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ISMAIL
INDUSTRIES
LIMITED

## TOGETHER WE LEAD



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## COMPANY PROFILE

## Board of Directors

Mr. Muhammad M. Ismail Mr. Munsarim Saifullah Mr. Hamid Maqsood Ismail Mr. Ahmed Muhammad Mr. Maqsood Ismail Ms. Farzana Muhammad Ms. Almas Maqsood Ms. Reema Ismail Ahmed Mr. M. Zubair Motiwala

Chairman
Chief Executive Officer
Executive Director
Executive Director
Non-Executive Director
Non-Executive Director
Non-Executive Director
Non-Executive Director
Independent Director

## Human Resource Committee

Mr. M. Zubair Motiwala Chairman
Mr. Maqsood Ismail Member
Mr. Munsarim Saifullah Member
Ms. Farzana Muhammad Member

Company Secretary
Mr. Ghulam Farooq
Chief Financial Officer
Mr. Abdul Qadir

## Auditor

Grant Thornton Anjum Rahman
Chartered Accountants

## Legal Advisor

Mohsin Tayebaly \& Co.

## Share Registrar

THK Associates (Pvt.) Limited

## Bankers / Institutions

Allied Bank Limited
Askari Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Bank Islami Pakistan Limited
Dubai Islamic Bank (Pakistan) Limited
Faysal Bank Limited
Habib Bank Limited
Industrial \& Commercial Bank of China Limited
JS Bank Limited
Meezan Bank Limited
MCB Bank Limited
MCB Islamic Bank Limited
National Bank of Pakistan
Pak Brunei Investment Co Ltd
Pak Oman Investment Co. Ltd
Standard Chartered Bank (Pakistan) Limited

Unit-6: D-91, D-92 \& D-94 North Western Zone, Port Qasim.

Unit-7: E164-168, North Western Zone, Port Qasim.

Unit-8: E154-157, North Western Zone, Port Qasim.

## DIRECTOR'S REVIEW REPORT ON COMPANY'S AFFAIRS

The Directors of Ismail Industries Limited feel immense pleasure to present the stand alone reviewed and consolidated condensed interim financial statements of the Company for the quarter and half year ended December 31, 2018. Brief highlights of the company's performance during the period under review are here under:

| Description | Dec-18 <br> PKR in Million | Dec-17 | Change |
| :--- | :---: | :---: | :---: |
| in $\%$ |  |  |  |$|$| Gross Sales | 18,394 | 14,476 | $27 \%$ |
| :--- | :---: | :---: | :---: |
| Net Sales | 15,111 | 11,405 | $32 \%$ |
| Gross Profit | 3,412 | 2,604 | $31 \%$ |
| Operating Profit | 1,334 | 1,157 | $15 \%$ |
| Profit before tax | 1,069 | 947 | $13 \%$ |
| Profit after tax | 707 | 685 | $3 \%$ |
| Earnings per share - Rs. | 11.08 | 10.73 | $3 \%$ |

We have continued our transformation journey by reinvigorating the business with effective mix of sales push in our quality flagship brands as well as agile and efficient utilization of resources to speed up our return to growth and secure our future ambitions. The period under review was critical for the country's economy since depreciation of PKR to US\$, discount rate increased by $4 \%$ and hike in prices of basic utilities which has narrow down the gap between income and expense, resulting reduction in purchasing power of common man.

During the period under review, the overall performance of the food and plastic segments were quite satisfactory as the company registered topline growth of $27 \%$. Our core emphasis is on cost efficiency and customer satisfaction together with brand investment for sustainable growth in future. The momentum of enhancement in product portfolio and market share resulted in an increase in operating profit by $15 \%$ as compared to the corresponding period.

We concede that the success and growth in fast moving manufacturing industry always have stiff competition being at the heart of household consumers who not only recognized the developed family relationship with our products but are part of everyday lives. We have always endeavored to develop brands beyond imaginations and expectations which has kept us ahead of the competition.

## FUTURE OUTLOOK

The Company is committed and hopeful that the period ahead would be a benchmarking milestone into the company's success. The business confidence across the country will groom and would expect to flourish positive which will turn a high consumption for the target audience of our company. We are confident that the Company's success journey will set new records in period ahead and would continue in ensuing years as well.

## ACKNOWLEDGEMENT

We acknowledge the trust and continued support of valuable customers, financial institution and shareholders towards the Company. The Directors would also like to place on record their appreciation to all workforce of the Company for their dedication, diligence, commitment and hard work.

On behalf of the Board of Directors

Munsarim Saifullah<br>Chief Executive

Maqsood Ismail
Director
Karachi: February 21, 2019








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# INDEPENDENT AUDITOR'S REVIEW REPORT 

## To the members of Ismail Industries Limited

## Report on review of Interim Financial Statements

## Introduction

We have reviewed the accompanying condensed interim unconsolidated statement of financial position of Ismail Industries Limited as at December 31, 2018 and the related condensed interim unconsolidated statement of profit or loss, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated statement of changes in equity, and condensed interim unconsolidated statement of cash flows, and notes to the financial statements for the six-months period then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of this interim unconsolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these unconsolidated financial statements based on our review.

## Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim unconsolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

## Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim unconsolidated financial statements is not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

## INDEPENDENT AUDITOR'S REVIEW REPORT

## Other Matters

The figures of the condensed interim unconsolidated statement of profit or loss and condensed interim unconsolidated statement of comprehensive income for the three-months period ended December 31, 2018 and 2017 have not been reviewed, as we are required to review only the cumulative figures for the six-months period ended December 31, 2018.

The engagement partner on the audit resulting in this independent auditor's report is Muhammad Khalid Aziz.

Yours truly

## Grant Thornton Anjum Rahman

Chartered Accountants

## Karachi

Date: 19 February, 2019

UNCONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE SIX MONTHS PERIOD
ENDED DECEMBER 31, 2018

## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2018

|  | Note | $\begin{gathered} \text { (Un-audited) } \\ \text { December 31, } \\ 2018 \\ \text { Rupees } \end{gathered}$ | (Audited) <br> June 30, <br> 2018 <br> Rupees |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Property, plant and equipment | 8 | 11,928,128,306 | 10,912,906,811 |
| Intangible assets | 9 | 71,639,258 | 41,739,258 |
| Long term investments | 10 | 3,238,406,820 | 3,560,461,082 |
| Long term deposits |  | 46,677,547 | 39,318,639 |
| Total non-current assets |  | 15,284,851,931 | 14,554,425,790 |
| Current assets |  |  |  |
| Stores and spares | 11 | 227,035,900 | 195,891,564 |
| Stock-in-trade | 12 | 4,879,535,966 | 4,969,540,620 |
| Trade debts | 13 | 1,753,476,380 | 1,566,186,261 |
| Loans and advances |  | 972,778,584 | 735,291,605 |
| Trade deposits and short-term prepayments |  | 93,166,638 | 13,170,300 |
| Other receivables |  | 167,016,167 | 136,210,452 |
| Taxation - net |  | 695,404,435 | 850,571,987 |
| Cash and bank balances | 14 | 42,677,806 | 51,160,091 |
| Total current assets |  | 8,831,091,876 | 8,518,022,880 |
| Total assets |  | 24,115,943,807 | 23,072,448,670 |
| EQUITY AND LIABILITIES |  |  |  |
| Shareholders' equity |  |  |  |
| Authorised share capital |  |  |  |
| 250,000,000 (June 30, 2018: 250,000,000) ordinary share of |  | 2,500,000,000 | 2,500,000,000 |
| Issued, subscribed and paid-up share capital |  |  |  |
| 63,804,750 (June 30, 2018: 63,804,750) ordinary |  |  |  |
| shares of Rs. 10 each |  | 638,047,500 | 638,047,500 |
| Reserves |  | 6,812,510,467 | 6,581,983,812 |
| Total shareholders' equity |  | 7,450,557,967 | 7,220,031,312 |
| Non-current liabilities |  |  |  |
| Sponsors' loan - subordinated | 15 | 902,151,770 | 902,151,770 |
| Long-term finances - secured | 16 | 5,418,469,229 | 4,730,767,470 |
| Liabilities against assets subject to finance lease |  | 152,754,428 | 403,658,251 |
| Deferred liabilities |  | 1,545,881,612 | 1,430,804,181 |
| Total non-current liabilities |  | 8,019,257,039 | 7,467,381,672 |
| Current liabilities |  |  |  |
| Trade and other payables | 17 | 1,631,891,769 | 1,424,613,356 |
| Accrued mark-up |  | 142,015,919 | 101,440,953 |
| Short-term finance - secured | 18 | 4,577,068,712 | 4,191,428,798 |
| Current portion of: |  |  |  |
| - long-term finances - secured | 16 | 2,019,898,995 | 2,433,017,566 |
| - liabilities against assets subject to finance lease |  | 100,606,861 | 95,407,236 |
| Unclaimed Dividend |  | 2,477,375 | 1,818,498 |
| Advances from customers |  | 172,169,170 | 137,309,279 |
| Total current liabilities |  | 8,646,128,801 | 8,385,035,686 |
| Total liabilities |  | 16,665,385,840 | 15,852,417,358 |
| Contingencies and commitments | 19 |  |  |
| Total equity and liabilities |  | 24,115,943,807 | 23,072,448,670 |

The annexed selected notes from 1 to 26 form an integral part of this condensed interim unconsolidated financial statements.

## Munsarim Saifullah

Chief Executive Officer

Maqsood Ismail
Director

## Abdul Qadir

Chief Financial Officer

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018 



The annexed selected notes from 1 to 26 form an integral part of this condensed interim unconsolidated financial statements.

Munsarim Saifullah
Chief Executive Officer
Maqsood Ismail
Director

Abdul Qadir<br>Chief Financial Officer

# UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE SIX MONTHS ENDED DECEMBER 31, 2018 

|  | Note | Six-months Period Ended |  | Three-months Period Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | December 31, <br> 2018 <br> Rupees | December 31, <br> 2017 <br> Rupees | December 31, <br> 2018 <br> Rupees | December 31, <br> 2017 <br> Rupees |
| Profit after taxation |  | 707,251,246 | 684,533,055 | 315,480,723 | 402,837,628 |
| Item that will not be reclassified to statement of profit or loss in subsequent period |  | - | - | - | - |
| Item to be reclassified to statement of profit or loss in subsequent period |  |  |  |  |  |
| Unrealized appreciation / (diminution) on available for sale investment - net of tax | 10.5 | 1,821,854 | $(46,235,000)$ | 1,821,854 | (81,515,000) |
| Share of other comprehensive loss from associated undertaking - net of tax | 10.4 | $(163,510,659)$ | $(125,856,128)$ | - | - |
| Other comprehensive (loss) / income for the period - net of tax |  | $(161,688,805)$ | (172,091,128) | 1,821,854 | $(81,515,000)$ |
| Total comprehensive income for the period |  | 545,562,441 | 512,441,927 | 317,302,577 | 321,322,628 |

The annexed selected notes from 1 to 26 form an integral part of this condensed interim unconsolidated financial statements.

Munsarim Saifullah<br>Chief Executive Officer

Director

Abdul Qadir<br>Chief Financial Officer

## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED)

 FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018


 The annexed selected notes from 1 to 26 form an integral part of this condensed interim unconsolidated financial statements.

Munsarim Saifullah
Chief Executive Officer

Director

## Abdul Qadir

Chief Financial Officer

## UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018

|  | December 31, | December 31, |
| :---: | :---: | :---: |
| Note | Rupees | Rupees |

## CASH FLOWS FROM OPERATING ACTIVITIES

Cash generated from operations after working capital changes

| 21 | $\begin{array}{r} 1,344,872,667 \\ (2,798,322) \\ (145,023,330) \\ (7,358,908) \\ \hline \end{array}$ | $\begin{array}{r} 1,900,182,431 \\ (21,519,586) \\ (147,107,581) \\ (18,934,374) \\ \hline \end{array}$ |
| :---: | :---: | :---: |
|  | 1,189,692,107 | 1,712,620,890 |
| 10.5 | $\begin{gathered} \hline(1,548,424,619) \\ (29,900,000) \\ 197,251,008 \\ 11,047,389 \\ \hline \end{gathered}$ | $\begin{gathered} \hline(631,684,453) \\ (7,972,200) \\ - \\ 31,967,273 \\ \hline \end{gathered}$ |
|  | (1,370,026,222) | (607,689,380) |
|  | $\begin{array}{c\|} \hline(245,704,198) \\ (286,462,498) \\ 274,583,188 \\ (278,779,724) \\ \hline \end{array}$ | $51,479,283$ $(175,701,894)$ $(619,535,964)$ $(327,227,812)$ |
|  | $(536,363,232)$ | $(1,070,986,387)$ |
|  | $(716,697,347)$ | 33,945,123 |
|  | (1,916,243,707) | (773,560,635) |
| 22 | (2,632,941,054) | (739,615,512) |

The annexed selected notes from 1 to 26 form an integral part of this condensed interim unconsolidated financial statements.

Munsarim Saifullah<br>Chief Executive Officer

## Maqsood Ismail <br> Director

Abdul Qadir<br>Chief Financial Officer

# SELECTED NOTES TO THE CONDENSED INTERIM UNCONSOLIDATED FINANCIAL STATEMENTS <br> FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018 

## 1 LEGAL STATUS AND OPERATIONS


#### Abstract

Ismail Industries Limited (the Company) was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the company are now quoted on Pakistan Stock Exchange. Principal activities of the Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.


## SIGNIFICANT EVENTS AND TRANSACTIONS

There are no significant events and transactions occurred during the period.
STATEMENT OF COMPLIANCE
3.1 These condensed interim unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (1AS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of 1AS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

## BASIS OF PREPARATION

These condensed interim unconsolidated financial statements of the company does not include all of the information and disclosure required in the unconsolidated annual financial statements and should be read in conjunction with the annual financial statements of the company as at and for the year ended June 30, 2018. However, selected explanatory notes are included to explain the events and transactions that are significant to an understanding of the changes in the company's financial position and performance since the last annual financial statements.

The figures in the condensed interim unconsolidated statement of profit or loss, condensed interim unconsolidated statement of comprehensive income, condensed interim unconsolidated statement of changes in equity and condensed interim unconsolidated statement of cash flows together with the relevant notes to the condensed interim unconsolidated financial statements for the six-months period ended December 31, 2018 are not audited. Further, the figures for the three-months period ended December 31, 2018 and 2017 in the condensed interim unconsolidated statement of profit or loss and condensed interim unconsolidated statement of comprehensive income have also not been reviewed by auditors.

## SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

5.1 The accounting policies and methods of computation adopted for the preparation of these condensed interim unconsolidated financial statements are the same as those applied in the preparation of the unconsolidated financial statements for the year ended June 30, 2018, except for the adoption of IFRS 15 "Revenue from contracts with customers". The accounting policy adopted by the management are as follows:

### 5.1.1 IFRS 15 - Revenue from Contracts with Customers

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 Construction Contracts, IAS 18 Revenue and related interpretations and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15 , revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

Revenue from sale of goods is recognized when the Company satisfies a performance obligation by transferring promised goods to customer. Goods are transferred when the customer obtains their control (i.e. on dispatch of goods to customers). Revenue is recognized at transaction price (which excludes estimates of variable consideration).

However, the application of above standard do not have any significant impact on the Company's financial reporting and, therefore, have not been presented in these condensed interim unconsolidated financial statements.

## 6 USE OF JUDGEMENTS AND ESTIMATES

The estimates / judgments and associated assumptions used in the preparation of this condensed interim unconsolidated financial statements are consistent with those applied in the preparation of the financial statements of the Company for the year ended June 30, 2018.

7 FUNCTIONAL AND PRESENTATION CURRENCY
This condensed interim unconsolidated financial statements is presented in Pakistani Rupees which is also Company's functional currency.

## 8 PROPERTY, PLANT AND EQUIPMENT

|  | (Un-audited) <br> December 31, <br>  <br> Note | 2018 |
| :---: | :---: | :---: |
|  | Rupees | (Audited) |
|  |  | June 30, |
| 8.1 | $\mathbf{1 0 , 3 6 9 , 2 7 8 , 1 6 1}$ |  |
| 8.2 | $\mathbf{1 , 5 5 8 , 8 5 0 , 1 4 5}$ | $10,755,985,939$ |
|  | $\mathbf{1 1 , 9 2 8 , 1 2 8 , 3 0 6}$ | $10,96,920,872$ |

8.1 Details of additions and deletions to operating fixed assets during the six-months period are as follows:

## Owned assets

Leasehold land
Building on leasehold land
Plant and machinery
Furniture and fittings
Equipment
Computers
Vehicles

## Leased assets

Plant and machinery
Vehicles

| (Un-audited) |  |  |  |
| :---: | :---: | :---: | :---: |
| Additions |  | Disposals |  |
| --------At cost-------- |  | --------At net book value-------- |  |
| $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2017 \end{gathered}$ |
| -------------------------------- Rupees ------------------------------- |  |  |  |
| - | 83,467,359 | - | - |
| 5,955,115 | 542,176,992 | - | - |
| 57,108,928 | 170,784,912 | - | - |
| - | 7,063,680 | - | - |
| 2,544,348 | 115,524,657 | - | - |
| 16,726,495 | 2,398,650 | 107,580 | - |
| 19,355,610 | 37,140,258 | 8,869,970 | 17,889,115 |
| 101,690,496 | 958,556,508 | 8,977,550 | 17,889,115 |
| 44,804,850 | 116,128,500 | - | - |
| 44,804,850 | 116,128,500 | - | - |
| 146,495,346 | 1,074,685,008 | 8,977,550 | 17,889,115 |

8.2 Details of additions in and transfers from capital work-in-progress during the six-months period are as follows:

|  | (Un-audited) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Additions |  | Transfers |  |
|  | $\begin{gathered} ------------- \\ \text { December } 31, \\ 2018 \end{gathered}$ | December 31,--------At 2017 | $\begin{gathered} \text { December } 31 \text {,----------- } 2018 \\ 2 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |
|  | --- | ---------- Rupe | --------------- | ---------- |
|  |  |  |  | - |
| Civil works | 159,386,912 | 187,140,943 | 5,955,115 | 542,176,992 |
| Plant and machinery | 1,305,486,405 | 47,675,065 | 57,108,928 | 155,214,042 |
| Electric installation | - | 27,342,924 | - | 15,570,870 |
| Equipment and fixtures | 120,000 | 130,390,754 | - | 122,588,337 |
|  | 1,464,993,317 | 392,549,686 | 63,064,043 | 835,550,241 |


|  | (Un-audited) | (Audited) |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | June 30, $2018$ |
| Note | Rupees | Rupees |
| 9.1 | 71,639,258 | 41,739,258 |

9.1 Details of additions for implementation of software during the six-months period are as follows:


Investment in subsidiary Company- unquoted shares

| Hudson Pharma (Private) Limited | 10.1 | 605,984,000 | 605,984,000 |
| :---: | :---: | :---: | :---: |
| Investment in associated undertakings |  |  |  |
| Novelty Enterprises (Private) Limited- unquoted shares | 10.2 | 228,727,912 | 228,727,912 |
| The Bank of Khyber | 10.3 | 2,403,694,908 | 2,530,641,520 |
| Other investment - Available for sale |  |  |  |
| Bank Islami Pakistan Limited | 10.5 | - | 195,107,650 |
|  |  | 3,238,406,820 | 3,560,461,082 |

10.1 Hudson Pharma (Private) Limited

The Company holds $60,598,400$ (June 2018: $60,598,400$ ) shares of Hudson Pharma (Private) Limited (subsidiary), which is equivalent to $71.29 \%$ of total paid-up capital. The subsidiary is incorporated under

Companies Act, 2017 as a private company, limited by shares. The registered office of the company is located at 17 Bangalore town, main Shahrah-e-Faisal Karachi. Principal activities of the subsidiary are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical drugs and medicines. The shares of Subsidiary are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of Subsidiary is June 30 .

### 10.2 Novelty Enterprises (Private) Limited

The Company holds $33 \%$ (June 2018: 33\%) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30.

Total equity / net assets of NEL as at June 30, 2018 based on audited financial statements amounted to Rs. 561.487 million (June 2018: Rs. 561.487 million based on audited financial statements). However, as per report of an independent valuer, Masud Associates dated December 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs. 1,045.094 million (June 2018: Rs. $1,045.094$ million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment.

### 10.3 The Bank of Khyber

The total shareholding of the Company in the Bank of Khyber (the Bank) is 241,639,031 shares which represents $24.16 \%$ of paid-up capital of the Bank (June 2018: 24.16\%). In addition to this, the Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from condensed interim unconsolidated financial statements of the Bank for the nine-months periods ended September 30, 2018 and six-months period ended June 30, 2018. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.

The market value of holding in the Bank as on December 31, 2018 was Rs. 3,129.23 million (June 30, 2018: Rs. 3,298.373 million).
10.4 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

The Bank of Khyber Novelty Enterprises (Private) Limited

| (Un-audited) | (Audited) | (Un-audited) | (Audited) |
| :---: | :---: | :---: | :---: |
| December 31, | June 30, | December 31, | June 30, |
| 2018 | 2018 | 2018 | 2018 |

Carrying value at beginning of the period
Share of profit / (loss)
Dividend received
Share of other comprehensive loss
Related deferred tax on OCI

| $\mathbf{2 , 5 3 0 , 6 4 1 , 5 2 0}$ | $2,782,115,507$ | $\mathbf{2 2 8 , 7 2 7 , 9 1 2}$ | $228,737,812$ |
| ---: | ---: | :---: | :---: |
| $\mathbf{3 6 , 5 6 4 , 0 4 7}$ | $393,221,050$ | - | $(9,900)$ |
| - | $(362,458,547)$ | - | - |
| $(\mathbf{1 8 6 , 8 6 9 , 3 2 4 )}$ | $(322,555,988)$ | - | - |
| $\mathbf{2 3 , 3 5 8 , 6 6 5}$ | $40,319,498$ | - | - |
| $\mathbf{( 1 6 3 , 5 1 0 , 6 5 9 )}$ | $(282,236,490)$ | - | - |
| $2,403,694,908$ | $2,530,641,520$ | $\mathbf{2 2 8 , 7 2 7 , 9 1 2}$ | $228,727,912$ |

All transfers of funds to the Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates. The Company has not received cash dividend from Bank of Khyber during the period ended December 31, 2018 (June 30, 2018: Rs. 1.50 per share).

### 10.5 BankIslami Pakistan Limited

Carrying Value
Appreciation in value of investment
Less: Sale of investment at carrying value
Fair value of investment

| (Un-audited) | (Audited) |
| :---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |
| Rupees | Rupees |
| $\mathbf{1 9 5 , 1 0 7 , 6 5 0}$ | $308,840,000$ |
| $\mathbf{2 , 1 4 3 , 3 5 8}$ | $15,020,840$ |
| $\mathbf{( 1 9 7 , 2 5 1 , 0 0 8 )}$ | $(128,753,190)$ |
| - | $195,107,650$ |

## 11 STORES AND SPARES

Stores and spare parts - gross
Diesel and liquified petroleum gas
Others
Provision for slow moving spare parts
11.1

|  |  |
| ---: | ---: |
|  |  |
| $234,464,573$ | $204,066,664$ |
| 416,320 | 416,320 |
| $\mathbf{1 , 0 1 6 , 4 2 7}$ | - |
| $\mathbf{( 8 , 8 6 1 , 4 2 0 )}$ | $(8,591,420)$ |
| $\mathbf{2 2 7 , 0 3 5 , 9 0 0}$ | $195,891,564$ |

11.1 Reconciliation of provision for slow moving spare parts

Opening provision
Charge for the period / year
Closing provision

|  |  |
| ---: | ---: |
| $(8,591,420)$ | $(8,051,420)$ |
| $(270,000)$ | $(540,000)$ |
| $\mathbf{( 8 , 8 6 1 , 4 2 0 )}$ | $(8,591,420)$ |

12 STOCK-IN-TRADE
Raw materials 12.1
Packing materials
12.1

Work-in-process
Finished goods

|  |  |
| ---: | ---: |
|  |  |
| $\mathbf{2 , 4 6 7 , 6 1 5 , 9 8 7}$ | $3,182,907,393$ |
| $458,755,810$ | $309,942,607$ |
| $\mathbf{1 2 9 , 0 5 2 , 7 0 7}$ | $117,725,966$ |
| $\mathbf{1 , 8 2 4 , 1 1 1 , 4 6 2}$ | $1,358,964,654$ |
| $4,879,535,966$ | $4,969,540,620$ |

12.1 Raw materials and packing materials are stated at net of provision for slow moving items amounting to Rs.13,384,583 (June 30, 2018: Rs.13,384,583) and Rs.140,735,038 (June 30, 2018: Rs. 128,735,038) respectively.

## 13 TRADE DEBTS

Considered good

- secured (export debtors)
- unsecured

Considered doubtful
Trade debts - gross
Provision for doubtful debts
Trade debts - net

| (Un-audited) | (Audited) |
| ---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |
| Rupees | Rupees |
|  |  |
| $\mathbf{4 6 , 5 0 8 , 3 3 6}$ | $311,568,772$ |
| $\mathbf{1 , 7 0 6 , 9 6 8 , 0 4 4}$ | $1,254,617,489$ |
| $\mathbf{1 , 7 5 3 , 4 7 6 , 3 8 0}$ | $1,566,186,261$ |
| $\mathbf{5 6 , 7 6 3 , 6 9 4}$ | $51,963,694$ |
| $\mathbf{1 , 8 1 0 , 2 4 0 , 0 7 4}$ | $1,618,149,955$ |
| $\mathbf{( 5 6 , 7 6 3 , 6 9 4 )}$ | $(51,963,694)$ |
| $\mathbf{1 , 7 5 3 , 4 7 6 , 3 8 0}$ | $1,566,186,261$ |


| (Un-audited) | (Audited) |
| :---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |
| Rupees | Rupees |

## SPONSORS' LOAN - SUBORDINATED

The Company has obtained interest free loan from its sponsors. The sponsors have entered into an agreement with the company and various banks in which they have under take to subordinate their loans and their claims over the company's assets. Subsequent to the year ended June 30, 2018, company have applied with the Securities \& Exchange Commission of Pakistan for special permission for conversion of Sponsors Loan into equity without going into public. The required formalities would be completed once the approval received from the regulatory authority.

LONG TERM FINANCES - Secured

At beginning of the period / year
Obtained during the per iod/ jear Rep aid during the period / year

Less: Currentmaxurity

| (Un-audited) |  |  | (Audited) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31-Dec-18 |  |  | 30-Jun-18 |  |  |
|  |  |  |  |  |  |
| Conventional | Islamic | Total | Conventional | Islamic | Total |
| 4,62, 4,79,472 | 2,534,30,564 | 7,163,785,036 | 5,204,566,968 | 3,398,333,326 | 8,602,02,294 |
| 1,426,802,127 | 500,000,000 | 1,926,802,127 | 627,480,000 | - | 627,40,000 |
| (844,163,390) | (808,055,549) | ( $1,652,218,939)$ | $(1,202,569,496)$ | (864,027,762) | $(2,066,597,258)$ |
| 5,212,118,209 | 2,226,250,015 | 7,438,368,224 | 4,629,479,472 | 2,534,305,564 | 7,163,785,036 |
| $(987,398,997)$ | $(1,032,499,998)$ | $(2,019,898,995)$ | (1,203, 5050,907$)$ | $(1,229,166,659)$ | (2,433,017,560) |
| 4,224,719,212 | 1,103,750,017 | 5,418,469,229 | 3,425,628,565 | 1,305,138,005 | 4,730,767,470 |

16.1 These represent term finance facilities obtained for property, plant, and equipment. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu charge over property, plant and equipment of the company and personal guarantees of the directors. These facilities carry mark-up at the rate ranging from 1 month KIBOR $+0.20 \%$ to 3 month KIBOR $+0.50 \%$ (June 30, 2018: 1 month KIBOR $+0.20 \%$ to 3 month KIBOR $+0.50 \%$ ) and from $0.25 \%$ to $0.75 \%$ (June 30, 2018: $0.25 \%$ to $0.75 \%$ ) above the State Bank of Pakistan rate for LTFF.

## 17 TRADE AND OTHER PAYABLES

Trade creditors
Other liabilities

18 SHORT TERM FINANCES - Secured
Term finances-conventional 18.1
Term finances-islamic 18.2
Export refinances 18.3
Running finance utilized under mark-up arrangement $\quad 18.4$

|  | (Un-audited) | (Audited) |
| :--- | ---: | :---: |
|  | December 31, | June 30, |
| Note | 2018 | 2018 |
|  | Rupees | Rupees |
|  | $\mathbf{8 2 1 , 6 1 2 , 9 0 4}$ | $1,001,003,569$ |
|  | $\mathbf{8 1 0 , 2 7 8 , 8 6 5}$ | $423,609,787$ |
|  | $\mathbf{1 , 6 3 1 , 8 9 1 , 7 6 9}$ | $1,424,613,356$ |
|  |  |  |
| 18.1 | $\mathbf{1 2 3 , 2 1 5 , 5 4 9}$ | $939,675,000$ |
| 18.2 | $\mathbf{1 , 2 9 3 , 8 8 4 , 3 0 3}$ | $850,000,000$ |
| 18.3 | $484,350,000$ | $434,350,000$ |
| 18.4 | $\mathbf{2 , 6 7 5 , 6 1 8 , 8 6 0}$ | $1,967,403,798$ |
|  | $\mathbf{4 , 5 7 7 , 0 6 8 , 7 1 2}$ | $4,191,428,798$ |

18.1 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 1,200 million (June 2018: Rs. 1,200 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from $6.24 \%$ to $10.70 \%$ per annum (June 2018: 5.98\% to $6.24 \%$ per annum).
18.2 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 2,100 million (June 2018: Rs. 2,100 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry mark-up at the rates ranging from $6.56 \%$ to $10.82 \%$ per annum (June 2018: $6.26 \%$ to $7.13 \%$ per annum).
18.3 These represented facilities for export refinance arranged from various banks aggregating to Rs. 664.35 million (June 2018: Rs. 614.35 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Company along with the personal guarantees of the directors. These carried mark-up at the rate $0.25 \%$ above the State Bank of Pakistan (SBP) rate per annum (June 2018: $0.25 \%$ to $0.50 \%$ above SBP rate per annum).
18.4 These facilities for running finances available from various banks aggregated to Rs. 4,800.65 million (June 2018: Rs. $4,525.65$ million). These are secured against pari-passu hypothecationof stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from $7.02 \%$ to $10.65 \%$ per annum (June 2018: $6.27 \%$ to $7.17 \%$ per annum).

19 CONTINGENCIES AND COMMITMENTS

### 19.1 Contingencies

There are no material changes in the status of contingencies as same reported in the annual audited financial statements the Company from note 24.1.
19.2 Commitments

Outstanding letter of guarantees
Outstanding letter of credit for:

- capital expenditures
- others

|  | (Un-audited) <br> December 31, <br> Note | (Audited) |
| :---: | :---: | :---: |
|  | 2018 | June 30, |
|  | Rupees | Rupees |
|  | $\mathbf{8 2 2 , 8 9 2 , 6 9 6}$ | $717,831,941$ |
|  | $\mathbf{4 , 0 6 2 , 2 8 6 , 0 8 1}$ | $1,368,181,418$ |
| $732,704,350$ | $999,649,684$ |  |

EARNINGS PER SHARE-Basic and Diluted
There is no dilutive effect on the basic earnings per share of the company which is based on:


21 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES

Profit before income tax
Adjustments for non-cash and other items:
Depreciation
Gain on disposal of property, plant and equipment - net
Gain on disposal of available for sale investment
Provision for staff retirement gratuity
Share of profit from associated undertaking
Exchange loss
Finance cost
Net increase in working capital

|  | (Un-audited) | (Un-audited) |
| :---: | :---: | :---: |
|  | December 31, | December 31, |
| Note | 2018 | 2017 |
|  | Rupees | Rupees |

### 21.1 Working capital changes

## Current assets

Decrease / (Increase) in current assets
Stores and spares
Stock-in-trade
Trade debts
Loans and advances
Trade deposits and short-term prepayments
Other receivables

## Current liabilities

(Decrease) / Increase in current liabilities
Trade and other payables
Short-term finance - secured
Advance from customers

Net (increase) / decrease in working capital

## 22 CASH AND CASH EQUIVALENTS

Cash and bank balances 14
Running finances under mark-up arrangement

| $(31,144,336)$ | $(39,379,401)$ |
| :---: | :---: |
| 90,004,654 | 276,237,293 |
| $(216,035,771)$ | (19,338,426) |
| $(237,486,979)$ | 128,999,375 |
| $(79,996,338)$ | $(31,317,945)$ |
| $(30,805,715)$ | 73,881,885 |
| $(505,464,485)$ | 389,082,781 |
| 207,278,413 | 974,890,436 |
| $(322,575,148)$ | $(1,142,727,011)$ |
| 34,859,891 | $(8,469,778)$ |
| $(80,436,844)$ | $(176,306,353)$ |
| $(585,901,329)$ | 212,776,428 |
| 42,677,806 | 89,592,618 |
| $(2,675,618,860)$ | $(829,208,130)$ |
| $(2,632,941,054)$ | (739,615,512) |

23 SEGMENT INFORMATION


| Sales |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Local | 7,536,486,804 | 6,142,658,607 | 1,986,548,657 | 1,574,611,540 | 9,523,035,461 | 7,717,270,147 | 14,006,938,675 | 11,048,136,347 | 3,876,001,072 | 2,899,154,004 | 17,882,939,747 | 13,947,290,351 |
| Export | 282,138,151 | 245,793,302 | 28,996,116 | 72,547,184 | 311,134,267 | 318,340,486 | 457,556,628 | 433,972,843 | 53,585,500 | 95,097,383 | 511,142,128 | 529,070,226 |
| Export rebates | 923,152 | 3,701,229 | - | - | 923,152 | 3,701,229 | 3,467,354 | 6,025,689 | - | - | 3,467,354 | 6,025,689 |
|  | 7,819,548,107 | 6,392,153,138 | 2,015,544,773 | 1,647,158,724 | 9,835,092,880 | 8,039,311,862 | 14,467,962,657 | 11,488,134,879 | 3,929,586,572 | 2,994,251,387 | 18,397,549,229 | 14,482,386,266 |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |
| Sales return and discounts | (162,674,753) | (307,356,238) | $(2,517,270)$ | (145,424,883) | $(165,192,023)$ | (452,781,121) | $(622,261,508)$ | (877,985,601) | (72,548,910) | (230,488,917) | (694,810,418) | (1,108,474,518) |
| Sales tax | (1,075,453,759) | (892,232,104) | $(304,023,380)$ | (214,754,487) | $(1,379,477,139)$ | $(1,106,986,591)$ | ( $2,010,030,564$ ) | ( $1,567,819,894$ ) | $(581,730,682)$ | $(400,967,556)$ | (2,591,761,246) | (1,968,787,450) |
|  | (1,238,128,512) | (1,199,588,342) | $(306,540,650)$ | (360,179,370) | (1,544,669,162) | (1,559,767,712) | (2,632,292,072) | (2,445,805,495) | $(654,279,592)$ | (631,456,473) | $(3,286,571,664)$ | $(3,077,261,968)$ |
| Net sales | 6,581,419,595 | 5,192,564,796 | 1,709,004,123 | 1,286,979,354 | 8,290,423,718 | 6,479,544,150 | 11,835,670,585 | 9,042,329,384 | 3,275,306,980 | 2,362,794,914 | 15,110,977,565 | 11,405,124,298 |
| Cost of sales | (4,948,133,114) | (3,830,683,016) | (1,505,863,891) | (1,230,506,850) | (6,453,997,005) | (5,061,189,860) | (8,817,465,228) | (6,636,860,498) | (2,881,045,498) | (2,163,903,814) | (11,698,510,726) | (8,800,764,312) |
| Selling and distribution expenses | (1,084,352,970) | (630,056,677) | $(41,896,690)$ | (45,150,580) | (1,126,249,660) | $(675,207,257)$ | (1,744,851,566) | (1,175,790,736) | $(73,020,601)$ | $(82,750,025)$ | (1,817,872,167) | (1,258,540,761) |
| Administrative expenses | $(94,000,067)$ | $(84,224,280)$ | $(45,643,532)$ | $(2,235,312)$ | $(139,643,599)$ | (86,459,592) | $(204,524,984)$ | (183,265,298) | $(55,616,953)$ | $(5,150,946)$ | $(260,141,937)$ | (188,416,244) |
|  | $(6,126,486,151)$ | (4,544,963,973) | (1,593,404,113) | $(1,277,892,742)$ | (7,719,890,264) | ( $5,822,856,715$ ) | (10,766,841,778) | (7,995,916,532) | (3,009,683,052) | ( $2,251,804,785$ ) | (13,776,524,830) | 10,247,721,317 |
| Segment result | 454,933,444 | 647,600,823 | 115,600,010 | 9,086,612 | 570,533,454 | 656,687,435 | 1,068,828,807 | 1,046,412,852 | 265,623,928 | 110,990,129 | 1,334,452,735 | 1,157,402,981 |
| Unallocated income and expenses |  |  |  |  |  |  |  |  |  |  |  |  |
| Other operating income |  |  |  |  |  |  |  |  |  |  | 151,858,370 | 109,251,933 |
| Finance cost |  |  |  |  |  |  |  |  |  |  | $(319,354,688)$ | $(307,319,862)$ |
| Other operating expenses |  |  |  |  |  |  |  |  |  |  | $(134,677,460)$ | (117,746,374) |
| Share of profit from associated undertakings |  |  |  |  |  |  |  |  |  |  | 36,564,047 | 105,386,049 |
| Profit before taxation |  |  |  |  |  |  |  |  |  |  | 1,068,843,004 | 946,974,727 |
| Income tax expense |  |  |  |  |  |  |  |  |  |  | $(361,591,758)$ | $(262,441,672)$ |
| Profit for the period |  |  |  |  |  |  |  |  |  |  | 707,251,246 | 684,533,055 |
|  |  |  |  |  |  |  | (Un-audited) | (Audited) | (Un-audited) | (Audited) | (Un-audited) | (Audited) |


| (Un-audited) | (Audited) | $\begin{array}{c}\text { (Un-audited) } \\ \text { Food Segment }\end{array}$ |  | (Audited) |  | Plastic Segment |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, | June 30, | December 31, | June 30, | December 31, | June 30, |  |  |  |  |
| 2018 | 2018 | 2018 | 2018 | 2018 | 2018 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | | Rupees |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | :---: |
| $\mathbf{1 3 , 4 8 6 , 0 4 5 , 8 2 4}$ | $12,929,984,078$ | $\mathbf{7 , 1 5 6 , 2 4 4 , 4 0 1}$ | $6,343,832,820$ | $\mathbf{2 0 , 6 4 2 , 2 9 0 , 2 2 5}$ |  | |  | - | - |  | - | $3,473,653,582$ | $3,798,631,712$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 3 , 4 8 6 , 0 4 5 , 8 2 4}$ | $12,929,984,078$ | $\mathbf{7 , 1 5 6 , 2 4 4 , 4 0 1}$ | $6,343,832,820$ | $\mathbf{2 4 , 1 1 5 , 9 4 3 , 8 0 7}$ | $23,072,448,670$ |  |
| $\mathbf{1 , 5 2 8 , 9 0 1 , 3 4 2}$ | $2,519,611,492$ | $\mathbf{4 , 9 9 6 , 7 2 1 , 6 0 3}$ | $3,568,079,568$ | $\mathbf{6 , 5 2 5 , 6 2 2 , 9 4 5}$ | $6,087,691,060$ |  | | $1,528,901,342$ | $2,519,611,492$ | $4,996,721,603$ | $3,568,079,568$ | $\mathbf{6 , 5 2 5 , 6 2 2 , 9 4 5}$ | $\begin{array}{r}6,087,691,060 \\ - \\ - \\ 1,528,901,342 \\ \hline\end{array}$ |
| ---: | ---: | ---: | ---: | ---: | ---: |

[^0]| (Un-audited) | (Audited) |
| :---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |
| Rupees | Rupees |

### 23.9 RECONCILIATION OF REPORTABLE SEGMENT ASSETS AND LIABILITIES

## Assets

Total assets for reportable segments
Administrative capital assets
Long term investment
Total assets

| 23.2 | 20,642,290,225 | 19,273,816,898 |
| :---: | :---: | :---: |
|  | 235,246,762 | 238,170,690 |
| 10 | 3,238,406,820 | 3,560,461,082 |
|  | 24,115,943,807 | 23,072,448,670 |
| 23.4 | 6,525,622,945 | 6,087,691,060 |
|  | 902,151,770 | 902,151,770 |
|  | 1,545,881,612 | 1,199,724,005 |
| 16 | 7,438,368,224 | 7,163,785,036 |
|  | 253,361,289 | 499,065,487 |
|  | 16,665,385,840 | 15,852,417,358 |

## TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Details of transactions and balances with related parties during the period, other than those which have been specifically disclosed elsewhere in the condensed interim unconsolidated financial statements are as follows:

|  | (Un-audited) |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |
| Transactions | Rupees | Rupees |
| Plasitflex Films (Private) Limited Close family relationship |  |  |
| - Purchase of raw material | 1,376,472 | 24,586,765 |
| - Purchase of finished goods | 50,629,633 | - |
| - Sale of raw materials | $(5,890,330)$ | 23,081,098 |
| - Metallization charges | $(1,116,340)$ |  |
| - Receivable of metallization charges | $(15,847,505)$ | - |
| Others |  |  |
| Remuneration to directors and other key management personnel: |  |  |
| Chief Executive Officer | 3,900,000 | 3,000,000 |
| Directors | 7,200,000 | 4,800,000 |
| Executives | 132,305,549 | 113,081,666 |
|  | 143,405,549 | 120,881,666 |
|  | (Un-audited) | (Audited) |
| Balances | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2018 \end{gathered}$ |
|  | Rupees | Rupees |
| Creditors - associated company |  |  |
| -Payable to associate | 34,649,045 | 5,497,115 |
| Sponsors' subordinated - loan |  |  |
| -Payable to director's | 902,151,770 | 902,151,770 |

## CORRESPONDING FIGURES

Previous year figures have been rearranged and/or reclassified, wherever necessary, for the purpose of comparison in the condensed interim unconsolidated financial statements. For better presentation, reclassification made in the financial statements were as follows:

## Reclassification from

Statement of Financial Position
Property, plant and equipment

Reclassification to

Intangible assets

Rupees

41,739,258

## DATE OF AUTHORIZATION FOR ISSUE

This condensed interim unconsolidated financial statements was authorized for issue on 21st February 2019 by the Board of the Company.

Munsarim Saifullah
Chief Executive Officer

Maqsood Ismail
Director

## Abdul Qadir <br> Chief Financial Officer

# CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018 

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION 

## AS AT DECEMBER 31, 2018

|  | (Un-audited) | (Audited) |
| :---: | :---: | :---: |
|  | December 31, | June 30, |
| Note | 2018 | 2018 |
|  | Rupees | Rupees |

## ASSETS

Non-current assets
Property, plant and equipment
Goodwill
Intangible assets
Long term investments
Long term deposits
Total non-current assets
Current assets
Stores and spares
Stock-in-trade
Trade debts
Loans and advances
Trade deposits and short-term prepayments
Other receivables
Taxation - net
Cash and bank balances
14
Total current assets
Total assets

## EQUITY AND LIABILITIES

## Shareholders' equity

## Authorised share capital

$250,000,000$ (June 30, 2018: 250,000,000) ordinary share of Rs. 10 each
Issued, subscribed and paid-up share capital
63,804,750 (June 30, 2018: 63,804,750) ordinary
shares of Rs. 10 each
Non-controlling interest
Reserves
Total shareholders' equity
Non-current liabilities
Sponsors' loan - subordinated
15
Long-term finances - secured
Liabilities against assets subject to finance lease
Deferred liabilities
Total non-current liabilities
Current liabilities
Trade and other payables
17
Accrued mark-up
Short-term finance - secured
Current portion of:

- long-term finances - secured
- liabilities against assets subject to finance lease

Unclaimed Dividend
Advances from customers
Total current liabilities
Total liabilities
Contingencies and commitments
Total equity and liabilities

| 13,156,572,160 | 12,196,647,115 |
| :---: | :---: |
| 11,959,187 | 11,959,187 |
| 71,639,258 | 41,739,258 |
| 2,632,422,820 | 2,954,477,082 |
| 50,359,906 | 42,996,197 |
| 15,922,953,331 | 15,247,818,839 |
| 231,866,917 | 195,891,564 |
| 4,963,859,867 | 5,007,426,291 |
| 1,804,937,164 | 1,569,862,225 |
| 977,415,293 | 738,012,983 |
| 97,184,797 | 13,170,300 |
| 169,680,316 | 136,230,676 |
| 707,806,497 | 861,475,370 |
| 51,239,241 | 81,115,556 |
| 9,003,990,092 | 8,603,184,965 |
| 24,926,943,423 | 23,851,003,804 |
| 2,500,000,000 | 2,500,000,000 |
| 638,047,500 | 638,047,500 |
| 184,640,793 | 220,543,953 |
| 6,677,018,564 | 6,535,653,031 |
| 7,499,706,857 | 7,394,244,484 |
| 1,071,657,737 | 915,357,737 |
| 5,829,024,785 | 5,230,767,470 |
| 152,754,428 | 403,658,251 |
| 1,555,430,183 | 1,439,275,898 |
| 8,608,867,133 | 7,989,059,356 |
| 1,685,960,762 | 1,454,810,499 |
| 145,743,114 | 103,908,088 |
| 4,577,068,712 | 4,191,428,798 |
| 2,134,343,439 | 2,483,017,566 |
| 100,606,861 | 95,407,236 |
| 2,477,375 | 1,818,498 |
| 172,169,171 | 137,309,279 |
| 8,818,369,434 | 8,467,699,964 |
| 17,427,236,566 | 16,456,759,320 |
| 24,926,943,423 | 23,851,003,804 |

The annexed selected notes from 1 to 26 form an integral part of this consolidated condensed interim financial statements.

Munsarim Saifullah

Chief Executive Officer

## Maqsood Ismail <br> Director

Abdul Qadir<br>Chief Financial Officer

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UN-AUDITED) 

FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018


[^1]
## Munsarim Saifullah

Chief Executive Officer

## Maqsood Ismail <br> Director

Abdul Qadir<br>Chief Financial Officer

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) 

 FOR THE SIX MONTHS ENDED DECEMBER 31, 2018|  | Note | Six-months Period Ended |  | Three-months Period Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline \text { December 31, } \\ 2018 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2017 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2018 \\ \text { Rupees } \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2017 \\ \text { Rupees } \end{gathered}$ |
| Profit for the period |  | 582,186,963 | 661,272,584 | 242,977,724 | 388,934,431 |
| Item that will not be reclassified to statement of profit or loss in subsequent period |  | - | - | - | - |
| Item to be reclassified to statement of profit or loss in subsequent period |  |  |  |  |  |
| Unrealized appreciation / (diminution) on available for sale investment - net of tax | 10.4 | 1,821,854 | $(46,235,000)$ | 1,821,854 | (81,515,000) |
| Share of other comprehensive loss from associated undertaking - net of tax | 10.3 | $(163,510,658)$ | $(125,856,128)$ | - | - |
| Other comprehensive (loss) / income for the period net of tax |  | $(161,688,804)$ | $(172,091,128)$ | 1,821,854 | $(81,515,000)$ |
| Total comprehensive income for the period |  | 420,498,159 | 489,181,456 | 244,799,578 | 307,419,431 |

[^2]Chief Executive Officer

Maqsood Ismail
Director

## Abdul Qadir

Chief Financial Officer

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) <br> FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018 

| Issued, subscribed and paid-up share capital | Total Reserves |  |  |  |  |  | NonControlling Interest | Total shareholders' equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital reserve |  | Revenue reserve |  |  | Total reserves |  |  |
|  | Share premium | Amalgamation reserves | Share of AFS remeasurement from associate | Remeasurement of investment classified as 'available for sale' | Unappropriated profit |  |  |  |



| - |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |





Balance as at July 01, 2018 Profit for the six months period ended December 31, 2018
Appreciation on revaluation
of investment - net of tax
Share of other comprehensive loss
from associated undertaking - net of tax

, available for sle
Transaction with owners, recognised directly in equity
Cash dividend paid for the year ended
June 30, 2018 @ Rs. 4.50 per share
Balance as at December 31, 2018

Munsarim Saifullah
Chief Executive Officer

## Abdul Qadir

Chief Financial Officer

# CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UN-AUDITED) FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018 

|  | December 31, | December 31, |
| :---: | :---: | :---: |
| Note | 2018 | 2017 |
| Rupees | Rupees |  |

## CASH FLOWS FROM OPERATING ACTIVITIES

Cash generated from operations after working capital changes
Gratuity paid
Taxes paid
Long-term deposits paid
Net cash generated from operating activities

## CASH FLOWS FROM INVESTING ACTIVITIES

Capital expenditure (including CWIP)
Capital expenditure - intangibles
Proceeds from sale of investment
Proceeds from disposal of property, plant and equipment
Net cash used in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Sponsors' loan - subordinated
Liability against assets subject to finance lease (paid) / obtained Dividends paic
Long-term finances obtained net of repayments
Financial charges paid


The annexed selected notes from 1 to 26 form an integral part of this consolidated condensed interim financial statements.

## Munsarim Saifullah

Chief Executive Officer

Director

## Abdul Qadir <br> Chief Financial Officer

# SELECTED NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS FOR THE SIX MONTHS PERIOD ENDED DECEMBER 31, 2018 

## 1 LEGAL STATUS AND OPERATIONS

The group consist of:
Holding company: Ismail Industries Limited
Susidiary company: Hudson Pharma (Private) Limited
a) Ismail Industries Limited

The Holding Company was incorporated in Karachi, Pakistan as a private limited company on June 21, 1988. On November 01, 1989 the Company was converted into a public limited company. The registered office of the Company is situated at 17 - Bangalore Town, Shahrah-e-Faisal, Karachi, Pakistan. Previously the shares of the Company were listed on the Karachi and Lahore Stock Exchanges. However, due to integration of these Stock Exchanges into Pakistan Stock Exchange effective January 11, 2016 the shares of the company are now quoted on Pakistan Stock Exchange. Principal activities of the Company are manufacturing and trading of sugar confectionery items, biscuits, potato chips, cast polypropylene (CPP) and Biaxially-oriented polyethylene terephthalate (BOPET) film under the brands of 'CandyLand', 'Bisconni', 'Snackcity' and 'Astro films' respectively.
b) Hudson Pharma (Private) Limited

The Subsidiary Company was incorporated in Pakistan as a private limited company on May 5, 2010, under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The registered office of the subsidiary company is located at 17, Bangalore Town, Main Shahra-e-Faisal, Karachi. Principal activities of the subsidiary company are manufacturing, processing, compounding, formulating, importing, exporting, packaging, marketing, wholesale and retail, trading and selling of all kinds of pharmaceutical drugs and medicines.

2 SIGNIFICANT EVENTS AND TRANSACTIONS
There are no significant events and transactions occurred during the period.
3 STATEMENT OF COMPLIANCE
3.1 These consolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

International Accounting Standard (1AS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements
of lAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

## BASIS OF PREPARATION

These consolidated condensed interim financial statements of the Group does not include all of the information and disclosure required in the consolidated annual financial statements and should be read in conjunction with the consolidated annual financial statements of the company as at and for the year ended June 30, 2018. However, selected explanatory notes are included to explain the events and transactions that are significant to an understanding of the changes in the company's financial position and performance since the last annual financial statements.

The figures in the consolidated condensed interim statement of profit or loss, consolidated condensed interim statement of comprehensive income, consolidated condensed interim statement of changes in equity and consolidated condensed interim statement of cash flows together with the 'relevant notes to the consolidated condensed interim financial statements for the six-months period ended December 31, 2018 are not audited. Further, the figures for the three-months period ended December 31, 2018 and 2017 in the consolidated condensed interim statement of profit or loss and consolidated condensed interim statement of comprehensive income have also not been reviewed by auditors.

## 5 SIGNIFICANT ACCOUNTING INFORMATION AND POLICIES

5.1 The accounting policies and methods of computation adopted for the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of the consolidated financial statements for the year ended June 30, 2018, except for the adoption of IFRS 15 "Revenue from contracts with customers". The accounting policy adopted by the management are as follows:

### 5.1.1 IFRS 15 - Revenue from Contracts with Customers

IFRS 15 'Revenue from Contracts with Customers' supersedes IAS 11 Construction Contracts, IAS 18 Revenue and related interpretations and it applies to all revenue arising from contracts with customers, those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers.

Revenue from sale of goods is recognized when the Company satisfies a performance obligation by transferring promised goods to customer. Goods are transferred when the customer obtains their control (i.e. on dispatch of goods to customers). Revenue is recognized at transaction price (which excludes estimates of variable consideration).

However, the application of above standard do not have any significant impact on the Company's financial reporting and, therefore, have not been presented in these consolidated condensed interim financial statements.

## USE OF JUDGEMENTS AND ESTIMATES

The estimates / judgments and associated assumptions used in the preparation of this consolidated condensed interim financial statements are consistent with those applied in the preparation of the consolidated financial statements of the Company for the year ended June 30, 2018.

7 FUNCTIONAL AND PRESENTATION CURRENCY
This consolidated condensed interim financial statements is presented in Pakistani Rupees which is also Company's functional currency.

PROPERTY, PLANT AND EQUIPMENT
Operating fixed assets
Capital work in progress - at cost

| (Un-audited) | (Audited) |
| :---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |
| Rupees | Rupees |


| 11,597,722,015 |  |
| ---: | ---: |
| $\mathbf{1 , 5 5 8 , 8 5 0 , 1 4 5}$ | $12,039,726,243$ |
| $156,920,872$ |  |
| $\mathbf{1 3 , 1 5 6 , 5 7 2 , 1 6 0}$ | $12,196,647,115$ |

8.1 Details of additions and deletions to operating fixed assets during the six-months period are as follows:

|  | (Un-audited) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Additions |  | Disposals |  |
|  | ---------At cost-------- |  | ---------At net book value-------- |  |
|  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |
|  | ------------ | ------------- Ru | ees -------------- | ------------- |
| Owned assets |  |  |  |  |
| Leasehold land | - | 83,467,359 | - | - |
| Building on leasehold land | 5,955,115 | 542,176,992 | - | - |
| Plant and machinery | 58,068,728 | 171,945,910 | - | - |
| Furniture and fittings | 84,200 | 7,063,680 | - | - |
| Equipment | 3,256,122 | 117,822,007 | - | - |
| Computers | 19,497,930 | 6,198,291 | 244,620 | - |
| Vehicles | 28,487,310 | 55,658,718 | 10,190,683 | 17,912,662 |
|  | 115,349,405 | 984,332,957 | 10,435,303 | 17,912,662 |
| Leased assets |  |  |  |  |
| Vehicles | 44,804,850 | 116,128,500 | - | - |
|  | 44,804,850 | 116,128,500 | - | - |
|  | 160,154,255 | 1,100,461,457 | 10,435,303 | 17,912,662 |

8.2 Details of additions in and transfers from capital work-in-progress during the six-months period are as

|  | (Un-audited) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Additions |  | Transfers |  |
|  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | December 31,---------At 2017 | $\begin{gathered} \text { Det---------------- } \\ \text { Dember } 31 \text {, } \\ 2018 \end{gathered}$ | December 31, $2017$ |
|  | ------------ | --------- Rup | ---- | --------------- |
| Civil works | 159,386,912 | 188,026,788 | 5,955,115 | 542,176,992 |
| Plant and machinery | 1,306,446,205 | 49,564,695 | 58,068,728 | 155,214,042 |
| Electric installation | - | 28,503,922 | - | 16,731,868 |
| Equipment and fixtures | 831,774 | 132,688,104 | 711,774 | 124,885,687 |
|  | 1,466,664,891 | 398,783,509 | 64,735,617 | 839,008,589 |
|  |  |  | (Un-audited) | (Audited) |
|  |  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2018 \end{gathered}$ |
| INTANGIBLE ASSETS |  | Note | Rupees | Rupees |
| Capital work in progress - at cost |  | 9.1 | 71,639,258 | 41,739,258 |

9.1 Details of additions for implementation of software during the six-months period are as follows:

|  | (Un-audited) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Additions |  | Transfer |  |
|  | --------------- December 31, 2018 | De-------------At <br> 2017 | $\begin{gathered} \hline \text { December 31,----------- } \\ 2018 \\ \hline \end{gathered}$ | December 31,--------- 2017 |
|  | ---------------- | --------- Rupe | ------------- | ---------------- |
| Software under implementation | 29,900,000 | 7,972,200 | - | - |
|  | 29,900,000 | 7,972,200 | - | - |

## LONG-TERM INVESTMENTS

Investment in associated undertakings
Novelty Enterprises (Private) Limited 10.1
The Bank of Khyber
Other investment - Available for sale
Bank Islami Pakistan Limited

| (Un-audited) | (Audited) |
| :---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |
| Rupees | Rupees |


| $\mathbf{2 2 8 , 7 2 7 , 9 1 2}$ | $228,727,912$ |
| ---: | ---: |
| $\mathbf{2 , 4 0 3 , 6 9 4 , 9 0 8}$ | $2,530,641,520$ |
|  |  |
| $\mathbf{-}$ | $195,107,650$ |

### 10.1 Novelty Enterprises (Private) Limited

The Holding Company holds 33\% (June 2018: 33\%) voting and equity interest in Novelty Enterprises (Private) Limited (NEL). The shares of NEL are not publicly listed on a stock exchange and hence published price quotes are not available. The financial reporting date of NEL is June 30.

Total equity / net assets of NEL as at June 30, 2018 based on audited financial statements amounted to Rs. 561.487 million (June 2018: Rs. 561.487 million based on audited financial statements). However, as per report of an independent valuer, Masud Associates dated December 31, 2015 fair value of fixed assets of NEL amounted to Rs. 1,016.32 million resulting in surplus on fixed assets of Rs. 483.607 million. Revised net assets after the revaluation surplus amounted to Rs. $1,045.094$ million (June 2018: Rs. 1,045.094 million). Accordingly, the management is of the view that it would be able to recover carrying values of its investment.

### 10.2 The Bank of Khyber

The total shareholding of the Holding Company in the Bank of Khyber (the Bank) is 241,639,031 shares which represents $24.16 \%$ of paid-up capital of the Bank (June 2018: 24.16\%). In addition to this, the Holding Company also has representation on the board of directors of the Bank. The Bank concludes its annual financial results on December 31 as required by the State Bank of Pakistan for financial institutions. Amounts in these financial statements have been taken from condensed interim unconsolidated financial statements of the Bank for the nine-months periods ended September 30, 2018 and six-months period ended June 30, 2018. Adjustment to confirm to the Bank's accounting policies is not warranted as the Bank is not engaged in like transaction under similar circumstances.
The market value of holding in the Bank as on December 31, 2018 was Rs. 3,129.23 million (June 30, 2018: Rs. 3,298.373 million).
10.3 These investments are accounted for under the equity method. The aggregate amount of the associates recognized in these financial statements are as follows:

| The Bank of Khyber |  | Novelty Enterprises (Private) <br> Limited |  |
| :---: | :---: | :---: | :---: |
| (Un-audited) | (Audited) | (Un-audited) | (Audited) |
| December 31, | June 30, | December 31, | June 30, |
| 2018 | 2018 | 2018 | 2018 |

Carrying value at beginning of the period
Share of profit/(loss)
Dividend received
Share of other comprehensive loss
Related deferred tax on OCI

| 2,530,641,520 | 2,782,115,507 | 228,727,912 | 228,737,812 |
| :---: | :---: | :---: | :---: |
| 36,564,047 | 393,221,050 | - | $(9,900)$ |
| - | $(362,458,547)$ | - | - |
| $(186,869,324)$ | (322,555,988) | - | - |
| 23,358,665 | 40,319,498 | - | - |
| $(163,510,659)$ | (282,236,490) | - | - |
| 2,403,694,908 | 2,530,641,520 | 228,727,912 | 228,727,912 |

All transfers of funds to the Holding Company, i.e. distribution of cash dividends, are subject to approval by means of a resolution passed by the shareholders of the associates. The Holding Company has not received cash dividend from Bank of Khyber during the period ended December 31, 2018 (June 30, 2018: Rs. 1.50 per share)

### 10.4 BankIslami Pakistan Limited

Carrying Value
Less: Sale of investment at carrying value
Unrealized appreciation in value of investment
Fair value of investment
11 STORES AND SPARES
Stores and spare parts - gross
Diesel and liquified petroleum gas
Others
Provision for slow moving spare parts
Store and spares - net
11.1 Reconciliation of provision for slow moving spare parts

Opening provision
Charge for the period / year
Closing provision
12 STOCK-IN-TRADE
Raw materials
Packing materials
Work-in-process
Finished goods

| (Un-audited) | (Audited) |
| :---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |

12.1

Note
11.1
.
1

| $234,464,573$ | $204,066,664$ |
| ---: | :---: |
| 416,320 | 416,320 |
| $\mathbf{5 , 8 4 7 , 4 4 4}$ | - |
| $\mathbf{( 8 , 8 6 1 , 4 2 0 )}$ | $(8,591,420)$ |
| $\mathbf{2 3 1 , 8 6 6 , 9 1 7}$ | $195,891,564$ |


|  |  |
| ---: | ---: |
| $(8,591,420)$ | $(8,051,420)$ |
| $(270,000)$ | $(540,000)$ |
| $\mathbf{( 8 , 8 6 1 , 4 2 0 )}$ | $(8,591,420)$ |


|  |  |
| ---: | ---: |
| $\mathbf{2 , 4 8 6 , 8 0 8 , 1 1 4}$ | $3,194,941,766$ |
| $\mathbf{4 6 4 , 6 7 0 , 8 0 7}$ | $312,061,635$ |
| $\mathbf{1 4 0 , 5 2 1 , 0 3 9}$ | $129,522,332$ |
| $\mathbf{1 , 8 7 1 , 8 5 9 , 9 0 7}$ | $1,370,900,558$ |
| $4,963,859,867$ | $5,007,426,291$ |

12.1 Raw materials and packing materials are stated at net of provision for slow moving items amounting to Rs.13,384,583 (June 30, 2018: Rs.13,384,583) and Rs.140,735,038 (June 30, 2018: Rs. 128,735,038) respectively.

13 TRADE DEBTS
Considered good

- secured (export debtors)
- unsecured

Considered doubtful
Trade debts - gross
Provision for doubtful debts
Trade debts - net
14 CASH AND BANK BALANCES
Cash in hand
Cash with banks in:

- current accounts- conventional
- current accounts- islamic

| (Un-audited) | (Audited) |
| :---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |
| Rupees | Rupees |


| $\mathbf{4 6 , 5 0 8 , 3 3 6}$ | $311,568,772$ |
| ---: | ---: |
| $\mathbf{1 , 7 5 8 , 4 2 8 , 8 2 8}$ | $1,258,293,453$ |
| $\mathbf{1 , 8 0 4 , 9 3 7 , 1 6 4}$ | $1,569,862,225$ |
| $\mathbf{5 6 , 7 6 3 , 6 9 4}$ | $51,963,694$ |
| $\mathbf{1 , 8 6 1 , 7 0 0 , 8 5 8}$ | $1,621,825,919$ |
| $\mathbf{( 5 6 , 7 6 3 , 6 9 4 )}$ | $(51,963,694)$ |
| $\mathbf{1 , 8 0 4 , 9 3 7 , 1 6 4}$ | $1,569,862,225$ |
|  |  |
| $\mathbf{1 8 , 6 9 3 , 1 9 0}$ | $6,906,185$ |
|  |  |
| $\mathbf{2 0 , 7 9 9 , 4 3 4}$ | $47,327,427$ |
| $\mathbf{1 1 , 7 4 6 , 6 1 7}$ | $26,881,944$ |
| $\mathbf{5 1 , 2 3 9 , 2 4 1}$ | $81,115,556$ |

## SPONSORS' LOAN - SUBORDINATED

The Group has obtained interest free loan from its sponsors. The sponsors have entered into an agreement with the holding company and various banks in which they have under take to subordinate their loans and their claims over the company's assets. Subsequent to the year ended June 30, 2018, holding company have applied with the Securities \& Exchange Commission of Pakistan for special permission for conversion of Sponsors Loan into equity without going into public. The required formalities would be completed once the approval received from the regulatory authority.

LONG TERM FINANCES - Secured

At beginning of the period / year Obtained during the period / year Repaid during the period / year

| (Un-audited) |  |  | (Audited) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 31-Dec-18 |  |  | 30-Jun-18 |  |  |
|  |  |  |  |  |  |
| Conventional | Islamic | Total | Conventional | Islamic | Total |
| 5,179,479,472 | 2,534,305,564 | 7,713,785,036 | 5,354,568,968 | 3,398,333,326 | 8,752,902,294 |
| 1,426,802,127 | 500,000,000 | 1,926,802,127 | 1,027,481,000 | - | 1,027,481,000 |
| (869,163,390) | $(808,055,549)$ | $(1,677,218,939)$ | $(1,202,570,496)$ | (864,027,762) | (2,066,598,258) |
| 5,737,118,209 | 2,226,250,015 | 7,963,368,224 | 5,179,479,472 | 2,534,305,564 | 7,713,785,036 |
| $(1,037,398,997)$ | $(1,096,944,442)$ | $(2,134,343,439)$ | $(1,253,850,907)$ | $(1,229,166,659)$ | (2,483,017,560) |
| 4,699,719,212 | 1,129,305,573 | 5,829,024,785 | 3,225,628,565 | 1,305,138,905 | 5,230,767,470 |

16.1 These represent term finance facilities obtained for property, plant, and equipment. The above mentioned facilities are secured by way of creation of equitable mortgage and first pari-passu charge over property, plant and equipment of the company and personal guarantees of the directors. These facilities carry mark-up at the rate ranging from 1 month KIBOR $+0.20 \%$ to 3 month KIBOR $+0.50 \%$ (June 30, 2018: 1 month KIBOR + $0.20 \%$ to 3 month KIBOR $+0.50 \%$ ) and from $0.25 \%$ to $0.75 \%$ (June 30, 2018: $0.25 \%$ to $0.75 \%$ ) above the State Bank of Pakistan rate for LTFF.

## 17 TRADE AND OTHER PAYABLES

Trade creditors
Other liabilities

18

## SHORT TERM FINANCES - Secured

Term finances-conventional
Term finances-islamic
Export refinances
Running finance utilized under mark-up arrangement

| Note | (Un-audited) | (Audited) |
| :---: | :---: | :---: |
|  | December 31, | June 30, |
|  | 2018 | 2018 |
|  | Rupees | Rupees |
|  | 873,814,316 | 1,015,598,798 |
|  | 812,146,446 | 439,211,701 |
|  | 1,685,960,762 | 1,454,810,499 |
| 18.1 | 123,215,549 | 939,675,000 |
| 18.2 | 1,293,884,303 | 850,000,000 |
| 18.3 | 484,350,000 | 434,350,000 |
| 18.4 | 2,675,618,860 | 1,967,403,798 |
|  | 4,577,068,712 | 4,191,428,798 |

18.1 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 1,200 million (June 2018: Rs. 1,200 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry markup at the rates ranging from $6.24 \%$ to $10.70 \%$ per annum (June 2018: 5.98\% to $6.24 \%$ per annum).
18.2 These represent facilities for term finances arranged from various banks/financial institutions aggregating to Rs. 2,100 million (June 2018: Rs. 2,100 million). These are secured against pari-passu hypothecation over stocks and book debts of the Company along with the personal guarantees of the directors. These carry markup at the rates ranging from $6.56 \%$ to $10.82 \%$ per annum (June 2018: $6.26 \%$ to $7.13 \%$ per annum).
18.3 These represented facilities for export refinance arranged from various banks aggregating to Rs. 664.35 million (June 2018: Rs. 614.35 million). These are secured against pari-passu hypothecation of stocks, book debts and lien on export letters of credits of the Company along with the personal guarantees of the directors. These carried mark-up at the rate $0.25 \%$ above the State Bank of Pakistan (SBP) rate per annum (June 2018: 0.25\% to $0.50 \%$ above SBP rate per annum).
18.4 These facilities for running finances available from various banks aggregated to Rs. 4,800.65 million (June 2018: Rs. $4,525.65$ million). These are secured against pari-passu hypothecation of stocks and book debts and personal guarantees of the directors. These carry mark-up at the rates ranging from $7.02 \%$ to $10.65 \%$ per annum (June 2018: 6.27\% to $7.17 \%$ per annum).

19 CONTINGENCIES AND COMMITMENTS

### 19.1 Contingencies

There are no material changes in the status of contingencies as same reported in the annual audited financial statements of the Group from note 24.1.

|  |  | Note | (Un-audited) | (Audited) |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2018 \end{gathered}$ |
| 19.2 | Commitments |  | Rupees | Rupees |
|  | Outstanding letter of guarantees |  | 822,892,696 | 717,831,941 |
|  | Outstanding letter of credit for: |  |  |  |  |
|  | - capital expenditures |  | 4,062,286,081 | 1,368,181,418 |
|  | - others |  | 732,704,350 | 999,649,684 |

## 20 EARNINGS PER SHARE-Basic and Diluted

There is no dilutive effect on the basic earnings per share of the company which is based on:

|  | Note | $\begin{gathered} \text { (Un-audited) } \\ \text { December 31, } \\ 2018 \\ \text { Rupees } \end{gathered}$ | (Un-audited) <br> December 31, 2017 <br> Rupees |
| :---: | :---: | :---: | :---: |
| Basic earnings per share |  |  |  |
| Profit for the period |  | 582,186,963 | 661,272,584 |
|  |  | ----------(Number) ---------- |  |
| Weighted average number of ordinary shares during the period |  | 63,804,750 | 63,804,750 |
|  |  | ----------(Rupees) ---------- |  |
| Basic earnings per share |  | 9.12 | 10.36 |


|  | (Un-audited) | (Un-audited) |
| :---: | :---: | :---: |
|  | December 31, | December 31, |
| Note | 2018 | 2017 |
| Rupees | Rupees |  |

21 CASH GENERATED FROM OPERATIONS AFTER WORKING CAPITAL CHANGES

Profit before income tax
Adjustments for non-cash and other items:
Depreciation
Gain on disposal of property, plant and equipment - net
Gain on disposal of available for sale investment
Provision for staff retirement gratuity
Share of profit from associated undertaking
Exchange loss
Finance cost
Net increase in working capital
21.1 Working capital changes

Current assets
Decrease / (Increase) in current assets
Stores and spares
Stock-in-trade
Trade debts
Advances - considered good
Trade deposits and short-term prepayments
Other receivables

## Current liabilities

(Decrease) / Increase in current liabilities
Trade and other payables
Short-term finances
Advance from customers

Net (increase) / decrease in working capital
22 CASH AND CASH EQUIVALENTS
Cash and bank balances 14
Running finances under mark-up arrangement

| 943,778,721 | 923,714,256 |
| :---: | :---: |
| 591,723,181 | 477,048,987 |
| $(2,213,146)$ | (14,056,725) |
| $(27,914,411)$ | - |
| 59,021,900 | 64,427,414 |
| $(36,564,047)$ | $(105,386,049)$ |
| 28,745,652 | 15,858,006 |
| 341,797,555 | 307,443,554 |
| $(669,660,960)$ | 261,763,435 |
| 1,228,714,445 | 1,930,812,878 |
|  |  |
| $(35,975,353)$ | $(39,379,401)$ |
| 43,566,424 | 276,237,293 |
| $(263,820,591)$ | $(30,779,166)$ |
| $(239,402,310)$ | 131,962,243 |
| $(84,014,497)$ | $(32,235,463)$ |
| $(33,449,640)$ | 73,892,295 |
| $(613,095,967)$ | 379,697,801 |
| 231,150,263 | 1,033,262,423 |
| $(322,575,148)$ | (1,142,727,011) |
| 34,859,892 | $(8,469,778)$ |
| $(56,564,993)$ | $(117,934,366)$ |
| $(669,660,960)$ | 261,763,435 |
| 51,239,241 | 90,475,569 |
| $(2,675,618,860)$ | $(829,208,130)$ |
| (2,624,379,619) | $(738,732,561)$ |

Management monitors the operating results of above mentioned segnents separately for the purpose of making decisions about resources to be allocated and of assessing performance.

|  | (Un-audited) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Food Processing |  | Plastic Film |  | Pharmaccutical scgment |  | Total |  | Food Processing |  | Plastic Film |  | Pharmaceu | ical segment | Total |  |
|  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{aligned} & \text { December } 31, \\ & 2017 \end{aligned}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2017 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \hline \text { December } 31, \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2017 \end{gathered}$ | $\begin{gathered} \hline \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \hline \text { December } 31, \\ 2017 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2017 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | December 2017 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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### 23.9 RECONCILIATION OF REPORTABLE SEGMENT ASSETS AND LIABILITIES

| (Un-audited) | (Audited) |
| :---: | :---: |
| December 31, | June 30, |
| 2018 | 2018 |
| Rupees | Rupees |

Assets
Total assets for reportable segments
Administrative capital assets
Goodwill
Long term investment
Total assets

## Liabilities

Total liabilities for reportable segments
Sponsors' loan - subordinated
Deferred liabilities
Long term finance
Liabilities against assets subject to finance lease
Total liabilities

| 23.2 | $\mathbf{2 3 , 4 5 2 , 3 3 9 , 0 8 3}$ | $20,646,358,482$ |
| ---: | ---: | ---: |
|  | $235,246,762$ | $238,209,053$ |
|  | $\mathbf{1 1 , 9 5 9 , 1 8 7}$ | $11,959,187$ |
| 10 | $\mathbf{2 , 6 3 2 , 4 2 2 , 8 2 0}$ | $2,954,477,082$ |
|  | $26,331,967,852$ | $23,851,003,804$ |
| 23.4 | $\mathbf{6 , 5 8 3 , 4 1 9 , 1 3 3}$ |  |
|  | $\mathbf{1 , 0 7 1 , 6 5 7 , 7 3 7}$ | $5,889,275,162$ |
|  | $\mathbf{1 , 5 5 5 , 4 3 0 , 1 8 3}$ | $1,439,275,898$ |
| 16 | $\mathbf{7 , 9 6 3 , 3 6 8 , 2 2 4}$ | $7,713,785,036$ |
|  | $\mathbf{2 5 3 , 3 6 1 , 2 8 9}$ | $499,065,487$ |
|  | $\mathbf{1 7 , 4 2 7 , 2 3 6 , 5 6 6}$ | $16,456,759,320$ |

24 TRANSACTIONS AND BALANCES WITH RELATED PARTIES
Details of transactions and balances with related parties during the period, other than those which have been specifically disclosed elsewhere in the consolidated condensed interim financial statements are as follows:

|  | (Un-audited) |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2017 \end{gathered}$ |
| Transactions | Rupees | Rupees |
| Plasitflex Films (Private) Limited |  |  |
| Close family relationship |  |  |
| - Purchase of raw material | 1,376,472 | 24,586,765 |
| - Purchase of finished goods | 50,629,633 | - |
| - Sale of raw materials | (5,890,330) | 23,081,098 |
| - Metallization charges | (1,116,340) | - |
| - Receivable of metallization charges | $(15,847,505)$ | - |
| Others |  |  |
| Remuneration to directors and other key management personnel: |  |  |
| Chief Executive Officer | 7,624,266 | 6,151,788 |
| Directors | 7,200,000 | 4,800,000 |
| Executives | 143,756,609 | 136,111,593 |
|  | 158,580,875 | 147,063,381 |
| Balances | $\begin{gathered} \text { December 31, } \\ 2018 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2018 \end{gathered}$ |
|  | Rupees | Rupees |
| Creditors - associated company |  |  |
| -Payable to associate | 34,649,045 | 5,497,115 |
| Sponsors' subordinated - loan |  |  |
| -Payable to director's | 902,151,770 | 902,151,770 |

## CORRESPONDING FIGURES

Previous year figures have been rearranged and/or reclassified, wherever necessary, for the purpose of comparison in the consolidated condensed interim financial statements. For better presentation, reclassification made in the financial statements were as follows:

## Reclassification from

## Statement of Financial Position

Property, plant and equipment

## Statement of Cash Flow

Trade debts
Trade and other payables

Intangible assets

## Reclassification to

Exchange Loss

Exchange Loss

## Rupees

41,739,258

## DATE OF AUTHORIZATION FOR ISSUE

This consolidated condensed interim financial statements was authorized for issue on 21st February 2019 by the Board of the Group.

Munsarim Saifullah
Chief Executive Officer

Maqsood Ismail
Director

Abdul Qadir Chief Financial Officer

## ISMAIL INDUSTRIES LIMITED

## HEAD OFFICE

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## FACTORIES

Unit 1: C-230, H.I.T.E, Hub, Balochistan, Pakistan. Tel: (92-853) 302526-302392, FAX: (92-853) 302527

Unit 2: B-140, H.I.T.E, Hub, Balochistan, Pakistan.
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Unit 3: G-1, H.I.T.E, Hub, Balochistan, PaKistan.
TEl: (92-853) 302326, FAX: (92-853) 302611-303817
Unit 4: G-22-23, H.I.T.E, Hub, Balochistan, Pakistan.
TEL: (92-853) 303193-303177, FAX: (92-853) 302284
Unit 5: 38-C, 39, 39-A, 42-C, SUNDER Industrial Estate, Raiwind Road, Lahore, PaKistan. Tel: (92-42) 35297671-75

Unit 6: D-91, D-92, D-94, NORTH Western Industrial Zone, PORT QASIM AUTHORITY, KARACHI, PAKISTAN.
TEL: (92-21) 34154171-73, FAX: (92-21) 34154176
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TEL: (92-21) 34154174-75, FAX: (92-21) 34154176
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TEl: (92-21) 34154255-57, FAX: (92-21) 34154176


[^0]:    Inter-segment pricing
    Transactions among the
    Transactions among the business segments are recorded at estimated cost.
    23.7 The Company's export sales have been primarily made to countries in the Middle East, Africa and South Asia. However, no material amount of export sales have been made to any one or more particular countries.

[^1]:    The annexed selected notes from 1 to 26 form an integral part of this consolidated condensed interim financial statements.

[^2]:    The annexed selected notes from 1 to 26 form an integral part of this consolidated condensed interim financial statements.

[^3]:    

