,386,043                      |
| Cash dividend paid for the year ended June 30, 2018<br>@ Rs. 4.50 per share                                    |  |             |                          |  |   | (287,121,375)         | (287,121,375)  |   | (287,121,375)                    |
| Balance as at March 31, 2019   | 638,047,500                                | 579,265,000 | 916,862,067              | (790,049,762)                                  | ,   | 5,987,171,175         | 6,693,248,480  |   | 7,331,295,980                    |
| Balance as at July 01, 2019<br>Total comprehensive income/(loss) for the period                                | 638,047,500                                | 579,265,000 | 916,862,067              | (854,605,234)                                  | •   | 6,094,677,327         | 6,736,199,160  | •   | 7,374,246,660                    |
| Profit for the nine months period ended March 31, 2020   |  |             |                          |  |   |                       |                |   |                                  |
| Share of other comprehensive income from associated - net of ax  |  |             |                          | 304 102 102                                    |   | 690,280,967           | 690,280,967    |   | 304 102 102                      |
| Total comprehensive income for the period  |  |             | ].                       | 304,102,102                                    |   | 690,280,967           | 994,383,069    | ].  | 994,383,069                      |
| Transaction with owners, recognised directly in equity   |  |             |                          |  |   |                       |                |   |                                  |
| Cash dividend paid for the year ended June 30, 2019<br>@ Rs. 3 per share                                       |  | ,           |                          |  |   | (191,414,250)         | (191,414,250)  |   | (191,414,250)                    |
| Cash dividend paid for the period ended December 31, 2019 $@$ Rs. 0.5 per share                                |  |             |                          |  |   | (31,856,715)          | (31,856,715)   | ,   | (31,856,715)                     |
| Advance against issue of right shares  |  | ٠           |                          | •  |   |                       |                | 908,665,920                                 | 908,665,920                      |
| Balance as at March 31, 2020   | 638,047,500                                | 579,265,000 | 916,862,067              | (550,503,132)                                  |   | 6,561,687,329         | 7,507,311,264  | 908,665,920                                 | 9,054,024,684                    |

The annexed selected notes from 1 to 27 form an integral part of these unconsolidated condensed interim financial statements

Munsarim Saifullah Chief Executive Officer Maqsood Ismail Director

> Abdul Qadir Chief Financial Officer

## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

|  | Note | March 31,<br>2020  | March 31,<br>2019   |
|--|------|--|---|
| CASH FLOWS FROM OPERATING ACTIVITIES   |      | 1  |   |
| Cash generated from operations after working capital changes<br>Gratuity paid<br>Taxes paid<br>Long-term deposits paid   | 20   | 4,777,713,218<br>(20,165,104)<br>(245,240,992)<br>6,699,910  | 2,615,007,201<br>(18,976,384)<br>(274,135,022)<br>(7,358,908)   |
| Net cash generated from operating activities   |      | 4,519,007,032  | 2,314,536,887   |
| CASH FLOWS FROM INVESTING ACTIVITIES   |      |  |   |
| Capital expenditure (including CWIP) Capital expenditure - intangibles Investment in associated undertakings Proceeds from sale of investment Advance against shares of subsidiary Short term investment Proceeds from disposal of property, plant and equipment   |      | (7,221,946,531)<br>-<br>(16,294,565)<br>-<br>(455,378,000)<br>(200,000,000)<br>39,625,367                                      | (2,004,786,942)<br>(17,650,000)<br>-<br>197,251,008<br>-<br>-<br>25,970,112                           |
| Net cash used in investing activities  |      | (7,853,993,729)  | (1,799,215,822)   |
| CASH FLOWS FROM FINANCING ACTIVITIES   |      |  |   |
| Receipts from long-term financing -net Advance against issue of right shares Sponsors' loan - subordinated Lease repayment net of sale and lease back Interest/ mark-up paid Dividends paid Net cash generated from / (used in) financing activities Net increase/ (decrease) in cash and cash equivalents |      | 4,528,865,680<br>908,665,920<br>(902,151,770)<br>(38,021,390)<br>(863,196,017)<br>(223,011,299)<br>3,411,151,124<br>76,164,427 | (247,915,382)<br>-<br>(286,462,498)<br>111,621,989<br>(488,333,627)<br>(911,089,517)<br>(395,768,452) |
| Cash and cash equivalents at the beginning of the period   |      | (3,267,596,157)  | (1,916,243,707)   |
| Cash and cash equivalents at the end of the period   | 21   | (3,191,431,730)  | (2,312,012,159)   |

The annexed selected notes from 1 to 27 form an integral part of these unconsolidated condensed interim financial statements.

Munsarim Saifullah Chief Executive Officer Maqsood Ismail Director Abdul Qadir Chief Financial Officer

## NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

### FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

### 1 LEGAL STATUS AND OPERATIONS

Ismail Industries Limited (the Company) was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. The shares of the Company are quoted on Pakistan Stock Exchange. Principal activities of the Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.

### 2 SIGNIFICANT EVENTS AND TRANSACTIONS

- 2.1 The Company has made Capex amounting to Rs. 7.075 billion during the period under review, which majorly includes the addition of another BOPET Line which will eventually results in increasing the production capacity of our BOPET Films by 200%.
- 2.2 As mentioned in note 15 to these unconsolidated condensed interim financial statement, the Company has started the process of 4% right issue through which the Directors/Sponsor loan will be converted into equity once all regulatory requirements is completed. Therefore, this amount is classified as Advance against right issue in these unconsolidated condensed interim financial statements.
- 2.3 The Board has approved further investment in Hudson Pharma (Private) Limited amounting to Rs. 500 million in last Annual General Meeting for the Company for managing working capital requirement and the same will be convertible into the ordinary shares subject to the approval of the authorities.

### 3 STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 4 BASIS OF PREPARATION

These unconsolidated condensed interim financial statements of the company does not include all of the information and disclosure required in the unconsolidated annual financial statements and should be read in conjunction with the unconsolidated annual financial statements of the company as at and for the year ended June 30, 2019. However, selected explanatory notes are included to explain the events and transactions that are significant to an understanding of the changes in the company's financial position and performance since the last annual financial statements.

The figures in the condensed interim unconsolidated Financial information for the nine-months period ended March 31, 2020 and March 31, 2019 are not audited. Further, the figures for the three-months period ended March 31, 2020 and 2019 in these financial information have also not been reviewed by auditor.

### 5 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

The accounting policies and methods of computation adopted for the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of the unconsolidated financial statements for the year ended June 30, 2019, except for the adoption of IFRS 16 "Leases". The accounting policy adopted by the Company is as follows:

5.1 IFRS 16 'Leases' replaces the previous lease standard "IAS 17 Leases". It will result in almost all leases being recognised on the statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short term and low value leases. The associated Right-of-use (RoU) for finance leases were measured on a retrospective basis as if the new rules had always been applied.

Management of the Company has assessed the changes laid down by these standards and determined that these do not have any significant impact on these unconsolidated condensed interim financial statements of the Company.

The change in accounting policy affected the following items in the statement of financial position.

### Ismail Industries Limited

Un-audited Audited 'March 31. June 30 2020 2019 -----Rupees--

(325,926,139) 325,926,139 (198,223,013) 198,223,013

(331,919,479) 331,919,479 (236,244,403) 236,244,403

Operating fixed assets - decreased by Right-of-use asset - increased by Liability against assets subject to finance lease - decreased by Lease liabilities - increased by

The above figures have been reclassified wherever necessary to reflect more appropriate presentation.

### 5.1.1 LEASE LIABILITY AND RIGHT-OF-USE ASSET

At inception of a contract, the Company assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

From 1 July 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Company.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease, or if that rate cannot be readily determined, the Company's incremental borrowing rate.

Lease payments include fixed payments, variable lease payments that are based on an index or a rate expected to be payable by the lessee under residual value guarantees, the exercise price of a purchase option if the lessee is reasonably certain to exercise that option, payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option, less any lease incentives receivable. The extension and termination options are incorporated in determination of lease term only when the Company is reasonably certain to exercise these options.

The lease liability is subsequently measured at amortised cost using the effective interest rate method. It is remeasured when there is a change in future lease payments arising from a change in fixed lease payments or an index or rate, change in the Company's estimate of the amount expected to be payable under a residual value guarantee, or if the Company changes its assessment of whether it will exercise a purchase, extension or termination option. The corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in unconsolidated condensed interim statement of profit or loss and other comprehensive income if the carrying amount of right-of-use asset has been reduced to zero.

The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentive received. The right-of-use asset is depreciated on a diminishing balance as given in note 7 of unconsolidated financial statements of June 30, 2019. The right-ofuse asset is reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The Company has elected to apply the practical expedient not to recognise right-of-use assets and lease liabilities for short term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases is recognised as an expense on a straight line basis over the lease term.

### USE OF JUDGEMENTS AND ESTIMATES AND FINANCIAL RISK MANAGEMENT

The estimates / judgments and associated assumptions used in the preparation of this unconsolidated condensed interim financial information are consistent with those applied in the preparation of the unconsolidated financial statements of the Company for the year ended June 30, 2019.

The Company's financial risk management objective and policies are consistent with those disclosed in the Company's unconsolidated annual audited financial statements for the year ended June 30, 2019.

### FUNCTIONAL AND PRESENTATION CURRENCY

These unconsolidated condensed interim financial statements is presented in Pakistani Rupees which is also Company's functional currency and presentation currency.

| 8 | PROPERTY, PLANT AND EQUIPMENT      | Note | (Un-audited) March 31, 2020Rup | (Audited)<br>June 30,<br>2019 |
|---|------------------------------------|------|--------------------------------|-------------------------------|
|   | Operating fixed assets             | 8.1  | 12,356,977,090                 | 11,788,948,787                |
|   | Right-of-use assets                | 8.1  | 325,926,139                    | 331,919,479                   |
|   | Capital work in progress - at cost | 8.2  | 6,341,200,773                  | 637,833,846                   |
|   |                                    |      | 19,024,104,002                 | 12,758,702,112                |

8.1 Details of additions and disposals to operating fixed assets during the nine-months period are as follows:

|                            |               | (Un-ai      | udited)    |            |
|----------------------------|---------------|-------------|------------|------------|
|                            | Addi          | tions       | Dispo      | sals       |
|                            | At o          | cost        | At net bo  | ok value   |
|                            | March 31,     | March 31,   | March 31,  | March 31,  |
|                            | 2020          | 2019        | 2020       | 2019       |
|                            |               | Ru          | pees       |            |
| Owned assets               |               |             |            |            |
| Building on leasehold land | 188,401,942   | 5,955,115   | -          | -          |
| Free-hold land             | -             | 1,104,333   | -          | -          |
| Plant and machinery        | 1,183,831,689 | 88,217,960  | 4,738,957  | 157,110    |
| Furniture and fittings     | 16,262,510    | -           | 8,963      | -          |
| Equipment                  | 12,135,804    | 5,497,797   | -          | -          |
| Computers                  | 4,226,850     | 20,795,195  | 8,016      | 159,770    |
| Vehicles                   | 41,427,734    | 19,922,910  | 2,337,479  | 19,158,223 |
|                            | 1,446,286,529 | 141,493,310 | 7,093,415  | 19,475,103 |
| Right-of-use assets        |               |             |            |            |
| Vehicles                   | 72,664,923    | 100,920,850 | 20,518,586 | -          |
|                            | 72,664,923    | 100,920,850 | 20,518,586 | -          |
|                            | 1,518,951,452 | 242,414,160 | 27,612,001 | 19,475,103 |
|                            |               |             |            |            |

8.2 Details of additions in and transfers from capital work in progress during the nine-months period are as follows:

|   |  |                              | (Un-au                                 | dited)                           |                                     |
|---|--|------------------------------|--|----------------------------------|-------------------------------------|
|   |  | Additio                      |  | Transf                           | ers                                 |
|   |  | March 31,<br>2020            | March 31,<br>2019                      | ost<br>March 31,<br>2020         | March 31,<br>2019                   |
|   |  |                              | Rupe                                   | 28                               |                                     |
| F | Civil works<br>Plant and machinery                                 | 973,196,196<br>6,102,032,512 | 423,573,108<br>1,408,595,452           | 188,401,942<br>1,183,831,689     | 5,955,115<br>67,986,647             |
| - | Electric installation Equipment and fixtures                       | 7,075,228,708                | 24,079,297<br>538,000<br>1,856,785,857 | 1,372,233,631                    | 20,231,313<br>240,000<br>94,413,075 |
|   |  | 1,013,223,700                | Note                                   | (Un-audited) March 31, 2020Rupee | (Audited)<br>June 30,<br>2019       |
| т | ONG-TERM INVESTMENTS   |                              |  |                                  |                                     |
|   | Investment in subsidiary Company- unquote                          | ed shares                    |  |                                  |                                     |
| , | Hudson Pharma (Private) Limited Add: Advance against shares        | eu snares                    | 9.1                                    | 605,984,000                      | 605,984,000                         |
|   | - opening balance<br>- increase during the year                    |                              |  | 376,115,000<br>455,378,000       | 376,115,000                         |
|   |  |                              |  | 831,493,000<br>1,437,477,000     | 376,115,000<br>982,099,000          |
| I | Investment in associated undertakings                              |                              |  |                                  |                                     |
|   | Novelty Enterprises (Private) Limited- unquo<br>The Bank of Khyber | ted shares                   | 9.2 & 9.4<br>9.3 & 9.4                 | 228,717,751<br>2,572,639,959     | 228,717,751<br>2,001,232,631        |
|   | The bank of Knyber   |                              | 9.3 & 9.4                              | 2,5/2,039,939                    | 2,001,232,031                       |
|   |  |                              |  | 4,238,834,710                    | 3,212,049,382                       |

### 9.1 Hudson Pharma (Private) Limited

The Company holds 60,598,400 (June 2019: 60,598,400) shares of Hudson Pharma (Private) Limited (subsidiary), which is equivalent to 71.29% of total paid-up share capital. The subsidiary is incorporated under Companies Act, 2017 as a private company, limited by shares. The registered office of the company is located at 17 Bangalore town, main Shahrah-e-Faisal Karachi. Principal activities of the subsidiary are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholeselling and retailing, trading and selling of all kinds of pharmaceutical drugs and medicines. The shares of Subsidiary are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of subsidiary is June 30.

The fair value of equity has been worked out at Rs.44.91/- per share, as determined by M/s. Munaf Yusuf & Co., Chartered Accountants, on September 19, 2018. The valuation has been carried out using discounted cash flow method and thus there is no indication of any impairment in the value of these investment.

In the 31st Annual General Meeting, the Company has approved further investment in Hudson Pharma (Private) Limited amounting to Rs. 500 million for the working capital requirement and the same will be convertible into the shares subject to the approval of the authorities.

### 9.2 Novelty Enterprises (Private) Limited

The Company holds 33% (June 2019: 33%) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30.

Total equity / net assets of NEL as at June 30, 2019 based on un-audited financial statements amounted to Rs. 561.428 million (2018: Rs. 561.459 million based on audited financial statements). However, as per report of an independent valuer, M/s. Masud Associates dated December 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs. 1,045.063 million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment.

### 9.3 The Bank of Khyber

Carrying value Investment of Share of pro-Share of other

10

The total shareholding of the Company in the Bank of Khyber (the Bank) is 244,339,031 (June 30, 2019: 241,639,031) shares which represents 24.43% of paid-up capital of the Bank (June 2019: 24.16%). In addition to this, the Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from audited financial statements of the Bank for the year ended December 31, 2019 and unaudited interim six-months period ended June 30, 2019. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on March 31, 2020 was Rs. 3,354.77 million (June 30, 2019: Rs. 2,382.561 million).

9.4 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

|                                | The Bank      | of Khyber     | Novelty Enterprises (Private)  Limited |             |  |
|--------------------------------|---------------|---------------|--|-------------|--|
|                                | (Un-audited)  | (Audited)     | (Un-audited)                           | (Audited)   |  |
|                                | March 31,     | June 30,      | March 31,                              | June 30,    |  |
|                                | 2020          | 2019          | 2020                                   | 2019        |  |
| lue at beginning of the period | 2,001,232,631 | 2,530,641,520 | 228,717,751                            | 228,727,912 |  |
| made during the period         | 16,294,565    | -             | -                                      | -           |  |
| ofit or loss                   | 197,345,585   | 45,395,175    | -                                      | (10,161)    |  |
| her comprehensive income       | 357,767,178   | (574,804,064) | -                                      |             |  |
|                                | 2,572,639,959 | 2,001,232,631 | 228,717,751                            | 228,717,751 |  |

All transfers of funds to the Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates.

|   | the shareholders of the associates.         |      |              |             |
|---|---|------|--------------|-------------|
|   |   |      | (Un-audited) | (Audited)   |
|   |   |      | March 31,    | June 30,    |
|   |   |      | 2020         | 2019        |
|   |   | Note | Rupee        | 2S          |
| 0 | STORES AND SPARES                           |      |              |             |
|   | Stores and spare parts - gross              |      | 352,732,243  | 287,567,313 |
|   | Provision for slow moving stores and spares |      | (8,591,420)  | (8,591,420) |
|   | Store and spares - net                      |      | 344,140,823  | 278,975,893 |
|   |   |      |              |             |

| 11 | STOCK-IN-TRADE         | March 31,<br>2020 | June 30,<br>2019<br>pees |
|----|------------------------|-------------------|--------------------------|
| 11 | Raw materials 11.1     | 3,698,927,615     | 2,951,988,975            |
|    | Packing materials 11.1 | 704,753,169       | 451,115,557              |
|    | Work-in-process        | 240,024,868       | 82,183,155               |
|    | Finished goods         | 1,836,324,740     | 1,626,328,441            |
|    |                        | 6,480,030,392     | 5.111.616.128            |

(Un-audited)

3,887,301,058

(86,343,145)

3,800,957,913

(Un-audited)

March 31,

2020

(Audited)

(76,343,145)

(Audited)

June 30,

2019

11.1 Raw materials and packing materials are stated at net of provision for slow moving items amounting to Rs.13,384,583 (June 30, 2019: Rs.13,384,583) and Rs.109,848,549 (June 30, 2019: Rs. 109,848,549) respectively.

|                            | (Un-audited)  | (Audited)     |
|----------------------------|---------------|---------------|
|                            | March 31,     | June 30,      |
|                            | 2020          | 2019          |
| TRADE DEBTS                | Rupee         | S             |
| Considered good            |               |               |
| - secured (export debtors) | 444,445,257   | 784,297,206   |
| - unsecured                | 3.442.855.801 | 2 038 377 907 |

Allowance for expected credit loss

Trade debts - net

12

### 13 SHORT TERM INVESTMENT

During the period, the Company has made an investment in un-listed term finance certificates of Habib Bank Limited amounting to Rs. 200 million, which is classified as fair value through other comprehensive income. These investments carry interest rate three months Kibor + 160 bps and recorded at cost due to non availability of market value.

|                                  | Rupe       | es         |
|----------------------------------|------------|------------|
| CASH AND BANK BALANCES           |            |            |
| Cash in hand                     | 8,832,235  | 7,303,543  |
| Cash with banks in:              |            |            |
| - current accounts- conventional | 36,724,766 | 20,660,039 |
| - current accounts- islamic      | 11,737,508 | 4,430,682  |
|                                  | 57,294,509 | 32,394,264 |

### 15 SPONSORS' LOAN - SUBORDINATED

The Company has obtained interest free loan from its Directors/Sponsor. The Directors/Sponsor have entered into an agreement with the Company and various banks in which they have undertaken to subordinate their loans and their claims over the Company' assets. During the quarter, the Company has started the process of 4% right issue of shares at a price of Rs. 360/- (including premium of Rs. 350/-) per share. Through this right issue of shares, the Directors/Sponsor loan will be converted into equity once all regulatory requirements is completed. Therefore, this amount is classified as Advance against right issue in these unconsolidated condensed interim financial statements.

### 16 LONG TERM FINANCES - secured

|                | (Un-audited)   |                 |                 | (Audited)       |                 |
|----------------|----------------|-----------------|-----------------|-----------------|-----------------|
|                | March 31, 2020 |                 |                 | June 30, 2019   |                 |
|                |                | Ru              | pees            |                 |                 |
| Conventional   | Islamic        | Total           | Conventional    | Islamic         | Total           |
| 6,018,572,286  | 2,047,270,107  | 8,065,842,393   | 4,629,479,472   | 2,534,305,564   | 7,163,785,036   |
| 4,885,132,853  | 1,292,653,700  | 6,177,786,553   | 2,772,202,997   | 799,770,000     | 3,571,972,997   |
| (877,952,727)  | (770,968,146)  | (1,648,920,873) | (1,383,110,183) | (1,286,805,457) | (2,669,915,640) |
| 10,025,752,412 | 2,568,955,661  | 12,594,708,073  | 6,018,572,286   | 2,047,270,107   | 8,065,842,393   |
| (164,151,119)  | -              | (164,151,119)   | (1,128,579,949) | (784,583,333)   | (1,913,163,282) |
| 9.861.601.293  | 2,568,955,661  | 12.430.556.954  | 4 889 992 337   | 1 262 686 774   | 6 152 679 111   |

At beginning of the period / year Obtained during the period / year Repaid during the period / year

Less: Current maturity

- These represent financings for property, plant, and equipment. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu charge over present and future fixed assets of the Company and personal guarantees of sponsors.
- 16.2 The Company's total limit for long term loan amounting to Rs. 17,259 million. (June 2019 Rs. 13,320 million)
- 16.3 During the quarter, the Company has requested Banks/Financial Institutions who have extended long term loans facilities to defer the repayment of principal loan amounts by one year in relevance of BPRD Circular Letter no. 13 of 2020 issued by the State Bank of Pakistan (the SBP). The idea behind this policy of the SBP is to combat the impact of COVID-19 and to help the businesses. The Company will continue to service the mark-up to Banks/Financial Institutions as per agreed terms and conditions with them.

| 17 | TRADE AND OTHER PAYABLES                           | Note | (Un-audited) March 31, 2020Rupee | (Audited)<br>June 30,<br>2019<br>s |
|----|--|------|----------------------------------|------------------------------------|
|    | Trade creditors                                    |      | 2,409,978,138                    | 1,358,568,340                      |
|    | Other liabilities                                  |      | 987,238,051                      | 692,649,597                        |
|    |  |      | 3,397,216,189                    | 2,051,217,937                      |
| 18 | SHORT TERM FINANCES - Secured                      |      |                                  |                                    |
|    | Term finances-conventional                         | 18.1 | 974,161,827                      | 895,013,391                        |
|    | Term finances-islamic                              | 18.2 | 1,442,125,000                    | 1,599,200,000                      |
|    | Export refinances                                  | 18.3 | 3,007,372,200                    | 505,700,000                        |
|    | Running finance utilized under mark-up arrangement | 18.4 | 3,248,726,239                    | 3,299,990,421                      |
|    |  |      | 8,672,385,266                    | 6,299,903,812                      |

- 18.1 These represent facilities for term finances arranged from various banks aggregating to Rs. 1,005 million (June 2019: Rs. 1,005 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 11.26% to 14.29% per annum (June 2019: 6.24% to 13.21% per annum).
- 18.2 These represent facilities for term finances arranged from various banks aggregating to Rs. 1,600 million (June 2019: Rs. 1,600 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 10.85% to 14.38% per annum (June 2019: 6.56% to 13.16% per annum).
- 18.3 These represented facilities for export refinance arranged from various banks aggregating to Rs. 3,350.70 million (June 2019: Rs. 685.70 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Company along with the personal guarantees of the directors. These carried mark-up at the rate 0.25% to 1% above the State Bank of Pakistan (SBP) rate per annum (June 2019: 0.25% to 0.50% above SBP rate per annum).
- 18.4 These facilities for running finances available from various banks aggregated to Rs. 4,189.30 million (June 2019: Rs. 4,804.30 million). These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from 12.92% to 14.86% per annum (June 2019: 7.02% to 13.54% per annum).

#### CONTINGENCIES AND COMMITMENTS 10

### Contingencies

There are no material changes in the status of contingencies as same reported in note 28.1 to the unconsolidated financial statements of the Company for the year ended 30 June, 2019, except mentioned below;

19.1.1 Through Finance Act, 2019, the Government has reduced tax credit available on new investment under Section 65B from 10% to 5% in FY-2019 and Nil from onward. The company has challenged the provision of Finance Act, 2019 before the Honorable Sindh High Court and obtained the interim relief of claiming 10% tax credit on all investment already planned including its ancillary cost of last and current fiscal year. The management is confident that the case will be decided in favour of the Company based on the opinion of legal counsel.

### ISMAIL INDUSTRIES LIMITED

| 19.2 | Commitments   | Note    | (Un-audited) March 31, 2020Rupee   | (Audited)<br>June 30,<br>2019     |
|------|---|---------|------------------------------------|-----------------------------------|
| 19.2 |   | Note    | 1                                  |                                   |
|      | Outstanding letter of guarantees  |         | 1,423,126,556                      | 929,682,424                       |
|      | Outstanding letter of credit for:   |         |                                    |                                   |
|      | - capital expenditures  |         | 634,607,371                        | 4,295,585,276                     |
|      | - others  |         | 839,388,390                        | 1,204,858,818                     |
| 20   | CASH GENERATED FROM OPERATIONS AFTER CAPITAL CHANGES  | WORKING | (Un-audited)  March 31,  2020Rupee | (Un-audited) March 31, 2019       |
|      | Profit before income tax  |         | 898,775,122                        | 1,159,083,974                     |
|      | Adjustments for non-cash and other items:   |         |                                    |                                   |
|      | Depreciation<br>Amortisation charge   |         | 928,932,640<br>22,619,950          | 793,774,686<br>-                  |
|      | Gain on disposal of property, plant and equipment - net<br>Gain on disposal of availabe for sale investment |         | (12,013,366)                       | (6,495,009)<br>(32,101,573)       |
|      | Provision for staff retirement gratuity   |         | 53,985,999                         | 64,888,748                        |
|      | Provision for doubtful debts  |         | 10,000,000                         | 9,650,000                         |
|      | Provision for slow moving spare parts   |         | -                                  | 405,000                           |
|      | Share of profit from associated undertaking   |         | (197,345,585)                      | 74,950,317                        |
|      | Finance cost Net increase / (decrease) in working capital   | 20.1    | 984,630,523<br>2,088,127,935       | 591,096,290<br>(40,245,232)       |
|      | - to morning of   |         | 4,777,713,218                      | 2,615,007,201                     |
|      |   |         | (Un-audited)<br>March 31,<br>2020  | (Un-audited)<br>March 31,<br>2019 |
| 20.1 | Working capital changes   | Note    | Rupee                              | S                                 |
|      | Current assets Decrease / (Increase) in current assets  |         |                                    |                                   |
|      | Stores and spares Stock-in-trade  |         | (65,164,930)                       | (45,256,086)                      |
|      | Trade debts   |         | (1,368,414,264)<br>(1,064,625,945) | 242,367,997<br>(1,078,522,737)    |
|      | Loans and advances  |         | 774,580,152                        | (229,658,227)                     |
|      | Trade deposits and short-term prepayments   |         | (37,068,938)                       | (17,291,737)                      |
|      | Other receivables   |         | (26,410,301)                       | (23,872,938)                      |
|      | Current liabilities (Decrease) / Increase in current liabilities  |         | (1,707,104,220)                    | (1,132,233,720)                   |
|      | Trade and other payables  |         | 1,345,998,252                      | 854,705,825                       |
|      | Short term finance - secured<br>Advances from customers   |         | 2,423,745,636<br>105,488,273       | 196,954,887<br>60,327,784         |
|      | ravances from eastorners  |         | 3,875,232,161                      | 1,111,988,496                     |
|      | Net increase / (decrease) in working capital  |         | 2,088,127,935                      | (40,245,232)                      |
| 21   | CASH AND CASH EQUIVALENTS   |         |                                    |                                   |
|      | Cash and bank balances  | 14      | 57,294,509                         | 59,716,988                        |
|      | Running finances under mark-up arrangement  | 18      | (3,248,726,239) (3,191,431,730)    | (2,371,729,147) (2,312,012,159)   |
|      |   |         | (3,171,431,730)                    | (4,314,014,139)                   |

31,181,391,092 5,184,723,107 36,366,114,199 12,699,009,901 14,613,079,614

9,111,922,155 22,819,215,208 4,145,280,326 26,964,495,534 10,478,326,719

4,436,912,905

2,352,517,626 11,286,023,488 11,286,023,488

4,675,009,250

19,895,367,604 19,895,367,604 10,346,492,275 10,346,492,275

2,352,517,626

## SEGMENT INFORMATION 52

A segment is a distinguishable component of the Company that is engaged in business activities from which the Company earns revenues and incar expenses and its results are regularly reviewed by the management to make decision about resources to be allocated to the segment and assess its performance. Further, discrete financial information is available for each segment.

- Food processing

- Plastic film

Based on internal management reporting structure and products produced and sold, the company is organised into the following two operating segments:

|   |                   |                   |                           |                   |                   | Ch-               | (Un-audited)      |                   |                          |                   |                   |                   |
|---|-------------------|-------------------|---------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|
| 22.1  |                   |                   | Three-months Period Ended | eriod Ended       |                   |                   |                   |                   | Nine-months Period Ended | eriod Ended       |                   |                   |
|   | Food Processing   | cessing           | Plastic Film              | Film              | Total             | ī                 | Food Processing   | essing            | Plastic Film             | Film              | Total             |                   |
|   | March 31,<br>2020 | March 31,<br>2019 | March 31,<br>2020         | March 31,<br>2019 | March 31,<br>2020 | March 31,<br>2019 | March 31,<br>2020 | March 31,<br>2019 | March 31,<br>2020        | March 31,<br>2019 | March 31,<br>2020 | March 31,<br>2019 |
|   |                   |                   |                           |                   | Rimore            |                   |                   |                   |                          |                   |                   |                   |
| S   |                   |                   |                           |                   | 0000              |                   |                   |                   |                          |                   |                   |                   |
| Local   | 7,551,700,918     | 7,783,760,635     | 1,625,705,212             | 1,936,599,598     | 9,177,406,130     | 9,720,360,233     | 23,097,174,814    | 21,790,699,310    | 5,559,627,457            | 5,812,600,670     | 28,656,802,271    | 27,603,299,980    |
| Export  | 902,507,157       | 380,389,634       | 190,707,210               | 43,474,661        | 1,093,214,367     | 423,864,295       | 2,469,124,759     | 837,946,262       | 585,499,232              | 191,090,76        | 3,054,623,991     | 935,006,423       |
| Export rebates                                | 2,321,453         | 2,849,975         | . •                       | . '               | 2,321,453         | 2,849,975         | 8,130,997         | 6,317,329         | . •                      | . '               | 8,130,997         | 6,317,329         |
|   | 8,456,529,528     | 8,167,000,244     | 1,816,412,422             | 1,980,074,259     | 10,272,941,950    | 10,147,074,503    | 25,574,430,570    | 22,634,962,901    | 6,145,126,689            | 5,909,660,831     | 31,719,557,259    | 28,544,623,732    |
| Less:   |                   |                   |                           |                   |                   |                   |                   |                   |                          |                   |                   |                   |
| Sales return and discounts                    | (693,536,692)     | (754,983,575)     | (5,886,206)               | (36,172,361)      | (699,422,898)     | (791,155,936)     | (1,541,832,240)   | (1,377,245,083)   | (21,634,577)             | (108,721,271)     | (1,563,466,817)   | (1,485,966,354)   |
| Sales tax                                     | (1,194,471,630)   | (1,124,693,433)   | (243,923,375)             | (292,259,463)     | (1,438,395,005)   | (1,416,952,896)   | (3,581,770,687)   | (3,134,723,997)   | (835,238,276)            | (873,990,145)     | (4,417,008,963)   | (4,008,714,142)   |
|   | (1,888,008,322)   | (800,779,678,1)   | (249,809,581)             | (328,431,824)     | (2,137,817,903)   | (2,208,108,832)   | (5,123,602,927)   | (4,511,969,080)   | (856,872,853)            | (982,711,416)     | (5,980,475,780)   | (5,494,680,496)   |
| Netsales                                      | 6,568,521,206     | 6,287,323,236     | 1,566,602,841             | 1,651,642,435     | 8,135,124,047     | 7,938,965,671     | 20,450,827,643    | 18,122,993,821    | 5,288,253,836            | 4,926,949,415     | 25,739,081,479    | 23,049,943,236    |
| Cost of sales                                 | (5,023,614,205)   | (4,700,325,945)   | (1,436,638,290)           | (1,376,852,361)   | (6,460,252,495)   | (6,077,178,306)   | (15,482,491,887)  | (13,517,791,173)  | (4,799,072,189)          | (4,257,897,859)   | (20,281,564,076)  | (17,775,689,032)  |
| Selling and                                   | (1,066,599,767)   | (1,097,816,550)   | (61,243,358)              | (52,702,606)      | (1,127,843,125)   | (1,150,519,156)   | (3,216,559,544)   | (2,842,668,116)   | (182,681,574)            | (125,723,207)     | (3,399,241,118)   | (2,968,391,323)   |
| Administrative                                | (121,796,991)     | (117,589,511)     | (45,070,892)              | (31,666,903)      | (166,867,884)     | (149,256,414)     | (359,865,215)     | (322,114,495)     | (87,214,127)             | (87,283,856)      | (447,079,343)     | (409,398,351)     |
|   | (6,212,010,963)   | (5,915,732,006)   | (1,542,952,540)           | (1,461,221,870)   | (7,754,963,504)   | (7,376,953,876)   | (19,058,916,646)  | (16,682,573,784)  | (5,068,967,890)          | (4,470,904,922)   | (24,127,884,537)  | (21,153,478,706)  |
| Segment result                                | 356,510,243       | 371,591,230       | 23,650,301                | 190,420,565       | 380,160,543       | 562,011,795       | 1,391,910,997     | 1,440,420,037     | 219,285,946              | 456,044,493       | 1,611,196,942     | 1,896,464,530     |
| Unallocated income and expense                | penses            |                   |                           |                   |                   |                   |                   |                   |                          |                   |                   |                   |
| Other operating income                        |                   |                   |                           |                   |                   |                   |                   |                   |                          |                   | 200,713,933       | 214,200,121       |
| Finance cost                                  |                   |                   |                           |                   |                   |                   |                   |                   |                          |                   | (984,630,523)     | (591,096,289)     |
| Other operating expenses                      |                   |                   |                           |                   |                   |                   |                   |                   |                          |                   | (125,850,815)     | (285,534,071)     |
| Share of profit from associated companies-net | ted companies-net |                   |                           |                   |                   |                   |                   |                   |                          |                   | 197,345,585       | (74,950,317)      |
| Profit before taxation                        |                   |                   |                           |                   |                   |                   |                   |                   |                          |                   | 898,775,122       | 1,159,083,974     |
| Income tax expense                            |                   |                   |                           |                   |                   |                   |                   |                   |                          |                   | (208, 494, 155)   | (310,577,392)     |
| Profit for the period                         |                   |                   |                           |                   |                   |                   |                   |                   |                          |                   | 690,280,967       | 848,506,582       |
|   |                   |                   |                           |                   |                   |                   | (Un-audited)      | (Audited)         | (Un-audited)             | (Audited)         | (Un-audited)      | (Audited)         |
|   |                   |                   |                           |                   |                   |                   | Food Segment      | ment              | Plastic Segment          | gment             | Total             |                   |
|   |                   |                   |                           |                   |                   |                   | March 31,         | June 30,          | March 31,                | June 30,          | March 31,         | June 30,          |
|   |                   |                   |                           |                   |                   |                   | 2020              | 2019              | 2020                     | 2019              | 2020              | 2019              |
|   |                   |                   |                           |                   |                   |                   |                   |                   | Rupees                   | ees               |                   |                   |

22.2 Segment assets 22.3 Unallocated assets

22.4 Segment liabilities 22.5 Unallocated liabilities

Transactions among the business segments are recorded at estimated cost. 22.6 Inter-segment pricing

22.7 The Company's export sales have been primarily made to countries in the Middle East, Africa and South Asia. However, no material amount of export sales have been made to any one or more particular countries.

| 22.9 | RECONCILIATION OF REPORTABLE SEGMENT ASSETS AND LIABILITIES   |      | (Un-audited)<br>March 31,<br>2020<br>Rupe   | (Audited)<br>June 30,<br>2019   |
|------|---|------|---|---|
|      |   |      |   |   |
|      | Assets Total assets for reportable segments Unallocated capital assets Long term investment   | 22.2 | 31,181,391,092<br>945,888,397<br>4,238,834,710  | 22,819,215,208<br>933,230,944<br>3,212,049,382  |
|      | Total assets  |      | 36,366,114,199  | 26,964,495,534  |
| 23   | Liabilities Total liabilities for reportable segments Sponsors' loan - subordinated Deferred liabilities Long term finance - secured Liabilities against assets subject to finance lease Total liabilities EARNINGS PER SHARE-Basic and Diluted | 22.4 | 12,699,009,901<br>-<br>1,820,148,528<br>12,594,708,073<br>198,223,013<br>27,312,089,515 | 9,111,922,155<br>902,151,770<br>1,274,088,153<br>8,065,842,393<br>236,244,403<br>19,590,248,874 |
|      | Basic earnings per share<br>Profit for the period   |      | 690,280,967   | 848,506,582   |
|      | Weighted average number of ordinary shares during the period  |      | 63,804,750  | 63,804,750  |
|      | Basic earnings per share  |      | (Rup<br>10.82   | 13.30   |

#### TRANSACTIONS AND BALANCES WITH RELATED PARTIES 24

Details of transactions and balances with related parties during the period, other than those which have been specifically disclosed elsewhere in the unconsolidated condensed interim financial statements are as follows:

|   | (Un-auc      | lited)       |
|---|--------------|--------------|
|   | March 31,    | March 31,    |
|   | 2020         | 2019         |
| Transactions                            | Rupee        | :S           |
| Plastiflex Films (Private) Limited      |              |              |
| Common Directorship                     |              |              |
| - Purchase of raw & packing materials   | 58,975,763   | 1,376,472    |
| - Purchase of finished goods            | -            | 74,097,683   |
| - Metallization service                 | (21,154,461) | (3,743,620)  |
| - Sale of raw & packing materials       | (5,452,058)  | (11,644,193) |
| - Recovery against Sales                | 23,765,553   | -            |
| - Payment against purchases             | (45,286,358) | (34,604,009) |
| Others                                  |              |              |
| Remuneration to directors and other key |              |              |
| management personnel:                   |              |              |
| Chief Executive Officer                 | 7,950,000    | 6,750,000    |
| Directors                               | 13,725,000   | 11,325,000   |
| Executives                              | 204,854,715  | 198,458,323  |
|   | 226,529,715  | 216,533,323  |
| Balances                                |              |              |
| Plastiflex Films (Private) Limited      |              |              |
| -Payable to associate                   | 25,435,222   | 14,586,783   |
| Director's subordinated - loan          |              |              |
| -Payable to director's                  | -            | 902,151,770  |

### 25 FAIR VALUE MEASUREMENT

The Company's financial risk management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended June 30, 2019. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments from those as disclosed in the audited financial statements of the Company for the year ended June 30, 2019

The carrying values of financial assets and liabilities approximate their fair values. The table below analyzes financial assets that are measured at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1: Quoted prices in active markets for identical assets and liabilities;
- Level 2: Observable inputs; and
- Level 3: Unobservable inputs

The Company held the following financial assets at fair value;

|                                       | Ma            | rch 31, 2020 |           |               | I 20 2010     |
|---------------------------------------|---------------|--------------|-----------|---------------|---------------|
|                                       | (Level 1)     | (Level 2)    | (Level 3) | Total         | June 30, 2019 |
|                                       |               |              | Rupees-   |               |               |
| Investment in associated undertakings | 2,572,639,959 | -            | -         | 2,572,639,959 | 2,001,232,631 |
| <u> </u>                              | 2,572,639,959 | -            | -         | 2,572,639,959 | 2,001,232,631 |

### 26 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the unconsolidated financial statements for the year ended June 30, 2019.

### 27 DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated condensed interim financial statements were authorized for issue on 22 April 2020 by the Board of the Company.

Munsarim Saifullah Chief Executive Officer Maqsood Ismail Director **Abdul Qadir** Chief Financial Officer

### CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

### CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

| 11,959,187   | ASSETS Non-current assets Property, plant and equipment 8 20,136,528,848 11,959,187 11,9 | Rupees  13,948,245,68  11,959,18  85,453,14 2,229,950,38  47,985,84 16,323,594,24 |
|--|--|---|
| Non-current assets   | Non-current assets   Property, plant and equipment   8   20,136,528,848   1   1,959,187     1   1,959,187     1   1,959,187     1   1,959,187     1   1,959,187     1   1,959,187     1   1   1,959,187     1   1   1,959,187     1   1   1   1,959,187     1   1   1   1,959,187     1   1   1   1   1   1   1   1   1  | 11,959,18<br>85,453,14<br>2,229,950,38<br>47,985,84                               |
| Property, plant and equipment   8   20,136,528,848   11,959,187   11,959,187   11,959,187   11,959,187   11,959,187   11,959,187   11,959,187   12,283,193   88,5435   26,843,3193   88,5435   26,843,3193   88,5435   26,843,3193   38,5435   26,843,3193   38,5435   26,843,3193   38,5435   26,843,3193   38,5435   27,737   22,229,587   23,055,717,377   16,323,594   22,005,000   22,005,000   22,005,000   22,005,000   22,005,000   22,005,000   22,005,000   22,005,000   22,005,000   22,000,000   22,0   | Property, plant and equipment   8   20,136,528,848   11,959,187  | 11,959,18<br>85,453,14<br>2,229,950,38<br>47,985,84                               |
| 11,959,187   | Codwill   11,959,187   62,833,193   62,833,193   1,959,187   1,959,187   62,833,193   1,959,187   1,   | 11,959,18<br>85,453,14<br>2,229,950,38<br>47,985,84                               |
| Intangible assets  | Intangible assets   62,833,193   Long term investments   9   2,801,357,710   43,038,439   Total non-current assets   23,055,717,377   1  | 85,453,14<br>2,229,950,38<br>47,985,84  |
| Long term investments  | Long term investments   9   2,801,357,710   43,038,439   | 2,229,950,38<br>47,985,84   |
| Long term deposits   | Long term deposits   | 47,985,84   |
| Total non-current assets   | Total non-current assets   23,055,717,377   1  |   |
| Stores and spares   10   361,512,417   292,887   Stores and spares   10   361,512,417   292,887   Stock-in-trade   11   6,634,894,220   5,261,895   2,768,429   1,634,108   2,768,429   1,634,108   2,768,429   1,634,108   2,768,429   1,634,108   2,768,429   1,634,108      | Current assets           Stores and spares         10         361,512,417           Stock-in-trade         11         6,634,894,220           Trade debts         12         3,849,515,838           Loans and advances         839,896,649           Trade deposits and short-term prepayments         75,488,272           Short term investment         13         200,000,000           Other receivables         158,373,104  | 10,323,394,24   |
| Stores and spares   10   361,512,417   292,887   Stock-in-trade   11   6,634,894,220   5,261,895   Trade debts   12   3,849,515,838   2,768,4220   1,634,108   1   | Stores and spares     10     361,512,417       Stock-in-trade     11     6,634,894,220       Trade debts     12     3,849,515,838       Loans and advances     839,896,649       Trade deposits and short-term prepayments     75,488,272       Short term investment     13     200,000,000       Other receivables     158,373,104   |   |
| Stock-in-trade   | Stock-in-trade         11         6,634,894,220           Trade debts         12         3,849,515,838           Loans and advances         839,896,649           Trade deposits and short-term prepayments         75,488,272           Short term investment         13         200,000,000           Other receivables         158,373,104  |   |
| Trade debts  | Trade debts       12       3,849,515,838         Loans and advances       839,896,649         Trade deposits and short-term prepayments       75,488,272         Short term investment       13       200,000,000         Other receivables       158,373,104  | 292,887,59  |
| Loans and advances   | Loans and advances       839,896,649         Trade deposits and short-term prepayments       75,488,272         Short term investment       13       200,000,000         Other receivables       158,373,104   | 5,261,895,47  |
| Trade deposits and short-term prepayments   13   200,000,000   158,872,1393   131,962   138,373,104   131,962   136,872,213,893   945,869   148,872,213,893   945,869   148,872,213,893   945,869   148,872,213,893   945,869   148,872,213,893   945,869   13,283,950,257   11,109,028   13,283,950,257   11,109,028   13,283,950,257   11,109,028   11,109,009     | Trade deposits and short-term prepayments         75,488,272           Short term investment         13         200,000,000           Other receivables         158,373,104  | 2,768,429,15  |
| Short term investment  | Short term investment         13         200,000,000           Other receivables         158,373,104   | 1,634,108,11  |
| Other receivables         158,373,104         131,062           Taxation - net         1,087,221,893         945,869           Cash and bank balances         14         77,047,864         36,602           Total current assets         13,283,950,257         11,100,028           EQUITY AND LIABILITIES           Shareholders' equity           Authorised share capital         25,000,000,000         2,500,000           1ssued, subscribed and paid-up share capital         63,804,750 (June 30, 2019: 63,804,750) ordinary shares of Rs.10 each         66,539,282         179,714           Non-controlling interest         66,539,282         6,941,942,851         6,451,888           Advance against issue of right shares         15         908,665,920         179,714           Total shareholders' equity         8,555,195,553         7,269,650,           Non-current liabilities         15         13,205,967         915,357           Long-term finances - secured         16         12,801,945,843         6,484,901           Lease liabilities         112,388,404         136,022           Total non-current liabilities         14,764,404,773         9,179,913           Current liabilities         14,764,404,773         9,179,913           Current portio  | Other receivables 158,373,104  | 37,273,11   |
| Taxation - net Cash and bank balances Total current assets Total current assets Total current assets Total current assets Total assets  EQUITY AND LIABILITIES Shareholders' equity Authorised share capital 250,000,000 (June 30, 2019: 250,000,000) ordinary share of Rs. 10 each Issued, subscribed and paid-up share capital 63,804,750 (June 30, 2019: 63,804,750) ordinary shares of Rs.10 each Non-controlling interest Reserves Reserves Go,941,942,851 Advance against issue of right shares Total shareholders' equity Roundard 15 Sponsors' loan - subordinated Dieferred liabilities Trade and other payables Total non-current liabilities Trade and other payables Accrued mark-up Short-term finance - secured Short-term finance - secured Total end other payables Accrued mark-up Short-term finance - secured Total current finances - secured Total current finances - secured Total current mances - secured Total end other payables Total and other payables Total non-current liabilities Trade and other payables Total mances - secured Total current finance - secu |  | -   |
| Cash and bank balances   | Taxation - net 1.087,221,893   | 131,962,80  |
| Total current assets   | , ,  | 945,869,61  |
| Total assets   36,339,667,634   27,432,622   |  | 36,602,22   |
| EQUITY AND LIABILITIES Shareholders' equity Authorised share capital 250,000,000 (June 30, 2019: 250,000,000) ordinary share of Rs. 10 each Issued, subscribed and paid-up share capital 63,804,750 (June 30, 2019: 63,804,750) ordinary shares of Rs.10 each Non-controlling interest Reserves Advance against issue of right shares 15 Total shareholders' equity 8,555,195,553 7,269,650, Non-current liabilities Sponsors' loan - subordinated 15 Lease liabilities 112,388,404 136,024 15,205,967 1643,629 17544,404,773 1764,404,773 17 | Total current assets 13,283,950,257  | 1,109,028,09  |
| Shareholders' equity   | Total assets 36,339,667,634 2  | 27,432,622,33   |
| Non-controlling interest   66,539,282   6,941,942,851   6,451,888   6,451,888   6,451,888   7,269,659,20   |  | 638,047,50  |
| Reserves         6,941,942,851         6,451,888           Advance against issue of right shares         15         908,665,920           Total shareholders' equity         8,555,195,553         7,269,650,           Non-current liabilities         5         13,205,967         915,357           Long-term finances - secured         16         12,801,945,843         6,484,901           Lease liabilities         12,388,044         136,024           Deferred liabilities         1,836,864,559         1,643,629           Total non-current liabilities         14,764,404,773         9,179,913           Current liabilities         17         3,465,018,946         2,106,806           Accrued mark-up         330,396,357         209,765         209,765           Short-term finance - secured         18         8,672,385,266         6,299,03           Current portion of:         1         16,451,119         2,069,829           - lease liabilities         85,834,609         100,219           - lease liabilities         85,834,609         100,219           Unclaimed Dividend         2,598,166         2,338           Advances from customers         299,682,845         194,194           Total current liabilities         13,020,067,308         10,  |  |   |
| Advance against issue of right shares  Total shareholders' equity  Non-current liabilities  Sponsors' loan - subordinated Lease liabilities  Total non-current liabilities  Total non-current liabilities  Trade and other payables Accrued mark-up Short-term finance - secured Current portion of: - loag-term finance - secured 16 17 18 18 19 19 19 10 10 10 10 10 10 10 10 10 10 10 10 10   |  |   |
| Total shareholders' equity   8,555,195,553   7,269,650,     Non-current liabilities   Sponsors' loan - subordinated   15   13,205,967   915,357     Long-term finances - secured   16   12,801,945,843   6,484,901     Lease liabilities   112,388,404   136,024     Deferred liabilities   14,764,404,773   9,179,913     Current liabilities   14,764,404,773   9,179,913     Current liabilities   17   3,465,018,946   2,106,806     Accrued mark-up   330,396,357   209,765     Short-term finance - secured   18   8,672,385,266   6,299,903     Current portion of:   - long-term finances - secured   16   164,151,119   2,069,829     - lease liabilities   85,834,609   100,219     Unclaimed Dividend   2,598,166   2,338     Advances from customers   299,682,845   194,194     Total current liabilities   13,020,067,308   10,983,058     Total liabilities   27,784,472,081   20,162,972     Contingencies and commitments   19  |  | -   |
| Non-current liabilities   Sponsors' loan - subordinated   15   13,205,967   915,357   Long-term finances - secured   16   12,801,945,843   6,484,901   12,388,404   136,024   112,388,404   136,024   1,836,864,559   1,643,629   1,643,629   1,764,404,773   7,79,913   1,79,913   |  | 7.269.650.27  |
| Sponsors' loan - subordinated         15         13,205,967         915,357           Long-term finances - secured         16         12,801,945,843         6,484,901           Lease liabilities         112,388,404         136,024           Deferred liabilities         1,836,864,559         1,643,629           Total non-current liabilities         14,764,404,773         9,179,913           Current liabilities           Trade and other payables         17         3,465,018,946         2,106,806           Accrued mark-up         330,396,357         209,765           Short-term finance - secured         18         8,672,385,266         6,299,903           Current portion of:         -         -         -         -           - lease liabilities         85,834,609         100,219         -         -           Unclaimed Dividend         2,598,166         2,338         -         -           Advances from customers         299,682,845         194,194         -           Total current liabilities         13,020,067,308         10,983,058         -           Total liabilities         27,784,472,081         20,162,972         -           Contingencies and commitments         19         -         - <td></td> <td>7,207,030,27</td>  |  | 7,207,030,27  |
| Lease liabilities  |  | 015 257 72  |
| Lease liabilities         112,388,404         136,024           Deferred liabilities         1,836,864,559         1,643,629           Total non-current liabilities         14,764,404,773         9,179,913           Current liabilities           Trade and other payables         17         3,465,018,946         2,106,806           Accrued mark-up         330,396,357         209,765           Short-term finance - secured         18         8,672,385,266         6,299,903           Current portion of:         -         -           - long-term finances - secured         16         164,151,119         2,069,829           - lease liabilities         85,834,609         100,219           Unclaimed Dividend         2,598,166         2,338           Advances from customers         299,682,845         194,194           Total current liabilities         13,020,067,308         10,983,058           Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19   | *  |   |
| Deferred liabilities   |  |   |
| Total non-current liabilities         14,764,404,773         9,179,913           Current liabilities         17         3,465,018,946         2,106,806,806,805           Accrued mark-up         330,396,357         209,765           Short-term finance - secured         18         8,672,385,266         6,299,903           Current portion of:         - long-term finances - secured         16         164,151,119         2,069,829           - lease liabilities         85,834,609         100,219           Unclaimed Dividend         2,598,166         2,338           Advances from customers         299,682,845         194,194           Total current liabilities         13,020,067,308         10,983,058           Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19   | , , , , , , ,  |   |
| Current liabilities           Trade and other payables         17         3,465,018,946         2,106,806           Accrued mark-up         330,396,357         209,765           Short-term finance - secured         18         8,672,385,266         6,299,903           Current portion of:         -         -         -         -         2,069,829         -           - lease liabilities         85,834,609         100,219         -         10,219         -         2,338         -         1,0219         -  |  |   |
| Trade and other payables         17         3,465,018,946         2,106,806           Accrued mark-up         330,396,357         209,765           Short-term finance - secured         18         8,672,385,266         6,299,903           Current portion of:         16         164,151,119         2,069,829           - lease liabilities         85,834,609         100,219           Unclaimed Dividend         2,598,166         2,338           Advances from customers         299,682,845         194,194           Total current liabilities         13,020,067,308         10,983,058           Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19  | ,  | - , - , - , - 1 - 1 - 1 - 1   |
| Accrued mark-up Short-term finance - secured 18 8,672,385,266 6,299,903 Current portion of: - long-term finances - secured 16 164,151,119 2,069,829 - lease liabilities 85,834,609 100,219 Unclaimed Dividend 2,598,166 2,338 Advances from customers 299,682,845 194,194 Total current liabilities 13,020,067,308 10,983,058 Total liabilities 27,784,472,081 20,162,972 Contingencies and commitments  |  | 2 106 806 64  |
| Short-term finance - secured         18         8,672,385,266         6,299,903           Current portion of:  | A 2  |   |
| Current portion of:         16         164,151,119         2,069,829           - lease liabilities         85,834,609         100,219           Unclaimed Dividend         2,598,166         2,338           Advances from customers         299,682,845         194,194           Total current liabilities         13,020,067,308         10,983,058           Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19  |  |   |
| - long-term finances - secured 16 164,151,119 2,069,829, - lease liabilities 85,834,609 100,219 Unclaimed Dividend 2,598,166 2,338 Advances from customers 299,682,845 194,194 Total current liabilities 13,020,067,308 10,983,058, Total liabilities 27,784,472,081 20,162,972, Contingencies and commitments 19  |  | 0,277,703,81  |
| - lease liabilities         85,834,609         100,219           Unclaimed Dividend         2,598,166         2,338           Advances from customers         299,682,845         194,194           Total current liabilities         13,020,067,308         10,983,058           Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19   | *  | 2 060 920 04  |
| Unclaimed Dividend         2,598,166         2,338           Advances from customers         299,682,845         194,194           Total current liabilities         13,020,067,308         10,983,058           Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19  |  |   |
| Advances from customers         299,682,845         194,194           Total current liabilities         13,020,067,308         10,983,058           Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19   |  |   |
| Total current liabilities         13,020,067,308         10,983,058           Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19         40,162,972  | ,,   |   |
| Total liabilities         27,784,472,081         20,162,972           Contingencies and commitments         19   |  |   |
| Contingencies and commitments 19   |  |   |
| 8  |  | 0,983,058,85  |
|  |  |   |

The annexed selected notes from 1 to 27 form an integral part of these consolidated condensed interim financial statements.

| Munsarim Saifullah      | Maqsood Ismail | Abdul Qadir             |
|-------------------------|----------------|-------------------------|
| Chief Executive Officer | Director       | Chief Financial Officer |

## CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

|  | Nine-months      | Period Ended     | Three-months    | Period Ended    |
|--|------------------|------------------|-----------------|-----------------|
|  | March 31,        | March 31,        | March 31,       | March 31,       |
| Note   | 2020             | 2019             | 2020            | 2019            |
|  | Rupees           | Rupees           | Rupees          | Rupees          |
| Sales - gross 23.1   | 31,912,027,169   | 28,641,888,895   | 10,372,319,244  | 10,174,916,008  |
| Sales returns & discounts  | (1,578,541,932)  | (1,490,507,895)  | (705,165,557)   | (794,952,283)   |
| Export Rebate  | 8,130,997        | 6,317,329        | 2,321,453       | 2,849,975       |
|  | (1,570,410,935)  | (1,484,190,566)  | (702,844,104)   | (792,102,308)   |
| Sales  | 30,341,616,234   | 27,157,698,329   | 9,669,475,140   | 9,382,813,700   |
| Sales tax  | (4,417,008,963)  | (4,008,714,142)  | (1,438,395,005) | (1,416,952,896) |
| Net sales  | 25,924,607,271   | 23,148,984,187   | 8,231,080,135   | 7,965,860,804   |
| Cost of sales 23.1   | (20,512,425,543) | (17,868,867,149) | (6,562,437,323) | (6,082,520,170) |
| Gross profit   | 5,412,181,728    | 5,280,117,038    | 1,668,642,812   | 1,883,340,634   |
| Selling and distribution expenses                                | (3,635,032,814)  | (3,084,772,954)  | (1,231,095,765) | (1,199,968,721) |
| Administrative expenses  | (517,424,236)    | (442,241,986)    | (200,806,585)   | (161,744,629)   |
|  | (4,152,457,050)  | (3,527,014,940)  | (1,431,902,350) | (1,361,713,350) |
| Operating profit   | 1,259,724,678    | 1,753,102,098    | 236,740,462     | 521,627,284     |
| Other expenses   | (125,850,815)    | (285,534,070)    | (32,222,628)    | (150,856,610)   |
|  | 1,133,873,863    | 1,467,568,028    | 204,517,834     | 370,770,674     |
| Other income   | 202,811,040      | 214,556,627      | 59,840,753      | 62,341,751      |
|  | 1,336,684,903    | 1,682,124,655    | 264,358,587     | 433,112,425     |
| Finance cost   | (1,029,488,110)  | (623,410,427)    | (407,612,831)   | (281,612,872)   |
|  | 307,196,793      | 1,058,714,228    | (143,254,244)   | 151,499,553     |
| Share of profit from associate                                   | 197,345,585      | (74,950,317)     | 173,273,298     | (111,514,364)   |
| Profit before income tax   | 504,542,378      | 983,763,911      | 30,019,054      | 39,985,189      |
| Taxation   | (208,494,155)    | (310,577,392)    | (107,426,696)   | 51,014,366      |
| Profit / (Loss) for the period                                   | 296,048,223      | 673,186,519      | (77,407,642)    | 90,999,555      |
| <b>Profit for the period attributable</b><br>Shareholders of the | to:              |                  |                 |                 |
| Holding Company  | 409,223,631      | 723,516,990      | (32,646,389)    | 105,426,866     |
| Non-controlling interest   | (113,175,408)    | (50,330,471)     | (44,761,253)    | (14,427,311)    |
|  | 296,048,223      | 673,186,519      | (77,407,642)    | 90,999,555      |
| Earnings per share -   |                  |                  |                 |                 |
| basic & diluted 20   | 6.41             | 11.34            | (0.51)          | 1.65            |

The annexed selected notes from 1 to 27 form an integral part of these consolidated condensed interim financial statements.

Munsarim Saifullah Chief Executive Officer Maqsood Ismail Director **Abdul Qadir** Chief Financial Officer

### CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

|  |           | Nine-months   | Period Ended  | Three-months | Period Ended  |
|--|-----------|---------------|---------------|--------------|---------------|
|  |           | March 31,     | March 31,     | March 31,    | March 31,     |
|  |           | 2020          | 2019          | 2020         | 2019          |
|  | Note      | Rupees        | Rupees        | Rupees       | Rupees        |
| Profit / (loss) for the period   |           | 296,048,223   | 673,186,519   | (77,407,642) | 90,999,555    |
| Item that will not be reclassified to statement of profit or loss in subsequent period   |           | -             | -             | -            | -             |
| Item to be reclassified to statement of profit or loss in subsequent period  |           |               |               |              |               |
| Unrealized appreciation during the period on sale of investment classified as fair value through other comprehensive income-net of tax |           | -             | 1,821,854     | -            | -             |
| Realized gain during the period on disposal of investment classified as available for sale-net of tax                                  |           |               | (27,914,411)  | _            | _             |
| Share of other comprehensive income/ (loss) from associated undertaking - net of tax   | 9.3       | 304,102,102   | (424,027,982) | 131,579,202  | (260,517,323) |
| Other comprehensive income / (loss) for the period - net of tax  | _         | 304,102,102   | (450,120,539) | 131,579,202  | (260,517,323) |
| Total comprehensive income / (loss) for the period   | <u>.</u>  | 600,150,325   | 223,065,980   | 54,171,560   | (169,517,768) |
| Total Comprehensive Income for the period att  | ributable |               |               |              |               |
| Shareholders of the holding Company  |           | 713,325,733   | 273,396,451   | 98,932,813   | (155,090,457) |
| Non-controlling Interest   |           | (113,175,408) | (50,330,471)  | (44,761,253) | (14,427,311)  |
|  |           | 600,150,325   | 223,065,980   | 54,171,560   | (169,517,768) |

The annexed selected notes from 1 to 27 form an integral part of these consolidated condensed interim financial statements.

### CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

|  |  |                 |                          | 1  |  |                       | Ī                       |                                 |  |                                  |
|--|--|-----------------|--------------------------|--|--|-----------------------|-------------------------|---------------------------------|--|----------------------------------|
|  | -1   | Canital reserve | onesed                   | Total Reserves                                 | Revenue reserve  |                       |                         |                                 |  |                                  |
|  | subscribed<br>and paid-up<br>share capital | Share           | Amalgamation<br>reserves | Remeasurement<br>of investment in<br>associate | Remeasurement of investments at Unappropriated fair value through profit | Unappropriated profit | Total reserves          | Non-<br>Controlling<br>Interest | Advance<br>against issue<br>of right<br>shares | Total<br>shareholders'<br>equity |
| Balance as at July 01, 2018 Total comprehensive income for the period  | 638,047,500                                | 579,265,000     | 916,862,067              | (366,021,780)                                  | Rupees<br>26,092,557   | 5,379,455,187         | 6,535,653,031           | 220,543,953                     | ,  | 7,394,244,484                    |
| Profit for the Nine months period ended March 31, 2019   |  |                 |                          |  |  | 723,516,990           | 723,516,990             | (50,330,471)                    |  | 673,186,519                      |
| Unrealized Appreciation on revaluation of investment - net of tax<br>Share of other comprehensive loss from associate - net of tax                     |  |                 |                          | (424,027,982)                                  | 1,821,854  |                       | 1,821,854 (424,027,982) |                                 |  | 1,821,854 (424,027,982)          |
| Other comprehensive loss for the nine months period ended March 31, 2019   | ,  | ,               |                          | (424,027,982)                                  | 1,821,854  | ,                     | (422,206,128)           | ,                               | ,  | (422,206,128)                    |
| Total comprehensive income for the period<br>Reclassification due to disposal of investment-available for sale   |  |                 |                          | (424,027,982)                                  | 1,821,854  | 723,516,990           | 301,310,862             | (50,330,471)                    |  | 250,980,391                      |
| Transaction with owners, recognised directly in equity   |  |                 |                          |  | (27,914,411)   |                       | (27,914,411)            |                                 |  | (27,914,411)                     |
| Cash dividend paid for the year ended<br>June 30, 2018 @ Rs. 4.50 per share  | ,  | ,               | ,                        | •  |  | (287,121,375)         | (287,121,375)           |                                 |  | (287,121,375)                    |
| Balance as at March 31, 2019   | 638,047,500                                | 579,265,000     | 916,862,067              | (790,049,762)                                  |  | 5,815,850,802         | 6,521,928,107           | 170,213,482                     |  | 7,330,189,089                    |
| Balance as at July 01, 2019<br>Total comprehensive income for the period   | 638,047,500                                | 579,265,000     | 916,862,067              | (854,605,234)                                  | •  | 5,810,366,250         | 6,451,888,083           | 179,714,690                     |  | 7,269,650,273                    |
| Profit / (loss) for the nine months period ended March 31, 2(20). Other comprehensive income / (loss) for the nine months period ended March 31, 2020. |  |                 |                          | - 00 400                                       |  | 409,223,631           | 409,223,631             | (113,175,408)                   |  | 296,048,223                      |
| Total comprehensive income/ (loss) for the period Transaction with owners, recognised directly in equity   |  |                 |                          | 304,102,102                                    |  | 409,223,631           | 713,325,733             | (113,175,408)                   |  | 600,150,325                      |
| Cash dividend paid for the year ended June 30, 2019 @ Rs. 3 per share  |  |                 |                          |  |  | (191,414,250)         | (191,414,250)           |                                 | ,  | (191,414,250)                    |
| Interim Cash dividend paid for the period ended<br>December 31, 2019 @ Rs. 0.5 per share   | •  |                 |                          | ٠  | •  | (31,856,715)          | (31,856,715)            |                                 |  | (31,856,715)                     |
| Advance against issue of right shares  |  |                 | •                        | •  |  |                       |                         |                                 |  | 908,665,920                      |
| Balance as at March 31, 2020   | 638,047,500                                | 579,265,000     | 916,862,067              | (550,503,132)                                  |  | 5,996,318,916         | 6,941,942,851           | 66,539,282                      | 908,665,920                                    | 8,555,195,553                    |

The annexed selected notes from 1 to 27 form an integral part of these consolidated condensed interim financial statements

Munsarim Saifullah Chief Executive Officer Magsood Ismail Director

Abdul Qadir Chief Financial Officer

## CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED)

FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

| CASH FLOWS FROM OPERATING ACTIVITIES  | Note | March 31,<br>2020<br>Rupees  | March 31,<br>2019<br>Rupees   |
|---|------|--|---|
| Cash generated from operations after working capital changes Gratuity paid Taxes paid Long-term deposits paid Net cash generated from operating activities  | 21   | 4,520,461,549<br>(21,163,947)<br>(249,846,433)<br>4,947,409<br>4,254,398,578   | 2,416,987,744<br>(21,130,509)<br>(278,092,701)<br>(9,008,907)<br>2,108,755,627                                      |
| CASH FLOWS FROM INVESTING ACTIVITIES  |      |  |   |
| Capital expenditure (including CWIP) Capital expenditure - intangibles Investment in associated undertakings Proceeds from sale of investment Short term investment Proceeds from disposal of property, plant and equipment   |      | (7,240,462,543)<br>-<br>(16,294,565)<br>-<br>(200,000,000)<br>41,295,167   | (2,024,691,801)<br>(17,650,000)<br>-<br>197,251,008<br>-<br>27,571,171  |
| Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES   |      | (7,415,461,941)  | (1,817,519,622)   |
| Sponsors' loan - subordinated Advance against issue of right shares Lease repayment net of sale and lease back Dividends paid Receipts from long-term financing -net Interest/ mark-up paid Net cash generated from / (used in) financing activities Net increase / (decrease) in cash and cash equivalents |      | (902,151,770)<br>908,665,920<br>(38,021,392)<br>(218,227,964)<br>4,411,365,680<br>(908,857,287)<br>3,252,773,187<br>91,709,824 | 296,909,999<br>-<br>(247,915,382)<br>(286,462,498)<br>74,121,989<br>(517,792,531)<br>(681,138,423)<br>(389,902,418) |
| Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period   | 22   | (3,263,388,199) (3,171,678,375)  | (1,886,288,242)<br>(2,276,190,660)  |

The annexed selected notes from 1 to 27 form an integral part of these consolidated condensed interim financial statements.

Munsarim Saifullah Chief Executive Officer Maqsood Ismail Director **Abdul Qadir** Chief Financial Officer

### NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE NINE MONTHS PERIOD ENDED MARCH 31, 2020

### 1 LEGAL STATUS AND OPERATIONS

The group consist of:

Holding company: Ismail Industries Limited

Subsidiary company: Hudson Pharma (Private) Limited

### a) Ismail Industries Limited

The Holding Company was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Holding Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. The shares of the Holding company are quoted on Pakistan Stock Exchange. Principal activities of the holding Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.

### b) Hudson Pharma (Private) Limited

The Subsidiary Company was incorporated in Pakistan as a private limited company on May 5, 2010, under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of the subsidiary company is located at 17, Bangalore Town, Main Shahra-e-Faisal, Karachi. Principal activities of the subsidiary company are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical, animal health, allied consumer products, drugs and medicines.

### 2 SIGNIFICANT EVENTS & TRANSACTIONS

During the period following significant events and transaction has been carried out by Holding company, the details of which is as follows:

- 2.1 The Holding Company has made Capex amounting to Rs. 7.075 billion during the period under review, which majorly includes the addition of another BOPET Line which will eventually results in increasing the production capacity of our BOPET Films by 200%.
- 2.2 As mentioned in note 15 to these consolidated condensed interim financial statement, the Company has started the process of 4% right issue through which the Directors/Sponsor loan will be converted into equity once all regulatory requirements is completed.
- 2.3 The Holding company has approved further investment in Hudson Pharma (Private) Limited amounting to Rs. 500 million in last Annual General Meeting for the Holding company for managing working capital requirement and the same will be convertible into the ordinary shares subject to the approval of the authorities.

### 3 STATEMENT OF COMPLIANCE

- 3.1 These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:
  - International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
  - Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

### 4 BASIS OF PREPARATION

These consolidated condensed interim financial statements of the Group does not include all of the information and disclosure required in the consolidated annual financial statements and should be read in conjunction with the consolidated annual financial statements of the company as at and for the year ended June 30, 2019. However, selected explanatory notes are included to explain the events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual financial statements.

The figures in the consolidated condensed interim statement of profit or loss, consolidated condensed interim statement of comprehensive income, consolidated condensed interim statement of changes in equity and consolidated condensed interim statement of cash flows togetherwith relevant notes to the consolidated condensed interim financial statements for the nine-months period ended March 31, 2020 are not audited. Further, the figures for the three-months period ended March 31, 2020 and 2019 in the consolidated condensed interim statement of profit or loss and consolidated condensed interim statement of comprehensive income have also not been reviewed by auditors.

### 5 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

The accounting policies and methods of computation adopted for the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the consolidated financial statements for the year ended June 30, 2019, except for the adoption of IFRS 16 "Leases". The accounting policy adopted by the Company is as follows:

5.1 IFRS16 'Leases' replaces the previous lease standard "IAS17 Leases". It will result in almost all leases being recognised on the statement of financial position, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short term and low value leases. The associated Right-of-use (RoU) for finance leases were measured on a retrospective basis as if the new rules had always been applied.

Management of the Group has assessed the changes laid down by these standards and determined that these do not have any significant impact on these consolidated condensed interim financial statements of the Company.

The change in accounting policy affected the following items in the statement of financial position.

|  | March 31,<br>2020 | June 30,<br>2019 |
|--|-------------------|------------------|
|  | Rupe              | ees              |
| Operating fixed assets – decreased by                            | (325,926,139)     | (331,919,479)    |
| Right-of-use asset – increased by                                | 325,926,139       | 331,919,479      |
| Liability against assets subject to finance lease - decreased by | (198,223,013)     | (236,244,403)    |
| Lease liabilities - increased by                                 | 198,223,013       | 236,244,403      |

The above figures have been reclassified wherever necessary to reflect more appropriate presentation.

Audited

Un-audited

5.1.1 At inception of a contract, the Group assesses whether a contract is, or contains, a lease based on whether the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease, or if that rate cannot be readily determined, the Group's incremental borrowing rate.

Lease payments include fixed payments, variable lease payments that are based on an index or a rate expected to be payable by the lessee under residual value guarantees, the exercise price of a purchase option if the lessee is reasonably certain to exercise that option, payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option, less any lease incentives receivable. The extension and termination options are incorporated in determination of lease term only when the Group is reasonably certain to exercise these options.

The lease liability is subsequently measured at amortised cost using the effective interest rate method. It is remeasured when there is a change in future lease payments arising from a change in fixed lease payments or an index or rate, change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or if the Group changes its assessment of whether it will exercise a purchase, extension or termination option. The corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit and loss if the carrying amount of right-of-use asset has been reduced to zero.

The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentive received. The right-of-use asset is depreciated on a diminishing balance at given note 7 of consolidated financial statements of June 30, 2019. The right-of-use asset is reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The Group has elected to apply the practical expedient not to recognise right-of-use assets and lease liabilities for short term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases is recognised as an expense on a straight line basis over the lease term.

### 6 USE OF JUDGEMENTS AND ESTIMATES

The estimates / judgments and associated assumptions used in the preparation of these consolidated condensed interim financial information are consistent with those applied in the preparation of the consolidated financial statements of the Group for the year ended June 30, 2019.

### 7 FUNCTIONAL AND PRESENTATION CURRENCY

These consolidated condensed interim financial information is presented in Pakistani Rupees which is also Group's functional currency and presentation currency.

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|   |                                    |              | (Un-audited)<br>March 31, | (Audited)<br>June 30, |
|---|------------------------------------|--------------|---------------------------|-----------------------|
| 0 | DRODEDEN DI ANTE AND FOLUDIONE     | <b>N</b> T . | 2020                      | 2019                  |
| 8 | PROPERTY, PLANT AND EQUIPMENT      | Note         | Rupees                    | Rupees                |
|   | Operating fixed assets             | 8.1          | 13,469,201,936            | 12,978,292,357        |
|   | Right of use asset                 | 8.1          | 325,926,139               | 331,919,479           |
|   | Capital work in progress - at cost | 8.2          | 6,341,400,773             | 638,033,846           |
|   |                                    |              | 20,136,528,848            | 13,948,245,682        |

8.1 Details of additions and disposals to operating fixed assets during the nine-months period are as follows:

|                            |               | (Un-au      | idited)    |            |
|----------------------------|---------------|-------------|------------|------------|
|                            | Add           | itions      | Disposals  |            |
|                            | At            | cost        | At net b   | ook value  |
|                            | March 31,     | March 31,   | March 31,  | March 31,  |
|                            | 2020          | 2019        | 2020       | 2019       |
|                            |               | Rup         | ees        |            |
| Owned assets               |               |             |            |            |
| Free-hold land             | -             | 1,104,333   | -          | -          |
| Building on leasehold land | 188,401,942   | 5,955,115   | -          | -          |
| Plant and machinery        | 1,184,855,299 | 89,687,760  | 4,738,957  | 157,110    |
| Furniture and fittings     | 19,523,527    | 121,650     | 8,963      | -          |
| Equipment                  | 12,641,791    | 6,444,071   | -          | -          |
| Computers                  | 8,562,050     | 24,530,630  | 8,016      | 296,810    |
| Vehicles                   | 50,817,934    | 33,354,610  | 3,673,568  | 20,478,936 |
|                            | 1,464,802,543 | 161,198,169 | 8,429,504  | 20,932,856 |
| Right of use assets        |               |             |            |            |
| Vehicles                   | 72,664,923    | 100,920,850 | 20,518,586 | -          |
|                            | 72,664,923    | 100,920,850 | 20,518,586 | -          |
|                            | 1,537,467,466 | 262,119,019 | 28,948,090 | 20,932,856 |

8.2 Details of additions in and transfers from capital work-in-progress during the nine-months period are as follows:

|                                   |               | (Un-ai        | udited)       |               |
|-----------------------------------|---------------|---------------|---------------|---------------|
|                                   | Addi          | tions         | Trans         | sfers         |
|                                   |               | At            | ost           |               |
|                                   | March 31,     | March 31,     | March 31,     | March 31,     |
|                                   | 2020          | 2019          | 2020          | 2019          |
|                                   |               | Rupe          | es            |               |
| Civil works                       | 973,196,196   | 423,773,108   | 188,401,942   | 5,955,115     |
| Plant and machinery               | 6,102,032,512 | 1,410,065,252 | 1,183,831,689 | 69,456,447    |
| Electric installation             | -             | 24,079,297    | -             | 20,231,313    |
| Equipment and fixtures            | -             | 1,484,274     | -             | 1,186,274     |
| -                                 | 7,075,228,708 | 1,859,401,931 | 1,372,233,631 | 96,829,149    |
|                                   |               |               | (Un-audited)  | (Audited)     |
|                                   |               |               | March 31,     | June 30,      |
| LONG-TERM INVESTMEN               | TS            |               | 2020          | 2019          |
|                                   |               | Note          | Rupees        | Rupees        |
| Investment in associated under    | ertakings     |               | _             |               |
| Novelty Enterprises (Private) Lis | mited         | 9.1 & 9.3     | 228,717,751   | 228,717,751   |
| The Bank of Khyber                |               | 9.2 & 9.3     | 2,572,639,959 | 2,001,232,631 |
|                                   |               |               | 2,801,357,710 | 2,229,950,382 |

### 9.1 Novelty Enterprises (Private) Limited

The Holding Company holds 33% (June 2019: 33%) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30.

Total equity / net assets of NEL as at June 30, 2019 based on audited financial statements amounted to Rs. 561.428 million (June 2018: Rs. 561.487 million based on audited financial statements). However, as per report of an independent valuer, M/S Masud Associates dated December 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs. 1,045.063 million (June 2018: Rs. 1,045.094 million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment.

### 9.2 The Bank of Khyber

The total shareholding of the Holding Company in the Bank of Khyber (the Bank) is 244,339,031 (June 30, 2019: 241,639,031) shares which represents 24.43% of paid-up capital of the Bank (June 2019: 24.16%). In addition to this, the Holding Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from audited financial statements of the Bank for the year ended December 31, 2019 and unaudited interim six month period ended June 30, 2019. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on March 31, 2020 was Rs. 3,354.77 million (June 30, 2019: Rs. 2,382.561 million).

9.3 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

|   | The Bank                    | of Khyber     | Novelty Enterprises (Private) Limited |             |  |
|---|-----------------------------|---------------|---------------------------------------|-------------|--|
|   | (Un-audited)                | (Audited)     | (Un-audited)                          | (Audited)   |  |
|   | March 31,                   | June 30,      | March 31,                             | June 30,    |  |
|   | 2020                        | 2019          | 2020                                  | 2019        |  |
| Carrying value at beginning of the period Investment made during the period | 2,001,232,631<br>16,294,565 | 2,530,641,520 | 228,717,751                           | 228,727,912 |  |
| Share of profit or (loss)   | 197,345,585                 | 45,395,175    | -                                     | (10,161)    |  |
| Share of other comprehensive income   | 357,767,178                 | (574,804,064) | -                                     | -           |  |
|   | 2,572,639,959               | 2,001,232,631 | 228,717,751                           | 228,717,751 |  |

All transfers of funds to the Holding Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates.

|    |                                       | Note | (Un-audited)<br>March 31,<br>2020 | (Audited)<br>June 30,<br>2019 |
|----|---------------------------------------|------|-----------------------------------|-------------------------------|
| 10 | STORES AND SPARES                     |      | Rupees                            | Rupees                        |
|    | Stores and spare parts - gross        |      | 370,103,837                       | 301,479,011                   |
|    | Provision for slow moving spare parts |      | (8,591,420)                       | (8,591,420)                   |
|    | Store and spares - net                |      | 361,512,417                       | 292,887,591                   |
| 11 | STOCK-IN-TRADE                        |      |                                   | _                             |
|    | Raw materials                         | 11.1 | 3,771,419,565                     | 3,001,271,861                 |
|    | Packing materials                     | 11.1 | 718,880,613                       | 459,813,888                   |
|    | Work-in-process                       |      | 240,024,868                       | 82,183,155                    |
|    | Finished goods                        |      | 1,904,569,174                     | 1,718,626,567                 |
|    |                                       |      | 6,634,894,220                     | 5,261,895,471                 |

11.1 Raw materials and packing materials are stated at net of provision for slow moving items amounting to Rs.13,384,583 (June 30, 2019: Rs.13,384,583) and Rs.109,848,549 (June 30, 2019: Rs. 109,848,549) respectively.

|                                    | (Un-audited)  | (Audited)     |
|------------------------------------|---------------|---------------|
|                                    | March 31,     | June 30,      |
|                                    | 2020          | 2019          |
| TRADE DEBTS                        | Rupees        | Rupees        |
| Considered good                    |               |               |
| - secured (export debtors)         | 444,445,257   | 784,297,206   |
| - unsecured                        | 3,491,413,726 | 2,060,475,096 |
|                                    | 3,935,858,983 | 2,844,772,302 |
| Allowance for expected credit loss | (86,343,145)  | (76,343,145)  |
| Trade debts - net                  | 3,849,515,838 | 2,768,429,157 |

### 13 SHORT TERM INVESTMENT

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During the period, the holding company has made an investment in un-listed term finance certificates of Habib Bank Limited amounting to Rs. 200 million, which is classified as fair value through other comprehensive income. These investments carry interest rate three months Kibor + 160 bps and recorded at cost due to non availibility of market value.

|    |                                  | (Un-audited) | (Audited)  |
|----|----------------------------------|--------------|------------|
|    |                                  | March 31,    | June 30,   |
|    |                                  | 2020         | 2019       |
|    |                                  | Rupees       | Rupees     |
| 14 | CASH AND BANK BALANCES           |              |            |
|    | Cash in hand                     | 9,670,727    | 8,395,095  |
|    | Cash with banks in:              |              |            |
|    | - current accounts- conventional | 55,216,632   | 23,717,548 |
|    | - current accounts- islamic      | 12,160,505   | 4,489,579  |
|    |                                  | 77,047,864   | 36,602,222 |

### 15 SPONSORS' LOAN - Subordinated

The Holding Company has obtained interest free loan from its Directors/Sponsor. The Directors/Sponsor have entered into an agreement with the Holding Company and various banks in which they have undertaken to subordinate their loans and their claims over the Company' assets. During the quarter, the Holding Company has started the process of 4% right issue of shares at a price of Rs. 360/- (including premium of Rs. 350/-) per share. Through this right issue of shares, the Directors/Sponsor loan will be converted into equity once all regulatory requirements is completed. Therefore this amount is classified as Advance against right issue in these consolidated condensed interim financial statements.

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### LONG TERM FINANCES - secured

|                                   |                | (Un-audited)   |                 |                 | (Audited)       |                 |
|-----------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|
|                                   |                | March 31, 2020 |                 |                 | June 30, 2019   |                 |
|                                   |                |                | Ru              | ipees           |                 |                 |
|                                   | Conventional   | Islamic        | Total           | Conventional    | Islamic         | Total           |
| At beginning of the period / year | 6,251,211,263  | 2,303,520,019  | 8,554,731,282   | 4,979,479,472   | 2,734,305,564   | 7,713,785,036   |
| Obtained during the period / year | 4,885,132,853  | 1,292,653,700  | 6,177,786,553   | 2,772,202,997   | 799,770,000     | 3,571,972,997   |
| Repaid during the period / year   | (963,452,727)  | (800,968,146)  | (1,766,420,873) | (1,500,471,206) | (1,230,555,545) | (2,731,026,751) |
|                                   | 10,170,891,389 | 7,793,205,573  | 12,966,096,962  | 6,251,211,263   | 2,303,520,019   | 8,554,731,282   |
| Less: Current maturity            | (164,151,119)  | -              | (164,151,119)   | (1,245,246,616) | (824,583,333)   | (2,069,829,949) |
|                                   | 10,006,740,270 | 2,795,205,573  | 12,801,945,843  | 5,005,964,647   | 1,478,936,686   | 6,484,901,333   |

- These represent financings for property, plant, and equipment. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu charge over present and future fixed assets of the Group and personal guarantees of sponsors.
- 16.2 The Group's total limit for long term loan amounting to Rs. 17,809 million. (June 2019 Rs.13,870 million)
- 16.3 During the quarter, the Group has requested Banks/Financial Institutions who have extended long term loans facilities to defer the repayment of principal loan amounts by one year in relevance of BPRD Circular Letter no. 13 of 2020 issued by the State Bank of Pakistan (the SBP). The idea behind this policy of the SBP is to combat the impact of COVID-19 and to help the businesses. The Group will continue to service the mark-up to Banks/Financial Institutions as per agreed terms and conditions with them.

| 17 | TRADE AND OTHER PAYABLES                           | Note | March 31,<br>2020<br>Rupees | June 30,<br>2019<br>Rupees |
|----|--|------|-----------------------------|----------------------------|
|    | Trade creditors                                    |      | 2,441,374,349               | 1,395,260,414              |
|    | Other liabilities                                  |      | 1,023,644,597               | 711,546,227                |
|    |  |      | 3,465,018,946               | 2,106,806,641              |
| 18 | SHORT TERM FINANCES - secured                      |      |                             |                            |
|    | Term finances-conventional                         | 18.1 | 974,161,827                 | 895,013,392                |
|    | Term finances-islamic                              | 18.2 | 1,442,125,000               | 1,599,200,000              |
|    | Export refinances                                  | 18.3 | 3,007,372,200               | 505,700,000                |
|    | Running finance utilized under mark-up arrangement | 18.4 | 3,248,726,239               | 3,299,990,421              |
|    |  |      | 8,672,385,266               | 6,299,903,813              |

- 18.1 These represent facilities for term finances arranged from various banks aggregating to Rs. 1,005 million (June 2019: Rs. 1,005 million). These are secured against pari-passu hypothecation over stocks and book debts of the Holding Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 11.26% to 14.29% per annum (June 2019: 6.24% to 13.21% per annum).
- 18.2 These represent facilities for term finances arranged from various banks aggregating to Rs. 1,600 million (June 2019: Rs. 1,600 million). These are secured against pari-passu hypothecation over stocks and book debts of the Holding Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from 10.85% to 14.38% per annum (June 2019: 6.56% to 13.16% per annum).

### ISMAIL INDUSTRIES LIMITED

- 18.3 These represented facilities for export refinance arranged from various banks aggregating to Rs. 3,350.7 million (June 2019: Rs. 685.70 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Holding Company along with the personal guarantees of the directors. These carried mark-up at the rate 0.25% to 1% above the State Bank of Pakistan (SBP) rate per annum (June 2019: 0.25% to 0.50% above SBP rate per annum).
- 18.4 These facilities for running finances available from various banks aggregated to Rs. 4,189.30 million (June 2019: Rs. 4,804.30 million). These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from 12.92% to 14.86% per annum (June 2019: 7.02% to 13.54% per annum).

### 19 CONTINGENCIES AND COMMITMENTS

### 19.1 Contingencies

There are no material changes in the status of contingencies as same reported in note 29.1 to the consolidated audited financial statements of the Group for the year ended 30 June, 2019, except mentioned below;

19.1.1 Through Finance Act, 2019, the Government has reduced tax credit available on new investment under Section 65B from 10% to 5% in FY-2019 and Nil from onward. The Holding Company has challenged the provision of Finance Act, 2019 before the Honorable Sindh High Court and obtained the interim relief of claiming 10% tax credit on all investment already planned including its ancillary cost of last and current fiscal year. The management is confident that the case will be decided in favour of the Holding Company based on the opinion of legal counsel.

|  |  | (Un-audited)  | (Audited)   |
|--|--|---|---|
|  |  | March 31,   | June 30,  |
|  |  | 2020  | 2019  |
| Commitments                                | Note   | Rupees  | Rupees  |
| Outstanding letter of guarantees           |  | 1,423,126,556   | 929,682,424   |
| Outstanding letter of credit for:          |  |   |   |
| - capital expenditures                     |  | 634,607,371   | 4,445,660,146   |
| - others                                   |  | 839,388,390   | 1,235,906,399   |
| EARNINGS PER SHARE-Basic and Diluted       |  |   |   |
|  |  | (Un-audited)  | (Un-audited)  |
|  |  | March 31,   | March 31,   |
|  |  | 2020  | 2019  |
|  | Note   | Rupees  | Rupees  |
| Basic earnings per share                   |  |   |   |
| Profit for the period                      |  | 409,223,631   | 723,516,990   |
|  |  | (Num  | ber)  |
| Weighted average number of ordinary shares |  |   |   |
| during the period                          |  | 63,804,750  | 63,804,750  |
|  |  | (Rupe   | ees)  |
| Basic earnings per share                   |  | 6.41  | 11.34   |
|  | Outstanding letter of guarantees Outstanding letter of credit for: - capital expenditures - others  EARNINGS PER SHARE-Basic and Diluted  Basic earnings per share Profit for the period  Weighted average number of ordinary shares during the period | Outstanding letter of guarantees Outstanding letter of credit for: - capital expenditures - others  EARNINGS PER SHARE-Basic and Diluted  Note Basic earnings per share Profit for the period  Weighted average number of ordinary shares during the period | Commitments  Note  Rupees  Outstanding letter of guarantees  Outstanding letter of credit for: - capital expenditures - others  EARNINGS PER SHARE-Basic and Diluted  EARNINGS PER SHARE-Basic and Diluted  Note  Basic earnings per share Profit for the period  Weighted average number of ordinary shares during the period  March 31, 2020 Rupees  409,223,631(Num  Weighted average number of ordinary shares during the period  Rupees  63,804,750(Rupe |

| 21   | CASH GENERATED FROM OPERATIONS WORKING CAPITAL CHANGES | AFTER | (Un-audited)<br>March 31,<br>2020<br>Rupees | (Un-audited) March 31, 2019 Rupees |
|------|--|-------|---|------------------------------------|
|      | Profit before income tax                               | Note  | 504,542,378                                 | 983,763,911                        |
|      | Adjustments for non-cash and other items:              |       |   |                                    |
|      | Depreciation   |       | 1,023,231,288                               | 882,566,227                        |
|      | Ammortisation charge                                   |       | 22,619,950                                  | -                                  |
|      | Gain on disposal of property, plant and equipment      | - net | (12,347,077)                                | (6,638,315)                        |
|      | Gain on disposal of available for sale investment      |       | -   | (32,101,573)                       |
|      | Provision for staff retirement gratuity                |       | 60,733,857                                  | 67,757,275                         |
|      | Provision for doubtful debts                           |       | 10,000,000                                  | 9,650,000                          |
|      | Provision for slow moving spare parts                  |       | -   | 405,000                            |
|      | Share of profit from associated undertaking            |       | (197,345,585)                               | 74,950,317                         |
|      | Finance cost   |       | 1,029,488,110                               | 623,410,427                        |
|      | Net decrease / (increase) in working capital           | 21.1  | 2,079,538,628                               | (186,775,525)                      |
| 24.4 |  |       | 4,520,461,549                               | 2,416,987,744                      |
| 21.1 | Working capital changes                                |       |   |                                    |
|      | Current assets   |       |   |                                    |
|      | Decrease / (Increase) in current assets                |       |   |                                    |
|      | Stores and spares                                      |       | (68,624,826)                                | (56,451,201)                       |
|      | Stock-in-trade   |       | (1,372,998,749)                             | 161,348,854                        |
|      | Trade debts  |       | (1,091,086,681)                             | (1,126,249,703)                    |
|      | Loan and advances                                      |       | 794,211,467                                 | (251,787,236)                      |
|      | Trade deposits and short-term prepayments              |       | (38,215,159)                                | (19,735,122)                       |
|      | Other receivables                                      |       | (26,410,300)                                | (24,902,104)                       |
|      | Current liabilities                                    |       | (1,803,124,249)                             | (1,317,776,512)                    |
|      | (Decrease) / Increase in current liabilities           |       |   |                                    |
|      | Trade and other payables                               |       | 1,353,428,970                               | 873,718,316                        |
|      | Short-term finances                                    |       | 2,423,745,635                               | 196,954,887                        |
|      | Advance from customers                                 |       | 105,488,272                                 | 60,327,784                         |
|      | ravance from eastomers                                 |       | 3,882,662,877                               | 1,131,000,987                      |
|      | Net increase / (decrease) in working capital           |       | 2,079,538,628                               | (186,775,525)                      |
| 22   | CASH AND CASH EQUIVALENTS                              |       |   |                                    |
|      | Cash and bank balances                                 | 14    | 77,047,864                                  | 95,538,487                         |
|      | Running finances under mark-up arrangement             | 18.4  | (3,248,726,239)                             | (2,371,729,147)                    |
|      | ranning infances under mark-up arrangement             | 10.4  | (3,171,678,375)                             | (2,276,190,660)                    |
|      |  |       | (3,171,070,373)                             | (2,270,170,000)                    |

# 23 SEGMENT INFORMATION

A sugment is a desinguishable component of the Goupt that is engaged in business activities from which the Goupt came revenues and its results are regularly reviewed by the Goupt's chief operating decision maker to a familiar large variable for each segment.

It has do internal management reporting structure and products produced and whit, the company is organized into the following three operating segments:

I have former

Phemieculospecut Mangement montror the operating results of above mentioned segments separately for the purpose of making decisions about resources to be allocated and of assessing performances and the companion of the second performances and the companion of the second performances are second performances and the companion of the second performances are second performances.

Segment revenue, segment result, costs, assets and liabilities for the period are as follows:

|  |                 |                 |                 |                           |                         |              |                 | (Up-a           | (Un-audited)     |                  |                        |                          |                        |               |                  |                  |
|--|-----------------|-----------------|-----------------|---------------------------|-------------------------|--------------|-----------------|-----------------|------------------|------------------|------------------------|--------------------------|------------------------|---------------|------------------|------------------|
| 23.1   |                 |                 |                 | Three-months Period Ended | iod Ended               |              |                 |                 |                  |                  | _                      | Nine-months Period Ended | iod Ended              |               |                  |                  |
|  | Food Processing | cessing         | Plastic Film    | Film                      | Pharm aceutical segment | 1 segment    | Total           |                 | Food Processing  | cessing          | Plastic Film           | Film                     | Pharmaceutical segment | al segment    | Total            | p                |
|  | March 31,       | March 31,       | March 31,       | March 31,                 | March 31,               | March 31,    | March 31,       | March 31,       | March 31,        | March 31,        | March 31,              | March 31,                | March 31,              | March 31,     | March 31,        | March 31,        |
|  | 2020            | 2019            | 2020            | 2019                      | 2020                    | 2019         | 2020            | 2019            | 2020             | 2019             | 2020                   | 2019                     | 2020                   | 2019          | 2020             | 2019             |
|  |                 | 1               |                 |                           |                         | -            |                 | Rupees          |                  |                  |                        |                          |                        | 1             |                  |                  |
| Sules  |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               |                  |                  |
| Local  | 7,551,700,918   | 7,783,760,635   | 1,625,705,212   | 1,936,599,598             | 101,698,747             | 30,691,480   | 9,279,104,877   | 9,751,051,713   | 23,097,174,814   | 21,790,699,310   | 5,559,627,457          | 5,812,600,670            | 200,600,907            | 103,582,492   | 28,857,403,178   | 27,706,882,472   |
| Export                                       | 902,507,157     | 380,389,634     | 190,707,210     | 43.474.661                |                         |              | 1,093,214,367   | 423,864,295     | 2,469,124,759    | 837.946.262      | 585,499,232            | 97,060,161               |                        |               | 3.054,623,991    | 935,006,423      |
| Export rebates                               | 2,321,453       | 2,849,975       |                 |                           |                         |              | 2,321,453       | 2,849,975       | 8,130,997        | 6,317,329        |                        |                          |                        |               | 8,130,997        | 6,317,329        |
|  | 8,456,529,528   | 8,167,000,244   | 1,816,412,422   | 1,980,074,259             | 101,698,747             | 30,691,480   | 10,374,640,697  | 10,177,765,983  | 25,574,430,570   | 22,634,962,901   | 6,145,126,689          | 5,909,660,831            | 200,600,907            | 103,582,492   | 31,920,158,166   | 28,648,206,224   |
| Ices   |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               |                  |                  |
| Sales return and discounts                   | (693,536,692)   | (754,983,575)   | (5,886,206)     | (36,172,361)              | (5,742,659)             | (3,796,347)  | (705, 165, 557) | (794,952,283)   | (1,541,832,240)  | (1,377,245,083)  | (21,634,577)           | (108,721,271)            | (15,075,115)           | (4,541,541)   | (1,578,541,932)  | (1,490,507,895)  |
| Sales tax                                    | (1,194,471,630) | (1,124,693,433) | (243,923,375)   | (292,259,463)             |                         |              | (1,438,395,005) | (1,416,952,896) | (3,581,770,687)  | (3,134,723,997)  | (835,238,276)          | (873,990,145)            |                        |               | (4,417,008,963)  | (4,008,714,142)  |
|  | (1,888,008,322) | (1,879,677,008) | (249,809,581)   | (328,431,824)             | (5,742,659)             | (3,796,347)  | (2,143,560,562) | (2,211,905,179) | (5,123,602,927)  | (4,511,969,080)  | (856,872,853)          | (982,711,416)            | (15,075,115)           | (4,541,541)   | (5,995,550,895)  | (5,499,222,037)  |
| Net saks                                     | 6,568,521,206   | 6,287,323,236   | 1,566,602,842   | 1,651,642,435             | 95,956,088              | 26,895,133   | 8,231,080,135   | 7,965,860,804   | 20,450,827,643   | 18,122,993,821   | 5,288,253,837          | 4,926,949,415            | 185,525,792            | 99,040,951    | 25,924,607,271   | 23,148,984,187   |
| Cost of sales                                | (5,023,614,205) | (4,700,325,945) | (1,436,638,290) | (1,376,852,363)           | (102, 184, 828)         | (5,341,862)  | (6,562,437,323) | (6,082,520,170) | (15,482,491,887) | (13,517,791,173) | (4,799,072,189)        | (4,257,897,859)          | (230,861,467)          | 63,178,117    | (20,512,425,543) | (17,868,867,149) |
| Selling and distribution expenses            | (1,066,599,767) | (1,097,816,550) | (61,243,358)    | (52,702,606)              | (103,252,641)           | (49,449,565) | (1,231,095,766) | (1,199,968,721) | (3,216,559,544)  | (2,842,668,116)  | (182,681,574)          | (125,723,207)            | (235,791,696)          | (116,381,631) | (3,635,032,814)  | (3,084,772,954)  |
| Administrative expenses                      | (121,796,991)   | (117,589,511)   | (45,070,893)    | (31,666,903)              | (33,938,701)            | (12,488,215) | (200,806,585)   | (161,744,629)   | (359,865,215)    | (322,114,495)    | (87,214,128)           | (87,283,856)             | (70,344,893)           | (32,843,635)  | (517,424,236)    | (442,241,986)    |
|  | (6,212,010,963) | (5,915,732,006) | (1,542,952,541) | (1,461,221,872)           | (239,376,170)           | (67,279,642) | (7,994,339,674) | (7,444,233,520) | (19,058,916,646) | (16,682,573,784) | (5,068,967,891)        | (4,470,904,922)          | (536,998,056)          | (242,403,383) | (24,664,882,593) | (21,395,882,089) |
| Segment result                               | 356,510,243     | 371,591,230     | 23,650,300      | 190,420,563               | (143,420,081)           | (40,384,509) | 236,740,461     | 521,627,284     | 1,391,910,997    | 1,440,420,037    | 219,285,945            | 456,044,493              | (351,472,263)          | (143,362,432) | 1,259,724,678    | 1,753,102,098    |
| Unallocated income and expenses              |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               |                  |                  |
| Other operating income                       |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               | 202,811,040      | 214,556,627      |
| Finance cost                                 |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               | (1,029,488,110)  | (623,410,427)    |
| Other operating expenses                     |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               | (125,850,815)    | (285,534,070)    |
| Share of profit from associated undertakings | 50              |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               | 197,345,585      | (74,950,317)     |
| Profit before taxation                       |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               | 504,542,378      | 983,763,911      |
| Income tax expense                           |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               | (208,494,155)    | (310,577,392)    |
| Profit for the period                        |                 |                 |                 |                           |                         |              |                 |                 |                  |                  |                        |                          |                        |               | 296,048,223      | 673,186,519      |
|  |                 |                 |                 |                           |                         |              |                 |                 | (Un-audited)     | (Audited)        | (Un-audited) (Audited) | (Audited)                | (Un-audited) (Audited) | (Audited)     | (Un-audited)     | (Audited)        |
|  |                 |                 |                 |                           |                         |              |                 |                 | Food Segment     | ment             | Plastic Segment        | gment                    | Pharmaceutical Segmen  | al Segment    | Total            | Į.               |
|  |                 |                 |                 |                           |                         |              |                 |                 | March 31,        | June 30,         | March 31,              | June 30,                 | March 31,              | June 30,      | March 31,        | June 30,         |
|  |                 |                 |                 |                           |                         |              |                 |                 | 2020             | 2019             | 2020                   | 2019                     | 2020                   | 2019          | 2020             | 2019             |

23.4 Segment liabilities 23.5 Unallocated liabilities 23.2 Segment assets 23.3 Unallocated assets

24,269,441,005 21,432,622,332 27,432,622,332 9,684,645,338 10,478,326,721

3,2,592,421,527 3,747,246,107 36,339,667,634 12,770,081,580 15,014,390,501 27,784,472,081

71,071,679 1,411,030,435

7,092,171,057

11,286,023,488 11,286,023,488

15,727,045,611

19,895,367,605 19,895,367,605

10,346,492,275

2,352,517,626

Transactions among the business segments are recorded at estimated cost.
The Hodding Company's export sales have been primarily made to countries in the Middle East, Africa and South Asia. However, no material is 23.6 Inter-segment pricing

tomers of the company which formed 10 percent or more of the Group's revenue. 23.7

| 23.9 RECONCILIATION OF REPORTABLE SEASSETS AND LIABILITIES | EGMENT | (Un-audited)<br>March 31,<br>2020<br>Rupees | (Audited)<br>June 30,<br>2019<br>Rupees |
|--|--------|---|---|
| Assets   |        |   |   |
| Total assets for reportable segments                       | 23.2   | 32,592,421,527                              | 24,269,441,005                          |
| Unallocated capital assets                                 |        | 945,888,397                                 | 933,230,944                             |
| Long term investment                                       | 9      | 2,801,357,710                               | 2,229,950,382                           |
| Total assets   |        | 36,339,667,634                              | 27,432,622,331                          |
| Liabilities  |        |   |   |
| Total liabilities for reportable segments                  | 23.4   | 12,770,081,580                              | 9,684,645,338                           |
| Sponsors' loan - subordinated                              |        | 13,205,967                                  | 902,151,770                             |
| Deferred liabilities                                       |        | 1,836,864,559                               | 1,274,088,154                           |
| Long term finance  | 16     | 12,966,096,962                              | 8,065,842,393                           |
| Lease liabilities  |        | 198,223,013                                 | 236,244,404                             |
| Total liabilities  |        | 27,784,472,081                              | 20,162,972,059                          |

### 24 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Details of transactions and balances with related parties during the period, other than those which have been specifically disclosed elsewhere in the consolidated condensed interim financial statements are as follows:

|   | March 31,<br>2020 | March 31,<br>2019 |
|---|-------------------|-------------------|
| Transactions  | Rupees            | Rupees            |
| Plasitflex Films (Private) Limited                          |                   |                   |
| Common Directorship   |                   |                   |
| - Purchase of raw and packing Materials                     | 58,975,763        | 1,376,472         |
| - Purchase of finished goods                                | -                 | 74,097,683        |
| - Metallization service                                     | (21,154,461)      | (3,743,620)       |
| - Sale of raw and packing materials                         | (5,452,058)       | (11,644,193)      |
| - Recovery against sales                                    | 23,765,553        | -                 |
| - Payment against purchases                                 | (45,286,358)      | (34,604,009)      |
| Others  |                   |                   |
| Remuneration to directors and other key management personne |                   |                   |
| Chief Executive Officer                                     | 14,250,000        | 13,050,000        |
| Directors   | 13,725,000        | 11,325,000        |
| Executives  | 244,959,715       | 198,458,323       |
|   | 272,934,715       | 222,833,323       |
|   | March 31,         | June 30,          |
| Balances  | 2020              | 2019              |
|   | Rupees            | Rupees            |
| Plasitflex Films (Private) Limited                          |                   |                   |
| -Payable to associate                                       | 25,435,222        | 14,586,784        |
| Director's Subordinated Loan                                |                   |                   |
| -Loan from directors  | 13,205,967        | 915,357,737       |

### 25 FAIR VALUE MEASUREMENT

The Group's financial risk management objectives and policies are consistent with that disclosed in the annual financial statements for the year ended June 30, 2019. There is no change in the nature and corresponding hierarchies of fair value levels of financial instruments from those as disclosed in the audited financial statements of the Group for the year ended June 30, 2019

The carrying values of financial assets and liabilities approximate their fair values. The table below analyzes financial assets that are measured at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1: Quoted prices in active markets for identical assets and liabilities;
- Level 2: Observable inputs; and
- Level 3: Unobservable inputs

The Company held the following financial assets at fair value;

| Ma            | rch 31, 2020 |           |               | June 30, 2019 |  |  |
|---------------|--------------|-----------|---------------|---------------|--|--|
| (Level 1)     | (Level 2)    | (Level 3) | Total         | June 30, 2019 |  |  |
|               |              |           |               |               |  |  |
|               |              | Rupees    |               |               |  |  |
|               |              |           |               |               |  |  |
|               |              |           |               |               |  |  |
| 2,572,639,959 | -            | -         | 2,572,639,959 | 2,001,232,631 |  |  |
|               |              |           |               |               |  |  |
| 2,572,639,959 | -            |           | 2,572,639,959 | 2,001,232,631 |  |  |

Investment in associated undertakings

### 26 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the unconsolidated financial statements for the year ended June 30, 2019.

### 27 DATE OF AUTHORIZATION FOR ISSUE

These consolidated condensed interim financial statements were authorized for issue on 22nd April 2020 by the Board of the Group.

Munsarim Saifullah Chief Executive Officer Maqsood Ismail Director **Abdul Qadir** Chief Financial Officer



### ISMAIL INDUSTRIES LIMITED

### **HEAD OFFICE**

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### **FACTORIES**

UNIT 1: C-230, H.I.T.E, HUB, BALOCHISTAN, PAKISTAN. TEL: (92-853) 302526-302392, FAX: (92-853) 302527

UNIT 2: B-140, H.I.T.E, HUB, BALOCHISTAN, PAKISTAN. TEL: (92-853) 364234-363602, FAX: (92-853) 363322

UNIT 3: G-1, H.I.T.E, HUB, BALOCHISTAN, PAKISTAN. TEL: (92-853) 302326, FAX: (92-853) 302611-303817

UNIT 4: G-22-23, H.I.T.E, HUB, BALOCHISTAN, PAKISTAN. TEL: (92-853) 303193-303177, FAX: (92-853) 302284

UNIT 5: 38-C, 39, 39-A, 42-C, SUNDER INDUSTRIAL ESTATE, RAIWIND ROAD, LAHORE, PAKISTAN, TEL: (92-42) 35297671-75

UNIT 6: D-91, D-92, D-94, NORTH WESTERN INDUSTRIAL ZONE, PORT QASIM AUTHORITY, KARACHI, PAKISTAN. TEL: (92-21) 34154171-73, FAX: (92-21) 34154176

UNIT 7: E-164 TO E-168, NORTH WESTERN INDUSTRIAL ZONE, PORT QASIM AUTHORITY, KARACHI, PAKISTAN. TEL: (92-21) 34154174-75, FAX: (92-21) 34154176

Unit 8: E-154 to E-157, North Western Industrial Zone, Port Qasim Authority, Karachi, Pakistan. Tel: (92-21) 34154255-57, Fax: (92-21) 34154176